### **Soviet Indicates** Interest in New **U.S. Arms Plan**

By Don Oberdorfer

WASHINGTON - A senior Soviet Embassy official bas described the Reagan administra-tion's proposal for "umbrella talks" on arms control as unprecedented in U.S.-Soviet relations.

He said Moscow was awaiting further specifics before making a

definitive response. The diplomat said Wednesday that the Soviet side was attempting to learn at what level of government and in what city the proposed talks might be beld, where the United States thought they might lead and what issues would be considered first.

The last point is of central importance to Moscow, which has given high priority to talks aimed at averting anti-satellite and space weapons while refusing to engage in negotiations on offensive nucle-

The Reagan administration, on the other hand, is eager to engage the Soviet Union on offensive stra-tegic arms but reluctant to negotiate about space weapons because of President Ronald Reagan's strong commitment to a spacehased defense strategy.

The Soviet official spoke at a Soviet Embassy reception and asked that his name not be used. Ambassador Anatoli F. Dobrynin. host of the reception, said in a brief speech that "there should be and fruitful dialogue and cooperation mackintosh we can understand, based on mutual interest and re- This must be studied."

Responding to the remarks by the unidentified official, the White House said a "hroad exchange" between Washington and Moscow would he useful."

Larry Speakes, a White House spokesman, said that such an ex- man. change would "promote better un-derstanding" between the super-powers and that it would be timely to "discuss the relationship between offensive and defensive

istr. Speakes said that such talks could also lead to possible renewal. Union were at the top of the agenof the intermediate-range and stra- da.

tegic nuclear missile negotiations. He said the White House would like an opportunity to continue to outline the umbrella proposal to the Soviet Union. He said there have been reports of a possible meeting in January in Moscow be-tween the U.S. secretary of state, George P. Sbultz, and the Soviet foreign minister, Andrei A. Gromyko, but that none was scheduled

'at the moment.' Mr. Speakes said there was nothing surprising to the administration about the Soviet official's remarks and added that the comments show there "is a need to have discussions and we would welcome it."

Mr. Speakes also said the possibility of appointing a special envoy, or "czar," to handle arms control issues for the administration was still a "tive option." But be said that such a post bad not been suggested to the Russians as part of the arms control talks.

A senior White House official last week listed six areas for discussion under umbrella talks: intercontinental ballistic missiles, medium-range missiles in Europe, weapons in space, chemical weapons, confidence-huilding measures and conventional forces in Europe.

He spoke of the proposed discussions as being "across the board" but did not say bow they would

The Soviet diplomat said: "You introduced something new in the history of Soviet-American relaare openings and possibilities for a tions, the umbrella. What is it? A

Mr. Dobryain reportedly probed for details of the U.S. proposal during a meeting Oct. 26 with Mr. Shultz. Mr. Gromyko is said to have raised similar questions Oct. 31 in a Moscow meeting with the U.S. ambassador, Arthur A. Hart-

Mr. Shultz met Wednesday with Mr. Reagan and his national security affairs adviser, Robert C. McFarlane, to discuss a foreign po-licy agenda for Mr. Reagan's second term. Officials said arms contool negotiations with the Soviet-



President François Mitterrand of France, right, discussed fit, center, in the presence of Greece's prime minister, the situation in Chad with Libya's leader. Moamer Oadha- Andreas Papandreou, on the island of Crete on Thursday.

### France, U.S. Colleges Plan Technology Tie

By Amiel Kornel ttional Herald Tribune

PARIS - The French government, in a policy decision to seek American technological coopera-tion, is creating links with 17 U.S. universities.

Gaston Defferre, minister of state for planning, was to fly Fri-day to Pittsburgh for a final review of the agreements at Carnegie-Mellon University, which is leading the U.S. consortium.

The program was proposed Sept. 12 by Richard Cyert, president of Carnegie-Mellon, in a letter offering a "direct access of French firms" to the university's research in automated manufacturing, robotics, artificial intelligence and computer-based education. President François Mitterrand agreed to the proposal later that month.

Mr. Cyert elso proposed joint research projects between French and U.S. scientists, and the fracting of increased numbers of French engineering and computer-science

university is also offering to promote U.S. corporate investment in

France. French government officials said that the moves were motivated largely by a need to modernize the country's industries and by fears about Japan's emerging dominance in industrial applications of tech-

Breaking with past Gaullist rhetoric that advocated France's independence from the United States, President Mütterrand ordered development of the plan.

Mr. Defferre said Wednesday in

an interview that France "must use all possible means" in the struggle to strengthen its technological posi-

France, like much of Western inflation and decrease unemployment as it tres to convert from a stack incastne, to a high-connectogy and services-based eventures.

A technology-transfer program between the consortium of the 17 Computer Science and Human Resources. The government approved the hudget Oct. 25. The center, cre-

students in the United States. The ated in 1982, is under the direction links," Mr. Servan-Schreiber said of Mr. Defferre's ministry.

> universities would stand to gain working out the details of the pro-from the agreements would include gram. "I am under presidential contracts from French companies mandate to forge these links." for research, increased exchanges with French scientists and students and a ready-made gateway to the Third World for the universities' work, France has strong economic and cultural interests in the Third World, particularly in Africa and

"We have slept too long on the computer revolution," said Jean-Jacques Servan-Schreiber, president of the World Center.

Once a journalist and publisher, Mr. Servan-Schreiber in 1967 wrote The American Challenge," a book that warned about U.S. economic Europe has been struggling to slow and technological domination of

"lireatened."

U.S. universities and French indus- to Mr. Servan-Schreiber, who was try is outlined in the 1985 budget briefly minister of reform in 1974 for France's World Center for under President Valery Giscard

this week in telephone interviews The advantages that the U.S. from Pittsburgh, where he was

> Modernization bas been the watchword of the Mitterrand government since the Socialists came to power in 1981, and the president. has sought generally to establish closer ties with the United States.

"National, military independence is one thing," said Mr. Defferre, adding that "economic independence in a country that doesn't

have many natural resources" is not possible in that way. "On the other hand," he said "a country well equipped, modern — that is independence" much more than the affirmations of national-

Fig. Serven-Schreiber seld this Gaullist times French identity was realised in the deal against Assertion Mr. Servan-Schreiber said: "In when so many of our managers are domination. There is now a design in attitude. We can gain a let from By the end of September, Presi-the fountain of American scientific

> Having calmed its fears about a trans-Atlantic menace, France has each leader before he acted as turned to the Japanese challenge. Japan's sizable research efforts in (Continued on Page 2, Col. 6)

Surprise Talks pandreou's initiative and its pur-pose was to seek a peaceful solution to the Chad crisis and to air Medi-ELOUNDA, Crete - President François Mitterrand and Moamer Qadhafi, the Libyan leader, held talks Thursday amid reports that terranean problems. President Habré asked France to

Libya had not honored a piedge to pull its forces out of Chad. Prime Minister Andreas Papandrou of Greece arranged the pre-viously unannounced face-to-face meetings on the Mediterranean is-land of Crete. Ndjamena.

Mitterrand,

Qadhafi Hold

A 15-month military standoff between 3,500 French and 5,500 Libyan troops ended formally on Saturday when both countries an-nounced that they had completed a pullout of their forces from Chad. The withdrawal accord had been

egotiated under Greek mediation. But President Hissène Habré of Chad said in the Chadian capital of Vdjamena on Wednesday that Libya had not implemented the troop withdrawal accord and that Libyan forces were still in the northern

part of his country, particularly in the oasis town of Faya Largeau. On Tuesday, U.S. officials said that most of Libya's troops in the ountry were still there. Mr. Papandreou said at the end

of the one-day meeting in Crete; "They basically agreed that no sin-gle French or Libyan soldier will remain in Chad." "If there is intervention by a

third country," he added, "Libya will have the right to defend itself in the region." Mr. Papandreon did not elaborate. Colonel Qadhafi said: "I think this meeting was a foundation stone. A feeing of mutual confi-

dence was created here. We're tember. opening a new page." Mr. Mitterrand flew back to Par-

is without making any statement. Colonel Qadhafi described both Mr. Mitterrand and Mr. Papandreou as "guarantors of peace in this very sensitive Mediterranean

Mr. Papandreou said that Mr. Mitterrand had expressed a desire to continue discussions with the Linyac lands in Tally recovery much time has elapsed.

Earlier, the Greek government spokesman, Dimitrios Marcudas, said that Mr. Papandreon had held separate 20-minute meetings with chairman of the tripartite talks. Mr. Maroudas said that the meeting was arranged on Mr. Pa-

Zaharani Rivers. The UN currently is confined to portions of southern Lebanon south of the Litani River.

the largely Christian militia known

which Israel finances, equips and

south of the new UN positions to

the Israeli border. Finally, Israel

demanded the right to re-enter

Lebanon's opening statement re-

jected all of the Israeli demands. In

a reference to the South Lebanon

Army, it said security tasks should

The Israelis also proposed that

send troops to his country in Au-gust 1983 to help him hold off a Libyan-backed rebel drive toward

"The French know the Libyans have not gone because they have the same evidence we have," Mr. Habré said.

In Paris, the newspaper Le Monde quoted French intelligence sources as saying that nearly 1,000 Libyan soldiers could still be in northern Chad.

French officials declined to comment on the report and said France's position remained that the

troops of both countries had left The newspaper said the 1,000 soldiers would not be able to launch a major offensive but could help the rebels prevent government

troops from recapturing Faya Lar-Le Monde reported that sources close to Mr. Mitterrand said the Crete meeting was aimed at "closing the chapter on the Chadian affair."

But it said Mr. Mitterrand would tell Colonel Qadhafi that a new Libyan military intervention would bring the French back.

The French government spokes-man, Roland Dumas, said the possibility of a meeting had been raised when Paris and Tripoli agreed on the joint pullout in Sep-

### Anglican Unit Votes to Let Women Enter Priesthood

By Michael Getler

Washington Post Service LONDON -- The Church of Endand's General Synod, despite objections by the archbishop of Canterbury, voted heavily in favor of drafting legislation that would permit the ordination of women as

-Although there are more than 700 women Anglican priests elsewhere in the Commonwealth and around the world, there are no

おおいまする

women priests in Britain. The 307-183 vote Thursday in favor of bringing forward legisla-tion to permit ordination brought

joy to the galleries, which was cked with women. Although it will still be 1990 at the earliest before the first woman briest could be ordained, and there are other leval hundles that the plan must clear, the vote was hailed by

its supporters as an indication that the Church of England is able to adjust to change. The Anglican Church has 65 million followers worldwide. Their leader, the Reverend Robert Runcie, the archbishop of Canterbury,

was among those who voted against women priests in the Church of England, arguing that their time had not yet come. "I have become convinced that the argument for the ordination of

women now tips the balance favorably," he said. But, he added, "in my judgment, we would be unwise at this moment to call for legislation to bring it about."

Mr. Runcie said the church should wait until there was more experience with women deacons. who can lead prayers but who rank below priests, and with women priests from abroad, and until there is more internal dialogue within the

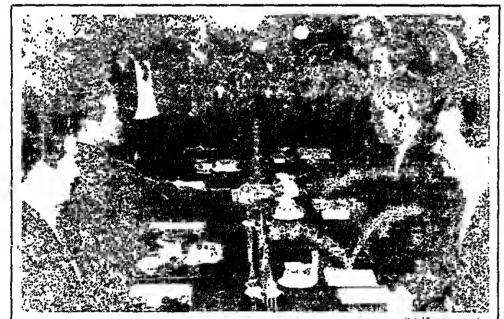
Those agreeing with Mr. Runcie made two key points. One was that the move contradicts what oppo-nents of women's ordination called the essential maleness of God. One synod member, Veronica Finch said that God "sent his only son to be our savior. He didn't send his only daughter and to me, the priest at the altar represents Christ."

The second argument was that ordination would cause divisive-ness in the Church of England and set back moves toward greater uni-ty with the Roman Catholic and Eastern Orthodox churches.

Eastern Orthodox churenes.

The General Synod, in 1975, approved the principle of women priests, and Thursday's action represents the next and perhaps the most important step. But church officials noted that there now smalled he mides discussion in the

would be wider discussion in the church about the forthcoming draft egislation and that to become church law it must get a two-thirds majority when the final vote is taken, perhaps four years from now.



RARE MEETING - Kim Ki Hwan, right, head of a South Korean delegation, shakes hands with his North Korean counterpart, Lee Song Rok, at the start of trade talks between North and South Korea. They were the first such talks in four years. Page 2.

### Will Meet Soon With Nicaraguan

The Associated Press WASHINGTON - The White House said Thursday that a U.S. envoy would soon meet with the foreign minister of Nicaragua to continue talks aimed at fostering a regional peace settlement in Cen-

ural America.

A White House press spokesman. Larry Speakes, said the talks between the U.S. ambassador-atlarge, Harry Shlaudeman, and the Nicaraguan foreign minister, the Reverend Miguel d'Escota Brockmann, "hopefully will enbance prospects for the Contadora treay." the regional peace initiative by Fir Latin American nations.

F But officials said the Reagan adno nistration remained concerned out shipments of Soviet weapons Nicaragua. The Pentagon said ore ships loaded with Soviet or wiet bloc weapons may be head-i for the Central American na-

In addition to three vessels alwhich "there exists the pos-PHILIP of Tother ships," a Pentagon WALT and Michael Burch, said. SA' used to provide more inor speculate on what the ssels night be carrying.
The new ships would be in addi-

tion to three spotted earlier and the

much-publicized visit last week of a

feared might have been carrying

MiG fighters.

ductions, speculations and conclusure would hold up in court.

to shift responsibility for the pre-trial investigation onto the factevidence himself.

They merely gathered evidence without even considering whether it is admissible or whether it will stand up in court or not," Mr. Fernandez said, "and on the basis of this evidence made deductions and speculations and conclusions. And now, it is for us to determine

by President Ferdinand E. Marcos to determine if enough evidence exists to bring the armed forces chief, General Fabian C. Ver, and 25 others to trial. The board concluded they were "indictable for the premeditated killing" of the Soviet ship that U.S. officials had popular opposition leader upon his return to Manila from the United States and also for the slaying of

### Envoy From U.S. Aquino Panel Accused Of Making a Weak Case

MANILA — The Philippine itary says was the assassin.

overnment's ombudsman on Mr. Marcos ordered board mem government's ombudsman on Thursday accused the panel that implicated top military officers in the assassination of former Senator Benigno S. Aquino of making "desions" on evidence that it was not

Bernardo Fernandez, the omoudsman, made the accusation at a press conference be called to answer assertions that he was trying finding panel without studying the

whether these conclusions are real-ly justified."

Mr. Fernandez was designated

Rolando Galman, the man the mi-

bers to help Mr. Fernandez, saving refusal would be a "disservice" and would encourage the belief that the board doubted its own findings.
The pretrial investigation has bogged down, with Mr. Fernandez complaining to Mr. Marcos that he was not getting the help he wanted from the board and its lawyers. who replied they had finished their

budsman to evaluate the evidence they had assembled But in a sharp rebuff to Mr. Marcos, the board's chief counsel. Andres Narvasa, replied, "I do not answer to you or any man in this regard." He suggested that Mr. Fernandez, before complaining of alleged lack of cooperation, should

job and it was now up to the om-

first read the board's reports. Mr. Fernandez acknowledged Thursday that he and his staff had not examined all the evidence given him by the board before he issued subpoenas, requiring General Ver and the other respondents to ar-swer charges he labeled double

Mr. Fernandez denied he was trying to shift responsibility for the investigation to the board, saying, We can do it ourselves, and better than anybody can do it for us." Asked why he had insisted that the (Continued on Page 2, Col. 6)

By Edward Walsh eighty and authority over its territeries."

JERUSALEM — Israel and The Lebanese opening position

Lebanon resumed their military news read in the meeting by the head gottations in southern Lebanon on the statement of the Manner of the Northern Lebanon of the payment of the Manner of the Man Thursday with the Lebanese demanding an unconditional Israeli-withdrawal from Leoanon and un-to \$10 billion in war reparations. Meeting with Israeli and United

Nations military delegations at the UN's southern Lebanon headquarters at Naooura, the Levanese negonating team made public a sixpage statement in which they accused Israel of turning southern Lebanon iato a "prison" and of engaging in "inhuma:: practices against the residents of the Israeli-

occupied region. In addition to \$8 billion to \$10 billion in reparations for damage caused by the Israeli invasion of June 1982, the statement said that Lebanor demanded "the rapid and unconditional withdrawal of Israel" from the country and recognition of "the natural and legal rights of Lebanon to recover its sover-

Lebanon Asks Israel to Pull Out, Pay Reparations

Israeli invasion and that more than, ern Lebanon.

1.000 others were wounded. security arrangements Israel is ite militia leaders. seeking in southern Lebanon but on the framework of the negotiations themselves.

practicalities. among the three military delega- ations Thursday.

tions, as "very calm, relaxed and

of Lebanon's delegation, Brigadier the mandate of the Nagoura talks, a redeployment of UN forces in General Mohammed al-Haji. In which he said were to be confined tehanon to the north, which the demanding war reparations, Gentuck of the security arrangements to protect would take control of mach of the eral Hajj sain that about 1,000 Leb- Israel's northern border and an Is- territory between the Awali and anese were killed as a result of the raeli troop withdrawal from south-

The negotiations, which began The statement made clear the last Thursday, were suspended two wide differences between the two days later by Lebanon to protest sides, not only on details of the Israel's arrest of four Moslem Shi- as the South Lebanon Army

Israel released three of the four trains - take over the territory prisoners on Wednesday, but held Mahmond Fakih, who is described An Israeli spokesman, bowever, as the southern Lebanon comcailed the Lebanese statement a mander of the Shiite movement. Lebanon to assist the South Leba-"declaration of aspirations, not Amal Mr. Fakih was expected to non Army... be released after interrogation, part The spokesman characterized of a compromise arrangement that the session, the second meeting led to the resumption of the negoti-

At last week's opening session, be turned over to the regular Lebathe Israeli delegation stated its ob- nese Army and internal security 'We feel that there is work and a jectives as a series of specific securi- forces

### Nameless Diamond, Faceless Buyer Unidentified Saudi Arabian Bids Record Price in Geneva pendant to a small diamond neck-

By Souren Melikian International Herale Tribune GENEVA - The excitement started at 10:10 Wednesday night

in the brightly lighted ballroom of the Hotel Richemond when John Floyd, Christie's chairman, casually announced: "We are now selling Lot 454. We start the bidding at three million The price, nearly \$1.3 million, seemed to faze no one in the room.

which was packed with diamond

dealers from New York, London, Milan, Antwerp, Riyadh, Bombay and Hong Kong, and studded with hillionaires. The ballroom was directly connected by relephone to police headquarters in Geaeva, and 12 plain-clothes security guards were posted

To the left of the auctioneers' rostrum. Chrisue's diamond experis - François Curiel, Albert Middlemiss and Hans Nadelhoffer - swivered to look at a fashion model who stood in the corner. She was holding out a blue velvet cusb-



Lot 454.

ion carrying Lot 454, at 42.92 carars the third-largest funcy-blue diamond in the world.

Unlike the other great diamonds. this one has not been given a name.
It first surfaced in Paris in 1913 when a Ukranian manufacturer. Mikhail Tereschenko, brought it to Cartier's to have it mounted as a Three years later the diamond

left Russia for an unknown desti-nation in Europe. Nothing was known of its fate for years after that. None of the dealers bidding for it had even seen it until Christie's started showing it last month for an unidentified seller.

What they discovered was a huge gem with the fancy-blue color of the Hope Diamond, now in the Smithsonian Institution in Washington. The 45.52-carat Hope is the second-largest fancy-blue diamond, behind only the 45.85-carat Copenhagen, whose owner is un-

During the weeklong viewing be-fore the sale the major dealers in the field came to inspect the wor der, from Harry Winston of New York to Lawrence Graff of London and Jacques Arpels of Van Cleef & Arpels of Paris.

Even William Goldberg of New York, who is said to have probably

#### INSIDE

An anti-Sandinist leader urged the United States to give Nicaragua's newly elected lead-er a "period of grace." Page 3.

■ The OAU summit meeting closed after African leaders voted to set up a fund for famine WEEKEND

■ Getting a Swiss passport is as hard as "climbing the Matter-horn in sneakers," says a resi-dent who tried. Page 13. BUSINESS/FINANCE ■ U.S. economic indicators pro-U.S. economic interest vide further evidence of a slow-respective. Page 17.

SPORTS The International Auto Sports Federation has canceled the Monaco grand prix and the Monte Carlo Rally. Page 23.

SPECIAL REPORT The building boom in the Arab world has dropped off, but a solid market for the future

remains. Construction in the Arab Countries. Page 9.

### North, South Korea Hold First Talks in 4 Years

By John Burgess
Washington Post Service
TOKYO — North and South Korean officials exchanged specific proposals Thursday for trade across the Demilitarized Zone dividing Korea and agreed to continue discussing the subject next

month. brotherhood, the two-and-a-half hour meeting at the truce village of Panmunjom was the first government level face-to-face contact between the rival sides in more than

The two countries have been isolated from one other economically since trade was halted when the Korean War began in June 1950.

Despite the warm atmosphere in Thursday's talks, there has been no letup in the general hostility between the two countries. It was unclear if the two sides would move on to substantive military and po-

South Korea's chief delegate, prodocts, and antomobiles.

refused to answer questions.

rules. Leave me alone.

and then we will talk."

MOSCOW — Svetlana Alliluyeva cursed U.S.

television journalists who approached her on a Moscow street Thursday, but she hinted she might

soon publicly explain her reasons for returning to

Miss Alliluyeva, 58, the daughter of Stalin, cursed the television crew members when they asked her how she was faring in Moscow. She

"I'm not going to talk to you, not one word," she said in English. "I'm living in a society where

private publicity is not done. I'm going to obey the

"If there will be a place to talk with you it will be

a special place provided, not on the street," she added, "You will be invited if it will be decided,

That statement appeared to indicate plans for a news cooference at which Miss Alliluyeva would explain why she returned to Moscow last month,

17 years after defecting to the United States.

Miss Alliluyeva and her American-born daughter Olga Peters, 13, have been staying in the Sovietskaya Hotel since she returned. She was approached Thursday after she left the building with

Miss Alliluyeva, who has taken her mother's

name, refused to stop to talk to the journalists and the bodyguard, who appeared to be a plainclothes

Kim Ki Hwan, spoke of his government's desire to "restore national unity at an early date through exchanges and cooperation," according to press agency reports from

His North Korean counterpart, Lee Song Rok, expressed similar sentiments. "We must not repeat past failures and must make this meeting successful for the benefit of both sides," he said.

The meeting followed an exchange of flood relief aid from North to South six weeks ago. The two sides are also set to resume discussions oext week between their Red Cross societies on reunification of families separated by the Korean War.

In Thursday's session, South Korean said it would like to buy mineral commodities, scrap metal and agricultural products from the North It offered to supply North Korea with manufactured goods, including steel and aluminum

Stalin's Daughter Snubs Reporters

center at Panmunjom.

[Mr. Kim later said it was a "good initial start," The Associated Press reported. He said that the discussions "progressed very

banks and pricing to be used. In a gesture toward both sides' stance that Korea is one country temporarily divided, Mr. Kim proposed that there be no tariffs as the sales would not constitute "external

Mr. Lee followed with the North's proposal, suggesting selling the South goods including machinery, iron ore and coal, Purchases from South Korea would include steel products, naphtha,

security man, jostled them and tried to push away

Miss Albluyeva defected in 1967 during a trip to

India and was stripped of her Soviet citizenship.

The Soviet government announced her return Nov. 2 and said her citizenship had been restored. It also

conferred citizenship on Olga, who holds a U.S.

Seth Mydans of The New York Times reported

The U.S. Embassy in Moscow has asked the Soviet Union for information about Olga after

receiving a request from the girl's father, William

L. Peters, an American architect who was married

to Miss Allihyeva for two years. An embassy spokesman declined to specify the nature of the

Olga had been described by her mother in the

past as being "as American as apple pie," and neighbors in Cambridge, England, where they

lived for the last two years, said the girl dressed in

previous marriages, in the Soviet Union, Josef

A daughter, Yekaterina Zhdanov, is also a Mos-

cow resident but is said to he working in the northeastern city of Kamchatka, where her hus-

an American style and spoke no Russian. Miss Alliluyeva has two children, from two

Alliluyev is a Moscow cardiologist.

■ Peters Begins Inquiry

from Mascow:

Transport would initially be by would be reluctant to buy sophisti- 1980 as the two sides tried but sea, both sides suggested, with the cated consumer goods from the failed to set up a summit meeting of possibility of later reopening rail South, which it maintains is an ecotheir prime ministers. All other lines cut since the Korean War and nomic cripple. For similar reasons, contacts since then have been be-establishing a trucking exchange the South would not be quick to tween Red Cross, sports or military buy North Korean machinery.

Mr. Kim risked angering the North's delegates by saying that face sessions in recent months has South Koreans still could not control their "shock and bitterness" smoothly."]

South Korea made detailed technical proposals for currencies, state visit to Rangoon. Four cabinet ministers were among those constant reports on demonstra-killed, tions by South Korean students.

Two North Korean Army offi-cers were convicted of the crime. nomic matters would be raised.

The South accepted a proposal North was strengthening its capaci-to meet again Dec. 5, and it agreed ty for attack. to consider a proposal for a meet-

Svetlana Alliluyeva in Moscow on Thursday.

tic's obliged.

expected the outcome of the sale.

above Christie's most optimistic es-

9.8 million in keeping with bidding

jewel, Mr. Goldberg bent forward

came a shout from the back of the

Mr. Floyd brought down his

An unidentified Saudi Arabian

had won the prize. With the 10

percent charge, the price was 11 million Swiss francs, more than

become the world's most expensive

Shultz to Remain

Secretary of State

WASHINGTON - George P.

Shultz, as expected, is to remain as secretary of state in President Ron-

ald Reagan's second term, the State

Department announced Thursday.

The administration is expected to focus on achieving an arms con-trol agreement with the Soviet

Mr. Shultz has rejected sugges-

tions that an arms control "czar" outside the State Department be appointed to oversee the effort to

revive negotiations on nuclear arms

and buried his face in his hands. "Ten million Swiss francs!"

Realizing that he was losing the

The civility displayed in face-tohome, both governments continue

The students this week occurried the headquarters of Mr. Chun's Mr. Lee did not respond directly to Democratic Justice Party before Mr. Kim but expressed hope later that in future sessions only eco-In a visit to the Demilitarized Zone last week, Mr. Chun said the

"At this critical juncture," he ing between vice prime ministers of told army commanders, "we should ish and salt.

The last such governments be prepared to meet any eventuality with a water-tight defense postured in ture."



J.J. Servan-Schreiber

### U.S. Colleges, France Plan

(Continued from Page 1) artificial intelligence, its advances in industrial automation and its links to the nations of the Pacific basin and other developing nations make it a formidable competitor in

high technology.
If we want to lift up the Third World," said Mr. Servan-Schreiber, "before we get there, Japan must know that it will not dominate the

Mr. Defferre emphasized that the link with U.S. universities would only add to, and not substi-tute for, the French effort in high

technology.

For example, total French private and public research expenditures in robotics and factory auto-mation will total about 410 million francs (about \$45 million) in 1984. according to the French Robotics Association.

The World Center, started in 1982, seeks to educate the French public in microcomputers, to develop educational software and to spur transfer of microelectronics

technology to the Third World.
Carnegie-Mellon and the World Center began their association in 1983, principally through seminars at Carnegie-Mellon for French students, engineers and officials and through the regular collaboration of a few of the university's scien-tists at the World Center in Paris.

President Mitterrand visited the university last spring during a trip that also included stops at Stanford University and California's Silicon Valley.

The new links will take the rela-

tionship further. The plan calls for extending the association to French companies that need to modernize.

Carnegie-Mellon's robotics insti-East and Asia, and would make a tute, which had a 1984 budget of \$9 sale easier in those regions. Chrismillion, is perhaps the premier ro-botics research laboratory in the The gem was flown to New York in mid-October and came back United States. French companies could contract with the institute to with the desired papers. Even so, Mr. Nadelhoffer insisted he never conduct research for them in factory automation and to obtain proprietary rights to any patentable It took 40 seconds for the gem to

reach 6.5 million Swiss francs, far Carnegio-Mellon is a leading U.S. university in high-technology timate. At that point a European research. The university Wednes-day won a bothy contested, fivedealer took over, and dropped out a million francs later. It was now Mr. year \$103-million contract from the U.S. Defense Department to Taking a bid from the room, Mr. Floyd said, "9.5 million Swiss francs." Mr. Goldberg, staring straight in front and looking rigid, retorted, "9.6 million." Courteouscreate a software-engineering insti-

Such U.S. companies as Wes-tinghouse Electric Corp., Internaly, Mr. Floyd declined to take the tional Business Machines Corp., bid, which should have leaped to supplied money and materials to the university.

### Aide Disputes Aquino Panel

(Continued from Page 1) job of specifying the charges belonged to the board, Mr. Fernandez replied it was merely to "sim-plify the procedure."

If we have to rummage and pore" over so much evidence, he said, "it will take us more than one

year perhaps to do that." Reward Offered in Killing

The Philippines' highest military mmander look charge Thursday of the investigation into the assassi-nation of a popular opposition fig-ure as officials announced a 300,000-peso (about \$15,000) reward for the assassin's capture. The Associated Press reported from Zamboanga.

Lieutenant General Fidel V. Ra-mos, flew to this southern seaport and announced the creation of a special task force to investigate the murder of the mayor of Zamboanga, Cesar Climaco, shot Wednes-

leads that might possibly lead to the early solution of the murder," the local Constabulary command-er, Lieutenant Colonel Jesus Guer-

Police sources said that among groups that might have a motive to kill Mr. Climaco were extortion and protection syndicates victimiz-



Av. Louise 51 - Box1 1180 Brussels - Belgium Phone: (2) 538.63.08



### Italy Signs Pact With Vatican on Taxes

ROME (Reuters) — Italy and the Vatican signed a protocol Thursday to a church-state concordat that regulates the tax status of church bodies and will eliminate state subsidies on clerical salaries.

Under the protocol, signed by Prime Minister Bettino Crani and Cardinal Agostino Casaroh, the Vatican's secretary of state, individual churches will receive tax benefits only if they are open to the public. Institutions formed by the faithful will be eligible only if recognized by the Vatican.

The protocol narrows Italy's means of identifying Roman Catholic institutions of "religion and worship," the category eligible for tax benefits under the concordat signed in February.

#### Shuttle Crew Pleased With Versatility

CAPE CANAVERAL, Florida (AP) — Discovery's astronants said. Thursday that their remieval of two stranded satellites demonstrated the versatility of the shuttle and was an important step toward the day when construction workers would assemble a permanent station in space.

"We demonstrated man can easily move large structures around in We demonstrated man can easily move large structures around in weightlessness," said Joseph P. Allen, one of the astronauts who retreived the satellites. "Workers in space will have to move large structures. We see no difference."

The crew of four men and a women told of its experiences during a 224. mile-high (360-kilometer-high) news conference on its final full day in space. The crew also received a phone call of contratulations from President Ronald Reagan. The shuttle is to return to Earth on Friday.

#### Forger of Hitler Diaries Is Released

HAMBURG (AP) — Kourad Knjan, who has confessed to forging the Hitler diaries and is being tried on fraud charges, was freed Thursdiy after 18 months in prison, court officials said. No bail was required. Prosecutors immediately appealed the decision to release Mr. Knjan, 46, a dealer of Nazi regalia. A ruling on that appeal was expected within a few days, a court spokesman said.

'Mr. Knjan had been in investigative custody since he surrendered to the authorities on May 14, 1983. He and a former Stern magazine reporter. Gerd Heidemann, who remained in custody, are accused of

life of Man

بر بن تشقد

Car Washington

. MacDonald

a J barred

station.

age Publisher

Trans.

Night Action

reporter, Gerd Heidemann, who remained in custody, are accused of swindling the magazine out of 9.3 million Deutsche marks (\$3.74 million) for the bogus journals. Stern published some excepts in 1983.

#### Estonian Instructor Defects to Sweden

STOCKHOLM (AP) — A 28-year-old Communist youth instructor from Estonia has defected to Sweden via Finland, Swedish police said Thursday. In August, another Estonian Communist official and his wife

Hillar Raig, a lawyer and a second secretary in the youth organization Komsomol, was on a tourist trip to Finland with other Estonian Communist Party members when he managed to get away from the group Nov.6 and board a ferry to the Swedish capital.

"The only way I could defect was to make a career in the party," he was quoted as saying by the Stockholm newspaper Expressen. "I planned the escape for four years."

### Ship's Owners Criticized in '83 Wreck

WASHINGTON (AP) — An unexplained crack led to the flooding of two storage tanks and the capsizing of an American oil-drilling yessel's year ago in a typhoon off the Chinese coast, U.S. government investigators concluded Wednesday.

All 81 people aboard the Glomar Java Sca drilling vessel were believed

killed. The board's investigators were unable to determine what caused the fracture on Oct. 25, 1983, but criticized the master of the drilling vessel for keeping it anchored to the sea bottom, saying the vessel could have absorbed the storm's forces better if it have been set free from all but

#### Argentine Military Tribunal Resigns

BUENOS AIRES (Combined Dispatches) - The nine-member BUENOS AIRES (Combined Dispatches) — The nine-member Armed Forces Supreme Council, Argentina's highest military tribunal, resigned Wednesday, washing its hands of hundreds of human rights cases, including those against former top military men accused of the mass murder of thoosands of Argentines.

The military judges had complained that the Argentine press was publishing negative articles in a campaign to discredit the court after it found the repression of leftists, in which about 9,000 people disappeared in the 1970s, "not objectionable." The judges asked the Defense Ministry to issue a statement backing them. The ministry refused

Human rights groups said the move showed the failure of President Raul Alfonsin's policy of allowing the military to conduct its own trials of officers accused of crimes carried out during eight years of military rule. On Thursday, Mr. Alfonsin's 11-month-old civilian government shrugged off the resignation of the tribunal. A spokesman for the president said the resignations would clear the way for Mr. Alfonsin to pick a new court for the human rights trials.

### U.S. Bishops Clear Draft on Economy

WASHINGTON (LAT) - Roman Catholic hishops in the United States gave approval Wednesday to the first draft of their pastoral letter on the U.S. economy, voicing only minor criticisms of the controversial

"It's a strong, sophisticated statement, a faithful reflection of 100 years of Catholic social teaching," said Archbishop James A. Hickey of Washington, one of 13 bishops who spoke during the half hour alloted for informal discussion of the letter.

The 50,000-word document calls for sweeping reforms in economic policy to benefit the poor in the United States and abroad. The draft was made public Sunday as the 300-member National Conference of Catholic Bishops assembled in Washington for a four-day annual meeting.

### Wartime Croatian Official Held in U.S.

NEW YORK (NYT) — A Croatian cabinet minister under the Nazis, whom American authorities have repeatedly sought to deport as a war criminal, has been arrested at his home near Los Angeles on a new extradition request by Yugoslavia, officials announced.

A Yugoslav spokesman in New York, Svetolik Raganovic, said that Andrija Artukovic, 84, former justice and interior minister of the Ger-

man-backed state of Croatia, was wanted to stand trial in Yugoslavia for the wartime persecution and killing of more than 200,000 people. Mr. Artukovic, who was arrested Wednesday, has lived in California since 1948. Two earlier attempts to obtain his extradition, in 1953 and 1959,

In a statement, Attorney General William French Smith said the extradition request cited the Croatian regime's persecution of Serbs, Joys and Gypsies through forced labor, concentration camps, deportation and mass murder.

#### For the Record

Bolivia's opposition urged the government to resign and call early elections as a general strike paralyzed the country Thursday. However, President Hernan Siles Zuazo, elected to a four-year term two years ago. rejected the calls.

China and Spain signed on Thursday a wide ranging economic agreement, signed to increase cooperation between the two nations. The ads that might possibly lead to agreement, signed in Madrid by the foreign affairs ministers. Wu Xnenate early solution of the murder," quian of China and Fernando Morán of Spain, complements a similar to the second of the murder. pact signed in 1979.

About 280 labor unionists rallied Thursday near Tokyo Port and 70 other demonstrators cruised the harbor to protest the arrival from France of a freighter carrying an estimated 280 kilograms (616 pounds) of

plutonium oxide nuclear reactor fuel, police said. The United Nations General Assembly overwhelmingly called Thursday for the immediate withdrawal of Soviet invasion forces from Afghanistan without mentioning the Soviet Union by name. The resolution,

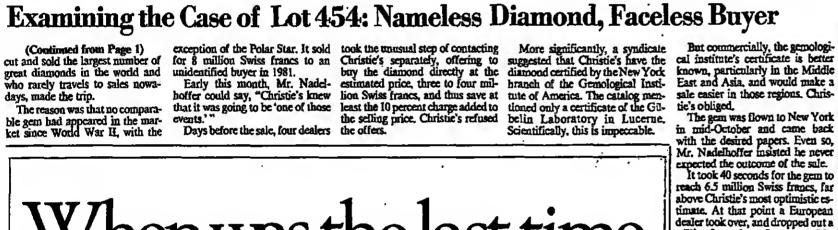
adopted 119-to-20 with 14 abstentions, referred only to "foreign troops" and was the sixth such measure adopted since the 1979 invasion.

#### Correction

The losses of Montedison SpA of Italy were incorrectly reported in the business section in the Nov. 10-11 issues because of an editing error. Montedison actually reported a total loss equivalent to \$650 million for the past two years.



HARRY'S N.Y. BAR ® Just ask the taxi driver "sank roe dee nee" or Fallmaturm Sir. 9, Munich



# When was the last time you had a choice of





Philippine Airlines offers you a choice of sleeping arrangements when you fly First Class on board our all-747 services to Asia.

We were the first airline to offer 14 full length Skybeds in our private Cloud Nine bedroom. Skybeds that are certified for landing and takeoff, and assure an uninterrupted rest all the way to your destination.

Now, you have an additional choice of sleeping

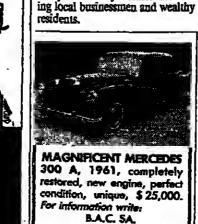
nents. New luxurious Siesta Seat recliners for

those who prefer to move around between snoozes. As the first Asian airline to fly to Europe way back in

1947, we know how to provide you with the total comfort you expect when flying First Class to Asia. Next time you fly First Class to Asia, book your preferred flying and sleeping arrangements with Philippine Airlines' all-747 services from Amsterdam, Frankfurt, London, Paris, Rome or Zurich. There has never been a better choice.

Philippine Airlines **New First Class** 





was seeking peace.

denied that an invasion is planned.

gaged in a "frenzied campaign of threats"

Central Intelligence Agency and in the National Security Council staff at the White House, tried

to use the developments to huild support to

heighten diplomatic and military pressure on

Another group, including officials at the State Department, tried to use the situation to send a

about the high level of U.S. concern about arms

age to the Soviet Union and Nicaragna

# U.S. Officials Say Portrayal of Nicaragua as Threat Was Aimed at Congress, Public

New York Times Service

WASHINGTON — By comparing Nicara-gua with Cuba and talking about the possible delivery of advanced Soviet fighter aircraft to the Sandinists, the Reagan administration has in Nicaragua by saying an invasion was immitried in the last week to portray Nicaragus as a nent.

direct threat to the security of the United States. Congress and the public that the United States should resume support to Nicaraguan rebels and continue to apply diplomatic and military

pressure on Nicaragua to change its behavior. That effort, they said, began spontaneously on Nov. 6 with the disclosure that Soviet MiGjet lighters might be aboard a Soviet freighter headed toward Nicaragua.

Since then, despite the announcement last Friday that no high-performance planes appeared to be aboard the ship, the effort has gathered force. In the process, the officials said, information and news have been used as forms of leverage in an interagency struggle over the direction and tone of U.S. policy toward Nica-ragua during President Ronald Reagan's second

The United States and other nations have often tried to use information and, by extension, news coverage to promote their interests at home and abroad. Both the United States and the Soviet Union, according to intelligence offi-cials, spend millions of dollars in covert efforts

abroad to influence public opinion through the dissemination of information.

nied repeatedly that it was planning to invade Nicaragua, the Sandinists have rallied support

The administration continued its effort Tues-Administration officials said Tuesday that day to portray Nicaragna as a serious threat. A presenting Nicaragna as a potential base for the projection of Soviet power in the Western of Soviet-bloc weapons to Micaragua with the licinisphere was part of an effort to persuade military beildup in Cuba that preceded the Cuban missile crisis in 1962. He said that while there was no plan to block arms shipments to Nicaragua at sea, "We're not going to rule out any contingency there."

A Defense Department spokesman, Michael
L Burch, said the accumulation of arms in
Nicaragua exceeded any defensive needs. "We
just don't feel that Nicaragna wants to be a

peaceful neighbor," he said.
On Sunday, Secretary of Defense Caspar W. Weinberger said, "It is apparent that Cuba is a big problem and a second Cuba would be twice that kind of problem.

The effort to focus attention on Nicaragua, according to administration officials, began inadvertently on Nov. 6 when a government official told a television reporter that a Soviet freighter nearing Nicaragua might be carrying advanced fighter aircraft.

Broadcast that night on the CBS Evening News, the statement touched off a flood of news reports about the arrival of the ship, administration warnings to Moscow and the possibility that the United States might use military force

### Although the Reagan administration has de-ed repeatedly that it was planning to invade Soviet Assails 'Fabrications'

pledges by President Ronald Reagan that he MOSCOW - The Soviet Union said Thursday that Washington was creating "fabrica-tions" about Nicaragua as a pretext for interfer-Mr. Lomeiko stopped short of saying the United States was planning to invade Nicaraence in its internal affairs.

At a news conference, a spokesman for the Foreign Ministry declined to say how the Soviet Union would respond if the United States were to invade Nicaragua. He denied that the Soviet Union had sent high-performance jet warplanes to Nicaragua, but he declined to say what weap-

ons the Soviet Union was supplying.
The spokesman, Vladimir B. Lomeiko, said
U.S. actions on Nicaragua were violations of

to disable high-performance planes if they were delivered to the Sandinists.

When interest faded Friday after officials said it was almost certain that no MiG fighters were aboard the ship. Defense Department and White House officials began talking about the threat posed by the overall accumulation of

weapons in Nicaragua. News of the arrival of the ship, and later the military buildup in Nicaragua, they said, was used by different officials for different ends. Although alliances among officials are infor-

News organizations were interested in the arrival of the ship because, if there were MiG mal and fluid, in this case one group, centered primarily at the Defense Department and the

to keep the story alive showed a good deal about the role the press plays in the policymaking mternational law. He said they contradicted

The administration officials involved violated one of the government's most forcefully stated objectives - preserving the secrecy of intelligence information — in making their disclo-sures to news organizations, which protected their sources of information in return.

gua, a charge that has been leveled in recent days by the Soviet press. U.S. officials have The immediate impact of the reports on administration policy toward Nicaragua was unclear. Concerned about what they said was an Mr. Lomeiko said the United States had enincreasing flow of offensive weapons to Nicaragua from the Soviet Union, officials at the Defense Department and CIA circulated proagainst Nicaragua in the past week and that these threats were being backed up by huge abows of military force, including troop deploy-ments and violations of Nicaraguan waters and posals last week that the United States withdraw its ambassador to Nicaragna.

They also proposed using the U.S. Navy to block arms snipments at sea, increasing the size and frequency of military maneuvers in Central America and, if Congress is willing, resuming aid to Nicaraguan rebels.
Secretary of State George P. Shultz said Sun-

day he was unaware of any such plans and his aides suggested this week that there would be no shift in administration policy, which has mixed pressure on Nicaragua with diplomatic efforts to resolve differences between the two countries. Other administration officials said the inter-

as is often true in Washington, the way officials nectical and Senator James R. Sasser of Tennes were delivered.

U.S. military force to deal with advanced jets if

they were delivered to Nicaragua. Reports of the possible delivery of high-per-formance lighters had their beginnings in late September when a U.S. surveillance satellite passing over the Black Sea port of Nikolayev showed 12 crates of a kind that usually contain MiG-21 planes on a pier next to a Soviet freight-

er, the Bakuriani. No one in the government paid much attention to the intelligence information until several weeks ago when the Bakuriani rounded the tip of South America, steamed past Peru, which had been considered her probable destination, and

headed toward the Nicaraguan port of Corinto. David Martin, the CBS News correspondent who first reported on the freighter on Nov. 6, declined to comment on how he had learned

The report gained more immediacy Wednes-day when the State Department said the United States had reiterated warnings to Moscow that it would not tolerate the delivery of advanced fighter planes to Nicaragua.

However, a State Department spokesman, John Hughes, told reporters to be "scrupulously careful as you proceed with this story," noting that it was not known whether MiG fighters

Other administration officials said the interagency debate over policy had just begun.

In Congress, even the most vocal critics of the administration's policies in Central America, and Defense Department, talked about possible lighters aboard, that would have been news. But including Senator Christopher I. Dodd of Con- U.S. military action to disable planes if they

### Critic of Managua Assails U.S. Policy Cruz Urges White House to 'Give Ortega a Period of Grace'

policy, says the recent election of cult time for me."

Daniel Ortega Saavedra as president of Nicaragua may lead to protect the Sandinists "will take the first the Sandinists". -tration to "give Ortega a period of

Arturo José Cruz, the opposition leader, said Wednesday that Presi-dent Ronald Reagan's hard line against the leftist Sandinist govern-ment is "not helpful" to Nicaragua's democratic critics.

Mr. Cruz, who resigned in 1981 as the Sandinist government's am-bassador to the United States, said that the invasion alert called last week by Nicaragua has included tighter censorship, restrictions on public meetings and a crackdown on dissidents. The alert was called in response to what Nicaraguan leaders have called the threat of an imminent invasion by the United

"The situation diminishes the tamina of the democratic opposition within Nicaragua," said Mr. Com, who heads the opposition co- United States and Nicaragua

when I see foreign vessels sur four-nation Contadora group to Control American peace initiative statement at the current meeting of 1a, Honduras and Costa Rica — Venezuela.

WASHINGTON — A leading Nicaraguan anti-Sandinist leader, criticizing Reagan administration is taking place at the most first a peace treaty acceptable to Mr. Ortega became president of the United States

gress toward a regional peace and step in generalizing war in the re-he has urged the Reagan adminis- gion," but he added, "they are ready if another country takes that

> The White House spokesman, Larry Speakes, said Thursday that the United States had given the Sandinist government "a breathing period" by not supporting "for six or eight months" anti-Sandinist rebels while it pursued diplomatic solutions, only to see tensions heightened by an influx of Sovietbloc arms. United Press International reported Thursday.

[Responding to fresh criticism of U.S. policy toward Nicaragna, Mr. Speakes said while the United States has undertaken "a major diplomatic effort" to bring peace to Central America, "the buildup of Soviet and Cuban and Eastern bloc weapons shipments continued unabated and even escalated."

[However, Mr. Speakes said the alition known as the Democratic would resume bilateral talks at an undisclosed time and place with the

crowned the king," Mr. Cruz said. Mr. Ortega will be something more than first among equals, "and he has to be" to hold out against factions in the government that think regional war is inevitable, Mr. Cruz

In the election, Mr. Ortega's re-ceived 67 percent of the total vote, but was supported by less than 50 percent of Nicaragua's registered voters, Mr. Cruz said. He said that 20 percent of the vote went to opponents and that many ballots were deliberately spoiled in protest. "It is a sobering lesson for them," he

Mr. Cruz acknowledged that U.S.-backed rebels fighting the Sandinists were slowly drawing more recruits as the Nicaraguan economy crumbles, but he said that elimination of U.S. support for the rebels was still "desirable." He added, however, that it "should be part of an overall political solu-

group said Wednesday that it has Press reported from Brasilia.

Foreign Minister Isidro Morales Paúl of Venezuela, left, and Foreign Minister Bernardo Sepulveda Amor of Mexico discussing in Brasilia a draft of a communiqué giving details of talks of the four-nation Contadora group, which is promoting peace in Central America.

M Latin Group Claims Progress duct negotiations aimed at a final The four-nation Contadora peace agreement, The Associated The Contadora group released a

and said it may be possible to con- 'the Organization of American "reflect the possibility of conduct-States in Brasilia saying that meetings with the five Central American nations involved in the conflicts -

temperature.

ing negotiations with a final agree-

The Cootadora group is made up

### Surgical Myopia Cure **Found Relatively Safe**

By Larry Thompson

correct nearsightedness by making that was the big E.
tiny surgical slashes to the comea is a relatively safe and effective alterpatients had 20-40 vis native to eyeglasses, the first U.S. study of the procedure concludes.

Results from the first year of the planned five-year study confirm similar findings in Temnessee and Kansas and in the Soviet Union, which pioneered the technique, called radial keratotomy.

They also confirm the experiences of U.S. ophthalmologists, who have performed more than 63,000 of the operations since 1978.

The \$2.5-million study, called the Prospective Evaluation of Radial Keratotomy, or PERK, was financed by the National Eye Institute, part of the National Institutes of Health. Results were announced here at the annual meeting of the American Academy of Ophthal-

The technique and the study have been the subjects of occasionally acrimonious debate among

ophthalmologists. In the PERK study, 413 patients

than half had 20-200 vision or Washington Post Service worse — which means that the only
ATLANTA — A technique to letter they could read on an eye

After surgery, 78 percent of the patients had 20-40 vision or better, the quality of vision needed in most states to get a driver's license without glasses.
While the statistical results seem

encouraging Dr. George O. Waring 3d, a professor of ophthalmology at Emory University in Atlanta and the study director, said "the outcome cannot be precisely predicted for an individual patient."

To perform the procedure, a surgeon makes eight to 16 tiny slashes in the eye's cornea. The slashes run from a point near the center of the comes to the edge.

The cuts weaken the cornea, allowing the eye's internal pressure to form bulges at the comea's edges and flatten its center. That flattening refocuses the light entering the eye, eliminating nearsightedness.

Surgery takes about 15 minutes, costs \$1,000 to \$2,000 an eye and can be performed in a doctor's office. Although the side effects of fluctuations in vision and glare are minor, PERK researchers stressed \_ eye at one of nine centers. More show up for 10 to 30 years.

### CLA Agent's Memo on Tet Attack Alleged 'Deceit'

New Tork Times Survice NEW YORK - Thirteen years before he became a paid consultant to CBS on its 1982 documentary on · Vietnam, a ClA analyst told his superiors that General William C: . Westmoreland's command had engaged in a "monument of deceit" regarding estimates of enemy

strength in the Vietnam War. The assessment by the analyst, Samuel A. Adams, was contained in an internal Central Intelligence Agency memorandum that was used to the jury Wednesday in the libel case brought against CBS by General Westmoreland. The general was expected to take the stand

In the memo, Mr. Adams accused General Westmoreland's command of "half-truths, distortions and sometimes outright falsehoods" regarding the size and nature of enemy forces in South Vietnam in 1967. It was, basically, these same charges that were leveled on the 1982 "CBS Reports" documentary, "The Uncounted Enemy: A Vietnam Deception." Mr. Adams is also a defendant in General Westmoreland's \$120-mil-lion libel suit, which stems from the

#### D.E. MacDonald Dies; Started U.S. **Optics Company**

LANCASTER. Massachusetts

Duncan Elliot MacDonald, 65. former dean of the graduate school at Boston University and founder and former officer of the lick Corp., an optics company, died

An inventor as well as a scientist.

Mr. MacDonald developed a camera capable of photographing a dis-tance 225 miles (364 kilometers) wide from an altitude of six miles. He founded and directed the Optical Research Lab at Boston University, retiring from the school 10

Mr. MacDonald was honored by the U.S. Air Force for his contributions as a scientific consultant to Operation Conservade the testing of two atomic devices at Bikini Island in July 1946.

#### Louis Lerner, Ex-Envoy And Chicago Publisher

NEW YORK - Louis A. Lerner, 49, a Chicago newspaper publisher and the U.S. ambassador to Norway in the Carter administration, deed of cancer Wednesday in

Charago.
Mr. Lerner, a longtime worker in the Democratic Party in Chicago, served as ambassador to Norway Itom 1977 until 1980.

the day after the start of the Communists' Tet offensive, was written to George A. Carver Jr., then chief of Vietnamese affairs for the CIA and Mr. Adams's immediate superior. It was introduced by David Boies, the lawyer for CBS, during his cross-examination of Mr.

In September 1967, Mr. Carver led a delegation of intelligence offi-cials to a conference with military leaders in Saison, where an agree ment was struck on the size of the North Vietnamese and Viet Cong forces in South Vietnam to be included in a report for President

initially, the CIA argued for sig-nificantly higher estimates of ene-my strength than did General stmoreland's command.

fied Mr. Carver that he was leaving his staff to take a job with the

Send for it today.

organization and manpower. But the "fundamental" reason for his departure, he said, related to what he called a compromise on enemy strength that had been forged in

particularly Mr. Carver's staff, had made a "mistake" in agreeing to lower figures on the estimate and had thereby "basically misin-formed policymakers of the strength of the enemy."

The CIA, Mr. Adams said in the two-page memo, had not been "sufficiently diligent in bringing to the attention of the intelligence community the immerical and or-ganizational strength of our adver-

He added that he realized that the "pressures" on the CIA, origi-In the memo, Mr. Adams noti- nating, he said, from General Westmoreland's command, "have been

When you reach a certain

point in life, you need a personal

bank account in Luxembourg.

There are substantial advantages in having a bank account in the Grand

Duchy of Luxembourg, Advantages of which you may not yet be aware. Advantages

prosperity. The Luxembourg branch of The First National Bank of Boston (one of

the top 20 U.S. banks) has recently produced a brochure with the aim of making

PRIVACY: Confidentiality enforced by Luxembourg law. Page 2.

TAX ADVANTAGES: Luxembourg is tax free for non-resident

depositors and investors. Page 2.
PERSONAL ATTENTION: Multilingual staff. You will know the

name of the officer directly responsible for your account. Page 3.

ACCOUNT SERVICES: Interest bearing Currency Accounts,

Deposits in various currencies, Interest is linked to money

SECURED LENDING: Cash loans on demand and Leveraged

Loans agains deposits or securities held by the Bank, Page 4.

CUSTODY & INVESTMENT ACCOUNTS: including Portfolio

Management, Precious Metals, Pages 6/7.
SEMPLE ACCOUNT OPENING PROCEDURES: complete

application forms enclosed with brochure.

PO Box 209, 41 Boulevard Royal, Linsembourg City-Linsembourg.

Telephone: 477 9251. Cable: The First Boston, Telev: 2597.

REMITTANCES: may be made by cheque, bank transfer or

Checking Accounts, Special Call Accounts and Time

which could prove extremely useful to you. Luxembourg has developed into a

major financial centre. It has the reputation for political stability and economic

these advantages known to you. Its potential value cannot be calculated.

Post this coupon for your free copy of Private Banking in Luxembourg

broadcast and is being tried in Federal Court in Manhattan.

The memo, dated Jan. 31, 1968, sue his interest in the Vict Cong's enough, nor long enough."

"We have occasionally protested," he said, "but neither loud enough, nor long enough."

On direct examination at the trial, Mr. Carver testified that Mr. Adams was present in Saigon when the CIA developed its alternative offer to the military and had not ented from it.

Mr. Carver said, however, that Mr. Adams had expressed his feelings about the final enemy troop estimates before writing the memo. He described Mr. Adams, 51, as someone who was "often in error, seldom in doubt."

On Wednesday, Mr. Carver told Mr. Boies that he respected Mr. Adams's ability and had recommended him for the promotion to the office of economic research But he said he had reservations about his judgment and about his readiness to accept the fact that, in government, "you have many arguments" and while "you win some, you lose some."

### Swiss Achievement

### Longines Conquest VHP. Suddenly watchmaking takes 3 giant leaps into the future.



Leap No. 2: unprec-dented battery life. Conquest VHP runs on a 3rd-generation lithium battery (mercury came first, then silver oxide). Battery life is better than five years - three times that of conventional watch batteries.

Leap No. 3: unprecedented finish. Case and bracelet of the watches shown here display a special silky finish, the result of blasting with pellets of man-made sapphire. The case is made from an extremely hard XL alloy and finished

with a layer of even harder titanium carbide. Hence its unmistakable grey tone.

Three leaps forward but also a bow to the past: Conquest VHP. probably the most advanced watch you can own, shares something priceless with every Longines made since 1832 – the Swiss craftsman's touch.

men's watch. Other Conquest models, ladies and gents', available in a variety of metals and colours, with conventional quartz movement. All with sapphire glass and water-resistant to 100 feet. Conquest VHP (Ref. 4952), Conquest ladies' watch (Ref. 4939).

LONGINES Pride of the Swiss since 1832

Conquest VHP is the

rile

:::3)

rum title

## Your Danish Business Contact



### BERLINGSKE TIDENDE

BERLINGSKE TIDENDE · 34 PILESTRAEDE · DK-1147 COPENHAGEN K TEL.: (+451) 157575 · TELEX 27094 BEANN DK

ADVERTISING REPRESENTATIVES IN FRANCE - GERMANY - GREAT BRITAIN ITALY - SWEDEN - SWITZERLAND - USA

### 3 Factions Debate in U.S. On Civil War In El Salvador

By James LeMoyne New York Times Service

LOS ANGELES - A senior Salvadoran government official sidestepped a proposal from Salvadoran rebel leaders during a televised debate that they begin discussing a formal cease-fire in their five-year

The Salvadoran minister of the presidency, Julio Adolfo Rey Prendes, said that instead, the government would seek an "end of violence" in general, and specifical-ly referred to a cessation of economic sabotage by rebel units.

Mr. Rey Prendes's comments Wednesday appeared to indicate that the government's strategy in future negotiations with the rebels would be to pursue specific agreements to reduce the level of vio-lence without making formal territorial or political concessions.

Rebel officials said they would seek a reduction in U.S. involvement in El Salvador and ask for the creation of a joint rebel-govern-ment committee to ensure that no foreign weapons enter the country.

came as government officials, a conservative Salvadoran political spokesman and leftist rebel leaders debated the prospects for peace in El Salvador in the unusual setting of a Los Angeles television studin.

The generally restrained discus-sion represented the first public debate of the problems of El Salvador by a broad range of Salvadoran organized by the Center for the Study of Democratic Institutions, a nonpartisan group associated with ion. They were careful to avoid the University of California in San-extreme statements that could un-

Repeating past positions, rebel reins of power in El Salvador were still held by the army and a small class of big businessmen. They also said that rightist death squad leaders had not been brought to justice. The causes of the conflict re-

main," said Hector Oqueli, a memommission of the combined political and military fronts. Government officials argued

that two national elections, broad economic reform programs and an varive Salvadoran political parties improving human rights record had set the country on the path to dem-nent businessman and head of the

have a perfect democracy in order sian and Cuban support for their to join that democratic govern-rebellion.



Julio Adolfo Rey Prendes

ment, we'll never find one anywhere in the world." The debate, filmed by public television crews for later broadcast,

came one month after President José Napoleón Duarte and rebel leaders met for the first time in La Palma, a town in northern El Salvador, to discuss prospects for peace. Both sides agreed at the Oct. 15 session to meet again in the last two weeks of November.

Mr. Oqueli said Wednesday that the Democratic Revolutionary Front, the rebel political grouping, and the Farabundo Marti National Liberation Front, its military wing, sent a formal proposal regarding the next peace talks to the Salva doran government 12 days ago The discussion of a cease-fire through intermediaries in the Roman Catholic Church in El Salva-

the proposal asked that the next

Mr. Rey Prendes said the government had not received the pro-

Both sides said they had come to Los Angeles to demonstrate their willingness to talk and to attempt to influence American public opin dermine the process of talks.

The government was represented spokesmen argued that despite an by Mr. Rey Prendes, Ricardo Gonappearance of political reform, the zilez Camacho, minister of the economy, and Ricardo Ramírez Rauda, ambassador-designate to West Germany. The president's son, Alejandro Duarte, who is mayor of San Salvador, also was in the government delegation.

The rebels were represented by ber of the rebel political diplomatic Mr. Oqueli, Salvador Samayoa and Oscar Acevedo, all members of the rebels' political and diplomatic

The lone spokesman for conserwas Francisco Quinones, a promismall Salvadoran Popular Party. "Democracy is a process that has Mr. Quinones consistently referred to be built every day," Mr. Rey to the representatives and guerrilla Prendes said. "If we are waiting to forces as "terrorists" and to Rus-

### Chilean Troops Ring A Slum in Santiago and Round Up Thousands

SANTIAGO - Troops backed by helicopters and armored vehicles surrounded a poor neighborhood in the Chilean capital at dawn Thursday, rounded up thousands of men and bused them to a soccer

It was the second such sweep since a state of siege was declared last week. In earlier roundups, most of the men have been freed, but some have been jailed on criminal and political charges.

The target of Thursday's raid was La Victoria, a shantytown of 70,000 people in southwest Santiago. It has been the scene of clashes ween riot police and protesters

Officials of the Roman Catholic Church said thousands of men had been rounded up in the four-hour operation. They said they had no further details because the telephone at the local parish had been

President Augusto Pinochet declared a state of siege Nov. 6, sus-pending civil liberties for 90 days to combat what he called a Marxistled insurgency.

General Pinochet took power in a 1973 military coup during which an elected Marxist president, Salvador Allende, was killed. The gen-eral has resisted 18 months of demonstrations for a return to civilian

In May 1983, about 10,000 people were rounded up in the same neighborhood. Most were later freed. In September a French priest was shot and killed there during a protest against General Pinochet.

More than 3,000 men and teenage boys were rounded up Saturday in a similar raid on another politi cally active Santiago shum. The government said 363 of the 3,000 were arrested for delinquency or having subversive records.

The La Victoria roundup began about 5 A.M. Thursday, as the overnight curfew ended.

Juanita Alvarado, an employ at the Roman Catholic vicariate of southern Santiago, said telephone callers from the neighborhood said military officers with loudspeakers ordered everyone ont of their homes for a "census."

The callers said some homes were being searched, and all the men were forced to run with their hands behind their necks to where the buses were parked," she said. Reporters saw several air force buses leaving La Victoria full of

On Wednesday, the nation's Roman Catholic patriarch, Archbish-

op Juan Francisco Fresno of Santi-ago, said the government had cansed "confusion, fear and an-suish" with the state of siege and should instead move toward deplan-fund for famine Aid.

lama Vecting

"The more people and groups that can participate in the creation of the country we want, and the more freedom we have to do it, the better the guarantee for peace," Archbishop Presno said in a pastoral letter he read to about 1,500

He ordered the eight-page le to be read in all churches Sunday to bypass censorship. In the past week, the government has banned from Chile a priest heading the last two public statements.

Archbishop Fresno called for a day of fasting and prayer Nov. 23 to try to overcome polarization that Catholic Church and General Pinochet's government to their lowest

He rejected official criticism of a meeting between Chilean bishops and exiles, some of them leftists, in

"The bishops do not make politi-cal pacts with any party, nor with government authorities," Arch-

shop Fresno said. Priests who attended said the reading was interrupted several times by applause, especially when the archbishop acknowledged criticism by activist priests and bishops that his search for compro made him reductant to speak out

"My dear children, do not be fooled," he said. "I want to be prudent, but I will not be a coward.

Late Tuesday, 16 explosions damaged business and government targets in seven Chilean cities in the siege was declared, the official press agency reported. Two people were slightly injured.

No group claimed responsibility for the coordinated bombings, similar to nearly 500 others attributed to Marxist guerrilla groups that have shadowed a movement of largely peaceful anti-government protests over the past year.

Human rights officials said Wednesday that security forces continued to arrest political and union activists and students and that more than 500 persons were being held without charges in jails and barracks around the coun-(AP, UPI, Reuters, WP)

18 St. ...

## From the world, to you, at home or in your office. And at a bargain price!

If you purchased this Trib at a newsstand, you're already enjoying a rare bargain - the whole world in just a few tightlywritten, fact-packed pages.

But why not double your bargain by subscribing to the International Herald Tribune and saving up to 42% off the newsstand price? With our low-cost subscription rates, you can double your value and enjoy almost twice as many Tribs, and each for a price which is no more than you have to pay for a cup of coffee.

Please circle below the reduced subscription								
price selected. For new subscribers only. (Rates valid through April 30, 1985.)								
				0				
	Currency	l year		3 mos.				
Austria	A Sch	3,220		890				
Belgium	B. Fr.	7,300	3,650	2,000				
Denmark	D. Kr.	1,500	750	410				
Finland	F.M.	1,120	560	308				
France	F.F.	1,000	500	280				
Germany	D.M.	412	206	115				
Great Britain	£	82	41	23				
Greece	Dr.	12,400	6,200	3.450				
Ireland	£ Irl	104	52	29				
Italy	Lire	216,000	108,000	59,000				
Luxembourg	L Fr.	7,300	3,650	2,000				
Netherlands	FL	450	225	124				
Norway	N. Kz.	1,160	580	320				
Portugal	Esc.	11,200	5,600	3,080				
Spain	Ptas	17,400	8,700	4,800				
Sweden	S. Kr.	1,160	580	320				
Switzerland	S. Fr.	372	186	102				
The rest of Eur	ope, North	Africa, fo	rmer Fren	ch				
Africa, U.S.A.,	French Pol	ynesia, M	iddie East					
	\$	284	142	78				
Rest of Africa,	Çanada, La	tin Ameri	ca, Gulf S	tates,				
Asia:	i s	396	198	109				



To: Subscription Manager, International Herald Tribune, 181 avenue Charles de Gaulle, 92521 Neuilly Cedex, France. Tel.: 747.07.29. Tlx: 612832.

Yes, I would like to accept your bargain offer. Please send me the International Herald Tribune for the time period and at the reduced price circled on this coupon.

Think of it. The combined editorial product of hundreds of the world's finest journalists in every corner of the planet available to you for such a relatively modest expenditure.

Subscribe now, and we'll speed bargain price Tribs to your home or office day after day.

Just fill out the coupon below and mail. For maximum savings, subscribe for a full year. This cut-price subscription offer is for new subscribers only.

			***
	(MasterCard)	VISA	i
্ৰত্য কংগ্ৰহণ ১৯৮২:14			
Cards			
	DINERS CLUB	E-FOCATO	

	closed (Check or money order to the IHT).			
Please charge my	· ·	. —	_	
□Access □Amen	can Express $\square$ Diners Club $\square$ Euroca	ird ∟Ma	estercard	Visa
Card account numb	er;		: : .	•
	Card expiry date		1. 44	
		-	٠. ٠.	
Myname	Signature		<u> </u>	·
Address				
City	Country			
				• • •
Job/Profession	Nationality	Tel Nº		
Company Activity				16-11-84

INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 16, 1984

# Famine Aid,

Same. ji pad

realpin and the

at the the

Peace

ä pass...

gr ichel analas to he part

ban test

dang the

animin'a

ياجه والمعال

int to a

atton (by

West the

act at the

All longer

letterts, in

title of this

. God with

I would true

terren Lo

date uben

alyen agu.

mi brilings

strater had

Special con-

So but be

that we gray.

g Africa Trend

ar Congression

 $\frac{1}{N} = \frac{1}{N} \cdot \frac{1}{N} \cdot \frac{1}{N} \cdot \frac{N}{N}$ 

African leaders ended the 20th summit conference of the Organization of African Unity by voting
Thursday io set up a special emergency fund to help feed millions of they are brushing aside their East
Bloc allies. They say that their intent merely is to widen the countries.

a little," said the new OAU chairman, President Julius Nyerere of Southern Africa.

Economically, the shift has been months

to relieve the suffering caused by the famine and drought

"It was one of the most produc-tive and successful summits marked by serious discussions in trying to find solutions to problems bedeviling the continent," he said. The OAU secretary-general, Peter Onu, who was re-elected to the

post on an interim hasis, said the continent had a foreign debt of \$150 billion. A summit resolution called for the establishment of a special economic fund to be financed by the international community to allevi-

The African leaders also decided to hold an economic summit conference next year in Algeria.

The conference adopted a series disaster and never produced well," of resolutions condemning race the Chinese ambassador here said discrimination in South Africa, not long ago. "Mozambique had the Bulgarians growing rice and the discrimination in South Alland, the Bulgarians growing nee and the Bulgarians growing need to contain from southern Lebanon, and paying special tribute to the assassinalWestern ties is reflected in the softed Indian prime minister, Indira er tone of its state-run press, which

[The summit conference voted torials. Despite its 20-year friend-against proposals to set up a new ship treaty with the Soviet Union, committee to reconcile Chad's war-signed in 1977, Mozambique sent ring factions, Renters reported. It seven athletes to the Olympic decided instead to ask Congo's Games at Los Angeles, and the leader, Colonel Denis Sassou U.S. Embassy here has initiated an efforts after an inconclusive round musical groups and assisting Mo-

from the organization because its on a basketball scholarship, rival for control of the former All this represents a marked Spanish colony of the Western Sa- change in what had been a mutual-

DON'T LEAVE HOME WITHOUT US.

### Mozambique Moving Closer to West New Fund for Analysts Say Shift Could Affect All of Southern Africa

By David Lamb I.os Angeles Times Service MAPUTO, Mozambique — Af-United Press International
ADDIS ABABA, Ethiopia — MAPUTO, Mozambique — Alter nine years of dependency on the Sovent of Mozambique is making radical policy changes that are moving it into a close relationship with the West.

Mozambican officials deny that starving people.

"We decided to establish an Afcal analysts think that the purposes which we will all try and contribute to, even if it can only be

Mr. Nyerere also appealed to the abrupt. In the past two months rest of the world to contribute aid to relieve the suffering caused by Bank and the International Monetary Fund, drafted an investment code to attract Western capital and signed its first agreement with the United States for development as-sistance. Washington will provide \$8 million this year.

The huge state farms that the government of President Samora Machel turned over to Bulgarian, Cuban and Chinese agricultural experts after Mozambique's indepen-dence from Portugal in 1975 are being broken up, and parcels are being distributed among Mozambican farmers. The Bulgarians and others have drifted away, and Mr. Machel is negotiating with France and Britain to assume manage-

ment.
"It's no wonder the farms were a

has dropped its anti-American edi-Nguesso, to continue his mediation active cultural program, bringing in last month in Brazzaville, Congo.] rambicans who want to study in the Monday's opening was marred United States. One youth left reby Morocco's decision to withdraw cently for Texas Tech University

hara, the Polisario guerrilla front, ly disdainful relationship between was seated at the meeting.

Washington and Maputo. Mozam-The welkout over the issue that bique expelled six U.S. diplomats people in 1983, and a continuing velopmental needs at various time disrupted two previous summit attempts in 1982 failed to materialize Central Intelligence Agency, and as only Zaire joined Morocco's for more than three years ending in boycott.

Washington and mapulo. Mozair people in 1983, and a continuing velopmental needs at various time war against anti-government guerant and as a result have moved from the Eastern to the Western sphere of influence. In times of crisis the potentially prosperous country have always looked to the West.



Samora Machel

ambassador in Maputo. The only two countries that voted against U.S. positions at the United Nations more often than Mozambique

were Laos and Albania. Still, the Machel government believed that it was being judged mainly on the basis of a label.

There has been a great misunderstanding about Mozambique in the West," said Aquino de Bragan-ca, director of the Center for African Studies in Maputo. "Socialism, or Marxism, has always been more a method than a philosophy here, and we have never been a client of the Soviet Union, China or any-

The evidence suggests that Mr. de Braganca is right. Mr. Machel has said that he would never give the Russians or anyone else bases in Mozambique, and Marxism is seldom even mentioned except in official speeches. After ending nearly 500 years of colonial rule with a guernilla war, Mozambicans are more than attentive to the concepts of nonalignment and independence; they are obsessed by

At the time of independence, Mozambique had only a dozen uni-versity graduates, 81 black shopkeepers and an illiteracy rate of more than 90 percent. That lack of preparedness for statehood, com-bined with government mismanagement, a recent series of floods and cyclones, a three-year drought that led to the death of 100,000

sasters of Africa. Women line up before dawn hoping to find a few vegetables or a bowl of sugar. Rice is rationed: each family is allowed a kilogram (2.2 pounds) a month. The butcher shops and restaurants are closed; large grocery store had nothing in it the other day but three coconuts. Foreign reserves have shrunk to \$35 million, not enough to pay for one month's imports, and the local currency has become so worthless that generous visitors to Maputo tip in packs of cigarettes

up in packs of cigarettes

With Mozambique rapidly deteriorating, Mr. Machel took a remarkable gamble last March and signed a treaty of "nonaggression and good neighborliness" with South Africa, the economic giant on his southern frontier. If Preserve on his southern frontier. If Pretoria can, and does, help end the guernl-la war in Mozambique, both comtries see the possibility of wideranging economic cooperation that could promote South African prosperity and set Mozambique on the road to financial recovery.

"Just across the border, not ever 50 miles from here, are huge tracts of land producing food, and this must have weighed heavily on President Machel's approach," said Colin Patterson, the South African trade commissioner in Maputo, who is an ambassador in all but

tween our countries could be enor-mous." he added. "It is not difficult to imagine the transfer of capital and technical assistance to Mozambique, and if we can open the doors across our borders, despite our ideological differences, the treaty is going to be a landmark in the de-velopment of southern Africa."

Soviet diplomats in Maputo, displeased with the treaty, have told Mozambican officials they have been tricked by the United States and that the accord is doomed to failure. Western political analysts note, however, that if the agree-ment works — and if negotiations are successful for an independent Namibia (South-West Africa) and a peaceful Angola — Moscow stands to lose considerable influence in southern Africa.

Those analysts point out, too that the transformation Mozambique is undergoing has been re-peated many times in Africa. Egypt, Sodan, Somalia, Guinea and Ghana have all found Soviet assistance inadequate for their developmental needs at various times and as a result have moved from tillas supported by South Africa the Eastern to the Western spheres and rightist Portuguese, has turned of influence. In times of crisis they

# gifts of elegance from the

# Herald Tribune

The Complete Pocket Diary. Rapidly becoming the standard among international travelers, this elegant leather bound Herald Tribune Diary contains pages of useful information. Conversion tables of weights, measures, and distances, lists of national holidays by country, international dialing codes as well as a vintage wine chart. The clearly designed weekly calendar pages plus the tabbed address section make this diary a necessity. Adding to its convenience is a back cover jotting pad. Personalized with gold embossed initials and finished with gilt metal corners, its 8 x 13 cm format (3 x 5 1/, in) fits easily into any pocket. This exclusive International Herald Tribune Diary is certain to provide a years' worth of organization in style.

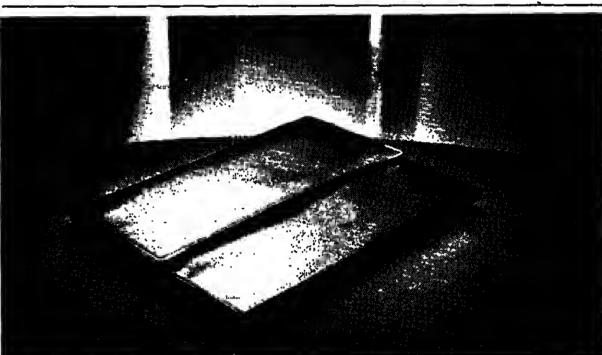




The Ideal Travel Wallet. Beautifully crafted in fine silk-grain black leather, the exclusive Herald Tribune Travel Wallet easily accommodates all of the necessary elements for the voyaging executive. A handsome 11 x 20 cm when closed  $(4^3/_8 \times 8 \text{ in})$ , personalized with embossed initials in gold, gilt metal corners and a leather closing strap, it's the perfect gift for an associate, friend or yourself. Open, its 20 x 20 cm design (8 x 8 in) will organize a collection of credit cards, documents, and passport. Included are two "full size", silk-lined pockets, one with a zipper closing, for tickets and currencies of any dimension. This stylish wallet is designed exclusively for the Herald Tribune with the international traveler in mind.

2. leather closing strap 3. jotting paper 4. credit card pocket

6. zippered silk lined pocket (full size) 7. full size wallet pocket 8. elegantly sewn folded 9. black silk-grain leather

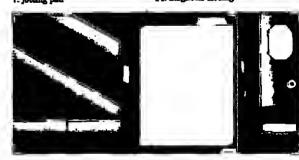


The Perfect Executive Folder. Designed exclusively for the International Herald Tribune by Leathersmith of London, this superb dossier is the perfect organizer for the executive. Personalized with gold embossed initials and with gilt metal corners, each folder is fashioned in fine silk-grain black leather and features a magnetic closing. Distinctive in appearance, its exterior dimension of 26 x 33 cm (10 x 13 in) opens to an impressive 66 x 33 cm interior (26 x 13 in), fully lined in blue silk and complete with an ultra-thin Casio solar powered calculator. A variety of pockets allows the easy arrangement of documents such as letters, airline tickets, credit cards, business cards and notes. A centrally positioned writing pad of high quality paper is bound in matching black leather and complemented by a rechargeable gilt metal pencil, stored in a sleek leather holder. The ideal practical gift for the businessman or woman, created exclusively for the International Herald Tribune by Leathersmith of London, renowned for elegant styling and craftsmanship since 1839. for elegant styling and craftsmanship since 1839.

2. half-size silk lined pocket 3. Iuli-size silk lined pocket 4. space for business cards 5. leather bound note pad 6. full-size silk lined documen

7. josting pad

9. credit card pockets 10. ultra-thin Casio solar powere



### THE AMERICAN EXPRESS WE ROLL OUT THE RED CARPET. THE HILTON RESERVATION SERVICE. Just a local call to your nearest Hilton Reservation Service office or Hilton International hotel, and you can immediately reserve a room in any of 77 cities around the world. THE AMERICAN EXPRESS CARD ASSURED RESERVATION PLAN. Quote your American Express Card Account Number and Hilton International guarantee to hold your room whatever time you arrive. Day or night. NB: If your plans change, call before 6 pm (local destination time) and we'll give you a cancellation number. HILTON INTERNATIONAL. YOU'LL LIKE OUR STYLE. Visit any Hilton International hotel and you'll find a warm welcome. A welcome that yourn and a warm welcome. A welcome that doesn't stop at Reception. You'll appreciate efficient business services—and enjoy relaxing bars, health clubs, and the best restaurants in town—all at the best. location in town. Whichever town you're in. For reservations, call your nearest Hilton Reservation Service office, Hilton International hotel, American Express Travel Service or Representative Office. HILTON INTERNATIONAL

WE DON'T JUST WELCOME

	end me :			
ini	ecutive Folders at \$120 each, including 3 embossed tials, Casio calculator, gilt-metal pencil, blue A-4 pad. tside Europe \$130. Includes airmail postage plus stal insurance or registered mail charges.	INITIALS		
Th	avel Wallets at \$58 each including 3 embossed initials, stage and handling in Europe. Outside Europe, add \$7 ditional postage.	INTTSALS		
19	85 LHT Pocket Diaries at \$19.50 each, including 3 abossed initials, postage and handling in Europe. at the Europe, add \$3 additional postage.	INITIALS .	<del></del> _	
lease c	heck method of payment:			
E	heck method of payment: aclosed is my check or money order for \$ may ment can be made in any convertible European of	ade to the ord	ler of <b>Data</b>	day Ltd.
E) (I	relosed is my check or money order for \$ m	American Express	er of <b>Data</b>	d <b>ay Ltd.</b> Diners Club
Ei (I	nclosed is my check or money order for \$ may not be made in any convertible European case charge to my VISA	Currency.)  American	er of Data	Diners
El (I Pl cr	reclosed is my check or money order for \$ means and the made in any convertible European decrease charge to my edit card.	American Express	er of Data	Diners

### Australian Liberals Open Campaign By Attacking Hawke Over Economy

SYDNEY — The opposition Liberal Party unveiled its election platform Thursday by warning that the recent economic recovery was based on luck and that the country was sitting on a "time bomb."

The Liberal leader, Andrew Peacock, said that the Labor Party government of Prime Minister Bob Hawke could not sustain the recovery and that wide-ranging economic reforms were needed. He also pledged to seek closer defense ties with the United States.

In a nationally televised address. Mr. Peacock said that with the recovery dependent on a lot of one-

ing boosted government spending so dramatically this year, all Australians are sitting on a time bomb." The election is Dec. 1.

Mr. Hawke pletiged Tuesday to maintain strong economic growth and to continue close ties with the United States.

Polls show the government with a strong lead over the Liberals and their opposition partners, the National Party. A poll released this week said the Labor Party was the choice of 53 percent of voters and the Liberals of 38 percent.

Mr. Peacock said a Liberal government would restore defense cuts introduced by Labor and give the military a "high budget priority."



CONTACT SICY CHANNEL SATELLITE TELEVISION PLC FOR PURTHER INFORMATION

TELEPHONE LONDON (01) 636 4077 TELEX 266943

Australian security, he said, depended on the Anzus alliance with the United States and New Zealand. He added that Australia would seek a new pact with the United States if New Zealand's ban on visits by U.S. nuclear-powered

warships destroyed Anzus.

Mr. Peacock said the Hawke government had called an election halfway through its term because it was running out of ways to maintain the economy. He said its economic success was based on the recent end of a long drought and the recovery of the U.S. economy. ■ No Research on Space Arms

Mr. Hawke said Thursday that Australia was not now and never would be involved in research that could be applied to President Ronald Reagan's defense plans for space, United Press International reported from Sydney.

The important thing far the

Australian community to know is

that they have my unequivocal commitment that there will be no involvement of Australian research workers in this area beyond the conventional defense policy," Mr. Hawke said at a news conference, His comments followed a newspaper report Thursday that re-searchers at Australian National University and the Federal Department of Defense had been collabo-rating with the U.S. Defense Department since 1981 on helping to develop a "kinetic energy weapons



MALAYSIA'S NEW MONARCH Sultan Mahmood Iskandar of Johore was installed Thursday as the 8th king of Malaysia at the national palace in Kuala Lumpur. King Iskandar, 52, was escorted by the queen.

### Sikh Sister-in-Law Will Challenge **Gandhi in Parliamentary Election**

By Sanjoy Hazarika New York Times Service

NEW DELHI - Maneka Gandhi, the estranged sister-in-law of Prime Minister Rajiv Gandhi and a bitter opponent of his mother. Indira, has announced that she plans to run against Mr. Gandhi in the general election next month.

She combined the announcement Wednesday with a series of stinging remarks about Mr. Gan-dhi and his ruling Congress (I) Par-ty, which she said "has thrived on broken promises, corruption and a debasement of all political values." Maneka Gandhi, who is a Sikh and president of the Rashtriya San-

jay Manch, an opposition group also known as the National Sanjay Forum, accused Congress (I) Party members of having organized the anti-Sikh riots in the Indian capital in which hundreds died after Indira Gandhi's assassination on Oct. 31.

Aged 28. Maneka Gandhi is the widow of Sanjay Gandhi, the prime minister's younger brother. Until his death in a 1980 stunt plane crash, he was widely regarded as Indira Gandhi's heir apparent. Af-ter Sanjay Gandhi's death, Rajiv Gandhi was elected from his brother's parliamentary district at Amethi, about 300 miles (480 kilometers) south of New Delhi in east-ern Uttar Pradesh, and took his brother's place as his mother's principal adviser and confidant. Maneka Gandhi was sent out of

the prime minister's residence in 1982 by Indira Gandhi after she openly allied herself with rebels in the governing party. Political commentators gave Maneka Gandhi little chance of winning against Mr.

Meanwhile, leaders of a group of india's major opposition parties, excluding Maneka Gandhi's group. met Wednesday and agreed in con-tinue talks on a possible election alliance. The participants called for "a sense of urgency and spirit of accommodation" among the upposition groups, known for their con-stant feuding and bickering, which has often cost them votes.

The parties involved include former Prime Minister Morarji R. Desai's Janata Party; the Lok Dal, or pro-peasant faction, led by former Prime Minister Charan Singh, and the Bharatiya Janata Party, a rightist Hindu nationalist group loyal to A.B. Vajpayee, a former foreign

At the same time, Prime Minister Gandhi, who also is the president of the Congress (I) Party, set his party machinery into operation, nr-ganizing state-level committees to draw up lists of candidates for the elections, which are scheduled for Dec. 24 and 27.

■ Killing Said Planned

The surviving assassin of Indira Gandhi has told investigators that the slaying was organized and financed from abroad. The Associat-

ed Press reported Thursday from New Delhi, quoting the Hindustan

The pro-government newspaper New Delhi's largest circulation dai ly, said that Satwant Singh, a Sikh member of Mrs. Gandhi's security guard, had named the people who recruited and paid him to kill the

The sources did not give details of the alleged foreign connection because they did not want to jeopardize the investigation, the newspaper said.

Quoting unidentified "reliable sources," the Hindustan Times said that Mr. Singh had disclosed information about foreign financing for the alleged assassination plot in questioning at Ram Manohar Lohia Hospital, where he was being treated for bullet wounds.

Beant Singh, another Sikh security guard identified as one of Mrs. Gandhi's assassins, was killed.

The independent Statesman newspaper reported Wednesday that Satwant Singh told investigators that Beant Singh had tried for months to recruit three other security guards for the assassination but that they refused or pulled out.

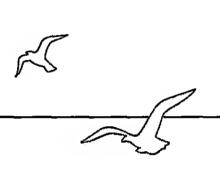
In Punjab state, meanwhile, seven Sikhs opened fire inside a bus Wednesday night, killing one passenger and escaping with four other Sikhs who were being taken to jail in Punjab, United News of India reported Thursday.

> POR INVESTMENT OR OCCUPATION NORTH WILTSHIRE MALMESBURY Us (June non 1") - 4 maks Brushom - I hour's drive A Unique Riverside Develop

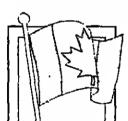
Conversion of former Silk Mill anto 15 Flats and Maisonelles, Terrace of 4 new Town Houses,

1, 2 or 3 Bedrooms, 1 or 2 Bathrooms, Well Appointed Kitchen 1 or 3 Reception Rooms,

#### INTERNATIONAL REAL ESTATE



ward-Winning Luxury Condominium Residences . . . Spectacular views from each suite overlooking Toronto and Lake Ontario. 24-hour Concierge and security. Interior designer/decorator service available. Within walking distance



of the financial and business district, shopping, dining and entertainment. A quality residential development by North America's largest private real estate company. Olympia & York Developments Limited, 1 First Canadian Place, Toronto Ontario Canada M5X 1B5 Phone: (416) 862-6222

EXECUTIVE LIVING



Entryphone, Garages, Lift, Independent Gas C.H., Courtyard, Gardens running down to the River Avon. Prices from £34,500 to £75,000. Selling and Letting Agents: CLAVELL SLOUNT **Dreams of Castles** and capital investments in West Germany

Information OFFICE ATLAS TREUBAU GMBH,

Tuebinger Str. 92, 7000 Stungart 1, West Germany Tel.: (0) 711/6 49 20 21

### Wisconsin

Magnificent 865,220 sq. ft. modern one-story facility. 125 + acres.



**COMMERCIAL & INDUSTRIAL REAL ESTATE** 



Danson Mansion, set in a superb parkland setting which was laid out by Capability Brown over 200 years ago, is an elegant 18th Century gentleman's residence with a Grade I listing.

The Mansion, together with the Grade II listed stable block, provide outstanding scope for a variety III commercial or leisure purposes, with a total floor space of around 20,000 sq ft and all just 15 miles from London, close to the major road.

### TORONTO, CANADA

FOR A BIG INVESTMENT IN

Constant appreciation, fully rented, professions WINZEN CORPORATION LIMITED
Alt: Markeling Manager, 67 Yonge Street, Suite 700
Toronto, Ontario, Canada, MSE 1,38

 quality commercial properties & rental apartment buildings - comprehensive services to potential immigrating entrepreneurs

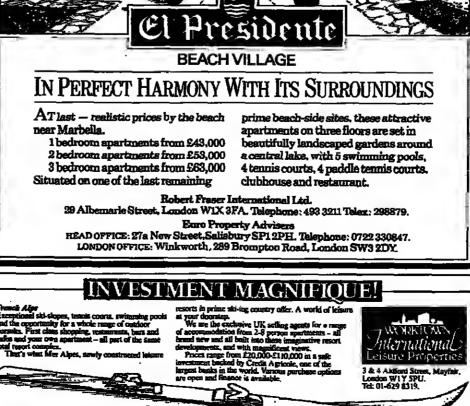
THE VALAIS, SWITZERLAND, Following the referendum in May we are able to offer a wide chain of both apartments and chieles available for parchase to non-Swess residents. All one finished and fitted to exceptionally high standards and most have superb view over the spectacular stanery. Within easy octues of reson faci-lies, finance available at 6.5%. Pricess-between £40,000 and £300,000.

Best GERMANY-INVESTMENT

Beautiful old Villa in Munich near Geiselgasteig, film-in-dustry-property, 5 condomini ums, just renovated, secured, guaranteed rent. US \$850.000 · Financing up to 70% possible. WOLFGANG RICHTER TREUHAND

Tel. 78-40-71 Thy 52-31-23





Danson Mansion A magnificent developmentopportunity

An on

Sieme

syster

Is sha

of Eur

Administration of

It was last used as offices, but is now empty and requires major repair and refurbishment, for which a substantial financial grant can be expected.

For a detailed brochure contact: Chief Valuer and Estates Officer, Bexley London Borough, Manor House, The Green, Sidcup, Kent DA14 6BW, England. Or telephone James Wood FRICS on 01-303 7777 ext. 8309.

Bexley London Berough

### Winzen

C\$10,500 — A SMALL DOWNPAYMENT **PRIME LOCATION CONDOMINIUMS** 

only 15% cash downpayment
3 years rental and management guarantee
prices: C\$62,000-C\$98,000

 2, 3, 4 bedrooms, multi-level
 Apartment sizes; 1198 sq. ft. (111m²)—2010 sq. ft. (187m²) Modern conveniences and recreation facilities

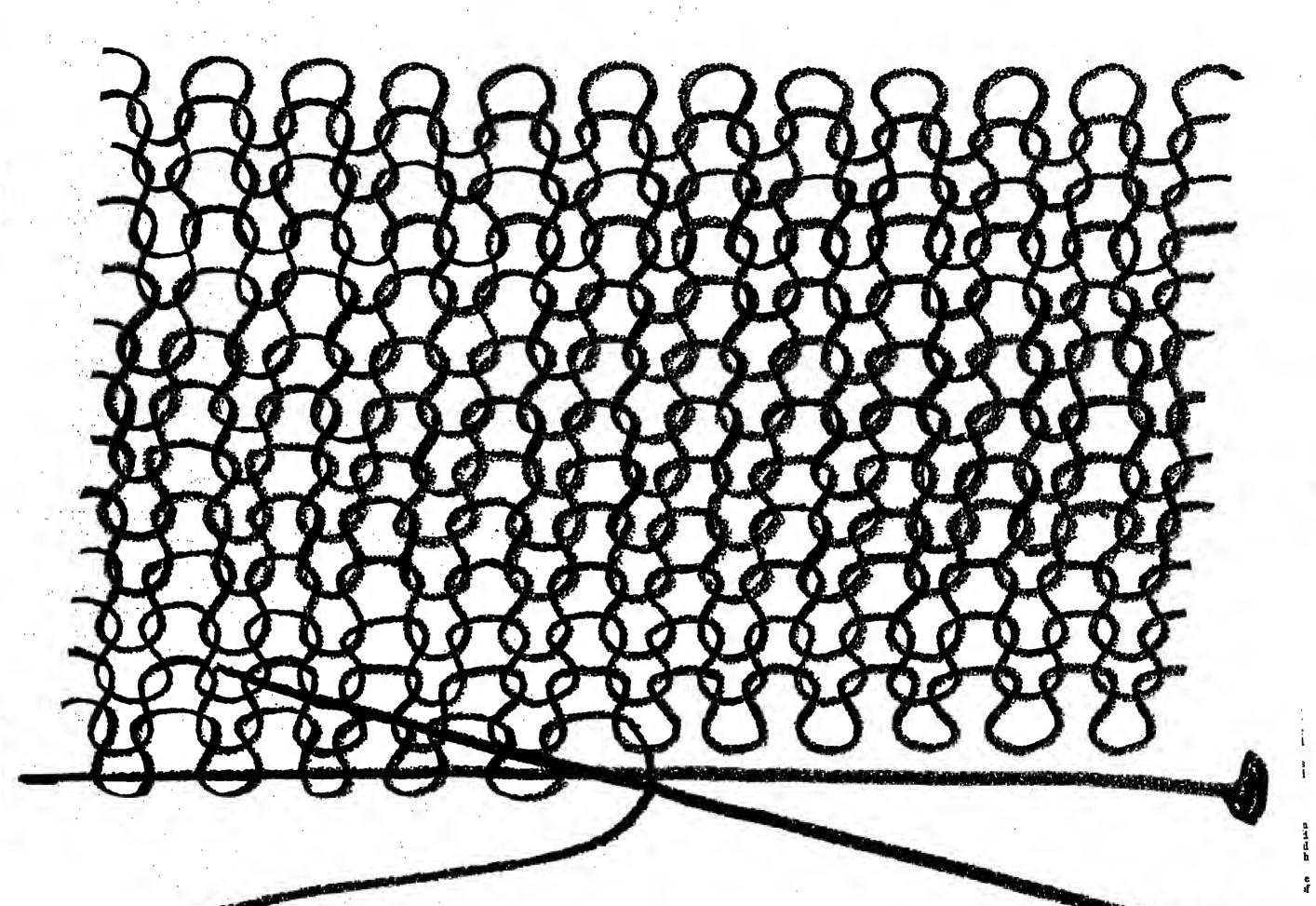
. IN ADDITION WINZEN OFFERS:



UNTERNEHMENSBERATUNG Crygolski Allee 33, 8000 München 71

hed cal. day. day. ters) will sam, rum title a on (AP)

### SIEMENS



# An ongoing process: Siemens operating system BS 2000 is shaping the pattern of European computing.

The more widely distributed an operating system is, the more advantages it offers. This is common knowledge among computer users, and the reason is obvious: it is more worthwhile to generate software for an operating system with many users. And by the same token, a wide range of software gains more users for the operating system.

#### Freedom to grow

The Siemens operating system BS 2000, with currently over 2,600 installations throughout Europe, not only encourages such a development, but also guarantees any investment made in software products. When an enhancement of computer facilities, or simply an increase in computer power, is made, software investments are only safeguarded if the operating system remains the same. This is the point about BS 2000; it covers the full performance range of our state-of-the-art 7-500 series of generalpurpose computers, a total hardware program of 10 different models, from medium-sized machines for new installations to the very largest ever developed and produced in Europe.

#### Real efficiency

BS 2000 is also widespread because it is efficient. Diebold, the American statistical research organization, has determined that BS 2000 generates 40 percent lower operating expenses than other comparable operating systems, whether staff, system maintenance or training costs. Every 12 hours a new general-purpose computer is installed under BS 2000-Siemens' contribution to the future efficiency of European computing.

For further information, contact: Siemens AG, ZVW13, Otto-Hahn-Ring 6, D-8000 München 83.

> There's a **Siemens Computer** for every business.



### A MiG Scare Campaign

A State of Discontent

nods to Puerto Rican self-determination but is - choices will be made even halfway right, how-

entirely unprepared to deliver a graceful posi- ever, unless the U.S. government — Congress

tive answer to any bid to become the 51st state. included - pays closer attention to the is-

Other Opinion

The Reagan administration's post-election war of nerves against Nicaragua continues with ominous fervor. The campaign, inspired by a mistaken report about MiG deliveries, has made a virtue out of sloppy intelligence and a vice out of Nicaragua's alarmed response. It has involved the release of secret reconnaissance information whose disclosure is normally condemned as treason. And it plays crudely on American sensitivities about another superpower confrontation in the Caribbean.

The crated MiGs that "disappeared" from a Soviet dock in late September, it develops, were not shipped to Nicaragua. And the Soviet weapons that have been delivered are evidently no surprise or cause for special alarm.

Yet the MiG scare bas provoked a barrage of threats that seem less addressed to Nicaraguans than aimed at whipping up a security scare among Americans. That would narrow the scope for diplomacy, and type as weaklings those in Congress and the State Department

who prefer diplomacy to war. These are grave conclusions from a stillsketchy record. But consider that record.

The affair began on Nov. 6 with the leaked news that the CIA had lost track of some crated MiGs last seen near a freighter that bad now arrived in Nicaragua. This looked like a calculated effort to warn the Soviet Union and Nicaragua not to unload any advanced fighter planes. It brought prompt assurances from both nations that no MiGs had been shipped or ordered. Within 48 hours, U.S. intelligence had to be compromised a second time to con-

firm the accuracy of those denials.

That might have been the end of the affair except for some private reprimands of those who spoke too quickly and those who botched the reconnaissance to begin with. Most knowledgeable officials have since said that the leak came from a CIA or Pentagon official "wbo did not appreciate the potential impact." Secretary of State George Shultz, speaking "ad-

What is to come of Puerto Rico? There it sits

in the Caribbean, a U.S. "commonwealth"

twice as poor as the poorest U.S. state, peopled by second-class U.S. citizens (no federal tax-

ation but no federal representation either), an

accidental colonial acquisition often given to

regarding itself as a colony still: a "state" of

discontent. Puerto Ricans agree that things

must change, but they cannot agree on wheth-

er to abandon the existing imperfect model of

commonwealth for another model (which?),

for statehood or for independence. And they

despair of enlisting the 50 states to become

partners in a quest for change.
For a while it lonked as though Puerto Rico

would use its vote on Nov. 6 to try to crasb the

barrier of American inattention. The island

has had a rough passage dealing with a recession aggravated by four years of Reagan bud-

get cuts, and Governor Carlos Romero Bar-

celo, looking for a villain, found one in

commonwealth and ran for re-election on a

pledge to force the statchood issue. His victory

could have severely embarrassed the Reagan

administration. which, like its predecessors.

In the event, Governor Romero was edged

out by a former governor. Rafael Hernandez

A Tug-of-War in Washington

Secretary of State George Shultz, normally a

cool fellow, was boiling mad at the end of last week. Someone had "leaked" a report that the

Russians were trying to smuggle a shipment of

high-performance jets to Nicaragua. "Who-

ever leaked that material engaged in a criminal

act." Mr. Shultz bluntly stated. That is tough

talk, but what makes it all the more significant

is the fact that be is talking about someone in

It now appears the leaked "information"

was spurious; there were no jets. Yet the leak

took its toll, making President Reagan, on the

day after his re-election, deliver a menacing

warning to the Soviets. That may have been

the diabolical aim of the leaker - to snatch the

president back to his hard-line senses at a

moment when he seemed to be showing a

Mr. Shultz knows that getting back on

speaking terms with the Soviets is the top foreign policy priority of a second Reagan administration. Accomplishing that goal will be hard enough without false alarms. The case

of the vanishing jets is symptomatic of the

behind-the-scenes struggle now going on be-

genuine desire to move toward détente.

high position in the administration.

Other Pentagon and White House officials, however, plainly like the impact of a scare campaign inside the United States. Instead of retreating in sbame, as the Carter administration did from the erroneous report of a Soviet "brigade" in Cuba, Reagan aides have taken the offensive. MiGs or no MiGs, they say,

Nicaragua is becoming a Soviet base, threatening its neighbors and U.S. security.

They have ostentatiously announced U.S. maneuvers. They have told a now-aroused press about proposals to call home the U.S. ambassador and to have the navy interdict Soviet weapons shipments. And they have said that if more serious weapons appear in Nicara-

gua, well, they cannot rule out air strikes. Secretary Shultz promptly denied any such plans, whereupon it was said that they had not vet reached his desk. Thus blindsided, Mr. Shultz can be forgiven for remarking, off in Brazil, that Nicaragua's "invasion concerns" seem to be "self-inflicted." With unintended irony he added, "Obviously, they are trying

whip up their population."
Why then whip up the U.S. population? For leverage. As a Pentagon official said to Philip Taubman of The New York Times. "What we need to do is translate concero about the military buildup in Nicaragua into support for renewed aid to the rebels." A less hawkish official added: "Some of those who want us to adopt a harder line have long wished that MiGs would be delivered because they know that would tilt the policy in their direc-tion ... The next best thing to the delivery of MiGs was the possibility that they might arrive any day." In other words, if the truth is not disturbing enough, invent an alarming fantasy. If you can't solve the problem at hand, make it

worse and hope for wisdom in a crisis. Waving the bloody shirt, this used to be called, But lonk, Ma, no shirt.

Colon, A commonwealth regular, Governor-

elect Hernández promises to "strengtben and

reinvigorate" commonwealth. But be is clearly

more interested in cooling down the status

quarrel and doing what can be done to revive

divides Puerto Ricans along commonwealth

and statehood lines, with independence peren-

nially a remote third. It tempts the island's

political class to expend itself on a matter

nowhere near ripe for resolution either in

Washington or in San Juan. Some sort of

formal, continuing mutual inquiry into mat-

ters of status would be extremely useful. No

less urgent, bowever, are joint approaches to

Puerto Rico's economic and social calamities.

tailored to the fact that it has the most skilled

labor force in the Caribbean. It also needs

assurances that broad U.S. policy changes will

not undercut the island - as Mr. Reagan's

Caribbean Basin Initiative, for instance, at a

stroke ended Puerto Rico's favored access to

the mainland market. None of these important

tween the hard-liners and the conciliators. Mr.

Shaltz, through his outburst, may bave been

sending a message to the president: If you are

really serious about establishing a productive

East-West dialogue, tell the world - and the

manipulative leakers - that your secretary of

A worse regime than that of the criminal

-THE WASHINGTON POST.

land's sensibilities and needs.

state has your full confidence.

Puerto Rico needs an investment strategy

This is the best course. The status debate

the island's gasping economy.

-THE NEW YORK TIMES.

### No Role for Moderates in Pinochet's Chile

SANTIAGO — The long struggle by the dem-ocratic opposition to restore political free-dom in Chile has now fallen victim to violent conflict between left-wing extremists and the repressive apparatus of President Augusto Pinochet's authoritarian regime.

General Pinochet imposed a state of siege on Nov. 6, again placing the country under military law, and bundreds of people were arrested after two terrorist attacks in which six policemen were killed. Extremists backed by the Communist Party and the Revolutionary Left Movement have thus succeeded in one of their goals - to force the regime into more repression, isolating the military from moderate opposition forces.

"The way things are going now, there can be no dialogue on restoring an elected Congress and reducing Pinochet's term," said Patricio Aylwin, a former senator and a prominent figure in the

Christian Democratic Party.

A violent national strike on Oct. 30, in which seven persons were killed, followed by extremist bombing attacks on police stations and vehicles, provided General Pinochet with justification for clamping down again. The Reagan administration has expressed its concern about the increasing violence and the indefinite postponement of restoration of the legal parties.

The regime's conflict with Roman Catholic bishops, who have urged respect for human rights, has been deepened by an order banning the return to Chile of the Reverend Ignacio Gutierrez, who runs the Santiago archdiocese's legal aid office for victims of repression.

The reimposition of press censorship, wide-spread arrests without judicial orders, the elimi-

nation of habeas corpus, evidence that security and intelligence forces can operate with impunity —all this puts Chileans back in the dark night of official repression that lasted here from 1973, when the military overthrew leftist President Salvador Allende, to 1978, when the dreaded National Security Agency was reorganized to By Juan de Onis

offset criticism of the buman rights situation. In August 1983, after several days of "national protest" had led to peaceful demonstrations. 18,000 troops occupied Santiago and more than 40 people were killed. This led to left-wing extremist attacks that began with the bombing of electric power transformers and progressed recently to attacks on pobce.

Last year General Pinochet was willing to make gestures toward negotiations with the non-Marxist opposition, led by the Christian Demo-crats, Social Democrats and Radicals. He appointed Sergio Onofre Jarpa, a conservative politician, as minister of the interior to conduct

> The moderate opposition represents a clear majority of Chile's 11 million people.

such talks. But they broke down over the govern-ment's refusal even to consider reducing General

Pinochet's exceptional powers.

Mr. Jarpa submitted his resignation on Nov. 5, in a general shakenp of the cabinet, but General Pinochet rejected the offer, Mr. Jarpa has been reconfirmed in his post after assailing Roman Catholic bishops for meeting with opposition exiles in Rome. On the eve of the Oct. 30 strike, General Pinochet sent police in massive raids on the capital's shantytowns, where the most violent protests have taken place in the past year. More

than 400 people were arrested and more than 170 were sent to polidical prison camps.

Together with the newly declared state of siege and other repressive measures, including direct censorship of news on independent radio stations and in opposition weekly magazines, General Pinochet has all but ruled out negotiations with the non-Marxist opposition. Yet in August 1983 Mr. Jarpa had been ready to meet non-Marxist opposition leaders.

Negotiations began then, mediated by Fran-cisco Fresno, Santiago's Roman Catholic archbishop, but broke down in less than two months when General Pinochet, violating a tacit agreement, exiled several prominent union leaders and jailed some leaders of opposition parties identi-

fied with the days of protest.

General Pinochet has now slammed the door on renewal of the talks unless the opposition first announces that it accepts the present constitu-

tion, which provides for him to remain in office until 1989, with full emergency powers.

The talks' main objectives had been to restore the legal political parties, formally banned since 1974, and to call an election for a Congress with power to reform the constitution. At present, legislative power in Chile is vested in a junta made up of the commanders of the army, navy, air force and national police.

General Fernando Matthei, the air force com-

mander, caused a stir when he told an interviewer last month that the air force favored an understanding with the opposition, early congressional elections and possible reduction of General Pi-nochet's term. Two weeks later General Pinochet reacted, telling a meeting of the government-appointed mayors of Chile's 322 municipalities

that he would not give up his powers.

His renewed anti-Communist militancy is fed not only by his vision of a world heading toward East-West conflict but also by the fear generated in the military here by the Communist Party's "prolonged war" against the regime. The moderate opposition, which represents a clear majority of Chile's 11 million people, is forced into awkward positions by the polarization between the regime and the Marxist extremists.

Los Angeles Times.

### Moscow 1984: Many Are Waiting for Gorbachov

PRINCETON, New Jersey — Frustrated by two decades of conservative rule, and by almost a decade of aged and infirm leadership at the top, the growing number of reform-minded Soviet officials are now, as reports from Moscow put it, "waiting for Gorbacbov" — Mikhail Gorbachov, who at 53 is the current heir apparent to Konstantin Chernenko and 20 years his junior.

Rarely, if ever, have reformers banked so squarely on one man in an awaited succession struggle. They do so out of two widely held convictions.

• Reformers believe that the only

solution to the country's economic problems is fundamental change toward decentralized management, more incentives for industrial workers and a larger role for private enterprise and other market factors in agriculture and in consumer services.

 They are now convinced that such reforms are politically impossi-ble until the reigning generation of leaders, enfectled men in their 70s who began their careers under Stalin, are replaced by a vigorous post-Stalin generation that is less tied to the past, better educated and thus more com-

Equating generational change with policy change, reformers are counting on Mr. Gorbacbov, even though the extent of his innovative views remains concealed behind the outward conformity of "collective" leadership. In various public and private ways, be has indicated a preference for several of their proposals.

According to reports, Mr. Gorba-cbov has privately expressed interest in Lenin's "new economic policy. which marketized the entire Soviet economy of the 1920s. Changes of that kind, introduced in Eastern Eu-rope since the 1950s and now under way on a large scale in China, are the real goal of many Soviet reformers. But it is Mr. Gorbachov's unusual political career that really captivales reformers. With degrees in law and agronomy be is, at least formally, the best educated member of the Soviet

By Stephen F. Cohen

portant, his rapid rise has been spectacular in a system in which snail-like ascents through the bureaucracy are now the custom and able 60-year-olds languish in subordinate posts. Until 1978, when be was suddenly brought to Moscow to be a national secretary in charge of agriculture, Mr. Gorbachov was an obscure party

even though responsibility for the chronically ill farm sector had been the ruin of other rising politicians. Mr. Andropov's death in February left a leadership composed almost equally of the Stalinist and post-Stalin generations. The emergence of the septuagenarian Chernenko clearly in-



boss in his native province of Stayropol. Within two years he had become, at 49, the youngest full member of a Polithuro whose median membership age was over 70. His range of toplevel duties continued to expand in the last years of Leonid Brezhnev and the short tenure of Yuri Andropov,

making Mr. Gorbachov the second-ranking member of the Secretariat. Full membership in both the Politburo and the Secretariat has always been a prerequisite for becoming general secretary. Since only one other oligarch, 61-year-old Grigori Romanov, currently has that qualification,

Mr. Gorbachov is in a strong position to become the next Soviet leader. But the risks inherent in the position are almost equal to its powers. Number-two Soviet leaders have fared less well than have American vice presidents. Neither Stalin, Nikita Khrushchev nor Andropov ever occupied that position. Brezhnev became Khrushchev's heir apparent, but he succeeded only because others had fallen by the way and because he supported Khrusbchev's overthrow. Mr. Gorbachov is already the tar-

get of rival pretenders and powerful groups with different policy interests.
His opponents managed, for example, to downplay his pivotal role at the Central Committee meeting that selected Mr. Chernenko. And be did not even address the Central Committee plenum on agriculture last month, which endorsed policies unlike his own. Anti-Gorbachov forces. it seems, are rallying behind Mr. Romanov, a more conventional, hardline politician with strong ties to the military industry lobby and who is

widely disliked by reformers. Even if a reform-minded Gorbachov does one day emerge as general have the power to carry out meaningful economic changes against conser-vative opposition throughout the sys-tem. Unlike U.S. presidents, every general secretary has needed at least five years to consolidate power and build personal authority. And no Soviet leader since Stalin has been able to impose his personal policies on the Politburo, which has grown into an executive council representing a variety of vested interests, or on the administrative bureaucracy that must

implement any policy changes.

Nor will Mr. Gorbachov actually have the full support of his generation. Because of the extreme aging of the governing elite during Brezhnev's 18-year rule, generational conflict is playing a far greater tole in Soviet politics today than ever before. But there is no united political generation - in the Soviet Union or elsewhere. Generations may rise to power, but once there they are always divided by conflicting ambioons, values and

perspectives on the status quo. The post-Stalin generations, which found a patron in the much older Andropov, will be no exception. A recent Western study found that Mr. Gorbachov's contemporaries at the level of provincial party secretaries, from whom will come the next ruling elite, are polarized with respect to existing policy — that is, between

conservatives and reformers. None of this means that another era of reform from above, as occurred under Khrushchev, is impossible. What it means is that the solution does not lie in generation change alone, and that, like the chimerical savior in Beckett's "Waiting for Godot," Gorbachov may not come.

The writer is professor of politics at Princeton University.

### Watch Out For Jesse At the Helm By James Reston

WASHINGTON — Consider the dilemma of Jesse Helms, the conservative Republican senator from North Carolina. Under the seniority rules of the Senate, which assume that if you are older you are wiser, he can choose to remain as chairman of the Agriculture Commit-tee or switch to the chairmanship of the Foreign Relations Committee. As chairman at Ag, he could keep his promise to defend his state's tobacco growers against the suspicion of his own Republican administra-

tion that tobacco is an evil weed that might be injurious to your health.

As chairman of the Foreign Relations Committee, he would know in advance the president's foreign policy proposals and would thus be forewarted about any effort that Mr. Reagan might make toward a comproposition on trade or meless agents. promise on trade or nuclear weapons with the Soviet "evil empire."

Jesse would be the helmsman either way. He could give up the chair-manship of Agriculture but still stay on that committee and ask to preside over a subcommittee on tobacco. Then he could move over to Foreign Relations with a new staff of experts and speech writers and have his say

privately and publicly on the foreign policy of Mr. Reagan's second term. This is the sort of thing that gives George Shultz fits in the night, but the decision is now in Jesse's hands. He is not deterred by the liberal tradi-tion of Frank Graham or Bill Friday at the University of North Carolina or Terry Sanford at Duke, or by the opinions of the newspapers along the Piedmont that are on to his tricks.

In fairness to Jesse, he never pretended to be anything but what he is: a radical conservative, a tireless supporter of the commercial interests of his state, anti-intellectual, violently anti-Communist and a brilliant practitioner of all the negative rules and filibustering tactics of the Senate. These he used against many Rea-gan policies and appointments dur-

ing President Reagan's first term, without pretense or apology. He op-posed and held up ambassadorial and cabinet appointments be didn't like. He intimidated Charles Percy, the chairman of the Foreign Relations Committee, and he defied the president and the secretary of state.

He even managed to get 22 U.S. ambassadors to come out for his reelection, breaking the first rule of diplomatic courtesy. The president tolerated this affront with the lame excuse that his obedient ambassadors were merely exercising their First Amendment rights of free speech.

So in a way the joke is on an administration that vilified Jesse in private and defended him in public, and is now stuck with him for those famous "four more years."

Maybe Jesse will let them off the

and keep his promi the tobacco lobby at Agriculture, but nobody in the Senate counts much on his promises. He will do what is best for Jesse, and much will depend on what other senators do in the fight to replace Howard Baker of Tennessee as Republican leader of the Senate.

If Bob Dole of Kansas, Ted Stevens of Alaska, James McClure of Idaho, Pete Domenici of New Mexico or Richard Lugar of Indiana should make it - and the bets are on Senator Dole — Jesse might choose

to switch to Foreign Relations. But if Senator Lugar should lose and take over from Senator Helms at Agriculture, where he is not noted as a staunch defender of tobacco, the chances are that Jesse would not be amused and would stay where he is. President Reagan and Secretary Shuitz would rather see Senator Lugar as chairman of Foreign Relations than Senator Helms or anybody else, but this is beyond their control and Jesse will have the last laugh.

The irony of all this is that, consinering how the election turned out in Congress, the president is not likely to have his way on domestic economic policy and will have to turn to foreign policy as his main hope for success in his second term.

That means trying to get a compro-mise with the Russians on the control of nuclear weapons, some kind o reconciliation in the Middle East and a cease-fire in Central America. And that in turn will take settlement of differences in the administracion, a new consensus between it and Congress and a reappraisal of Mr. Reagan's policies with the Soviet Union. So the president and his aides hope that they won't have to face Jesse the Helmsman at the Foreign Relations Committee for four years.

The New York Times.

### Petrograd 1917: Some Awaited Wilson

Somoza family would be bard to imagine. The Americans must bave the historical imagination to understand that they have unwelcome leadership since the 1920s. More im-Marxists for neighbors because poor people in many parts of Central America long bad the moral equivalent of the Mafia for rulers. The United States would be wise to have

- The Baltimore Evening Sun.

confidence in its very great strength. It does not need to be seen as the patron of dictators. Conciliation, killing by kindness, trade, the ending of covert support for right-wing guerrillas are not soft or naive policies. The Soviet Union is very far away and notorious for mishandling and losing promising friends in the Third World. The risks in a generous. reconciliatory policy are small potatoes compared with those [of] a policy of "little wars."

- The Daily Telegraph (London).

### FROM OUR NOV. 16 PAGES, 75 AND 50 YEARS AGO

1909: U.S. Sugar Fraud Is Alleged WASHINGTON — Disclosures of political scandals are threatened by the efforts now being made by the Government to investigate charges of fraud brought against the American Sugar and Refining Company, known as the Sugar Trust as it controls the bulk of the refined sugar business of the country. It is alleged that, owing to collusion between Government officials and the trust, the Government has been defrauded out of duties on cargoes of imported raw sugar exceeding \$30,000,000. It is asserted that for years high officials in Washington have known of these frauds, but that no attempt was made to suppress them or bring the perpetrators to justice. It is said that if the trust is destroyed, hitherto unsmirched reputations will be blackened.

1934: Change Coming in Yugoslavia? SOFIA — A thorough change of regime in Yugoslavia is predicted by Bulgarian papers [on Nov. 15] on the strength of what is described as "reliable information" from Belgrade. Forty days after King Alexander's death, the papers say, the Regency Council will begin a series of reforms to lead the country back to the parliamentary form of government, as it existed before January 6. 1929, when King Alexander proclaimed a dictatorship. It is also reported that a new Yugoslav cabinet is to be formed in which Dr. Machek, the Croatian leader, and other leading members of the opposition will be included. Over 200 Croatian politicians have made a

#### INTERNATIONAL HERALD TRIBUNE

KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER

LEE W. HUEBNER, Publisher RENÉ BONDY
ALAIN LECOUR
RICHARD H. MORGAN
STEPHAN W. CONAWAY
FRANÇOIS DESMAISONS
ROLF D. KRANEPUHL Director of Atvertising Sales PHILIP ML FOISIE WALTER WELLS ROBERT K. McCABE SAMUEL ABT CARL GEWIRTZ Executive Editor Editor International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92300 Nepilly-sur-Seine, France, Telephone: 747-1265, Telex; 612718 (Herald), Cables Herald Paris.

Directeur de la publication: Walter N. Thayer.

Asia Headquarters, 24-34 Hennessy Rd., Hong Kong, Tel. 5-285618. Telex 61170.
Managing Dir. L. K., Robin MacKichan, 63 Long Acre, London WC2, Tel. 836-4802. Telex 362009.

S. A. au capitul de 1 200 000 F. RCS Nanteerre B 73021126. Commission Paricare No. 61337.

U.S. subscription \$280 yearly. Second-class postage paid at Long Island City, N.Y. 11101.

P. 1984, International Herald Tribune. All rights reserved.

petition to the Regents to grant political am-nesty and re-establish a parliamentary regime.

#### JOHN HAY WHITNEY, Chairman 1958-1982

members were unsuited to the task.

By Ralph Buultjens

N EW YORK — Through avoidable misjudgments, many of which are similar to current policies, the United States was an indirect partner in the Communists' ascent to

Conditions in the czarist empire, together with disenchantment at pro-longed involvement in World War L provoked spontaneous mass out-bursts leading to the abdication of Nicholas II on March 15, 1917. Given the unresponsive nature of a system that had outlived its utility, this revolution was probably inevitable. The Bolsheviks did not play a major part in the czar's overthrow. Most of their leaders were in exile and

returned only afterward. A provisional government was eventually organized. Alexander Kerensky, a parliamentary Socialist, became its dominant figure and prime minister. He inherited a desperate situation - confusion on the battlefront against Germany, the Bolsheviks' rising challenge, an empty treasury. Yet the provisional government enjoyed initial popularity, largely be-cause of liberal reforms and of bopes that it could arrange a speedy peace with Germany. A European type of parliamentary democracy appeared to be Kerensky's eventual goal, and it

power in Russia in 1917.

seemed to be within his reach. But the financial crisis escalated. To avert bankrupicy, the government sought assistance from allies -America, Britain, France, ftaly, Woodrow Wilson sent a mission to assess conditions and discuss aid. Its

The key personality and leader was an elderly former secretary of state, Elibu Root. A conservaove Republican. Root undertook his assignment with reluctance, a patronizing attitude toward Russia and ignorance of changes taking place there. After the mission reached the capital, Petrograd (now Leningrad). Root talked extensively with the Kerensky administration but made no serious effort to contact non-establishment

groups such as the Bolsheviks. After three weeks be was prepared to recommend loans and credits. But there was one key condidon: Russia must continue to fight Germany.

Leaders of the provisional govern-

ment argued that the existence of their regime depended on making peace. Rcot was adamant: No fight. no loan. Other allies backed him. To survive financially, the provisional government agreed. All told, American credits came to \$325 million, of which \$185 million was disbursed. Kerensky launched a new offensive against Germany in July. After

mitial successes. Russian troops retreated in disarray. The domestic political consequences were instant. Confidence in the provisional government plunged. The Bolsbeviks gained and became a major force. But the allies still urged war efforts and expressed alarm at increasing radical. anti-war influences. In August, the United States and its European friends decided to abandon the Russia of the March revolution. The lib-

pass to a strong, rightist military dic-tator who would prosecute the war and contain radicalism. This further weakening of the provisional government encouraged Lenin to press for a Bolshevik seizure of power. There were few left to resist. By early November the provisional state became the Soviet Union in a Bolshevik coup, now celebrated as the second (Communist) revolution

of 1917. Thereafter Russia made its

eral, parliamentary option was fore-closed. The allies expected power to

own peace with Germany. There are lessons for American diplomacy in this episode. Obsolete regimes collapse of their own decay: The March 1917 revolution was unavoidable. But with a little understanding of focal conditions and political culture, this revolution

might have evolved into something

other than a totalitarian state. Heavyhanded, excessively conditional diplomacy sought to squeeze local cir-cumstances to fit the big powers global strategies. The result was di-sastrous. It weakened the democratic alternative and hastened, if not created, the Communist revolution

Expectations of rightist military deliverance were as useless then as they have since proved elsewhere. Is it too much to expect that remembrance of things past should enlight-en modern policy making?

The writer is author of "The Deadly Secret of Karl Marx." He contributed this comment to The New York Times.

That Walk in the Woods Regarding the opinion column "Questions Democrats Must Face" (Nov. 2) by Eugene V. Rostow:

Mr. Rostow, who was director of the Arms Control and Disarmament Agency at the time, supports President Reagan's debating assertion that "America did not reject the 'walk in the woods' approach." In plain language that means that America accepted the compromise formula of 75 land-based medium-range launchers in Europe for both the United States and the Soviet Union, with a maximum of three warheads each, to comprise any of the existing types

except the Pershing-2. Mr. Rostow implies that the formula is still acceptable to the United States. If that were true, it should be officially confirmed. Yes or no?

> JULIE DAHLITZ. Bradford, England.

Democracy's the Weapon It is a great irony that media coverage of the inquiry into the assassina- cracy to countries beset by death

tion of Benigno Aquino should ap- squads and guerrillas. The Philippine pear at the same time as the CIA manual that apparently recommends just that type of assassination. Public protests in the Philippines over the Aquino assassination, supported by indignation around the world, provide a dramatic demonstration of the fallacy of the type of action apparent-ly recommended by the CIA.

LETTERS TO THE EDITOR

Measures such as assassinations or the mining of harbors (as in Nicaragua) destroy the democracy that they are erroneously presumed to protect. Respect for justice and trust in gov-ernment suffer insidiousy but severely. Such measures are completely contrary to the fundamental principles upon which democracy is built. The true strength of the United States rests on the grass-roots democracy of a people who can trust their govern-

ment to support those principles. Ultimately, neither communism nor right-wing dictatorship can stand up to popular aspiration for demo-cracy if it is sincerely and actively championed by the United States, Instead of terror tactics, America need only let its people carry demoexample of public action shows how powerful democratic forces can be once they are unleashed

JAMES E. GANDER.

Is Reagan in Charge?

Regarding the opinion column "Who Is Covering Up, and What." (Nov. 1) by George F. Will: American intelligence services are part of the executive branch headed

by Ronald Reagan. Why doesn't Mr. Will suggest that the president sit down with his intelligence chiefs to go over their shortcomings? Mr. Reagan is in charge, isn't be? gan is in charge, isn't be?

A cover-up by American intelligence agencies of involvement by the Evil Empire in the attempted assassination of the pope allegedly took place on Mr. Reagan's watch. How can Mr. Will argue that Mr. Reagan can contain the Evil Empire in the International Control of the Internat

can contain the Evil Empire. if be can't control his own subordinates in the intelligence agencies?

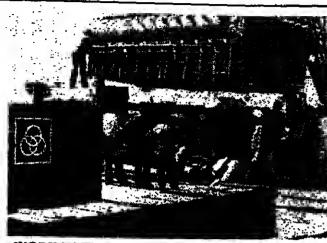
HARVEY N. WINCHESTER.

# CONSTRUCTION IN THE ARAB COUNTRIES

A SPECIAL REPORT

FRIDAY, NOVEMBER 16, 1984

Page 9







WORK IN THE GULF: From left, West German equipment being unloaded in Saudi Arabia; center, Riyadh's King Khaled Airport and the Royal Oman Police Hospital.

### In the Gulf, 1984 Is Year of Survival for Many Companies

By Robert Bailey

LONDON - For most contractors operating in Saudi Arahia and other Gulf states, 1984 has been a year of survival.

Awards of new work and payments for projects in hand have slowed, and for foreign companies there has been the added challenge of officially encouraged competition from local firms.

The next 18 mooths, however, will see publication of a number of oew economic plans, and these, particularly Saudi Arabia's fourth fiveyear plan, will be important pointers as to whether hints of recovery in the last six months will lead to sustained new growth in the developing world's richest source of building contracts.

The most disturbing aspect for foreign companies is the increasing pace of protectionism throughout the Gulf.

In 1983 Saudi Arabia's Council of Ministers approved a resolution declaring that "all con-Saudi contractors shall assign to Saudi contractors oot less than 30 percent of the works provided for in their contracts."

Finance and Economy Ministry guidelines issued in August rightened the rule to encompass all joint ventures irrespective of the size of the

Saudi holding company.

Previously the rule had been interpreted to mean that a company majority-owned by Saudis did not have to subcontract 30 percent of its work to wholly Saudi companies.

year's rule opening state contracts to public bidding, thereby turning over an already declining market to a greater oumber of contractors, mainly Saudi. It is a move that has inevitably forced down

Figures compiled by Aramco's Local Industrial Development Department show 1983 as the worst year for building activity since the department started monitoring construction activity in the kingdom in 1975. But despite the slowdown, Saudi Arabia is still the biggest construction market in

Major projects, ootably in the military sector. cootinue to go ahead. Others that have recently been approved include a \$2-billion international

airport for Eastern province, a 500-bed hospital at Hasa, also in Eastern province, for the National Guard, and a 160,000-barrel-a-day oil refinery oear Buraydah. There are also renewed plans for a refinery of similar capacity at Shukaikh in Asir province and a lube-oil base stock plant at Yanbu. The main construction project for the oil industry concerns a \$2-billioo-plus plan to build a \$00,000barrel-a-day pipeline through the kingdom for Iraq's State Organization for Oil Projects. A \$510milion contract to begin construction has been awarded to an Italian-French consortium.

In spite of local competition, therefore, foreign groups still have considerable work opportunities

(Continued on Next Page)

### Most of Big Military Projects In Region Near Completion

LONDON — Most of the major military construction projects in the Arah world, which have accounted for such a huge proportion of the defense budgets of Saudi Arabia and other Gulf Cooperation Council countries Council countries to Countries

structure, there were few easy or an and local contractors. cheap solutions. Saudi Arabia alone will spend about \$22.4 billion on defense and security this fiscal year. The military budget, which represents 30 percent of total national expenditure, illustrates Sau-di demands for rapid improvement of its military capacity. The king-dom's armed forces' infrastructure is being built up mainly under the supervision of the U.S. Army Corps of Engineers. The work prinequally relates to a series of air defense procurement programs known as Peace Hawk, Peace Sun, Peace Sentinel and Peace Shield.

The corps's engineering assisrance program in Saudi Arabia will he 20 years old next year. The corps has acted as the kingdom's agency for contracting, design and con-

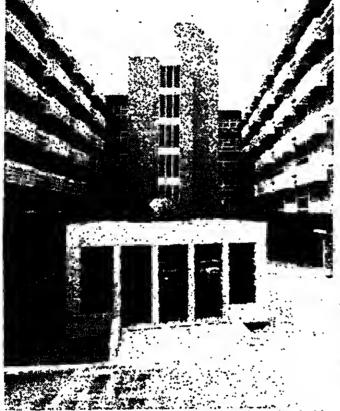
tion Council countries in the last they are valued at more than \$16 few years, are nearing their final phases of development.

In a region that lacked infra
completed mainly by South Kore-

Peace Hawk has involved providing 110 Northcop F-5 fighter planes in the last eight years. Sixty-two McDonnell Douglas F-15 fighters have also been delivered program, More lighters and Boeing KE-3 in-flight refueling planes are soon to be delivered as well as five E-3A airborne warning and control system aircraft, or AWACS, the latter as part of the Peace Sentinel

creased range of equipment a network of airfields and army bases has had to be developed on a turnkey basis in a desert country the size of Western Europe. The first of

(Continued on Page 11)



Qatar's new Hamad Hospital.

### Gulf's Economic Slowdown Is Hurting the Local Firms

By Sarah Searight

LONDON - Contractors the top end, local companies often throughout the Gulf, both local have a variety of arrangements with and foreign, have borne the brunt foreign cootractors; one local may of the slowdown in Gulf econobe in joint ventures with different mies. Foreign contractors are to parmers, according to the expertise life has become much harsher.

fe has become much harsher.

The Gulf Cooperation Council is military, a budget item that is never cal companies, but most have out yet acquired the requisite level of organization. All have been hard hit by delayed payments on government cootracts as ministries try to meet budgetary restraints. There is also a new tactic, becoming common in the United Arab Emirates, for instance, in which the government calls for retendering; it postpones signing contracts and can oring handsome discounts.

Competition is intense, especially at the bottom end of the scale. At

some extent cushioned, as they can required. Foreign contractors are turn elsewhere, though many, particularly Indian and South Korean, vise projects awarded to locals. had come to depend heavily in the Sometimes — as in the Emirates, 1970s on the enormous number of where Bovis International is superconstruction contracts available in vising the local company Zappia — the Gulf. And for local companies, it is at the request of a local bank.

beginning to open up the region to cut. Oman, the Emirates and Bahther under construction (but with new tenders being published regularly) or in the pipeline. Such contracts often go to joint ventures, with foreigners offering specialized expertise and technology. The problem of a decrease in

contracts would have arisen even without the reduction in revenue, because, outside Oman, the infrastructure of most Gulf countries is more or less complete. Office con-

(Continued on Next Page)

### After the Boom: **Good Years Ahead** In Healthy Market

By Julian Nundy

construction boom has abated, but the market is still one of the world's

largest.

The ambitious projects of the last few years are being replaced by ventures of lesser scope, and more attention is being paid to maintaining construction that is already in place. This more modest approach to development has been a result of the oil glut and falling oil prices, as well as a rapid fulfillment of basic infrastructure oceds during the boom years.

But the construction business in the Middle East remains active and analysis foresee opportunities for many years, particularly when con-flicts such as the Iran-Iraq war and the strife in Lebanon end, opening the way for large-scale reconstruc-

One example of the fall-off in building has been in Saudi Arabia, where in 1983 the industry recorded its worst year since 1975. The value of Saudi Arabian cootracts fell 59 percent from the previous year. And there was a fall of 40 percent in the first live mooths of this year from the corresponding period in 1983.

Despite the drop, Saudi Arabia still allocated \$21 hillion to construction in the fiscal year 1984-1985 and this figure is expected to rise to \$24.31 billion in 1987-1988.

One of the consequences of beltrightening in the area has been a tendency to turn increasingly to local cootractors, to the detriment of foreign companies. The value of work carried out by Arab contractors rose about 20 percent a year between 1963 and 1980, according

to ooe report.
But Antoine Zahlan, a leading Arah labor and technology consultant, said local companies still had only 25 percent of the building projects carried out in the Arab world in the past 20 years.

Last year, Saudi Arabia ruled sure that at least 30 percent of their subcontracting work went to local companies. Similar measures to protect local business were taken in Kuwait and the United Arab Emir-

But the problems and oceds of the region are diverse. Far from the Gulf, Egypt, with its overpopulated Nile valley, is fighting to rebuild an infrastructure, particularly the sewer and water systems, that is at hreaking point in the major cides. It also has a chronic housing

CAIRO - The Arab world's problem and has diverted attention into low- and medium-cost dwellings. Egypt has a large local work force, but often does oot have enough skilled engineers and man-

The Gulf countries, where locals are often outnumbered by immigrants, lack even unskilled labor. and this has led to an influx of building companies bringing their

own workers. One by-product of this has been that, while foreign engineers bave trained Egyptians in skilled trades, many of the Egyptians have merely taken advantage of their new skills to leave Egypt and find more prof-itable work in the Gulf, and their instructors have to find oew train-

Another issue has been cash. While the Gulf countries still have healthy reserves. Libya has had trouble paying for an extensive road network through the desert

because of falling oil revenue. Egypt relies heavily oo interna-tional aid for its projects. Lebanon, trying to embark on a reconstrucooo program despite cootinuing conflict, complains that aid mooey that has already been promised has not arrived while its economy has gone into severe recession.

In the lucrative Gulf market, a recent report by the United Gulf' Bank said the emphasis on con-struction would be toward medium-scale industrial activities and

One statistic that shows the level of construction that was under way until recently is the high per-capita consumption of cement in the Gulf.

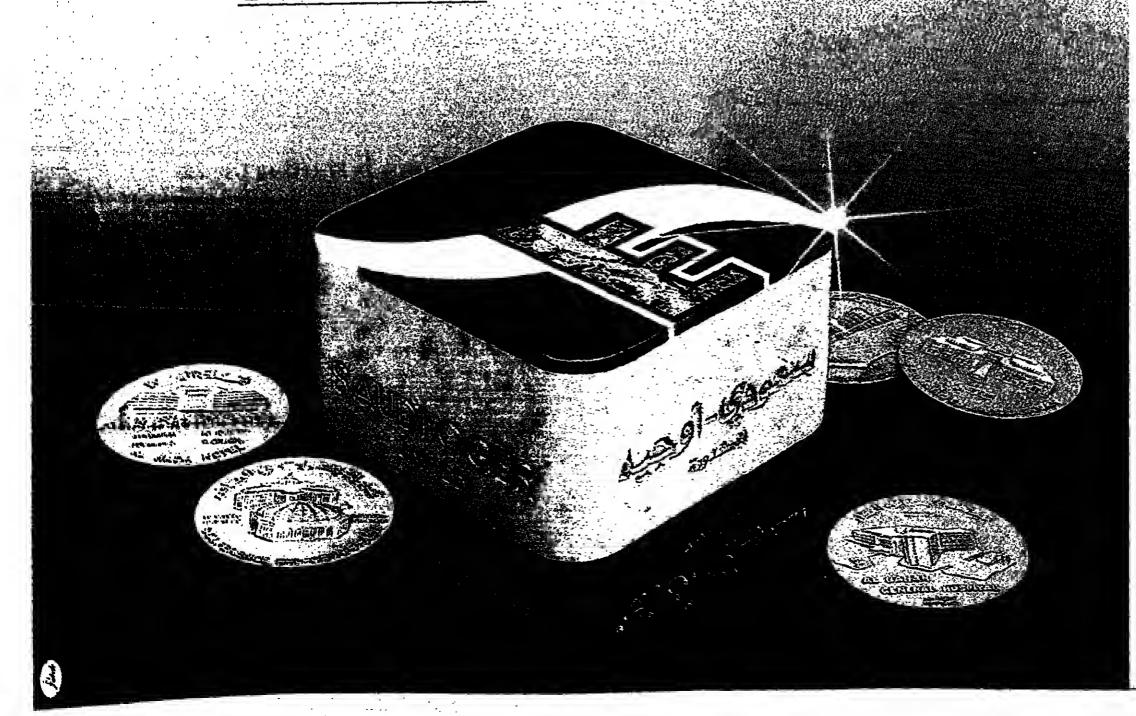
According to the Paris-based European Cement Association, the worldwide average per-capita ce-ment consumption was 189 kilograms in 1982. In the United Arab Emirates, the figure was a staggering 3,500 kilograms, while Bahrain. the most modest consumer of the conservative Gulf states, has a con-

The United Gulf Bank said the slowdown in construction had particularly hit Kuwait - partly because of a "negative psychology overshadowing overall economic activity" - and Qatar.

In Qatar, with a population of 250,000, the government organizatioo handling public works has laid off more than 40 percent of its workers. The country's 1983-1984 budget devoted \$170 million to

(Continued on Next Page)

SAUDI-OGER THE MASTER BUILDER.



is nd

nes

**312)** ace by

g of that

bed cot

day. day. ters) will

um, rum title

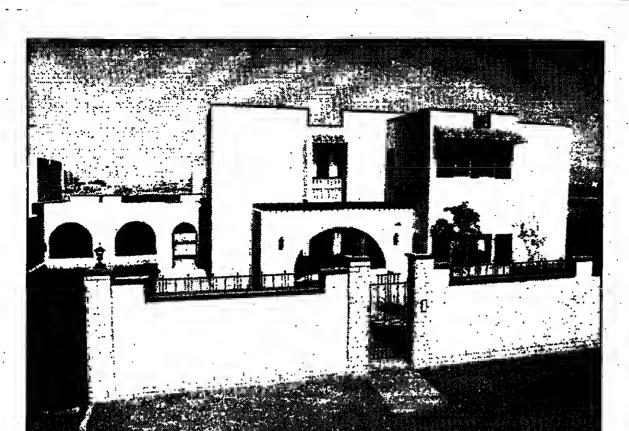
a 02



SAUDI-OGER

P.O. BOX 1449 RIYADH SAUDI ARABIA TEL (1) 4773115/TELEX 203052 SOGERHSJ

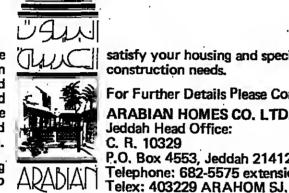
GENEVA · LONDON · PARIS · ROME



### QUALITY DEVELOPMENTS BY ARABIAN HOMES

Since 1976 Arabian Homes have developed over 1000 luxury Homes in Saudi Arabia. Villas, Townhouses and Apartments set within landscaped gardens with recreational and leisure facilities, are available for lease and sale; in Jeddah, Riyadh and Yanbu.

With a philisophy of uncompromising quality Arabian Homes are able to



satisfy your housing and specialist construction needs.

For Further Details Please Contact: ARABIAN HOMES CO. LTD. Jeddah Head Office:

C. R. 10329 P.O. Box 4553, Jeddah 21412, Saudi Arabia Telephone: 682-5575 extension 2808

QUALITY HAS COME TO STAY

### I ne Stamp of Security in Middle East Banking By establishing a new branch in London the AAIB group has further strengthened its worldwide connections with the Middle East. Backed by the governments of Kuwait, Egypt, Iraq, Algeria, Jordan, Qatar, and by financial institutions in Saudi Arabia, the AAIB's structure offers stability and security as well as comprehensive banking services between the Middle East and the rest of the world. International Head Office: 5, Midan Al Saray Al Kobra, Garden City, Cairo, Egypt. Tel: 25094/5/6 Egypt: Cairo, Alexandria, Heliopolis. Lebanon: Beirut, Al Hamra, Al Mazra'a U.A.E.: Dubai, Abu Dhabi. U.K.: London, U.S.A.: New York Subsidiaries: Al Bahrain Arab African Bank (E.C.) Egypt Arab African Bank Bahamas: Nassau. Representitive Offices: Amman, Tunis, البِّك العربي الافريقي الندولي arab african international bank

A SPECIAL REPORT ON CONSTRUCTION

### 1984 Is Year of Survival For Many Firms in Gulf

(Continued From Previous Page) sector can look forward to major in Saudi Arabia, particularly in the project work. more technical aspects of constructhe original price of a construction gineering department. project. However, because of struc-tural changes taking place in the Saudi economy, however, that are likely to emphasize consolidation and only carefully defined expansion, only companies with a sound financial base are likely to have a long-term future in the kingdom. Kuwait also wants to maximize

the already well-developed role of its own contractors. The National Housing Authority has awarded contracts solely to local companies since 1982. A number of companies are also well-established interna-

The Kuwait Chamber of Commerce & Industry has proposed that contracts be awarded to local companies, regardless of price, "within reason." Also suggested have been regulations demanding that contracts, if they have to go to foreign companies, require that at least 40 percent of subcontracted

The first phase of the 1.2-billion-dirham al-Am international airport is due for completion in 1985. A substantial source of present and

work be given to locals.

unrelieved recession. Following the recent signing of an agreement to develop North Field gas reserves and revival of the 1,500-megawatt al-Wusayl power and desalination project, the country's construction work as a swell as road improvement. Major sewerage projects for Muscat and Salalah are also expected to be featured in the plan, with the capital area receiving an estimated \$500-million pipeline from the projects. Extensions to the univerunrelieved recession. Following the to 210.

The sector is almost entirely detion projects and in the burgeoning pendent on state projects. The field of operations and maintenance. It has been estimated that one year's operation and maintenance in the harsh environment of ty), Doha Municipality and the Saudi Arabia can cost 10 percent of newly constituted architectural en-

Apart from expansion of utilities and petrochemical plants, the military sector seems likely to be highlighted by government hudget planners in the new year. The private sector, however, will need evidence of long-term growth plans before it in turn commits investment to projects such as Doha's West Bay development, which is intended eventually to accommodate 70,000 people

Long-term attitudes are also jaundiced in the United Arab tionally, such as al-Kharafi, which Emirates, where payment delays does 40 percent of its work abroad and stop-go policies toward major projects have depressed the construction sector. The market, though still substantial, is reliant also on the level of government spending for its vitality.

future work is also the 8.9-billion-The calls for protection in Ku-dirham Transportation and Roads lacking confidence since the col- an extensive expansion and revilapse of the unofficial stock market sion of Abu Dhabi's road network. and worries about the Gulf war. Three bridges, including the 1.3-But the larger foreign companies billion-dirham Sadiyyat bridge, are But the larger foreign companies billion-dirham Sadiyyat bridge, are that are already established and expected to be among the largest of may be able to minimize mobiliza- more than 70 contracts awarded for tion costs by moving equipment the project. With less money to from projects in Iraq are likely to spend, however, many projects be attracted to a country that has a have been reduced in scope in all tradition, at least at a state level, of sectors, including the Suwaihan paying cash for its purchases.

For Qatar this year has been a period of slow recovery from 1983's scaled down from 3,000 megawatts

The new Dubai Hospital in the United Arab Entirates.

of Abu Dhabi city and on to Fu- sity and Rusayl industrial area jairah. The pipeline would be designed to carry all of Abu Dhabi's daily output, bypassing the vulner-able Strait of Hormuz.

A new pipeline may also feature Oman's next development plan, linking Sandi Arabia and Salalah in the sultanate's southern Dhufar province. Oman has weathered the last two years of recession better than other Gulf states, and further substantial military work is envis-aged, as well as road improvement.

also likely.

Bahrain's construction scene in 1985 will be dominated by completion of the 25-kilometer (15.5-mile causeway carrying a four-lane highway from the west coast of Bahrain across Umm Nasan island to al-Khubar in Saudi Arabia. The \$564-million project could eventually be followed by a similar project to link the island with Qatar. This could follow a suggested land reclaimation plan at Fasht al-Adlam, east, of Sitrah, which would provide the starting point for the additions causeway. If the plan does get early confidence boost to the entire

## West German Firms Now Seeking New Markets

By Pearl Marshall

BONN — As opportunities shrink for international companies in Saudi Arabia, the Middle East's most rewarding construction mar-ket. West German contractors are

tief, for instance, joined forces last over," Mr. Scholz said." year with Australia's Leighton to pursue larger projects in the region. We leave it to them to follow the smaller tenders," said Helmut Scholz, managing director of Hochtief's overseas division, "and we are giving them know-how whenever they need it."

As far as Saudi Arabia is concerned, Hochtief has had little success in tendering recently, Mr. America and black Africa as well as Scholz said. The kingdom increasingly favors local constructors and is more strictly enforcing a govern-ment ruling that at least 30 percent of any contract be offered to local companies. "It would be only natural to expect that a price advantage night be given to Saudi contractors at some point in the future," Mr. Scholz said.

The trend by foreign companies to form joint ventures with Saudi partners in order to gain certain preferences had led to a situation where perhaps too many such com-panies were io existence, Mr. Scholz said, adding that "not all of

them are really alive and active."

ernment might decide to discourage formation of such ventures, to strengthen the 100-percent Saudi-

With Iraq and Iran at war, and the Libyan market limited because of a general lack of credit insurance the three main markets for West German contractors in the Middle East and North Africa are offering fewer and fewer opportunites. Companies are looking to South

This year the Middle East and North Africa will account for about 70 percent of the expected 3.6 billion to 4 billion Deutsche marks in overseas orders for German construction companies — only a third of what they received when the boom peaked in 1981. At that time the region was supplying 80 percent or more of their total overseas earnings of 12.1 billion

"This year's figure might be a little more than 1983" — last year's

"What we are seeing is a stabilization of the market at a lower level."

For individual companies the ket, West German contractors are looking to other markets and working on developing new marketing concepts.

The Far East is one of the more promising areas, despite competition from the Japanese and South Koreans. West Germany's Hochard Companies are companies of the local most of them, as in the past, in the Middle East and North Africa. In 1982 the company won contracts

The first seven months of this year, and the region as many contract fell. Saudi Arabia provided half of the mew overseas orders, or 1.8 billion.

DM, last year. But if you compare Koreans. West Germany's Hoch- boom of the late '70s is definitely most of them, as in the past, in the worth 3.2 billion DM.

Philipp Holzmann's contracts coverage by West Germany's Her-mes Kreditversicherungs agency, tion of a hospital in Damascus, an irrigation project in Somalia, some amendments to previous contracts in Saudi Arabia, and subcootract-ing work in Iraq for the China State Construction Engineering Corp.'s barrages on the Euphrates. This involves planning, engineering and delivery of special materials for marine work.

> Iraq accounted for much of the boom for West German companies in the late 1970s and early 1980s. providing just under half, or 5.5 billion DM, of total overseas orders in 1981. But the Gulf war brought an end to the bumper crop of contracts. Orders dropped off signifiantly in early 1982, to 700 million DM, and Mr. Bollinger said, "We have not had any new contracts from Iraq since."

have gone bankrupt or gone out of the West German construction business," he said Looking ahead, industry association, Hauptverhe said he thought the Saudi gov-band der Deutschen Bauindustrie. normal export credit insurance —h to cover credit negotiated with commercial banks. This refinance! ing, done on a contract-by-contract basis, totaled about 1.5 billion DM? last year and will be about 1.4 bil-

lion in 1984.

West German companies had boped that Saudi Arabian construction would keep the market alive in the region as fraqi busines! that figure to previous years, when sometimes it was 6 billion DM of more, you can see it's at a very low level," said Mr. Bollinger. "Saidi Arabia will remain one of our most important markets, but with business much more difficult than it

was in the past." Because of the importance of the Saudi market and the growing tencontracts to joint ventures rather than directly to foreign companies, many West German contractors have formed subsidiaries or joint

ventures in the kingdom. Philipp Holzmann, for instance, j has four subsidiaries there for different kinds of work, as well as its branch office in Riyadh.

Even medium-sized companies such as Gustav Epple of Stuttgart have jumped on the joint-venture bandwagon. Everybody has got to have a Saudi partner these days said a company spokesman. In a there perhaps too many such comanies were in existence, Mr.
total was 3.6 billion DM—"but, in
real terms, deducting for inflation,
it will be just about the same," said
Rolf Bollinger, managing director

To allow work on these to
cent Saudi Arabian. We registered
to allow
it in Riyadh the end of May."

### Gulf's Economic Slowdown Is Hurting the Local Firms

(Continued From Previous Page)
struction, still being done on a huge scale in Abu Dhabi, is partly to replace buildings that were put up only five or six years ago with appalling disregard for quality (and struction, still being done on a huge scale in Abn Dhabi, is partly to only five or six years ago with ap-palling disregard for quality (and unfamiliar environmental condi-

Saudi Arabia, by its sheer size, tractors. The Aramico gauge — the local industrial development de (Continued From Previous Page) diversify export earnings away of \$32.48 billion by 1987-1988; partment's monthly assessment of construction, against \$962 million from oil.

"This figure would be in the previous year."

The medium-term outlook is if the Iran-Iraq was exhausts itself. ed a slight improvement in the last
few months. But overall activity is
about 30 to 40 percent lower than it

for projects such as water and sewwas a year ago and construction age treatment, universities, schools spending is still falling. Several and sport centers and electronic Sandi contractors have gone bank-power networks. rupt because of delayed payments.

Among the Gulf Cooperation
The latest to have trouble is the
Council's six member states, road U.S.-Saudi venture Carlson al-Sau-projects alone are estimated to be dia, which has had problems with worth about \$6 billion. Another

diplomatic quarter, a long way 1988, making the world once ag from completion. There is also the heavily dependent on Gulf oil. construction of the king's office But, with much of the necessary

unfamiliar environmental conditions) in the boom years. Contractors are now padding ont lean order books with maintenance contracts as earlier buildings fall apart.

There is also some demand in the housing market.

There is also some demand in the housing market.

There is also some demand in the housing market.

There is also some demand in the housing market.

There is also some demand in the housing market.

There is also some demand in the housing market.

The contracting market is highly whose cost has been estimated at pocket. The government is committed in the housing market.

The contracting market is highly competitive, with some ludicrously \$135 million to \$168 million.

been stultified since the crash of the centrate on huilding materials. tion to ease traffic congestion; and

### Sandi Arabia, by its sneer size, still has the most to offer its com-

payment delays on its housing con-tract for King Sand University. program being prepared is a rail network to link the GCC states.

park near Riyadh, which has gone the Gulf states can respect to start Gulf war. three West German companies, ing months. They also calculate that the oil glut will disappear by diplomanic quarter, a long way 1988, making the world once seeing a long way 1988, making way 1988, making way 1988, making way 1988, making way 1988, maki

and majis al-shura, or consultative infrastructure already in place.

Shura, or consultative infrastructure already in place.

Council of prominent citizens, a they expect new investment to be growth rate in construction over the long-term potential of vestment rather than see a shifted toward industrial sectors to the next few years, reaching a total out.

one of consolidation and disciplined growth," said Henry T. Az-zam, vice president of the United Gulf Bank in Bahrain.

Mr. Azzam, in a bank report, predicts that new projects will be packaged to make participation of local builders easier.

The most encouraging development for contractors that he sees is The Riyadh Development Anthority has several big projects pending including one for a nature the Gulf region's commitment to muz, which is threatened by the

This figure would be much higher if the Iran-Iraq war exhausts itself by then, and the area would not once again into a development dream," he said.

If construction does develop in " the Arab world in the next few years, however, the picture will depend largely on the state of the Gulf countries' economies.

Traditionally big spenders in their own countries, the Gulf states can also be expected to provide many of the funds for their less fortunate neighbors, particularly it war reconstruction is ever undertaken on a serious scale.

be partially funded by the GCC, with discerning clients who, burrer as the partially funded by the GCC, with discerning clients who, burrer as the partial of their in a transfer in industry a boost. the long-term potential of their investment rather than see a glamor

5000 Carlo San Secretary. Best doc Miller

Spring September 18 The Viene En la principal Store Comme State of the state of Section 1. A .....

Taren y

#### A SPECIAL REPORT ON CONSTRUCTION

## Taking the Risks to Rebuild Lebanon

BEIRUT — Fares Soubra has rebuilt his factory twice and is penschools at a cost of 60 million Lebter that would have meant the loss His company, Styroproducts work on 600 more. Middle East, makes Styrofoam cups and containers. Its plant is at

Shweifut, in the hills south of Bei-Shweifat, once home to 102 fac-nese youth unoccupied. tories, was hit by Israeli planes dur-ing Israel's 1982 invasion of Lebanon. It was in the front lines of hattles between Druze Moslems and Maronite Christians in September 1983 and again this year during fighting for control of the

The plight of the town and its industries points up the main di-lemma in the reconstruction of Lebanon after almost 10 years of strife: finding projects worthy of reconstruction that stand a chance of not being knocked down again

in future conflicts. Malek Salam, president of the Council for Development and Reconstruction, said: "We are coocentrating on projects that can be carried out without waiting for

complete law and order." The council, a government agen-cy set up in 1977, has the awesome task of deciding where available fuods should go and deciding be-tween people's immediate needs

and long-term rehabilitation. The agency recently reported that the reconstruction program it wants to see undertaken would cost

about \$33 billioo and take 10 years. Despite the difficulties, some ambitious rehabilitation projects have been started, mainly aimed at restoring Lebanon's infrastructure.

Soon after the initial bout of fighting ended in 1976, the Lebanor's messauthorities adopted a futuristional school stopped in April

TOP

A North

SOL

1:131

Market

Officials at the council said neers' reports, the emphasis is on schools were being treated as a priority, largely because of the psy-chological danger of having Leba-

Other projects include restoring sewage systems, setting up credit programs for loans for new homes and to repair damaged buildings work that is concentrated in the private sector - as well as road rebuilding and repair work to the country's main Beirut port.

A total of 600 million pounds has been spent on the road program. Lebanese officials point with pride to the fact that the new roads are being constructed with sewers, water pipes, electricity cables and telephone ducts in place, so as to avoid costly and damaging excavation in

One of the most striking examples of Lebanese reconstruction is work that has been carried out in Beirut's commercial center, the devastated district through which the Green Line, which divides the

Christian east from the Moslem west, runs. Peopled on and off for the last nine years by snipers and other fighters with artillery and heavy machine guns, the district, with its earth barricades and shattered, hooeycombed buildings, came to symbolize the destruction in Leba-

anese pounds and had plans 10 of most of its picturesque Levantine buildings. Now, after engi-

> recovering all that is possible. The work that has been completed is impressive. Shell holes have been filled and covered over, building facades have been restored and shored up and parts of the district have regained their former elegance. Officials say that 45 million pounds has been spent on the restoration and that a total of one billion

is needed But the project, which has done much to boost morale, is proceed-

ing only very slowly. Oger Liban, the country's largest constructioo company, bad to withdraw its engineers and workers during renewed fighting along the Green Line earlier this year. Although the fighting has stopped, company officials said they would not send back full work teams until there were firm signs that peace

Oger Liban is involved in an ambitious project in south Lebanon, which is under Israeli occupation. Oger's owner, Rafik Hariri, is financing with his own money the construction of a town called Kfar Falous in the hills above the port of

The complex, designed with the aim of improving facilities in an otherwise underdeveloped region, is intended to accommodate 15,000 people by 2000. A 360-bed hospital, designed to become a teaching

gist Lebanese Forces militia there halted the project. Political sources said they feared that Kfar Falous would bring an influx of Moslems into what they consider a Christian

South Lebanon is the region that Lebanese officials say needs the most help after the fierce battles that marked the Israeli Army's arrival in the area in 1982.

But Mr. Salam, the reconstruction council president, said: "Access in the south is very difficult. The work that is done there is done through UNICEF under our guidance. The area was underdeveloped before and has been under great stress and strain."

If war and occupation were not difficulties enough, the Lebanese are going through a severe recesn that makes the prospect of paying for all the essential tasks confronting the country more and more remote.

Reconstruction officials said \$925 million had arrived in aid grants from abroad, of which \$540 million bad been used. Of the remainder, \$210 million is earmarked

for the south. Much aid money that has been promised has been slow in coming donors have watched Lebanor go from one violent crisis to anoth-

The most glaring example is a \$2-billion aid grant agreed upon by the Arab League summit in Tunis in 1979. Lebanese officials complain that only \$420 million has

- JULIAN NUNDY

### With the Slowdown, a Concern for Architecture

lease on life as expansion slows and and universities. oew projects can be evaluated from

stant modernization in the form of eraments with plentiful oil revechitects in the region, written by characteriess chunks of buildings nues recruited the big international such well-known practitioners as while lacking the framework of residential and working quarters, oc- some of whose buildings are excitcupied for centuries, to break up ing demonstrations of the wonders Jim Antoniou of London,

along the Arabian coast of the Gulf ing over the last 10 years. An average of \$40 million has been spent for are Western concepts with little Urban population growth has been sent was difficult, given the rate of countries of the Gulf. around 500,000 a year, and all of change

Huge oil revenues financed in-rant of, the local way of life. Govthe devastating impact on the local of 20th-century technology (in an community. The problems of style are high-lighted by a United Nations report describing the pace of development move in and among these build-

Urban management and renewal

these people need housing. They Earlier this year, the Arab-Brit- Commerce is continuing to encour-

LONDON — Architecture in also need airports, government ish Chamber of Commerce in Lon-the Gulf states is gaining a new buildings, public utilities, schools don mounted an exhibition of Arab architecture, past and present. The oew projects can be evaluated from The shortage of professional exhibition was partly commercial all angles. There was not always manpower has led to ministries' be—a showcase for Arab and British

time for appropriate design in the ing staffed by foreigners who may past.

be out of sympathy with, or ignotional. The catalog contains several essays on the problems facing arkil, Harith Rassam from Iraq and The exhibition and related discussions demonstrate that there is a

body of Arab architects (many of them trained in the Baghdad School of Architecture founded by Mohammed al-Makiya, who is now based in London) returning to traditional Arab and Islamic forms. every kilometer of coastal strip meaning in a region that has had so. Iraq has been a useful guide in (\$100 million in Saudi Arabia). few urban centers. Controlling leg-There are 20 industrial centers. A islation, where introduced, has bridging the gap between the his-them time at last to establish a total of \$800 billion will be spent been almost impossible to enforce. toric but poorer parts of the Mos-overall on coastal development. Continuity between past and pre-lem world and the new oil-rich the region. "Now's our chance to

age interest outside the immediate region with a recently announced £10,000 prize for a study on con-

temporary architecture.

Modern Islamic architecture has also been encouraged by the Aga Khan Award for architecture. The award is intended, in the words of the preamble, "to encourage an understanding and awareness of the strength and diversity of Moslem cultural traditions which, when combined with an enlightened use of modern technology for contemporary society, will result in buildings more appropriate for the Is-lamic world of tomorrow."

Particular emphasis is placed on the use of local raw materials. Projects must be in the Moslem world

Architects see the general slowmany ways for Gulf architecture, down in development as giving oil-rich the region. "Now's our chance to find an appropriate architectural The Arab-British Chamber of vocabulary, said Jim Antoniou.

### Algeria: Mixed Blessing for Foreign Contractors

By Nigel Harvey

LONDON — Algeria's develop-ment plan for 1985-1989 is likely to prove a mixed blessing for the international construction industry when it is approved later this year. With development spending in

the five years targeted at 550,000 million dinars, the plan will underscore Algeria's remarkable ability to largely evade the recession that has affected most other Middle awards. Eastern and African petroleum ex-

market may become tougher still the early 1980s away from depenbecause relatively few projects will dence on crude oil revenue. This be started and above all because of now accounts for only about a the clear intention of Algiers to use quarter of state income, with reas many local companies as possi-ble. Fat turnkey contracts for for-eigners are, in theory, a thing of the eigners are, in theory, a thing of the

Foreign companies will be increasingly pressed to invest in joint could top \$13 billion in 1984. ventures with state companies or at least to take part payment in coun- a steady amount of new work for

into smaller units had already made it an increasingly complex market in the last few years. And there is likely to be oo letup of the Algerian insistence that financing accompany contractors' proposals, nor of many of the cumbersome administrative procedures that usually mean a delay of at least two years between bids and final

Yet Algeria remains high on On the other hand, Algeria's no-loriously difficult construction has turned on its diversification in more than \$12 billion a year despite the oil surplus and price shamp, and

> This income has helped generate contractors from Europe to Japan,

inces and the major restructuring competitive elsewhere in the Mid-of the monolithic state companies die East, have been excluded be-take a stake of at least 25 percent cause they lack diplomatic relations with Algeria. But several Seoul-based firms are exploring ways of circumventing that problem, and there has been no sbortage of competition.

Turkey, for example, is emerging as a major new bidder, especially for large urban water-supply pro-jects such as one financed by the World Bank that will sooo be let in

In 1985-1989, officials say, 60 percent of all planned development spending will go for building and public works. But more than half -55 percent - of the total will be on existing projects. Furthermore, the government has said that it will insist on carefully double-checking the feasibility of all proposed new ventures. Only those with top priority will go ahead.

included in the plan. Among them Decentralization of considerable from India to the East bloc. The Fiat, Renault, Peugeot and a Japa-put and productivity at existing decision-making power to the prov-

with Entremise Nationale des Vehicules Particulaires.

Similarly, progress in selecting foreign suppliers has been slow for the proposed 2.2-millioo-too-asteelworks at Bellara near Jijel. Site clearance by a local company bas begun and detailed design was tendered in small lots to encourage other local firms, public or private, to bid. Contracts for a related port at Djendjen have been held up pending a World Bank

Bids have also been submitted for a \$120-million, 40,000-ton-ayear linear alkyl benzen plant at Skikda for the state hydrocarbons company Sonatrach, and some contractors expect a 70,000-ton-ayear polyethylene plant to be ten-dered in early 1985, although planners say oo major petrochemicals projects are included in the five-This could affect the few major projects are included in the five-industrial projects expected to be year plan. Instead, the focus — as throughout the industrial sector is the \$2.2-billion car factory that will cooting to be improving out-

### Most of Big Military Projects in Region Near Completion

(Continued From Page 9)

three major military bases was fin-ished in 1971 at Khamis Mushayt in the southeast. Tabuk, near the lordanian border in the north, was completed two years later. The Naval Expansion Program. third of these megaprojects being developed by the Corps of Engineers is at Hafar al-Baim, south of the corps at Hafar al-Baim, south of the corps at al-liberal and Island and the Iraq border. Known as the the program at al-Jubayl and Jed-King Khaled Military City project, dah. The ports, which are due to be the town and base will accommodate 70,000 people, including three army brigades, aircraft and engineering services, when completed at the end of 1987. at the end of 1987.

have been awarded for the city. which when finished is expected to to the grea as well as build campdeveloped to service the project.

terms, is the planned King Faisal air academy and military base at al-Kharj, south of Riyadh, which could involve a long-term invest-in its procurement policy.

while, is also supervising work on Riyadh's \$1.5-billion King Abdel must invest in Saudi Arabian techniques of the value of 35 countries inflitary expansion. Ap-

has completed work in the capital percent of the cost of the goods and on headquarters for the Ministry of Defense and Aviation, the Royal

Contracts worth \$2.8 billion miles along the coast, also has its

The scope of the Peace Shield have cost about \$6 billion. Because program, which embraces proviof the remoteness of the site, most sion of command, control and companies have had to ship con- communications systems in supcompanies have nad to stup component port of the Saudi AWACS Peace are waiting for payments of 500 struction materials and equipment of 500 to the area as well as build campsites for their workers. A six berth sites for their workers. A six berth sites for their workers. A six berth sites for their workers are due to be submitted early in port at Ras al-Mishab has been were due to be submitted early in other example of the hitherto al-

The Corps of Engineers, meanwhile, is also supervising work on
while, is also supervising work on
while, is also supervising work on
while, is also supervising work on

project, which aims to install radar to relieve congestion at the internacontract to draw up either by the successful consortium or Saudi Arabia's Defense Ministry, which is being advised by the New York investment bank Lehman Brothers.

Saudi Arabia's Gulf oeighbors are iocreasingly cost-conscious about their own more modest, though still very large, military construction programs. In Abu Dhabi, the largest of the United Arab Emirates state contractors working on the Suwaihan military town to the east of Abu Dhabi city Corp. and the 10-year program was estimated to cost \$2.2 to \$3.3 bil-

bility for overseeing the work. Elsewhere in the Emirates, other

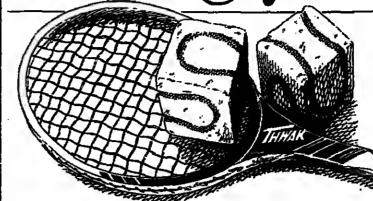
proval was giveo in June for an air services bought for Peace Shield. base at Minhad near Dubai city. The construction elements of the The three-phase project is intended

Oman is also expanding its air bases following a cooperation agreement with the United States in 1980 permitting the bases' use by U.S. Central Command forces in a Gulf emergency. Expenditure of up to \$320 million has been mentioned for the work, which includes the upgrading of installations at al-Khasab on the Musandam Peninsula overlooking the Strait of Hormuz, Sib ocar Muscat, and Thamarit and Masirah fsland in

The sultanate's need to protect its extensive coastline, which borders the key Gulf oil tanker lanes, has led to plans for a new naval base at Wudam Alwa south of As Suwayq on the Batinah coast. A joint venture of Joannou & Paraskevaides of Oman and Hochtief of West Germany received a letter of intent in June for the project, esti-mated at 80 million rials, which involves dredging supply and in-stallation of machinery, building of wharves and jetties and onshore

- ROBERT BAILEY

# Is your bank serving you straight?



AT Commercial Bank of Auwan we go to great lengths to tailor T Commercial Bank of Kuwait

our services to our customers' needs. That is why we formed the Construction and Multinational Finance Department in 1982 specifically to serve the international construction industry. It has made a major contribution to customer service, both as a source of Letters of Guarantee and in providing information on such matters as Kuwaiti construction codes.

In fact, many international construction companies remain clients of the Bank after their project is completed. Especially when they want to undertake further work in the Gulf area.

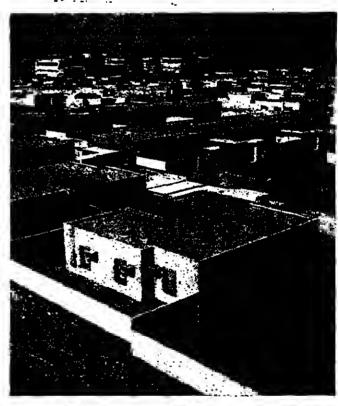
Commercial Bank of Kuwait is famous for pioneering new banking services. We were the first to introduce an automated system which turns round letters of credit in 24 hours. First to link all our branches by computer. First to establish a foreign exchange dealing room. First to offer our clients strong. reliable contacts in 89 countries worldwide. Now we have just opened our first overseas branch at 350 Park Avenue, New York.

The list goes on. And already major companies in Japan, America and Europe — as well as the Middle and Far East - have taken advantage of our quite exceptional range of banking services.

They see it as the simplest way to win game, set and match.

### لينكالتجاري البكويتي Commercial Bank of Kuwait

P.O. Box 2861 Safat, Kuwait. Telephone 2411001. Telex 22004 350 Park Avenue, New York 10022. Telephone 0101 (212) 207 2420. Telex 421 774A CBK NY.



# ahead in the world...

Enka İnşaat ve Sanayi A.Ş. •the leading company of Enka Holding's more than 50 companies groupe is the 11th among the largest construction companies in the world. Enka insaat ve Sanayi A.Ş. has built highways, bridges, tunnels, pipelines, power plants, refinences, petrochemical plants, water treatment and desalination plants, cement plants, oil storage tank farms, quay walls, housing, villas and new towns in 4 continents and 16 countries, with its' manpower of 12.000 employees

\*According to Engineering News Record, 1983



. HEAD OFFICE: Enka İnşaat ve Sanayi A.Ş.

Balmumcu/Besiktas-ISTANBUL-TURKEY Tel: 172 25 40 Telex: 26 490 enas tr - 26 139 pima tr

**ENKA'S BRANCH OFFICES ALL OVER THE WORLD:** 

New York (U.S.A.) London (England) Munich (W. Germany) Wiesbaden (W. Germany) Hamburg (W. Germany) Stockholm (Sweden)

Belgrade (Yugoslavia) Tokyo (Japan) Kuala Lumpur (Malaysia) Singapore (Singapore) Riyadh (Saudi Arabia) Jeddah (Saudi Arabia)

Medina (Saudi Arabia) Jubail (Saudi Arabia) Tripoli (Libya) Benghazi (Libya) Tehran (Iran) Baghdad (Iraq)

Mosul (Iraq) Amman (Jordan) Dubai (U.A.E.) Dcha (Qatar) Cairo (Egypt) Algiers (Algeria)

nent. nday, : day. uters) y will tham, Arum

the an

:ters)

ag of l that

### Turkish Contractors in Trouble as Neighbors' Boom Ebbs

ISTANBUL - Turkish contractors, riding high on the wave of booming Middle East and North African markets in 1980-1982, find themselves in trouble now as the

pect much of a welcome at home.

It was the depression in their own market that pushed the Turks tide ebbs. Their markets in Libya. Iraq and Saudi Arabia have begun drying up in the last two years and they have had payment problems in the last two years are the last two years and they have had payment problems in the last two years are the last two years are the last two years are the last two years are the last two years are the

pressed, the companies cannot ex- struction projects. Political insta- tary Fund, rescheduled its foreign bility worsened the situation. By debts and agreed to undergo eco-February 1977. Turkey had virtually stopped making payments for imports and on its debts to international banks. The Turkish Central gram meant belt-lightening

Following the second oil price

nomic surgery to regain the conft-

The IMF economic stability program meant belt-tightening. As government spending was cut, so were shelved until, it was hoped, the economy would recover from its worst depression in the 61-year history of the Republic of Turkey. Armed with cheap labor, well-

trained technicians and Turkey's cultural affinity and geographical proximity, Turkish companies started to penetrate into Arab markets in the 1970s. From a workload of \$1.6 billion in 1978, in Libya, Saudi Arabia, Iraq, the United Arab Emirates and Kuwait, Turkamount of contracts won to more representatives of internationally than \$14 billion by the end of 1983 known Turkish contracting compaand added Jordan to the bst. It was clear by 1982, bowever,

that Turkish companies had passed the peak. Newly won contracts declined 36 percent from 1981. The fall was even sharper to 1983, at a erament on how to decrease the sources said that Libya put its oil rate of almost 60 percent. The first number of Turkish companies price \$5 too high. "Who would

tion of high-rise hotels and luxury

bousing shortage, inadequate water supply and bursting sewers.

The infrastructure problem came

Nile, just across from central Cairo.

Presideot Hosni Mubarak

toured the area and ordered his

construction minister to take im-

mediate steps to repair the damage,

which was posing a major health

Fortunately, a project to restore

Cairo's sewers had already been mainly come since the 1952 revolu-

Now Egypt's sights are set on

apartment or office buildings.

The shrinking of the market meant tougher competition. Tur-key's cheap labor and close governmental ties were not much help when prices for some types of work began to fall. But what hit Turkish companies most was payment diffiwere many development projects. culties in Libya. The Libyan mar-Blueprints for railroads, ports, ket share, although it had reached highways, dams and energy plants \$8.5 billion by the end of 1983, is distributed among more than 100 Turkish contracting companies.

Except for a half-dozen major ones, most of these are inexperienced and undercapitalized. Unofficial estimates puts Libyan debt to Turkish contractors as high as \$700

isb contractors increased the sury and foreign trade. It includes nies such as Sezai Turkes-Feyzi Akkaya. Ali Riza Carmikli of Libas, Sarik Tara of Enka and Nurettin Kocak of Kutlutas.

The committee, advising the gov-

some Arab countries, but because With the increase in the oil hill. increase in 1979, Turkey came to the Turkish market remains determs a sharp decrease in conterms with the International Mone most no new contracts at all. working ahroad, came up with a most no new contracts at all.

• The government should increase its purchases of Libyan oil from three million tons a year to four million, with part of Turkey's payment earmarked for Turkish

 A \$300-million fund should be set up by the Central Bank to help ailing contracting companies finish jobs. This clause includes the \$580million workload of the Kozanoglu-Cavusoglu cootracting group, which collapsed last year partly be-cause of Libyan debts.

· One of the new duty-free zones that Turkey is planning should be alloted to parking for construction machinery to be brought from Lib-ya from projects stopped because of payment problems. Machinery belonging to Turkish companies is estimated to be worth \$1.5 billion

Although there were some recent

contacts at governmental level, the Libyan problem remains. When the Turkish minister of state Ismail Ozdaglar visited Tripoli late in August, the oil barter agreement could not be concluded. Turkish industry

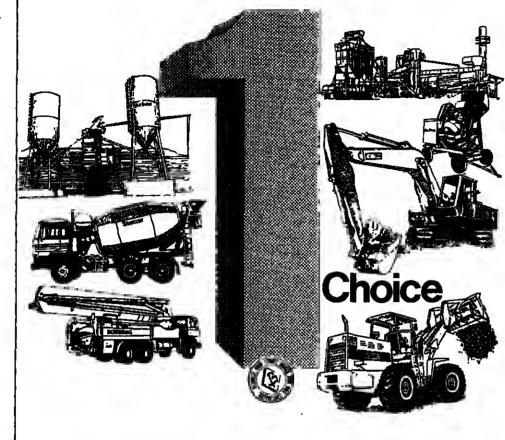
Inside a new hospital in Medina, Saudi Arabia.

want that when there is an oil glut?" one source said.

As the problems increase in Libya. Turkish companies have begun to shift their operations to Saudi Arabia, Kuwait and Iraq. Although the margins are lower in the Gulf

countries, the latecomer Tuis seem to manage rather well Bea Moslems, Turkish contractor a workers have a clear advant tracts in the holy cities of

# Why BAKHEET is your



CO. FOR MACHINERY LTD.

has the right equipments you need

Customers Interests are Bakheet's interests.
We offer our Customers professional advice and technical backup.
We offer the right equipment to sult our Customers requirements,
Machiners' is fully checked and serviced before delivery.
Muchiners' spare parts are readily available from our stocks.
We will service your Machiners'—anytime, anywhere.

Stetter

ALFELDER (

VALMET

DE JONG FUCHS

CAIRO — In the 1970s and ear-y 1980s, Cairo's Nile-front skyline the total cost at 4.4 billion Egyptian Another problem is that, after ly 1980s, Cairo's Nile-front skyline the total cost at 4.4 billion Egyptian

was transformed by the construc-Hand in hand with the sewer renovation projects is work on rebuilding the water supply system to meet the city's needs. Similar promuch less glamorous objectives be-cause of bad roads, a desperate jects are under way in the Mediterranean port of Alexandria.

The problems in Cairo, the most glaring in Egypt, stem from several to a head early in 1983 when a main factors. The greatest is the fastgrowing population. Egypt, with about 47 millioo people now, has a sewer burst in the Giza governor-ate, on the western bank of the staggeringly high annual growth rate, 2.7 percent, meaning that its population rises by one million ev-

ery nine to ten months. Cairo itself has well over 10 million — estimates go as high as 14 million — in a city better suited to 3 million or 4 million. The influx has

the revolution, Egypt's economic priority was mainly to supply the military for the fight against Israel and to fund social and bealth programs for the poor. Infrastructure in the major cities, while under in-

creasing strain, was ignored. After the October 1973 Middle East war, Egypt had to reconstruct is battered Suez Canal cities. At the same time, the country's tourist industry and commerce with the West started to open up.

One result was the building of skyscraper blocks in Cairo for offices, apartments and luxury hotels. Greater Cairo now has three Sheratons and two Hiltons as well as many other hotels managed by big

international chains. For the last two years, bowever,

to turn toward the less prestigious but more essential low- and medium-cost housing sector.

Western estimates put the munber of low-cost housing units that Egypt should build annually at 200,000. But only 80,000 a year are being put up. One bright spot on the borizon is

the construction of six new towns in an effort to draw the population away from the major cities by building factories to provide work

Another new style of project is being built at Helwan, an industrial town just south of Cairo. There contractors are building the infra-structure for 3,920 dwellings, putting in roads, sewers, water pipes,

Egypt Sets Sights on Rapid Improvement of Infrastructure the government has refused to give electricity and telephone cables building permits for luxury apart- and providing for shopping male ments, in an effort to force builders and schools. In general, experts consider

coostructioo indostry one of Egypt's best potential markets. According to official estimate Egypt imported \$1.5 billion was of building materials and equip ment in 1983 and this figure expected to grow 10 to 15 percent annually in the next few years.

But for foreign companies it is not always an easy market to crack Red tape often makes the imported equipment and materials difficial especially where a local produ exists, Contractors sometimes conplain that the quality of Egyptic cement, for example, is not alway up to the standards needed in not

#### **War With Iraq Curbs Iran's Projects** nies for constructioo projects or makes grants to war victims' fam-

By Dilip Hiro LONDON - Two factors decide the extent to which Iran can

offer contracts to foreign compa-

supply of construction equipment: illes to construct or repair houses, the scale and oature of its public Originating as a voluntary revoworks and housing projects, and lutionary organization, the Recoothe size of its foreign bank balance, struction Crusade now functions as

procurement of weapons ahroad. mosques. During the first two years followed by spare parts and raw naterials for industry.

Despite pressing military de-mands on its foreign bank balance, ed in expanding its trade with other countries. It beld its annual international trade fair in Tehran in mid-September with much fanfare. The event attracted 37 countries, including the Soviet Union, which bad been excluded the previous year. Most of the European Community members attended the fair, which offered industrial as well as construction equipment. The pres-ence of half a million Iranians on the last day of the fair was an indication of popular interest in foreign goods and trade.

nediately by celebrations of the Gulf war, starting Sept. 22 and con-tinuing for a week. One of the themes of the war anniversary cele bration was self-sufficiency in the military and civilian sectors.

War and war-related expenses consume more than two-fifths of the national budget of \$51 billion. ous compensation and pension to the survivors of soldiers and revoutionary guards killed in the war. ft also includes the cost of reconstructing war-damaged towns and

illages.

According to an official report eleased in Tehran in May 1983, iraq up to then had destroyed or severely damaged six Iranian cities and 1,200 villages, and partially damaged 19 towns. The war has created 1.5 million Iranian refu-

Having expelled the lraqis from nearly all of the 14,000 square kilometers (5,335 square miles) of its territory, the Iranian government began repairs in the towns and vil-Jages. In 1983-1984 it allocated \$1.7 billion to the War Reconstruction Fund, and it has increased the sum for the following year.

A large part of the fund is being

peot oo bousing, roads and this work include the Foundation for the Needy, the Foundation for he War Victims, the Housing oundation and the Reconstruction Crusade. The Foundation for the Needy is

the largest single industrial and agribusiness group in Iran. It owns, partly or wholly. 245 factories and ero-industries, and 250 trading companies. It plans to build 50,000 housing units during 1984-1985 and rent them cheaply to the poor. Government grants, individua donations and interest-free bank loans fund the Housing Founda-

tion. It undertook reconstruction work in the war-damaged region in the last quarter of 1982. During the following year it finished building new houses and repairing the damaged ones in 150 villages. Overall, the foundation has provided accommodation for 270,000 families. Foundation for War Victims

Tehran's foreign reserves are a ministry. It cooceotrates oo modest, Since it is engaged in war with Iraq, it gives top priority to the public baths, health centers and 1979, it built 8,000 miles (12,300 kilometers) of roads. The Reconstruction Crusade is a pillar of Ayatollah Ruhollah Kho-

meini's government in the country's 65,000 villages, where half of the 42 million Iranians live. The agency's main task is to bridge the gap between town and village -that is, provide public amenities in villages to the same extent as they exist in urban centers. By doing so, it hopes to aid the government in its drive to slow migration from the

#### CONTRIBUTORS

ROBERT BAILEY is the special reports editor of the London-based magazine Middle East Economic Digest. MUSTAFA R. GURSEL, formerly a member of the London bureau of ABC News, is an Istanbul-based

NIGEL HARVEY is a senior staff writer at the Middle East Economic Digest.

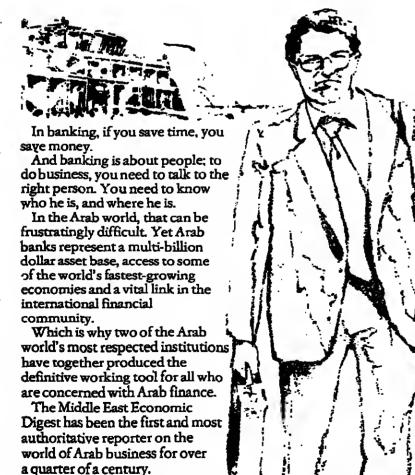
DILIP HIRO, a London-based writer who specializes in Middle Eastern affairs, contributes to the Guardian and the Sunday Times of London. He is the author of "Inside The Middle East," (Routledge & Kegan Paul, London); his latest book, "Iran Under the Ayatollahs," will be published in January by the same publisher.

PEARL MARSHALL is a journalist based in Bonn.

JULIAN NUNDY, a member of the International Herald Tribune's editorial staff, formerly was a Middle East correspondent for Newsweek magazine.

SARAH SEARIGHT is a London-based journalist who specializes in the Middle East. .

### How on earth do l explain that after five days in the Gulf, I've spent 116 hours in my hotels, 3 in waiting rooms and only 1 hour talking to bankers?



The Arab Investment Company

is the Arab world's most broadly-

based bank. Owned by 15 states,

and a brief to contribute to the

Arab financial community:

it has a unique mandate and status,

development of Arab financial markets. Together, they have created an

unsurpassed information base on the

The MEED/TAIC Financial Directory.

Much copied, still unrivalled for authority, comprehensive coverage and detail. The essential working tool for all who deal with the Middle East.

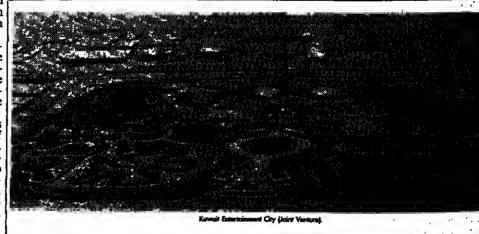
Order your copies now. It could be one of the best investments you'll ever make in the Arab world.

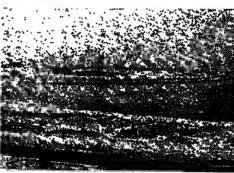


Prices (inclusive of post and packing, airspeed overseas) UK: £60, USA: \$90 ☐ 1 enclose a cheque for...... payable to Middle East Economic Digest Ltd.

Please invoice my company. Please debit my credit card account American Express Diners Club ☐ Access/Mastercard ☐ Barclaycard/Visa: 1

Please post to the Marketing Department, Middle East Economic Digest, MEED House, 21 John Street, London WCt N 2BP. UNITED KINGDOM Tel: 01-404 5513; Felex: 266872 meedar



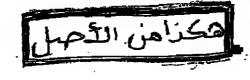




Just a few projects to illustrate I.C.G. Corporate Philosophy. No detail is too unimportant, no concept too complex, no distance too far.



Tel. 736855 Tel. 5518082



# Herald Tribune

NOVEMBER 16, 1984

Page 13

# Soft Lights on the Fast Life

EW YORK — If, in Auden's words, the 1930s was a low, dishonest decade, it was also a time of feverish perjuits. "The half of the state of feverish activity. "Everyone has working at high speed, everyone knew that something terrible was going to hap-ben, says Horst, the fashion photographer who was in Paris at the center of it all.

"There was a complete interaction beaween the arts. Today, there is a separation between art and fashion, but then the most creative craftsmen - painters, writers, musicians, actors, decorators, dressmakers were friends. Even those who were enemies were intimate enemies

The United States had its sour Depression blues; the French frame was, for once, relatively stable and, according to Janet Flanmanage take he said ner's foreword to Horst's book, "Salute to

#### MARY BLUME

have a lear hour

ucture

wanne einter die "

A. Francisco Big.

Villa The sole foliation

are dependential

goth we tay at \$1

the sould specially

Secretary to the second Be a recombine Arabia Section

La distribution

Same garage

And the line

in the contrastors

And the second Male

ment is an interest of the second between

a se produce per per

1. 32 6

have the first bin.

Mostern in the first the Thirries," the decade was one of elegant, aristocratic hedonism, "the mexpected apolitical first bin

Anything new was automatically fashionable, and this included Horst Bohrmann, an athletic young German from Prince Albert's placid Thuringia who made furniture and flirted with the Bauhaus before coming to riding to displace the statemaker and magnifico Charles de ads Beistegui had commissioned Le Corbusier to make him a luxurious apartment on the Champs-Elysées and Horst was asked to draw plans for the bathroom, which had to ding to always and include two bidets, facing each other. After Blotter of a part of the Le Corbusier's atelier elosed for the August mig more of winds holiday, Horst failed to return.

1981 and the second Horst, then 24, found himself photographed and launched in society by George Hoyningen-Huene, a Baltic baron from St. Petersburg who knew everyone and was a warm and was a leading Vogue photographer. (A title was a great asset at Vogue and Horst was sometimes ennobled by osmosis: His invitations a where a local property of the property of The against of the A Where a land on the Baron Horst.)

at the country of Large ODAY, at 78, Horst is still sturdy and deliberately a bit neglige in dress, as if in calm reaction to New York's overconscious and shaky poise. He has worked - At 1111 W Yes-for Conde Nast publications, except during World War II, for over half a century and will as usual cover the collections for French Vogue in January. A book of former film beauties as they are today, "Return Engagement," will be out this month, and last month he had an important retrospective here at the International Center of Photography, accompanied by a 396-page book, "Horst," published by Knopf and written by Horst's good friend, Valentine (Nicholas)

One review of the show was headlined,

The building metaphor is apt: Horst constructed his pictures, figuratively and literally. "I still build my sets, mostly with boxes now, because the rest is so expensive."

When he began, be overloaded his pictures with background. "I was continually dismantling palaces, hauling in small forests and hothouses." By 1939, he noticed that his sets had come to resemble bomb shelters. "Again and again as I photographed that opulent, nostalgic collection of 1939, I heard it said that this was fashion that could only be created by a Paris on the verge of war."

But before the war, there were the costumed balls of Etienne de Beaumont, where the cream of the aristocracy and the arts mingled, and fashionable dinners after which the ladies excused themselves briefly and returned, their lovely nostrils ringed

There was Marie-Laure de Noailles, de-scendant of Petrarch's Laura and the Marquis de Sade, Daisy Fellowes, Louie Macy, lean Cocteau, Lady Mendl and Cecil Beaton, bitchy about Horst's work ('I used to say, 'Cecil, I wish you would say in public what you say about my work in private") even though Horst kindly photographed him looking like Garbo in "Queen Christina." Horst was an ootsider and not everyone was kind. For his first society portrait, of

Princess Marthe Bibesco, he built a huge Cezanne bouquet as a background. "Take that away," were her first words. "I learned," says Horst. He put in white flowers instead He was as watchful as an orchin with his nose pressed against a window and he fanta-sized about the hant monde. "I imagined that

wonderful world that people lived in," be says. "It's all a dream, isn't it?" As a result, many of his portraits are shamelessly romantic and nostalgic now with their feathers and arabesques and flattering lighting. He invented new lighting for Marlene Dietrich, who arrived at the studio in a terrible hat, demanding the von Stern-berg lighting with its hollow checks and shadow under the nose. "She was about 50. I

tried a soft light from the side, which took away the lines. Later, she had someone call from California to get the details - how many amps and everything." He was more sardonie about Joan Crawford, who arrived in his studio in 1938 in an enormous hat, trying to erase her shopgirl image. "You can't do anything with this type of girl — no contact at all. The face is very strong and all makeup - a mask, not a face. She wanted me to imitate von Sternberg's

lighting of Dietrich — accentuating the arched eyebrows, the half-closed eyes, the cheeks pulled in, the hard mouth." The background was a blowup of an Italian palazzo.

Among his tenderest photographs are

only two guests to wear black (Horst came as a Hungarian hussar, Chanel in a funeral dress). They became fast friends despite Horst's friendship with Elsa Schiaparelli, Chanel's great rival, whom she always called "l'Italienne," pretending to have forgotten her name. Horst and Chanel clearly saw in each other hard-working peasant souls; there was admiration and complicity.

F Horst is associated with glamorous people and houses, he has also photo-graphed politicians and the first ladies of the United States, starting with Bess Truman and, recently, Supreme Court Justice Sandra Day O'Connor ("a marvelous wom-an, she couldn't care less if she looked glamorous or not"). Long ago, he photographed Gertrude Stein. "This is," said Janet Flan-ner, "the most beautiful photograph of any man I have ever seen."

Horst loved France and detested England on the grounds that a country where women wore wristwatches with evening dress was intolerable. As a GI in World War II, he came to like America, after a bad start in Fort Belvoir, Virginia, where "I ordered a glass of Dubonnet, my dear." He became an American citizen and, under the delusion that it sounded very American, changed his name to Horst P. Horst.

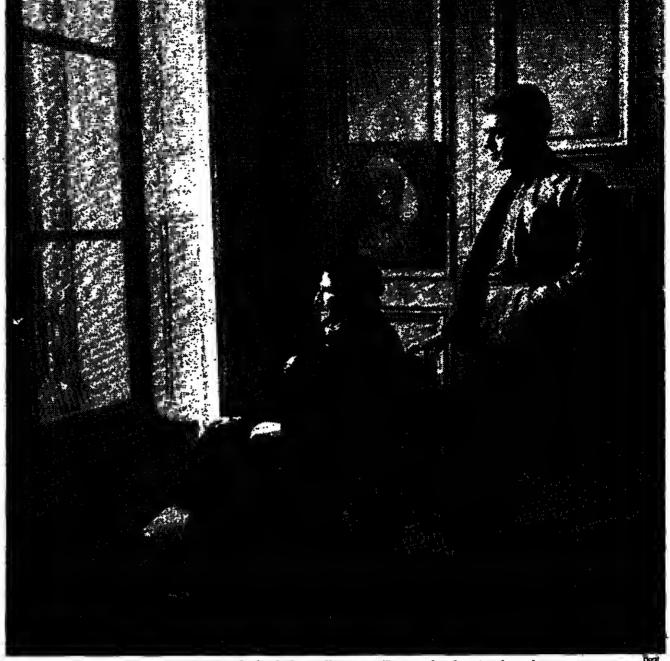
He is called simply Horst. The shorter the better. Irving Penn always signs just Penn. Erwin Blumenfeld, a very good photographer, always said he wouldn't get anywhere because his name was too long."

Before the war there were hardly any professional models and Horst became used to stiff society girls and adept at removing inches of hipline by placing subjects between pillars or behind bouquets. In the New York of the 1950s, there were not only American dress designers for the first time, there were also superb fashion models such as the vivacious Suzy Parker, who later failed in films ("I always said to her, 'If only yoo'd stood as still for me as you did in your films'").

There was also advertising work, and Horst worked as hard on making leg waxes and Soft-Weve toilet paper attractive as in laying a parquet floor for the Duchess of Windsor's portrait.

The recent show gave an idea of Horst's workmanlike approach, displaying some of his famous plaster props from the past as well as his "Modess because..." pictures. In time, it went right up to an ad for Calvin Klein socks, but the most striking fashion picture was a 1936 Robert Piguet dress: "I accentuated the important part of the dress and chose not to show the whole thing. Horst says.

Even now, Horst will occasionally put a face in shadow, a forbidden act in his early "For Horst, Artifice Was Everything." "Call those of one of the toughest women of all days, when lashion photography was dictated become a fashion



Gertrude Stein and Horst ca. 1946, with the fashion illustrator Eric at the drawing board.

ed by strict laws. When Horst began, Condi Nast publications was spending only \$40,000 a year on photography and \$100,000 on fashion drawings. Until Horst found a way, black was thought too hard to photograph and was always sketched.

The old-time Vogue studios had heavy floodlighting and photographers were obliged to use slow 8 x 10 cameras so cumbrous it was supposed that no woman could

not allowed to use a Rolleiflex until after the war. By then he had met Henri Cartier-Bresson and was jealous of his freedom with a Leica, though he does not think Cartier-Bresson would have been a good fashion

photographer.
"No," says Horst. "He was interested in life." Asked to explain, he says that Cartier-Bresson could afford to be footloose. "I have to work for a living."

practicality and the elegance and glamour of his work. "Elegance has to do with assurance and self-discipline," he says.

In his own way, he thinks he is part of social history, and therefore he dislikes color film because it fades after 10 years. When he photographs an assignment in color, he always does the pictures in black and white as well, for himself and, perhaps, for history.
"Tre always had that feeling of an historical

### It's an Uphill Climb to a Swiss Passport

by Calla Jones Corner

ENEVA - Bells were ringing for Vit Stupka. But there was no cause for celebration. Stupka, a Czech refugee who had applied for Swiss citizenship, was turned down by his fellow townsmen for having testified on behalf of three other residents of Adligenswil, near Lucerne, against a local farmer whose cowbells were keeping them awake.

Swiss anthorities might very well have approved Stupka's application last year -Switzerland has for centuries welcomed refugees. But complaining about cowbells showed that Stupka was simply not ready to become Swiss.

Stupka's application was turned down at the second level of his application for Swiss citizenship. The procedure begins with federal authorities and continues at the com-The application is finally approved by the canton in which that commune is located. Stupka may apply again, but his chances are

His case, although atypical, illustrates the

Trocky path to Swiss citizenship.

"It's like trying to climb the Matterhorn in sneakers," says Olaf Nelson, a Swede who recently got his red-and-white passport. "It

can be done, but it's not a sure bet you'll

make it to the top."

The federal government in Bern won't say bow many people who apply for Swiss citizenship each year fail the test. But in 1982, 6,161 foreign Swiss residents became Swiss. There were 1,601 Germans, 401 French, 1,500 Italians, 299 Spaniards, 380 Austrians and 2.080 Czechs

The intricacies and pitfalls awaiting those who apply were amusingly documented in the 1979 hit at Swiss box offices, The Swissmakers," which was made by a team of unknown Zurich filmmakers. With a touch of artistic license, it traced the efforts of three aspirants to Swiss nationality: an Italian worker and his family, a wealthy German doctor and a Czech refugee ballet dancer whose mother was Swiss. (The law was changed this year to allow Swiss women to pass nationality to husbands and children.)

The doctor's wife ruins the fondue when she invites the police inspector to dinner, thereby calling into question her ability to assimilate to the Swiss way of life. The ballet

dancer is looked upon suspiciously by ber neighbors because her gray garbage bags don't match the brown ones they leave on the sidewalk twice weekly. The Italian worker's apartment is invaded, during a meal of spaghetti, by the inspector, who has been working around the clock, even at soccer games, to find something to enter in his little

After 12 years on Swiss soil, a resident in Switzerland can write to the Justice Department in Bern and ask for the procedure for Swiss citizenship to begin. While they have lived in Switzerland, foreigners have a file that is kept up-to-date on credit-rating, lawbreaking, parking fines and even movement in and ont of the country.

If an aspirant's file is clean, discreet inqui-

ries are made about his or ber habits. Those who have gone through the process say a surprise visit by the authorities to one's home is likely. They recommend that for the two or three years of the citizenship process aspirants stick to Swiss dishes at mealtimes and dust their shelves daily.

Olaf Nelson's wife recounts that the inspector not only arrived at the door at noon sharp, when the majority of Swiss sit down to their main meal, but that he put on a white glove, ran a finger over the bookcase and then opened her dishcupboard to see if her kitchen was in order. One German was asked during an unan-

nonnced visit what social circle he belonged to. He wanly replied that he didn't have a particular group of friends. In that case, the inspector advised him, he should join the

For those who have passed muster in the federal eye, the commune tests general knowledge of Swiss history and geography. Horst Schneeble, an Austrian who has lived in Geneva for 14 years and recently received Swiss nationality, says he would have been lost without his childrens' school books.

They asked me questions about history and geography that even a Ph.D. in the subjects or a good hiker wouldn't have known without a solid year of cramming," he

Schneeble applied for Swiss citizenship for his children, who were born in Switzerland and will probably never live in Austria or in Spain, where his wife comes from. He adds that once he had passed the preliminary tests, he found that the Swiss were sympathetic and seemed to do all they could to facilitate the procedure.

"It's important to be on their wavelength," he says, explaining that his answer to why he chose his commune probably fixed it for him. "I told them that it was one of the cheapest I could find Being Swiss, they appreciated the fact that I knew the value of

Recently, the exams have been rewritten to include less scholastic questions, and often the educational level of the aspirant is taken into consideration.

We can't very well ask an Italian worker who has had six years of schooling the dates of the Swiss Reformation," says a spokes-man from the Justice Department. But Schneeble says that at the cantonal level be was asked very difficult questions on the Swiss economy because he was expected, as a businessman, to know the answers.

In any case, anyone hoping to pass the preliminary test and to avoid starting again from zero should know the hirthday of Gen-eral Henri Guisan, the national hero who commanded the Swiss Army during World War II; the names of Switzerland's most important mountains, not just the Matterhorn, Eiger, Monch and Jungfran; the ingredients for a londue; and where and when Switzerland's forefathers founded the Con-

It goes without saying that fluency in one of Switzerland's four national languages is essential, preferably the language of the commune where one is asking for citizen-ship. In addition, although it is not necessary in invite the police for a fondue, it is a good idea to have made one's mark with the locals over several glasses of wine or beer, where the Swiss can judge if the aspirant really understands the Swiss way of doing things. Fatah Kamal, a 45-year-old Afghan, final-

ly received his Swiss passport after completing two years of tests and taking allegiance to the Confederation. He decided to put his new nationality to the test.

"I received my passport one Friday morning," recounts Kamal, "jumped on a lake steamer to cross over to France for lunch. By two o'clock in the afternoon I was back at my apartment just as the postman was leaving the mail What do I find but an official letter from Bern advising me to report for military service in three weeks."

Kamal, who had dooe military service in Afghanistan as a young man, had forgotten that all Swiss men, native-born or naturalized, are obliged to serve three weeks a year in the Swiss army until age 55.

EITHER the obligation to do Swiss military service nor the often befty cost of a Swiss passport deters many from trying for Swiss citizenship. It can cost anywhere from 200 to tens of thousands of Swiss francs depending on one's financial position and the wealth of the commune in

James Kubic, a Czech refugee who got his Swiss passport in 1982 along with the other 2.080 Czechs who fled to Switzerland in 1968, puts it this way: "You can't put a value on freedom. Switzerland is often called a police state for its obsession with order, cleanliness and behavior. I can tell you, this isn't a police state. This is a democracy, perhaps the last true democracy. The individual's interests are put ahead of every-thing I know, I've lived in a true police state.

"If Swiss citizenship isn't easy to get and if the Swiss themselves appear renophobic and insular, that's a good thing. This country works and it's the voting populace that makes it work."

Robert Cameron, who now wishes he had that vote, agrees. After 16 years of residence in Switzerland, Cameron, a British citizen, has moved to Belgium to a better job.

Cameron admits he feels more Swiss now than British. He says that in addition to the roots he's put down in Swiss soil, he's also leaving the most orderly, efficient and financially and politically stable country in En-

rope, if not the world.

Switzerland is an easis and will continue to be and the Swiss passport is in many ways we're n a passpost to paradise," adds Cameron. wrong."

### A Humorous Twist To the Training Film

by Elaine Davenport

■ ONDON — Some of the country's best actors, writers and directors have combined to pump respectability into the British film industry's traditional poor relation — the training film.

With a few notable exceptions, training

films for both workers and managers here have been endured, not watched. They were boring to sit through and an embarrassment to produce. That is, until 1972, when four men formed Video Arts and began to inject a little professionalism and comedy into the

The company's films are now used by 26,000 British organizations, exported to 60 countries, and have won 120 national and international prizes, including the 1982 Queen's Award for Export. The company's annual turnover is £4 million.

John Cleese, the British comedy actor best known as one of the Monty Python group, was a founder, and other names in British comedy, Pendope Keith, Andrew Sachs, Tim Brooke-Taylor, Rowan Atkinson, June Whitfield, Bill Maynard, Una Stuhbs, Bernard Cribbins and Dinsdale Landen, regularly take leading roles.

One recent film was written hy Antony Jay, also a founder of Video Arts, but better known as the co-author of the popular televi-sion series, "Yes. Minister." The 25-minute. £50,000 (\$62,500) training film was directed by Charles Crichton, who directed Ealing Studios' "The Lavender Hill Mob" in 1951.

"The reason we've used good actors and writers is because they're good, not because they're famous," says Peter Robinson, cofounder of Video Arts. "Good people get it right the first time. You pay them more but you get quality and you get it quicker."

IDEO Arts has taken the lion's share of the training-film market in Britain with the comedy documentary. The comedy only works if there's a credible base to the film," says Robinson. "All the detail has to be correct because you're making films for salesmen and managers. They will not notice if the detail is right, but if the detail is wrong, they begin to suspect the whole thing."

Robinson and his co-directors, with the exception of Cleese, came from a documentary background, news and current-affairs television. The first step with any project is gathering the facts on the subject. To help out, Video Arts often brings in a well-known company to pay part of the budget. One insurance group, for example, recently lent its name and expertise to a film on safety called "Oh, What the Hell."

So far, the only country to have reacted negatively to the comic element in the films is West Germany. "I think the comedy thing may be a bit peculiarly British," admits Robinson. "But Germans do take work very seriously and don't realize we're not making fun of work or business or management; we're making fun of the things people do

For example, in the safety film, "Oh, What the Hell," a devil, played by Rowan Atkinson, gleefully finds workers falling for the traps that can bring danger: complacency, hurry, distraction and unfamiliarity.

Video Arts' most popular films worldwide are on sales ("So You Want to Be a Success at Selling) and management ("The Unorganized Manager"). Also popular are a film on the appraisal interview, "How Am I Doing?" and a film for financial managers called The Balance Sheet Barrier.

One of the oldest is "Meetings, Bloody Meetings," which, says Robinson, met with a cry from the heart among people who agreed that most meetings are a waste of time and wanted to know how to improve them. As its business spread overseas. (Video

Arts' best customer abroad is Australia) the company began to take its foreign customers into account. "We don't try to make mid-Atlantie films," says Robinson. "But we do get comments from the U.S., for one." American customers have complained

about women occupying only menial positions in the films, about one film called Manhunt" and about the lack of different ethnic groups represented. "If anything will date the films, it will be that," says Robinson. "Our latest films also try to cope with making sure minorities are

represented. The main market, bowever, is still Britain. We've got to make the films based on what

we find funny and what we find memora-ble," says Robinson. "Trying to please too many people causes problems." Selling is done on the telephone. Customers can rent or buy the training films on 16mm film or video cassette. A typical purchase price for a 30-minute film is £550, with

the rental at £85 for two days and £110 for a "In the early days," says Robinson, "more rented before purchase. As people got to know us better, the product became a known

quantity and many more now buy outright." There is also an option to convert a rental into a purchase. LTHOUGH business is good, nonpay-

ing viewers of the company's training films are an increasing problem. Just over a year ago eight companies started the Training Film and Video Association, whose main aim is to fight piracy.

The association has offered a £1,000 reward for information leading to successful prosecution of video pirates, and it is actively pursuing test cases for their publicity value. They estimate that up to £500,000 may be lost each year in Britain through

illegal showings.

The piracy reflects the increasing importance and profitability of the training film: in the United States as well as in Britain, it is beginning to he taken seriously.

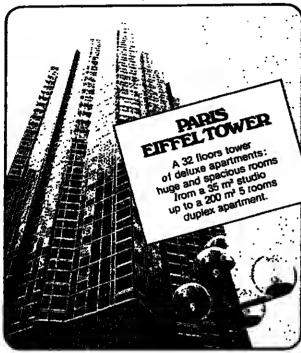
"Actors like working with good scripts and good people," says Robinson. "I also think word got around that our films were fun. Nowadays, we even get little requests through the grapevine that such and such an actress or writer is longing to do a film for us. It's very flattering."

s the in an

neters) не тасс set by

anday. zie day. rry will : Arum ght title itina on

Luxuriously and fully furnished and equipped apartments for one week, 15 days or more... (special prices per month).



FLATOTEL COENSON TOWER, 14, rue du Théâire, 75015 PARIS Tel. 575.62,20 - Telex 205211 F



For any booking Free call number

VUMERO VERT 16.05.345.345
Only from France

### at flatotel you may have at your disposal too:

a luxurious gallery, meeting rooms for conferences, etc. piano-bar (Brazilian Rythm), car rental system: MACSON CAR, duty-free shops (perfumes and ready to wear), wines, alcohols, a travel agency (tours, shows),

an international booking department.

Free call number NUMERO VERT 16.05.345.345
Only from France

#### flatotel is also:

Parfums de France

The best and fines! duty-free shop in Paris 104, Champs Elysées, 75008 Tel. 225.12.97 Perfumes, cosmelica,

ready lo wear, leather olfts.

Coenor de Vendôme

6, place Vendôme 75001 PARIS Tel. 296.42.34

#### \_and in Brussels

EUROFLAT \*\*\*\* 50, Bd Charlemagne, 1040 Brussela, Tel. 230.00.10. Telex 21120



#### TRAVEL

### Britain's Foodies — Beyond the Stodge

by Nancy Jenkins

ONDON -Some of the great chefs of Europe, including Fredy Girardet, Pierre Troisgros and Louis Outhier, were here recently. Also on hand were some but not all of London's leading food writers, restaurant critics and cooking teachers, as well as a couple of Oxford dons and a reporter for The South China Morning Post.

The occasion was a banquet in the mirrored Terrace dining room of the Dorchester Hotel, held to celebrate the publication of "The Official Foodie Handbook" by Ann Barr and Paul Levy (Ebury Press, London). "A foodie," according to this doctrine, "is a person

who is very, very interested in food."

Damned in some quarters and praised in others, the handbook's arrival is but one more piece of evidence that the British, who for decades have nourished and been courished by a national reputation for culinary stoicism, are discovering that food can be fun. They are also learning that British food does not have to be, and for centuries was not, unremitting stodge.

Quality restaurants are proliferating and the foods of the Empire.

especially the cuisines of India and the Far East, are adding a great deal of zest to dining out. At the same time cooking at home has become more interesting with increases in the availability of fine, fresh products from all over the world.

The number of food-oriented publications is also growing. After years of relegating food to a few paragraphs in obscure corners. The Guardian newspaper recently initiated a food and wine page. In October, A la Carte, a British equivalent of Gourmet magazine. made its first appearance.

S if to confirm the interest, along comes "The Official Foodie's Handbook," a basic guide to some of the more esoteric aspects of the phenomenon by two writers whose backgrounds lend them a certain credibility. Barr is an editor of the glossy British monthly Harper's & Queen and co-author of the best-selling "Sloane Ranger Handbook," Sloane Rangers being something of a British equivalent of preppies. She appeared at the dinner wearing an elaborately sequined jacket by Thea Porter with a pink lobster down one arm, a large carrot down the other and a plump, silvery fish

cross the bosom. Levy, who appeared in black tie and beard, is an American and the anthor of a scholarly study of the British philosopher G.E. Moore. He is also food and wine editor of the London Sunday newspaper The Observer and a self-proclaimed authority on the phenomenon he and Barr have dubbed foodie-ism.

In 144 pages of outrageous and sometimes uproarious detail, the anthors describe the habits and habitats of foodies in Britain and on the Continent and in the United States, Australia, China and Japan. They analyze foodie bores, among them coffee, oil, fungi and what the British call offal, and foodie clichés such as "I read cookery

They chart the history of foodie-ism, from the 1950 publication of Elizabeth David's "Mediterranean Food" through the 1980s when, according to the writers, New York and Paris went "food mad." Along the way they have managed to brush up against, if not knock over, several sacred cows. They have also set up a few of their wn, the most sacred and unsurprising of which appears to be the

haute cuisine of France. Of "the 18 best restaurants in the world" listed in the handbook, 12 are in France, 3 are French restaurants in other countries and the 3 remaining are in Japan and China. So much

WEEKEND

TRAVEL

**EXTRA SPECIAL CHEAPIES WORLDWIDE** 

Syd./Melb. £550; Delhi £310; Tokyo £495; Singapare £365; Auddard £470; Jeddah £295; Colombo £305; Hong Kong £420; Los Angeles £320; Toronto £210; Bangkok £290; Jo'burg £375; Harare £365; Nairobi £295; Cairo £180; Aust.London £405 O/W 1st class, Business Class welcome.

LATE BOOKING SPECIALIST - FLIGHTWAYS,

6 Hogarth Place London SW5 OQT. Tel.: 01-373 6830/6496/7040.

WEEKEND

appears every

Friday

For information

call Dominique Bouvet

in Paris on 747.12.65

or your local IHT representative

(List in Classified Section)

CHRISTMAS GIFTS

The incredible comfort

of the "10-thread" cashmeres

Lanvin is without doubt the only place in Paris-where you can

find 10-thread cashmeres. They set new standards for comfort:

never were pullovers so light, so soft and snug!

All the models in the new collection have these exceptional qualities. Styled by Patrick Lavoix, these exclusive Lanvin designs

are composed of cashmere elements knitted separately and then

made up entirely by hand.

LANVIN

13, rue du Faubourg Saint-Honoré, 75008 Paris - Tél. 265.14.40

2, rue Cambon, 75001 Paris



From left, front: Eckhart Witzigmann, Jacques Maximin, Paul Häberlin, Georges Blanc and Fredy Girardet. Back: Anton Mosimann, unidentified, Pierre Troisgros, Marc Meneau, Louis Outhier and Jean-Pierre Haberlin.

The authors have also managed both to amuse and to outrage friend and enemy alike. Though "trivial" is the adjective most often used to put down the book, there are those who take it all quite seriously. The unapproachable Elizabeth David, who is credited by writers on both sides of the Atlantic with inspiring the postwar focus on food, is said to be profoundly distressed. Arabella Boxer, the food writer for British Vogue, said she was depressed by the way in which "The Official Foodie Guide" appears to promote an elitist approach and, at once, to put it down.

F the concern with foodies and foodie-ism seems ho-hum to Americans, who have witnessed the obsession with food in their own country, the concern with eating well, as a British phenome-

oon, is in a happy state of adolescence.

As in United States, interest in food in Britain is closely related to the growth of an economic class with the time, money, interest and ergy to explore the world beyond home and office or factory. Wartime deprivation is commonly cited as the major reason for the awesomely poor standards of British cooking in the postwar years. It is also true that, by tradition, food has been one of the things proper Britons should not be concerned with.

All that is changing in many parts of the society. Entrance into the European Community has brought variety and quality in fresh

prodoce to British shops.
"Ten years ago," said Claire Clifton, an American food writer living in England, "all that was available at this time of the year was cauliflower, brussels sprouts and cabbage. There waso't a green bean

in sight." Now even supermarkets carry fresh produce from all over Europe, South and Central America, Africa, the Middle East and the

The British have also been encouraged to rediscover their national sources for fine produce, meat, fish and game, dairy products and, m' the south, a small but fairly distinguished wine industry. Jane-Grigson, food writer for The Observer, whose "Observer Guide to British Cookery" has just appeared, said, "There are lots of middle-class, educated English people with hrains and energy who are producing good cheeses, sausages and hams, fresh fish and shellfish."

All is not entirely encouraging, Grigson said. "For an island surrounded by the sea, our fish range is still appalling. We get top-quality fish from all over the world at Billingsgate Fish Market, bul it never appears in the local fishmongers. I think it all goes to France."

Still, the foodie revolution seems to have taken hold, Even the, emphasis on French cuisine is seen as a positive influence. "Cooking is an art," Grigson said, "and as such it demands a strong discipline. That, she implied, could only be achieved by applying oneself, initially at least, to French principles of haute cuisine

Yet, when the parfait de foie de volaille was served at the banquet embedded in glittering aspic and surrounded by hitle pink roses; artfully carved from tomato skins and an elaborate trailing garnish of parsley, Prue Leith, a leading cooking teacher and food anthority, was heard to murmur, "This is the sort of thing I've been struggling: against all my professional life."

© 1984 The New York Times

#### INTERNATIONAL DATEBOOK

**AUSTRIA** 

IENNA, Böseodorfer Hall (tel: 65.66.51). RECITALS - Nov. 19: Anton Voigt piano (Bach, Reethoven). Nov. 20: Marialena Fernandes piano (Mozart, Schumann).
• English Theater (tel: 42.12.60).

\*\*Cats\*\* (Lloyd Webber).

THEATER — Through November:

"Cats\*\* (Lloyd Webber).

\*\*Volksoper (tel: 53240).

OPERA — Nov. 19 and 23: "La Bo
"Cats\*\* (Lloyd Webber).

\*\*OPERA — Nov. 19 and 23: "La Bo
"Cats\*\* (Lloyd Webber). Ways" (Albee).

•International Theatre (tel: 31.62.72).

THEATER — Nov. 17, 20-24: "Our OPERETTA—Nov. 20: "Feuerwerk" Town" (Wilder).

•Konzerthaus (tel: 72.12.11).

CONCERTS — Nov. 21: Haydn Trio

(Schobert). Nov. 22: Hagen Quartet (Bach, Mo-Nov. 23: Artis Quartet (Beethoven). ANTWERP, Royal Flemish Opera RECITAL — Nov. 18: Marjana Li- (tel: 233.66.85).

BELGIUM

(Schreker).

Staatsoper (tel: 53240),

BALLET — Nov. 22: "The Fairy

Doll" (Richter, Bayer).

OPERA — Nov. 19: "Le Nozze di Fi-

garo" (Mozart). Nov. 20 and 24: "Tristan und Isolde"

(Wagner).
•Theater an der Wien (tel: 57.96.32).

EXHIBITIONS—To Dec. 2: "American Indian Art."
To Dec. 16: "Sceneries by Theodor

povsek alto, Erik Werba plano (Schreker).

Staatsoper (tel: 53240).

Staatsoper (tel: 53240).

BRUSSELS. Opera National (tel:

•Royal Museum of Fine Arts (tel: 11.21.26). EXHIBITION — Nov. 17-Feb. 3: Around Holberg." Thorvaldsen Museum (tel: 12.15.32). EXHIBITION — To December: Thorvaldsen's Greek Vases."

217.22.11). BALLET - Nov. 17-25; "Notre

GHENT, Royal Opera (tel: 25.24.25). OPERETTA—Nov. 23: "The Beggar Student" (Millöcker).

DENMARK

COPENHAGEN, Nikolaj Gallery

Faust" (Bejart, Bach).

**ENGLAND** 

LONDON, Barbican Centre (tel: o.23.87.99). Barbican Art Gallery.—Nov. 17-Janu-ary: "James Tissot." Barbican Hall.—London Concert Or-chestra.—Nov. 20 : Pierre Boulez con-

insky, Jessye Norman soprano (Stra-insky, Berg). Nov. 22: Pinehas Zukerman conduc-or/violin (Rossini, Vivaldi). on violin (Rossini, Vivasi).

English Chamber Orchestra — Nov.

I: Michael Tilson Thomas conducor, Cho-Liang Lin violin (Mozart).

Nov. 23: Nicholas Kraemer conductor
Mendelssohn, Saint-Saëns).

Mendelssohn, Saint-Saëns).
Barbican Theatre — Royal Shakespeare Company — Nov. 17, 21-24:
"Mother Courage" (Brecht).
Nov. 19-20: "The Happiest Days of
Your Life" (Dighton).
British Museum (tel: 636.15.55).
EXHIBITIONS — To January: "Japanese Paintings from the Harari Collection," "Pints in Germany 18801933."

To March 10: "The Golden Age of An-glo-Saxon Art: 966-1066."

WEEKEND

PRIVATE CLINICS PRIVATE HOSPITAL Dr. GALL Fresh cells treatment, Based on the method of Dr. Niehaus. A famous treatment for preventing different old age symtoms.

vad Office: Private Hospital Dr. Gali, Kantaniana

Pullopers



Jennie Jerome, the American wife of Lord Randolph Churchill, and her son, Sir Winston, are the subject of an exhibition of photographs and family memorabilia at 34 Avenue Kléber, Paris 16, from Nov. 20-23. For information: Institut Français de Gestion (tel: 578.61.52).

•Hayward Gallery (tel: 928.57.08). EXHIBITION — To Jan. 6: "Henri Matisse: Sculpture and Drawings." •Royal Academy of Arts (tel:

EXHIBITIONS — To Nov. 18: "The Age of Vermeer and de Hooch." To Dec. 16: "Royal Academy Architecture."
To Dec. 23: "Modern Masters from the

•Royal Opera (tel: 240.10.66).
BALLET — Nov. 17 and 22: "Varii
Capricci," "Young Apollo," "Elite
Syncopations" (Ashton, Bintley).
Nov. 20 and 22: "Raymonda" (Peti-

pa/Nureyev). Nov. 23: "Mayerling" (MacMillan). OPERA—Nov. 19: "Boris Godunov" Mussorgsky).
Nov. 21: "Don Giovannii" (Mozart).

Tate Gallery (tel: 821.13.13).
EXHIBITIONS—ToNov. 25: "Mary
Martin (1907-1969)."
To Jan. 6: "George Stubbs (17241806)."

•Wigmore Hall (tel: 935.21.41).
RECITALS — Nov. 19: Jocelyn Abbot and Richard Mapp piano (Brahms,

Stravinsky). Nov. 20: Thomas Hampton baritone, Geoffroy Parsons piano (Scarlatti, Nov. 21: Tang Yun violin, Craig Shep-pard piano (Beethoven, Chausson). Nov. 22: Borodin Trio (Ravel, Dvo-

Nov. 23: Jean-Claude Pennetier piano thoven, Liszt).

FRANCE

PARIS, American Center (tel: 335. 21.50). JAZZ — Nov.18: Joe Lee Wilson, •Artcurial (tel: 299.16.16). EXHIBITIONS—To Nov. 24: "Um-berto Mastroianni. Sculptures 1956-

To Dec. 1: "Tibet, terreduciel," photographs by Kevin Kling.

\*Atelier d'Art Lepic (tel: 606.90.74).

EXHIBITION — Nov. 22-Dec. 15: "Henri Landier." Centre Georges Pompidou (tel:

EXHIBITIONS - To Dec. 16: "Pairick Bailly-Maître-Grand," photo-

graphs. To Dec. 30: "De Matisse à nos jours," To Jan. 28: "Kandinsky." •Galerie Valerie Schmidt (tel: EXHIBITION - Nov.16-Dec.15:

"Lamy."

\*\*Le Petit Journal (tel: 326.28.59).

JAZZ — Nov. 21: Watergate 7 + One.

\*\*Meridien Hotel (tel: 758.12.30).

JAZZ — Nov. 21-23: Lionel Hamp-

Opera (tel: 742.57.50).
BALLET—Nov. 17 and 22: "Premier Orage" (Childa, Shostakovich), "The Rite of Spring" (Bejart, Stravinsky).
OPERA—Nov. 20 and 23: "Der Rosenkavalier" (R. Strauss).

Nov. 21: "The Escape from the Scraglio" (Mozart).

Théâtre de la Ville (tel: 274.22.77).

CONCERTS — Nov. 19-21, 23: Quatuor Alban Berg.

Théatre des Amandiers (tel: 721.18.81). (Mozart).

To Nov. 18: "Lucio Silla" Théâtre des Champs-Elysées (tel: OPERA -Nov. 21-Dec. 2: "Medea" (Bryars). To Jan. 27: "La Périchole" (Offen-

RECITAL — Nov. 20: Kunigo Naga-tomi piano, Philippe Bride violin (Mozart). Théâtre do Rond-Point (tel: 256.70.80).

RECTTAL — Nov. 18: Christian Ivaldi piano, Michel Debost flute (Bach, Haydn).

Théâtre Musical de Paris (tel: 232.444).

233.44.44).
OPERETTA — Nov. 17 and 18: "La Fille de Madame Angor" (Lecoco).

GERMANY

BERLIN, Deutsche Oper (tel: 341.44.49).
BALLET — Nov. 21: Les Intermit-tences du Coeu (Petit, Debussy, Wagner). OPERA—Nov. 17 and 23: "Don Giovanni" (Mozart).
Nov. 18 and 22: "Aida" (Verdi).
Nov. 19: "The Magic Flute" (Mozart).
Nov. 20: "The Flying Dutchman"

MUNICH, National Theater (tel: BALLET - Nov. 22: "Papillon" (Offenbach, Lanchbery).

OPERA — Nov. 17: "Otello" (Verdi).

Nov. 21: "The Woman Without a Shadow" (R. Strauss).

Staatstheater (tel: 260.32.32).

BALLET — Nov. 18: "The Creatures of Prometheus" (Beethoven).

OPERA — Nov. 17 and 23: "Hänsel und Gretel" (Humperdinck). Nov. 20: "Czarand Carpenter" (Lortzing).

•Uoterfahrt (tel: 448,27,94).

JAZZ — Nov. 20: Kurt Maas Big Band.

ITALY FLORENCE, Testro Comunale (td: BALLET — Nov. 17 and 18: "The Fantastic Toyshop" (Massine, Rossi-

MILAN, Padiglione d'Arte Contem-poranea (tel: 78.46.88). EXHIBITIONS — To Nov. 25: "Got-tardo Ortelli," "Angelo Savelli," "Aar-on Siskind, photographs." ROME, Accademia Nazionale di San-

ROME, Accademia Nazionale di San-ta Cecilia (tel: 679.03.89). CONCERTS — Nov. 18-20. Or-chestre dell'Accademia Nazionale de, Santa Cecilia, Janos Furst conductor. Gidon Kremer violin (Berg, Mozart). VENICE, Scuola di San Giovanni (nd. EXHIBITION -- To Dec. 9: "Three "

Centuries of Venetian Architecture, 1492-1803."

JAPAN

TOKYO, Japan Folkcraft Museum (tel: 467.45.27). EXHIBITION — To Dec. 16: "Stends Printed Dyeings."

• Matsucka Museum of Art (td.) 437.27.87). EXHIBITIONS — To Nov. 18:

"Western Paintings."
Nov. 20-Dec. 27: "Japanese Paint

Nov. 20-Dec. 27: "Japanese Paintings."

Nissci Theatre (tel: 503.31.11).

BALLET—Nov. 17 and 18: "Coppelia" (Delibes).

Okura Hotel (tel: 582.01.11).

JAZZ—Nov. 18: Mayumi Sonoda.

eSantory Museum (tel: 403.08.80).

EXHIBITION — To Nov. 24: "Unique Edo Era Paintings."

"Tokyo National Museum (tel: 822.11.11).

7 ....

822.11.11).
EXHIBITION — To Nov. 25: "Ukiyo-E Woodblock Print Exhibition."

"Yamatane Muscum (tel: 669.40.50).
EXHIBITION — To Nov. 25: "Shiko

**NETHERLANDS** 

AMSTERDAM, Concertgebouw (tel-

AMSTERDAM, Concertgebouw (inl. 71,83,45).
CONCERTS — Nov. 17 and 20: Amsterdam Philharmonic Orchestra, Christian Badea conductor, Malcolm Frager piano (Debussy).
Nov. 18: Vienna String Quartet, Martijn van den Hoek piano (Chopin).
Nov. 22: Amsterdam Leerlingen Philharmonic Orchestra, Joop van Zonconductor (Debussy). Tchalkovskyl:
Nov. 23: Omroeporkest, Kenneth Montgomery conductor, Marien van Staalen cello (Dvoråk, Mendelssohn).
RECITAL — Nov. 19: Samuel Barins piano (Bach, Ravel).

Oper (ud. 217,22,11).
OPERA — Nov. 18 and 20: "Don Govanni" (Mozari).

vanni" (Mozari). Nov. 19 and 21: "Les Vepres Siciliennes" (Verdi).

NORWAY

OSLO, Concert Hall (sel: 20.93.33), CONCERT — Nov. 21: Oslo Philhar-monic Orchestra, Kjell Seim conduc-tor, André Orvik violin (Bach, onauss).

Onational Opera (tel: 42.77.24).

BALLET — Nov. 22-24: "Hamlet"
(Panov, Shostakovich).

OPERA — Nov. 17 and 19: "Aida".

SPAIN

MADRID, Ceotro Cultoral (tel:

275.60.80).
EXHIBITION — Through November: "Malaespina and His Environment."

Teatro Alcalá Palace (tel: 435.46.08): MUSICAL — Through November:
"Jesus Christ Superstar" (Lloyd Webber, Rice).

Teatro Monumental (tel: 227.12.14):

MUSICAL — Through November:

"Barnum" (Coleman, Stewart, Brams

ble).

Teatro Real (tel: 248.38.75).

CONCERTS — Nov. 17 and 18: Orquesta y Coros Nacionales de Espanas
Jesús López Cobos conductor, Florence Quivar soprano (Wagner).

Nov. 22 and 23: Orquesta de la Radio-televisión Espanola, Pascual Ortega-conductor (Haydn).







oring Toulouse and Its Towers

by Barbara Bell

OULOUSE — In Toulouse, deep in the French Midi, fanciful Renais-sance towers, late nights at outdoor cafes and hearty eating flourish alongside the serious scientific and technological activity that has made this ancient city the home of Caravelle. Concorde and Airbus aircraft and a leader in the international aerospace industry.

"La Ville Rose, as Toulouse is known because of the red brick of its attractive center, visited less by pleasure-seeking travelers than by the world's research physicians, electomics experts and acrospace engineers, many of whom fly to Paris and happily catch the next plane south.

G.

1.3 16

ojen Jejn

'la lab

out 6

1 m. Ta

· · · · · · · · · · i inc

inducts.

Vita 😅

化二烷酸

Section 2

....27

11.00

Toulouse is France's fourth largest city, with a population of 500,000. Sixty miles (100 kilometers) from the Spanish border, and fewer than 100 miles west of the Mediterranean, it is strongly southern in charac-ter, open and warm. But there is no southern

Liveliness is a dominant trait of its people. Working, watching or playing rughy, a local passion, or eating formidable platefuls of cassoulet, they live energetically. They laugh easily and speak with the strong accent of southern France, pronouncing at least one common French word in a way that is distinctively their own. If a Frenchman says "MEN-ti-nah" instead of "mant-NAW" for "maintenant," it's a good bet he's from Tou-

They also appreciate their city. "I am a Toulousain and I adore Toulouse," says a taxi driver whose attitude is typical. "I have lived in other French cities like Bordeaux and Lyon and find them really sad compared to this one. Toulouse is much more animated. Even in appearance. After all, those other cities are gray instead of red."

"Red brick walls and red tile roofs are everywhere in the heart of Toulouse, worked into striking fortress-like churches, elaborate towers, simple Romanesque arches, elegant Renaissance palaces, as well as the stately Capitole, now the city ball, and a multitude of ordinary buildings on ordinary, visually

The city is "pink at dawn, red at high noon and purple at sunset," says an old refrain, and anyone who has spent a sunny day wandering through it can affirm that if there is exaggeration in the claim, it is slight. Especially in the narrow, angling old streets just east of the Garonne River, the late afternoon can be a time of stirring radiance.

FORD over the Garonne, which originates in the high Spanish Pyrenees and reaches the Atlantic just north of Bordeaux, attracted the Celtic founders of the first known settlement here. Rome took over the town by the first century B.C., naming it Tolosa and developing a large urbanized area complete with a capitol and a forum. After the Visigoths overran Rome in A.D. 410, they captured Tolosa and made it the capital of a vast kingdom stretch-

ing over both sides of the Pyrences.
From the 9th to 13th centuries, under the counts of Raymond, Toulouse was one of the most civilized of European cities, capital of the realm of Languedoc and renowned for its

In 1152, a distinctive feature of govern-ment was initiated; the election of a group of leading citizens to administer the city under the title of senhors de capitol, commonly known as capitouls. Usually governing 12 at a time, capitouls ruled Toulouse until the French Revolution. Since their privileges included the right to add towers to their homes, they left the skyline of the city, espe-cially in the neighborhood surrounding the Capitole, punctuated with towers. Toulouse has never been bombed, and 40 towers re-

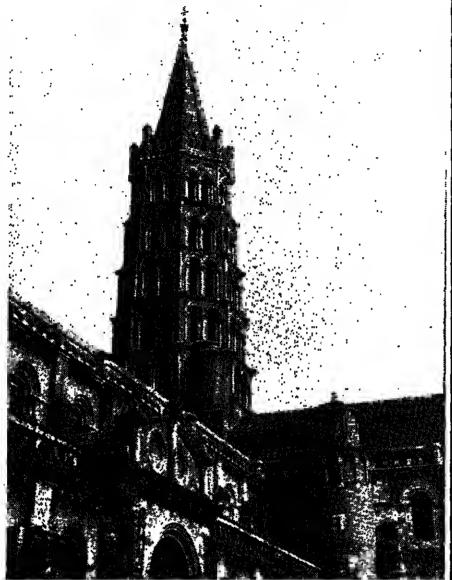
There were more days of glory in the 16th century, with the "pastel miracle." The little woad plant growing around Toulouse was found to produce a blue dye that won international favor - London and Antwerp were two of the biggest markets - and made quick fortunes for Toulouse traders. The trade collapsed in 1560 with the arrival in Europe of the cheaper and stronger blue dyecalled indigo from India, but not before Toulouse's merchants had built lovely palaces, usually of brick with stone adornment and often bearing highly original brick

- Toulouse is a fine city to walk in, even to get lost in, and the towers are one reason: you wander down a narrow lane and suddenly one of them shoots up before you. The terrain is flat, distances are short from one point of interest to the next, and the streets, some reserved for pedestrians, are animated.

Many streets have intriguing old names, like the Rue du Poids de l'Huile, literally, Street of the Weight of the Oil. Since Toulouse has one of the largest university populations in the French provinces, boutiques and bookstores abound. There are pleasant parks and squares with fountains and flowers and benches; one of the nicest, just behind the Capitole, adjoins the Donjon du Capitole, which houses the Toulouse Tour-

The circular Place Wilson, a few blocks away, has many brasseries clustered around it; two popular ones are Le Capoul at 13 Place Wilson and Le Pyrénéen at 14 Allèes Franklin Roosevelt. Water brackets the entire ald discovered to the contract of the contrac tire old district, with, on the east, the Canal du Midi, and on the west, the Garonne and its hridges — the seven-arched hrick and stone Pont Neuf is the oldest and most

TENDHAL once said that Toulouse reminded him of Rome. On the walls of the Saile des Illustres of the Capitole are large paintings in which, in 1906, the artist Henri Martin portrayed the luminous Garonne with Sunday smallest and solid Garonne, with Sunday strollers and solid,



St. Sernin Basilica, bell tower.

colorful huildings on its banks, looking for all the world like the Arno flowing through Pisa or Florence.

Architecturally notable buildings are numerous. The Eglise Notre-Dame du Taur. for example, a small church dating from the 14th and 15th centuries, was built on the spot where, in 250, St. Saturnin (also known as St. Sernin) was martyred by being tied to a hull (or taur in the Occitan language) and dragged to death. It has an extravagantly decorated hrick bell tower that resembles a wall and is almost as wide as the church

A few blocks north of it is St. Sernin Basilica, where the saint was once buried. Built between the 11th and 14th conturies, it is of brick and stone with a five-story bell tower. The largest and most celebrated Romanesque church in southern France, it was famous in the Middle Ages for the relics it still houses, and as a stopping place for pilgrims on their way to Santiago de Com-

postela in northwestern Spain.

The 14th-century Church of the Jacobins may be even more beautiful, a huge, fortress-like hrick structure surrounded by buttresses. Its immense interior is separated into two naves by 70-foot (21-meter) pillars that irresistibly pull the eye up to the colorful tracery ribhing the vaults. The church's cloister is so peaceful that its existence in a busiling city seems a miracle, as does the former Augustinian monastery at 21 Rue de Metz, whose oldest parts also date from the 14th century.

Now a museum, the Musée des Augustins, it displays splendid works of art, especially from the Middle Ages. Among its treasures are Romanesque capitals from the cloister of the church of La Daurade, the tomh of a knight from about 1290 and a Virgin and Child, known as Notre-Dame-de-Grace, sculptured in Toulouse in the mid-15th cen-

tury.

Other museums of special interest are the Musée du Vieux-Toulouse, 7 Rue du May, which focuses on the history of Toulouse and displays popular art of the region; the Musée Georges Labit, 43 Rue des Martyrs de la Libération, to which a traveling 19th-century businessman from Toulouse brought works from China, Japan and India, and the Musée St. Raymond on Place Saint-Servin, which has one of the finest collections of Imperial

Roman busts outside Italy.

Also worth visiting are St. Etienne Cathedral, massive on the outside and a hodge-podge of architectural styles on the inside, and two l6th-century pastel merchants' homes: the Hôtel de Bernuy and the Hôtel d'Assezat, the tower of which is open to visitors seeking a view over the jumbled rooftops of the city.

n the distance, far from the center, are the large, modern buildings where research into space communications and aircraft construction is carried out. The aerospace industry was launched in Toulouse during World War I, moving from northern France, By World War II, Toulouse had become France's leading aircraft manufac-

Toulouse can serve as a base for excursions to other southern French towns of historic and artistic interest. Carcassonne, the walled medieval city, is 60 miles by autoroute to the southeast, while Albi, the birthplace of Henri Toulouse-Lautrec, with a museum devoted to him and an imposing cathedral, is about 50 miles northeast of Toulouse.

La Ville Rose itself has much to offer besides sightseeing. One eats well in Toulouse; the food is generally considered to be among the best in France. Typical of the hearty cooking of the old agricultural region

of Languedoc, cassouler de Toulouse, which combines slowly cooked white beans with such meats as preserved goose, lamb, pork and, essential in this city. Toulouse sausages, is the first dish any French visitor would order here. As the late Waverley Root put it, the cuisine is "solid, like the strong Romanesque architecture of the south, never claborate, like the flamboyant Gothic buildings of the north."

Foie gras, duck, lamb, goose, pâtés and, of course, cassouler, retain pride of place on the city's menus, but grace notes have been add-ed in the form of fresh vegetables frequently combined with small portions of meat to produce salads and light, inventive main

Toulouse has no wine of its own, but both Madiran, a heavy-bodied red from the Gas-cony region to the west, and Cahors, a darkcolored and pleasantly coarse red from the Quercy region to the north, are excellent choices. Two regional sparkling white wines are Gaillac, produced just west of Albi, and Blanquette de Limoux, from south of Carcassonne. The classic way to finish a meal in Toulouse is with a small glass of Armagnac, the earthy and idiosyncratic brandy made mostly in the department of Gers, to the west of Toulouse

Cultural activity and diversity are a source of pride. The Orchestre Nationale du Capitole de Toulouse is recognized as one of the best in France. Bel canto is another passion, and there are full seasons of opera, theater

There is also the quiet, tree-shaded Canal du Midi to explore. Barges can be rented in Toulouse and Castelnaudary, 37 miles to the southeast, to cruise the 17th-century waterway all the way to the Mediterranean.

HE Grand Hôtel de l'Opéra, 1 Place du Capitole (tel: 21.82.66), new and tastefully decorated, offers deluxe accommodations overlooking the Capitole Rates for two in a room run from 350 to 900 francs (about \$40 to \$100). Two other large, modern hotels, almost as centrally situated, are the Frantel Wilson, 7 Rue Labéda (tel: 21.21.75), and the Mercure St. Georges on Rue St. Jerôme (tel: 23.11.77). Expect to pay around 400 francs for two at either.

An especially pleasant small hotel in central Toulouse is the Royal, 6 Rue Labéda (tel: 23.38.70), with friendly staff and a quiet

inner courtyard; about 300 francs for two. In town, cassoulet, preserved goose and foie gras are easy to find, but the classic cassoulet restaurant is the rustic Le Colombier, 14 Rue Bayard (tel: 62.40.05); closed Saturday and Sunday and all of August; about 120 francs a person.

Les Frangins, 16 Rue Gambetta (tel: 23.20.11), is small and lively with specialties like duck or lamb; about 120 francs a person. At lunch (weekdays only) there are cheap

and simple fixed-price menus. At the more elegant La Belle Epoque, 3 Rue Pargaminières (tel: 23.22.12), the chef, Pierre Roudgé, has had the bright idea — startling, for Toulouse — of adding calorie counts to some of the items on the menu. There are numerous foie gras and duck spe-cialties, with calories unlisted, and a salad with warm pigeon and pleurote mushrooms. The restaurant is given one star in the Michelin guide; expect to spend about 200 francs a person. (Closed Sunday; lunch served on

weekdays only.) The Office de Tourisme de Toulouse, stocked with information about local and regional activities, is in the Donjon dn Capi-tole, 31000 Tonlouse; tel: 23,32,00.

9 1984 The New York Times

## On the Snow Slopes of China

by Christopher S. Wren

EUING — Imagine flying to a long-anticipated ski vacation in Colorado, only to be met at the airport by a local tourism official who says apologetically that skiing this winter is, well, inconvenient. Aspen, he tells you, is under repair, and while it is a pity you didn't ask to go to Vail instead, it, too, has closed. But don't worry, because a visit to the Denver stockyards has been planned.

That is what skiing in China is like. The good news is that there are no lift lines. The bad news is that there aren't many lifts, and those that exist seem to be a secret kept by the China International Travel Service. The travel service prefers to keep Western tourists tucked inside a tour bus where they won't fall and hurt themselves. Yet logic dictates that China must have

good skiing, since a third of the country is mountainous. China sent three dozen Alpine and Nordic skiers to the winter Olympics at Sarajevo. Its best downhill racer placed 29th, but he must have trained somewhere.

So, last winter, I set out with a colleague from Beijing in search of some rumored skiing in Manchuria, China's frigid northeast. My companion had brought only his boots to China, hut I had two pair of skis, so we packed our warmest clothing and flew to the Manchurian city of Harhin.

ARLY one crisp morning, we caught the local train to Shangzhi, a rural county seat about 75 miles (120 kilometers) southeast of Harbin. When we got off the train at Shangzhi, the highest elevation in sight was the smokestack of a cement factory. Throngs of peasants in floppy fur caps and quilted jackets of heavy cotton gaped at our garish red parkas and the funny long boards with upturned tips.

But there was a ski area a dozen miles outside town, and after lunch we took a jolting half-hour ride past outlying villages. A sign welcomed us to the Wujimi ski area, which looked like a firebreak slashed down the highest hill.

Our hosts explained apologetically that the lift wasn't working because its operator had been transferred to another joh. Besides, one man volunteered, "The competitors usually prefer to walk up because it is quicker." I had brought a set of climbing skins, but

it was easier to make the half-hour trek in ski boots while toting our skis. At first our hosts took turns trotting alongside us to make sure that we didn't get lost, didn't hurt ourselves, or perhaps stumble upon a missile site. Seen from the top, the hill looked entirely

skiahle. It was of intermediate standard with a vertical drop of perhaps 600 feet (180 meters), and about a half-mile long, including the icy runoif at the bottom. Some young local skiers had finished a competition on the hill a few days earlier, leaving us a mostly packed slope. We logged several runs down the hill, starting in heavy powder and wind-ing up on glare ice, before calling it an afternoon.

spartan rooms of the county's harracks-like guesthouse. The plumbing was somewhere down the unheated hall, and during our solitary supper. we warmed ourselves with a bottle of Gaoliang, the 110-proof Manchurian answer to vodka.

After a sound night's sleep — no raucous disco racket here — we headed back to Wujimi. Our minibus driver offered to try to work the lift, which was powered by an old truck engine. By our second run, he had it creaking away, having thawed the ice around it by pouring boiling water over it.

The lift bumped along the ground. To ride

it you had to run along with it, carrying your skis in one hand and performing one-armed pull-ups with the other to avoid the houlders. Compared with such lively ascents, our six runs seemed dull. We concluded that Wu-

jimi, for all its earnest hospitality, was not ready to become an international ski resort. What a pity we hadn't gone instead to Qingyun, we were told. It was the largest ski area in Heilongjiang Province, strictly international class, with runs two miles long. Of course, it shut down when the local athletes weren't training, and besides, someone re-ported, the rope tow was broken.

So we tonk the night train back to Harbin and, after a few hours' sleep, a train south to Jilin, where we had heard of a skiing area. After Wujimi, Songhua Mountain seemed

as lofty as the Alps. It was little more than 3,000 feet high. But its northern side offered a 2,200-foot vertical drop and a trail that forked into two for a run that totaled nearly two miles. There was even a real mile-long chairlift that rose for 18 minutes above the

surrounding farmland and Songhua Lake.
Construction of the ski area began back in
1966, only to be halted during the Cultural
Revolution. It finally opened 15 years later to a mixed clientele that included Chinese athletes, ski-starved Western expatriates from Beijing, and Hong Kong Chinese dis-covering what snow looked like.

We were hilleted at a gloomy old hotel called the Xiguan in Jilin, a 40-minute drive away, and hired a car with a driver for the yuan equivalent about \$14 to take us out to the Songhua ski area. We were joined on our excursion by a Mr. Zhou, a travel service guide with no interest in skiing himself. When we arrived at Songhua, its chairlift was already in motion.

My scarred old pair of K-2s might have drawn snickers at posher ski resorts, but here local Chinese and Hong Kong tourists clus-tered around to marvel that anyone would ride such streaks of red-white-and-blue. Skiing in China is nothing if not ego-boosting.

My companion decided to borrow skis from the small warming hut, which stocked about two dozen sets of mostly Japanese boots, skis and poles. The atlendant tightened the hindings to his boots until the screws would budge no further. Once outside, we discreetly loosened them until the safety releases worked. Zhou announced that the cost of a day's

skiing, which included the lift, skis and boots, would be the equivalent of \$5 apiece, or double what the busload of Hong Kong ed to huddling under heavy quilts in the plained, was due to the fact that we were

foreign friends from the West and not ethnic Chinese compatriots. My response — that an American ski resort engaging in that kind of discrimination would go bankrupt with lawsuits - sent him into giggles.

EFORE we were allowed on the mountain unattended, we had to be checked out by Sun Li, the local ski instructor, who led the way to the chairlift. Snow dusted the hranches of the passing larch, oak, and poplar trees. Overhead, a couple of MiG lighters wheeled lazily in a brilliant blue sky.

Sun looked surprised when we followed her over the small headwall and down through some steep moguls without spilling. I in turn was impressed by her style. For years, ski instructors had shouted at me to put most of my weight on the downhill ski. But until now I had never seen anyone keep all of it there. Sun lifted her uphill ski a good six inches off the snow, then stamped it back down for the next turn in a graceful kind of

clog dance.

The slope widened as we descended. Though it was not groomed, the skiing resembled the hard-packed conditions of New England. Rocks protruded from one lower trail so we took the other, exhibarated to have the mountain to ourselves. We encountered traffic only at the bottom, where Hong Kong compatriots, on skis for the first time, sprawled in various stages of helplessness. After a couple of runs, Zhou stepped for-

ward to declare that we should have lunch. After the hearty skiers' special - whole braised fish, fried spare ribs, eggs scrambled with vegetable greens, we returned to nearly empty slopes feeling bloated.

We shared the mountain only with a Japanese skier and Xiao Wang, an engaging local II-year-old. He tripped and somersaulted, and his borrowed skis kept slipping off, but by the end of our run I suspected he would

plossom into a downhill racer. The next day, we found that a few obstacles had been added. The local peasants were using the trail to haul down brushwood they had gathered from the forests. Once off the lift, we confronted an annoyed ox tied to a sled. By midmorning, the downhill run had become a challenging slalom course, and we had to pick our line carefully through the firewood, oxen, manure and peasants, a couple of whom blocked the trail by sprawling

ce be

do

ast ald

me

the

ake rc.

last

can, e by Cup

ību-

l the

"It's

ould

te in

and

onal

. the

se

The

in an

mese till is

etano

f mile

times

Sousa.

eters)

е гасе

ing of dubat

ashed

ment.

across it for a nap.

Zhou agreed later that China's ski facilities were largely undeveloped. This ex-plained why the travel service did not solicit foreign patronage.

It is only a matter of time before China realizes that there is gold, or at least hard currency, to be mined from the snow on all those hills. A French company has been negotiating to develop a major resort at Motianling, about 30 miles from Jilin. There are other plans to add a restaurant and hotel at Songhua Mountain. Once skiing is no longer considered odd, more Chinese skiers like Sun Li and Xiao Wang are bound to emerge. Until then, skiing in China will require a resourcefulness beyond the mastery of mere technique.

© 1984 The New York Times

Fred Lower Ga

### Herald Tribune LET THE TRIB BE YOUR GUIDE.

#### LHJ. GUIDE TO **BUSINESS TRAVEL &** ENTERTAINMENT: EUROPE.

There's never been a guide quite like it. Trib business readers all across Europe shared their most treasured travel secrets with The result: a book for

journalist Peter Graham. business travelers with

contributions from business travelers.

Turn an ordinary business trip into a pleasant, more efficient journey. Guide covers Amsterdam, Brussels, Copenhagen, Düsseldorf, Frankfurt, Geneva, London, Lyon, Milan, Munich, Paris, Stockholm, Zurich. Over 200 fact-filled pages, this hardcover edition is a great gift idea for colleagues, business contacts, or yourself.

Seven subdivisions for each city include: 1. Basic city overview with vital information. 2. Hotels, with emphasis on business services. 3. Restaurants, for on- and off-duty pleasure. 4. After-hours suggestions. 5. Diversions, from grand opera to jogging, 6. Shopping, 7. Weekending

Rave reviews from the travel industry experts: "Where to stay, dine and revel in Europe... a handy

Travel and Leisure, American Express. "...a good deal of information in compact, easily assimilated form." Signature, Diners Club International.

"Peter Graham and IHT have produced a small **Executive Travel** 

#### **FOOD LOVER'S GUIDE TO PARIS.**

As restourant critic for the Trib, Patricia Wells has explored the treasures of food shopping and eating in Paris, from the bistros, cafés, cheese shops and outdoor markets, to the dassic feasts.

The gastronomic delights of Paris are

varied, historic, abundant - and too delicious to be left to chance. Food Lover's uncovers the many delights to be found all over this extraordinary city, and takes an up-to-date look at some of Paris' internationally known restourants.

Wells includes critical commentary, anecdates, history, local lore - as well as basic facts like business hours and nearest metro station. To recreate the taste of France at home, 50 recipes are included, gleaned from the notebooks of Parisian chefs.

Paperback, over 300 pages featuring a French/ English food glossary and 140 evocative photographs.

Bound for France? Don't go without Patricia Wells's Food Lover's Guide to Paris" Houston Chronide

"Wells spills the beans here... No serious hedonist should go to Paris without it."

Goel Greene, New York Magazine "An illustrated tour through... one of the great food cities of the world."

Philadelphia Daily News

International Herald Tribune, Book Division, 181, avenue Charles-de-Gaulle, 92521 Neuilly Cedex, France.

Please check method of payment

Signature:

(necessary for cord purchases)

Enclosed is my payment. (Payment can be made in any convertible European currency at current exchange rates). Please charge to my **(D)** credit card.

The second second second second

at US\$16 each, plus postage: add \$1.50 each in Europe, \$4 each outside Europe.

Please send me:

copies of FOOD LOVER'S GUIDE TO PARIS at US\$11.95 each, plus postage: add \$1.50 each in Europe, \$4 each outside Europe.

copies of LHLT. GUIDE TO BUSINESS

TRAVEL & ENTERTAINMENT: EUROPE

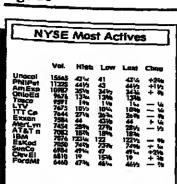
City/Code/Country\_\_\_\_\_

nday.

s day.

uters)

y will



50 23 3

| 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 | 1846 |

370', AGN pilO 2.64 5.2

18'0, AGN pilO 2.64 5.2

18'0, AHGUI 2.44 5.3

27'4, AHGUI 1.2 3.7

27'4, AMISC 1.2 2.2

27'4, AMISC 1.2 3.4

28'4, ATST pi 3.24 10.3

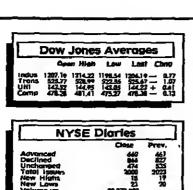
28'4, ATST pi 3.24 7.7

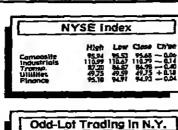
28

5349 7.7 1.46 5.4 26 7 539 67 80 3.1 1.44 63

2.16 3.57 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30 5.7 1 341
2.30

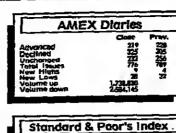
Div. Ykl. PE 190sHigh Low Quat. Ch'se





Buy Sules 115754 384,470 177,483 382,500 172,483 382,500 172,483 382,500 121,790 372,849





NASDAQ Index Week Ago 247.50 245.54 251.10 211.18 220.43 237.53

Dow Jones Bond Averages 꺒

6 MONTHS 800% PROFITS

Whenever the DOW dips, there are sages who mistake a burp for a death

rattle, warning timid souls to retreat from hope to await the Apocalypse,

AMEX Most Actives 274 744 774 146 274 447 274 447 274 164 27/18/14/20 1/20/20 1/4 45% 2884 2201 1458 1367 1363 745 756 751 751 751 2014 DomeP Wones GleFid AutoSm PrenH Verbim KeyPh KeyPh Compa Compa AMEX Stock Index

*Lew* 210.25

210.48

### **Slump Continues on NYSE**

NEW YORK - Prices on the New York Stock Exchange drifted to a small loss Thursday, continuing its post-election slump.

But some energy issues gained ground on

41,974,940

renewed takeover speculation.

The Dow Jones average of 30 industrials slipped .77 to 1,206.16, bringing its loss since Nov. 6 to 37.99 points. Volume grew to 81.53 million shares from 73.94 million Wednesday.

Analysis said investors were not inclined to the beauty and the same continuation of the same continuation of the same continuation.

make big new commitments in stocks until they get a clearer indication of what strategy the Reagan administration and Congress might adopt to deal with the unbalanced federal bud-

get.
The Treasury, which has been studying various ideas for tax reform, is expected to report its conclusions early next month.

Meanwhile, evidence of a slowdown in the U.S. economy continued to accumulate. The Federal Reserve reported Thursday morning that industrial production in October was un-changed from the month before.

That news was closely followed by word from the Commerce Department that business inventories rose 0.6 percent in September.

In their apparent preoccupation with reces-sion worries, stock traders showed little response to falling interest rates in the credit

Late in the day rates on short-term Treasury bills were down 13 to 21 basis points, or hundredths of a percentage point. Prices of long-term government bonds, which move in the opposite direction from interest rates, rose more than \$10 for every \$1,000 in face value.

2001040102104104107777212414444

CBI In
CBS
CCX
CIGNA
CIG pf
CLC
CNAI
CP NA
CSX
CTS
CONDIT
CONDIT
CONDIT
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTROL
CONTRO 

Div. Yid. PE 100sHigh Low Out. Chige

37.43.10 12.13.10 17.25.16 48.44.15 48.45 48.

M-1 Rises \$2.7 Billion

· 新加

NEW YORK — M-1, the narrowest measure of the U.S. money supply, rose \$2.7 billion in the week ended Nov. 5, climbing to a seasonally adjusted \$546.7 billion from a revised \$544. billion the previous week, the Federal Reserve

Board reported Thursday.

M-1 includes currency in circulation, travelers checks and checking deposits at financial institutions.

Unocal, up 2% at 43%, and Phillips Petro-leum, up 1% at 44%, ranked No. 1 and No. 2 on the most-active list, while Sun Co. gained 2% to 49% and Kerr-McGee added 1 to 30%. The companies were discussed in a brokerage firm's report evaluating possible takeover candidates among energy issues.

Morton-Thiokol dropped 6¼ to 83¼. The

npany agreed to sell its Textize division to Recently Dow, which had bought a chunk of Morton-Thiokol stock, had been considered a

possible bidder for the whole company, although it denied having such plans.
Kellogg Co. climbed 2½ to 38%. Late Thursday the company said it bought about 15 million of its shares from the W.K. Kellogg Foundation trust, reducing the amount of its stock

outstanding by about 20 percent.
Auto issues gave ground. General Motors fell
14 to 76%; Ford Motor % to 46%, and Chrysler 14 to 281/2.

| 12 Month
High Low Stock	Div. Yiel	PE	1008 High
14 Migh Low Stock	Div. Yiel	PE	1008 High
14 Migh Low Stock	Div. Yiel	PE	1008 High
15 Migh 2 Migh Consent	140	271	27
20 Migh 2 Migh Consent	140	27	27
20 Migh 2 Migh Consent	140	27	27
21 Migh Consent	140	27	27
21 Migh Consent	150	160	27
21 Migh Consent	150	160	27
21 Migh Consent	150	160	27
21 Migh Consent	150	160	27
21 Migh Consent	17	27	27
21 Migh Consent	17	27	27
21 Migh Consent	17	27	27
22 Migh Tilly Consent	17	27	
23 Migh Tilly Consent	17	27	
24 Migh Consent	17	27	
25 Migh Consent	17	27	
26 Migh Consent	17	27	
26 Migh Consent	17	27	
27	27	27	
28 Migh Consent	28		
27	28	27	
28 Migh Consent	28		
29 Migh Consent	28		
20 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Consent	28		
21 Migh Conse			

25/2 7/4 18/4 18/4 19 44/4 + 1 7 25/4 + 4 15/2 + 16 25/2 + 16 25/2 + 16 25/2 + 16 25/2 + 16 25/2 + 16

12 Month High Low Stock

CAPITAL Name: Address Phone: 27% 67% 34 1444 1874 50 4 2574 50 4 3676 1044 174 270 11.2 1.72 11.2 1 1.60 8.5 18 1.00 8.7 7 1 4.00 8.6 2.5 6.3 4.50 8.7 2.5 6.3 4.50 7.6 15 1 1.20 7.6 15 1 244 115 6

Div. Yid. PE 108sHigh Low Quot. Cirge 

1.46 4.3 11 1.56 17 19 1.16 2 1 1.15 9.2 1 1.15 9.2 1 1.15 9.3 19 4.00 14.0 1.2.3 14.1 1.2.5 14.2 1.2.5 1 JAYTer James Japon Japon Japon Jarce pi 324 324 177 22 32 35 36 4 774 4 774 4 774 4 774 4 774 4 774 SHIPPING STORY OF SHIPPING

K

A 46 KDI

B 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 KLJA 6

F 78 

244-11.9 ° 25-21.7 ° 25-21.2 ° 25-21 20% | 77% | 17% | 17% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 

reading Thomas Hardy Instead of Penthouse. Most investors are unfortunately pre-conditioned to buy into strength and to sell into weakness, tunately pre-conditioned to buy into strength and to sell into weakless, flouting rational behavior. A pundit recently remarked that the real (after-inflation) value of the DJI fell 62% between 1964 and 1983 and that this fall is symbolic of the Sunset of free enterprise.

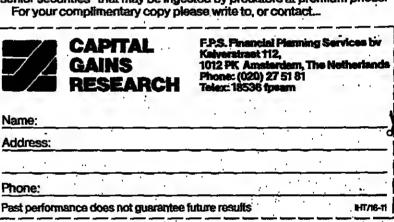
The fallacy of his thesis is apparent, one need only remember Disraell'e quip that there are "liars, damn liars, and statistics".

The greatest gains in equities between 1964 and 1983 were realized by "tralitated" observed by the American Stock Evolution and by 'unlisted" shares or by stocks on the American Stock Exchange, not by behemoths on the N.Y.S.E., for the latter offer only arithmetical gain.

Dozens of legendary "winners" were incubated outside the embrace of the DOW, companies ranging from APPLE to WANG.

How many pessimists recall, to cite one example, that WANG – which a prestigious investment firm once dubbed "an absurd risk" – spiralled from 5/8 to a high of \$42. In 1982, when the DOW was being pulverized (under 800), C.G.R. mused... "BUY AMERICA, FOR THE DOW WILL TOUCH 1,000 BEFORE HITTING 750". And now? Despite tremors, the DOW will escalate above 2,000 before the feared 1,000 plateau is breached, an upswing characterized by surges in secondary and developing equities.

Our forthcoming report reviews emerging corporations, analogous to prior "special situations" that dramatically outpaced the DOW, some vaulting 800% in less than six months. As a pièce de résistance, we focus upon 'senior securities' that may be ingested by predators at premium prices.



80 54% Lilton
484 384 Locidia
464 394 Locidia
464 394 Locidia
464 395 Locidia
464 395 Locidia
464 395 Locidia
374 Lomini
374 Lomini
374 Lomini
374 Lomini
374 Lomini
374 Lomini
374 Lomini
374 Lomini
374 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton
375 Lilton

1.44 0.3 6 234

4.4 1.1 15 2677

3.9 1.1 150 77

3.9 1.1 150 77

3.9 1.1 150 77

1.1 150 77

1.1 150 77

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 17

1.1 150 1 | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17th CRUMP | 17t 1002 Amiesc
2045 AMP s
1274 Ampos
1274 Ampos
1575 Amres
19 Amsh s
1274 Ampos
19 Amsh s
2284 Amshed
2 Amonog s
274 Amonog s
274 Amonog s
274 Amonog s
274 Amonog s
274 Amonog s
274 Amonog s
274 Amonog s
274 Amonog s
1374 Aminog 1914 BANC
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Berint
1915 Ber 

1916 10th Demont 1
31th 21th Demont 1
31th 21th Demont 1
31th 21th Demont 1
13th 21th 21th 21th 2
13th 21th 21th 2
13th 21th 21th 2
13th 2
13 

CC STRIP CONTROL OF THE STRIP STATE OF THE PROPERTY OF THE P HARDAN PROPERTY CARES TO A STATE OF THE PROPERTY OF THE PROPER 

S. HRITER

 $me_{\infty}(R_{v,strip})$ 

100

### Herald Eribune BUSINESS/FINANCE

**U.S. Stocks** Report, M-1, Page 16

Page 17

### New Exhaust Trap for Cars **Cuts Diesel Smoke, Odor**

By MARSHALL SCHUON

New York Times Service

EW YORK — Not so long ago, U.S. drivers were being told that diesel oil was the wave of the future; that the diesel automobile was the solution to low fuel economy and high prices at the pump. That forecast failed to come true for a number of reasons, but now technology has eliminated at least two of them: smoke and odor.

There is a new device known as a trap oxidizer, and by using it in 1985 models. Mercedes-Benz has cut by two-thirds the smoke and odor of the surbocharged diesels it sells in 11 Western states. In addition, use of the trap means the cars can continue to be sold in California, whose diesel-emission standards for next year are twice as strict as those of the rest of the United States.

What we have in

our oxidizer is

80,000 cars in the United States next year, and the trap oxidizer is particularly imporpant to the West German com-pany, since half of those sales will be diesels. Even that is a much smaller percentage than in the past, and Mercedes has

a big cigarette filter in a can.' changed its product mix to reflect sagging diesel sales that are the result of the stabilization of gasoline prices, the spotty availability of diesel fuel and the diesel

engine's inherent ooise, odor and smoke.

Methods for reducing the smell and soot have been studied for years, of course, and Mercedes is not alooe in the research.

Volkswagen has been experimenting with oxidizers — but in combination with fuel additives, and the company says its vertical problems. sion, which feeds tiny bits of magnesium additive into the diesel

oil, has reduced soot by 50 percent.

According to Mercedes, however, the new trap oxidizer was found to be best for its engines.

"What we have in our current oxidizer," said A.B. Shuman, a Mercedes spokesman, "is a big cigarette filter in a can. And its practical effect is virtual elimination of smoke and odor, even in hard acceleration.

HE oxidizer takes the form of a ceramic honeycomb, housed in a stainless steel casing mounted on the engine's exhaust manifold. The honeycomb is made up of rows of adjoining passages blocked at alternating ends, checkerboard

The exhaust gas entering any of the square passages cannot flow out without first passage through the porous walls into an adjoining passage open at the other end. The soot particles are trapped within the ceramic structure, and a special coating causes the trapped soot to be burned off, automatically cleaning the oxidizer as the car is driven.

To make sure that all this happens with the lowest possible drop in exhaust pressure, which is necessary for good performance, the ceramic trap must have a large filtering area, must be highly porous and must have sufficient mechanical and thermal

The answer, according to the engineers, was Cordierite, a ceramic substance manufactured by Corning. The catalytic coating, based on vanadium oxide, was added to help the filter burn away trapped soot

The 3.5-pound (1.5-kilogram) canister is 6 inches (153 millimeters) long and 5.5 inches in diameter. It has a filtering surface of 1,659 square inches, with 100 filtering cells per square inch. The soot begins to burn off at a temperature of 680 degrees Fahrenheit (360 degrees centigrade), although the top end of the effecage is nearly 1,200 degrees.

To achieve that, the filter was placed as close to the engine as possible, and modifications were made to raise the heat of the

. Currently, the unit is mounted between the exhaust manifold and the turbine section of the turbocharger, where engine heat is

#### **Currency Rates**

Late interbank rates on Nov. 15, excluding fees. Official fixings for Amsterdam, Brussels, Millan, Paris. New York rates at 4 P.M.

Fronkfurt 2.967 Loadon (b) 1.262 Millian 1.844.75 : New York (c) 9.1105 Tekyo 242.75 Lirich 2.4423 1 ECU 0.752	6 4.224 75.6375 3.744 2.330.00 1.2608 11.485 305.98 3.0534 0.5963	112.81 - 3 20.1855 ( 3.7408 11 622.19 2 2.9713 3 307.92 - 81.83 82.455 -	F. F. 11.L 5.735 • 0.1814 5.753   3.2445 1.258 • 1.467 1.4645   2.3254 102.95   9.1175   1,845,00 	17.8% x 85.67 x 85.67 x 85.67 x 35.20 x 272.17 x 75.52 x 25.18	75.55 30.849 40.00 75.207 • 406.07 •	5.F. Yen 134/5° 137.80 y 24/585 24.678 * 127.45° 1.2225 * 1.0863 304.08 753.24 7.600 2.4505 2.6273 272.48 * 2.755 * 99.34 — 1.0081 * 1.0081 * 1.0081 *
S CUPTORCY Costs - Cuptor S 0.06 Australian S 0.04 Austrian Schilles 0.014 Relation Rt. Franc	Per U.5.5 1.1628 28,825 40,115	5 Equity. 1,0475 firk 0,0016 list		Per U.5.5 · I 0.9547 · 0 544.65 · 0	Equiv. 1457 Sing	ricen rund 1,7422 mean was \$14,55

In) Commercial franc (b) Amounts needed Units of 100 (x) Units of 1,000 (y) Units of 1 N.Q.; not quoted; N.A.; not quotioble.

#### **Interest Rates**

Eurocurrency	Deposits	

IAL 2AL 3AL 6AL	74L - 74L 1016 - 101	D-Mark 512 - 514 5 14 - 5 14 5 14 - 5 14	Stelss Franc 41: . 4% 51: . 5% 51: . 5% 51: . 5%	Starling 10 to 10 to 975 - 10 975 - 10 975 - 10 975 - 10 975 - 10 to	11 - 116 11 % 11 % (( % 11% 11 % 12 %	9% - 9% 9% - 9% 9% - 9% 10 - 10%	84 - 9 9 - 94 94 - 94	
, IY. Rai	₩ 10 - ₩ 10 Nas opplicable	. 5 % 5 %. e to interbon	ik deposits a	s) million m	unimum (or	equivalent)		

Asian Do	llar Rates		4 mos.	Nov. 15	
l ma. 914 - 646	2 mos. 9 % · 9 %	3 mos. 93 <sub>4</sub> . 97k	10 - 10Vs	10 % - 10 %	

tmo. 2m	0%.		97일 - 연기일	4 met. 10 - 10%	1 yes 14 - 1	
Key Money Rate  United States  Discount Rate Federal Funds Prime Rate Braker Loon Rate Comm. Paper, 36-17 days 3-month Treasury Bills 6-month Treasury Bills CO's 30-50 days CO's 40-60 days	Close  P 944 1742 10.25 9.25 8.58 8.78 8.98	9 9/16 1114 10:25 9,15 8,73 8,99 8,79	Britain Book Bose Call Maney 91-day Intel Japan Olscouni R Coll Money 60-day Intel	coury Bill ectorik	10 10% 9 5/16	104 93 9 15/1
West Germany Lombard Rale Overnight Rate Overnight Rate Over Manth Interbank Semanth Interbank Honorth Interbank France	\$.50 \$.55 \$.70 6.00 6.00	5.50 5.55 5.70 6.00 6.00	Hond Kona Lunembourg Parts (125 k	A 34 34	Prices	Ch'9 Unch 0.5 2.3
Intervention Rate Call Mensy	11 11'4	11/4 103-	Paris 1123 v	34	595 344,05 536 343,75	— 1.7 — 20

Market Closings Financial markets in Malaysia were closed Thursday because

London
New York
Otticlel fixings for London, Perik and Luxen-bours, opening and closing prices for Hong Kong and Zurich, New York Comes current contract.
All prices in U.S.S. per nunce.

### Oil Prices Weaken

**OPEC's Resolve** Still in Doubt

**Further** 

By Bob Hagerty International Herald Tribune LONDON — The oil market showed signs of further weakening Thursday amid doubts about OPEC's resolve to hold down pro-

In Oslo, oil executives said that Norway is likely to offer a small cut of about 30 cents a barrel in its oil prices unless demand picks up in the next couple of weeks. In New York, Mobil Corp. said

it reduced the price it is willing to pay for West Texas intermediate, the most closely watched grade of U.S. crude oil, to \$28.75 a barrel from \$29.25. The new Mobil price undercuts most other major U.S. oil companies, which have lowered their posted price for the crude to \$29 during the past two weeks.

Speculation that other major oil companies would match Mobil's new posted price helped oudge down prices of crude-oil fotures contracts on the New York Mercantile Exchange. Early in the af-ternoon, West Texas intermediate for January delivery was quoted at \$28.19 a barrel, down from \$28.27

After Norway cut its prices by about \$1.35 io mid-October, prompting similar cuts by Britain and Nigeria, some Norwegian officials suggested that the country would be able to reverse the price cut in December. But the oil market has remained weak in the two weeks since the Organization of Petroleum Exporting Countries agreed to reduce its output ceiling to 16 million barrels a day from 17.5 million in an attempt to force

"The act isn't together," a supply world and encourage use of the yen manager at a British oil company in international trade.

In a news conference here, Mr. sprinkel spoke of "very troublecut its sales, he said, Nigeria, Iran some signs" of violations of a U.S.-and Libya all seem to be increasing Japanese liberalization agreement theirs. In general, supplies remain abundant, and mild weather in Western Europe has delayed the cials were concerned by the "excessival seasonal rise in buying of sive protection of Japanese finan-

A spokesman for Statoil, Norway's state-owned oil company, way's state-owned oil company, said a decision on the December price probably would be made late this month or each in Document. this month or early in December, based oo market conditions then.

siderably, Statoil seems unlikely to "on mean ache it as the said that raise its prices before a similar move is made by Britain's state oilmove is made by Britain's state oil-trading company, British Naoonal Oil Corp. That is because BNOC's Mr. Sprinkel at the news conferfourth-quarter price of \$28.65 a barrel for Brent crude undercuts differed on some issues and that the Norwegian price, and Norway the United States should not expect is nervous about the possibility of losing customers if its crude is overpriced.

To bring the price of its Statiford in recent months. would have to offer a cut of about banks and companies to have ac-30 cents from the November price cess to Japan's capital markets, of \$28.55 a barrel for Stattjord. where low interest rates prevail. It Stattjord crude is of slightly higher also wants the yen to be used more quality than Brent but normally is in international trade, on the aspriced about 40 cents lower be-sumption that that will lessen the cause of differences in transporta-tion costs. upward pressure on the dollar, U.S. officials blame a cheap yen

### Emery's Freight Strategy Paying Off

#### Carrying 'All Things To All People' Abroad

By Thomas J. Lueck New York Times Service

WILTON, Connecticut - After years of taking a back seat to Federal Express Corp. in the over-night parcel delivery business, Emery Air Freight Corp. is growing apace by offering the longest list of services in the air-freight industry. Emery, long viewed as the most conservative of the air shippers, has been loaders for the six shippers.

the air shippers, has been looking for special niches. Like Federal Express, Airborne Freight Corp. and others, Emery makes overnight deliveries of small, lightweight envelopes and parcels. But, using its huge, three-year-old sorting and distribution hub in Dayton, Ohio, Emery has also made itself No. 1 in air shipments of heavy cargo.

And it is the largest international forwarder in

the United States of documents, packages and parcels, a business in which Emery sees enormous growth potential.

"They've been trying to be all things to all people, and it is paying off," said Alfred Norling, an analyst at Kidder, Peabody & Co.

Emery's heavy-parcel business has been swelling because of the trend toward "just in time" inventors. tory procedures by automakers and other major manufacturers. To cut financing costs, many of these companies have sought to reduce inventories at assembly plants from a five-day-or-more supply in one day's worth of stock on hand.

Such fine-tuned inventory control is difficult to accomplish, and manufacturers are increasingly relying on air-freight deliveries to prevent short-ages of heavy parts.

The slightest glitch in the production process is making us turn to air freight," said Leonard J. Ricard, a General Motors executive responsible

for inventory control at the company's assembly As more companies disperse plants worldwide,

By John Burgess Washington Past Service

the U.S. Treasury undersecretary,

accused Japan on Thursday of ob-

structing efforts to open its vast

capital markets to the outside

cial firms from direct competition

While noting "excellent pro-

ence. He said the two countries

to get its way on all of them.

Mr. Sprinkel's words were the

strongest from a senior U.S. official

The United States wants its

flourish in a range of areas."

gress is needed."

TOKYO - Beryl W. Sprinkel,



All dollar amounts in thousands, except per share data

Three months en	ded	
Sept_30	1984	1983
Revenues	\$204,166	\$179,236
Net income	9,536	7,859
Earnings per sha	are \$0.51	\$0.45
Year ended		
Dec. 31	1983	1982
Revenues	\$678,274	\$600,172
Net income	24,986	16,206

Earnings per share \$1.45 Total assets, Dec. 31, 1983 ..... \$322,804 Current assets ...... 132,647 Current liabilities ..... Long-term debt ..... 30,000 Book value per share, Dec. 31, 1983 ... \$6.69

Stock price, Nov. 12, 1984 N.Y.S.E. consolidated close ........ Stock price, 52-week range ....... 26%-11% Employees, Dec. 31, 1983 ...... 4,900 Headquarters ...... Wilton, Conn.

oo limit. He also said a bankers'

acceptance market under develop-

and be open to securities houses.

The Japanese want to limit it to yen

instruments; they have not com-mitted themselves oo which institu-

The Japanese propose to facili-tate issues of Euroyen bonds and

certificates of deposit, another commitment in the May agree-ment, by speeding up the applica-

Mr. Sprinkel also criticized Ja-

pan over the pace of interest rate deregulation, limitations on foreign

tions will take part.

Emery's international business has been growing even faster than the heavy-parcel sector. Emery estimates that its international freight forwarding unit, which had revenues of \$187.9 million last year, will yield more than \$1 billion in annual sales by 1990.

"The international arena is the next great growth opportunity for air freight," said John C. Emery Jr., the company's chairman and chief exec-(Continued on Page 19, Col. 3)

Japan Resists Opening Its Markets, U.S. Aide Says

for widening Japan's trade surplus with the United States, which is expected to exceed \$30 billion in

The May agreement was another

step in Japan's financial deregula-

tion of recent years. It came in

response both to foreign pressure

and sentiment within Japan that banks had outgrown the tight con-trols imposed after World War II.

The May accord provides that

foreign institutions be allowed into

trust banking and management of pension funds, now worth more than \$60 billion. However, the Jap-

anese argue that since only eight Japanese banks take part in this

business, foreigo participants should be held to that number.

1984 and to continue growing.

## **New Indications** Of a Slowdown Reported in U.S.

In a separate report, the Com-

inventories rose 0,6 percent in September after a 0.9-percent rise in August, while sales slipped for the third straight month.

The economy grew at an adjust-ed annual rate of 2.7 percent in the

In the report on industrial production, the Federal Reserve Board said the output index, base 1967, stood at 165.2 in October, 6.6 percent above the year-earlier level.

consecuove monthly advances and was the first decline since November 1982, the low point of the last

ment should have both yen- and methods of drafting regulations,

dollar-denominated instruments Foreign Trusts Considered

WASHINGTON -- Production at U.S. factories, mines and utilities 15th consecutive monthly rise. was unchanged in October after declining 0.5 percent in September, the Federal Reserve Board said

merce Department said business

The two reports, taken with a report Wednesday that consumer spending declined in October, were viewed as further signs that the pace of U.S. economic growth had slowed dramatically.

third quarter, compared with a rate of more than 8 percent in the first

The September production de-cline had broken a string of 21

The Commerce Department re-

the first foreign company a seat on the Tokyo Stock Exchange, and

Mr. Oba later announced that

Japan had told the United States

that it was considering allowing up to eight foreign banks into the Jap-

to eight foreign banks into the Jap-anese trust banking sector cext year, Reuters reported from Tokyo. He also said that issuers of Euro-yen certificates of deposit to be

authorized beginning in December

will need Finance Ministry permis-

Mr. Oba said Japan plans to per-

sion only for their first issues.

port said that inventories rose to \$559.8 billion in September, the

It also said sales dropped in Sep-tember to \$408.9 billion, 0.5 percent less than the August level. Sales were down 0.1 percent in Au-gust after a 0.7-percent decline in July. It was the first time since mid-1982 that sales had posted three consecutive monthly declines.

The latest inventory and sales reports followed the report Wednesday that retail sales de-clined 0.1 percent in October, the third decline in four months.

"Consumer spending bas not yet rebounded and therefore the economy has not yet rebounded," Allen Sinai, chief economist at Shearson Lehman/American Express Inc.,

said Wednesday.
Retail sales dropped in July and
August before rising in September.
But the Commerce Department revised the September figure
Wednesday to show a 12-percent increase, less than the 1.6-percent gain originally reported.

Commerce Secretary Malcolm Baldrige predicted that consumer spending would pick up through the end of the year. "Gains in auto sales, rising em-

ployment and high levels of con-sumer confidence indicate that sales growth will resume," he said in a statement. "After a flat third quarter, consumption spending should contribute moderately to fourth-quarter growth." Two of the major U.S. automak-

ers have announced rising sales for the first 10 days of November, but the declining sales of the third, General Motors Corp., put average sales for the three at 4.7 percent below the year-earlier level. The three major automakers sold

188,775 cars in the 10-day period, down from 198,126 a year earlier. Ford Motor Co. said its sales rose 8.3 percent, and Chrysler Corp. posted an 18.4-percent gain. But General Motors Corp.'s sales fell 14.3 percent. GM faced spot strikes in Sep-

emoer in the United States and a nationwide Canadian shutdown of mit foreign banks to set up oew 12 days in October as it negotiated local banks to enter the trust-fundcontracts with its hourly workers.

companies' dealings in Japanese management market.

The man with exceptional goals needs an exceptional bank

### BP Says Net Rose 18%, 2.377 UJR06 Spron, pesetra 144.43 20.033 Sured, hyrana 5 39.27 20.033 Gal254 Teles heart 24.075 158.456 Gal277 Teles heart 24.075 1.5665 0.2744 U.A.E. dictriora 34.41

LONDON - British Petroleum Co., benefiting from the strong dollar and a lower tax charge, announced Thursday an 18-percent rise in third-quarter net profit.

The £383-million (\$486-million) Nov. 15 net was well above most expectations. BP shares closed at 493 pence, unchanged from Wednes-day's close but up from a low of

"It's an impressive performance," said Chris Rowland, an oil analyst at the brokerage of de Zoeie & Bevan, Even so, he added, "one cannot get too excited about it." because the tax benefit is unlikely to be repeated in the fourth

BP's third-quarter sales totaled £9.38 billion, up 17 percent from a year earlier. For the nine months,

#### U.S. Again Sets A Foreign Issue

WASHINGTON - The U.S. Treasury anoouoced Thursday its second experimental offering of notes to foreign buyers in an effort to borrow money at a lower interest rate to

finance the federal deficit.
It will auction \$1 billion in five-year, two-month notes. which can be bought only by foreigners.

In its first foreign offering, the Treasury sold \$1 billion in foreign notes Oct. 24 at interest rates nearly a third of a percentage point lower than compara ble domestic issues.

BP reported net profit of £1.05 billion, up 70 percent, on sales of £27.18 billion, an increase of 16

Since oil is priced in dollars, that currency's rise against the pound inflated the value of BP's oil inventories, creating gains of £70 million in the quarter and £108 million in the nine months, in the year-earlier nine months, by contrast, BP showed an inventory loss of £106 million, reflecting the oil-price cuts of early 1983.

BP's estimate of taxation for the third quarter came to £306 million, down from £340 million a year before. BP overestimated its tax h ability in this year's first half and was compensating with a lower estimate for the latest quarter, analvsts said.

While the strong dollar increased the value of crude oil sales when translated into pounds, it contin-ued to squeeze BP's extensive refuning and marketing operations in Europe. Like other European refin-ers, BP has been unable to raise prices at the pump enough to com-pensate for higher local-currency costs of crude.

The refiniog, marketing and shipping division showed a thirdquarter operating profit of £10 million, down from £46 million. Bot some analysts said the performance was impressive in light of tough competition in the European mar-

BP Chemicals showed an operating profit of £9 million, down sharply from the second-quarter profit of £25 million but a considerable improvement on the loss of £33 million in 1983's third quarter. The operating loss for the metalsmining division expanded to £17 million from £11 million a year

### What makes TDB exceptional? Above all, our personal service.

Personal service is more than just a tradition at TDB - it's one of the basic reasons for our success over the years. And it makes an important difference to our clients, in a number of

In fast decisions, for example. At TDB you don't have to waste time going through endless "channels." The executive you talk to makes sure that your requirements are brought directly to the people who decide. We make it a point to avoid red tape and bottlenecks.

We assign an experienced

bank officer to your account and he is personally responsible for seeing that things get done on your behalf, whatever the service. So you can be sure your instructions are carried out promptly, intelligently and to the letter.

Whether your business requires trade and export financing, foreign exchange, precious metals or any of our full range of banking services, you'll find that TDB has something a bit special to offer.

If TDB sounds like the sort of bank you would entrust with

your business, get in touch with us. Now that we have joined American Express International Banking Corporation, with its 88 offices in 39 countries, we are even better placed to serve your individual banking needs.

TDB banks in Geneva, London, Paris, Luxembourg, Chiasso, Monte Carlo, Nassau.

TDB is a member of the American Express Group, which has assets of US\$ 44.0 billion and shareholders' equity of US\$ 4.0 billion.



### Trade Development Bank

Shown at left, the head office of Trade Development Bank, Geneva.

An American Express Company



e by Cup

"lt's

akc re."

i. The in an amese still is

> df mile : Sousa netersi

he race set by zing of led that

tement.
Sunday,
gle day.
Renters)
try will
mgham,
Arum
ght title
ntina on
(.4P)

Page 18

Thursdays

20 1.3 230 4.0 .00 5.4 .16 2.6 1.12 2.5 11 .52 3.2 51 .34 1.5 15 .40 4.9 13 .16 1.0 12 .20 2.5 PenCen
PenCer
PenCer
PenCer
PenCer
PenCer
PenCer
PenCer
PonCer
Po

NYSE Highs-Lows Nov. 15 NEW HIGHS 18 Oerinys IndianoGos s Leucodia žpi ToraCo Contill wi KenaiCo Manh Ind NwstStiW Tesare Pel Nov. 15 AMEX Highs-Lows LOWS 30 BoldenBin
EnerServ
IPM Tech
Lodge Ship
FunlaGrd Is
Tensor Cp
funlageOG

TARIA SE PROPERTURA SECURITARIA SE PROPERTURA SE SECURITARIA SE SE

32 % 34 % 24 % 49 38 % 27 % 34

ZaleCo ZalepiA Zupata Zayre ZenimE Zero Zumin

1.12 47 6 30 37 40 15 12 40 9 12 40 19 15 1.32 52 11 27% 23 + 1/2 21 1/2 21 + 1/4 16% 16% — % 421/4 44/4 + 1/4 27% 23 27% 21/2 21/4 25/4 28 3134 17 4494 2316 311/2 2536

ber, industry sources said Thursday.

Official figures will be announced later this month, but the two major Japanese car makers, Toyota Motor Corp. and Nissan Motor Co. Ltd., reported October export growth of 5.4 percent and 11.4 percent over year-earlier levels

IF YOU GET A KICK OUT OF SOCCER, READ ROB HUGHES WEDNESDAYS IN THE INT

Per Share 1.4 1.5

Disney (W.) Prod.
4th Quar. 1984 1982
Revenue 482.2 361.0
Not Inc. 1984 24.5
Per Share 5.86
Not Inc. 1984 1983
Year 1984 1983
Revenue 1,666, 1,316, 16ct Inc. 197,04 93.16
g: loss, 1885, Pleasey
17. 1991
18.7 314.0
18.7 31.7
1994
419.2
1911 80.7
1944 2nd Quor.
Revenue......
Pretox Profit
Per Share .....
1st Half
Revenue..... 1983 231.3 42.7 0.0359 1983 589.5 80.9 1984 6.12 1984 1,476, 1982 327,4 11,4 1963 852,9 85,7 Pretax Profit Per Share .... Ultramar Nets exclude poins of Su6-million in 1933 eurorier and of SLS million vs 510.7 million in 9 mentius from discontinued aperations, 1934 9-month het abo excludes pain of S142 million. (981 anto include hax credits of 51 million in quar-ler and at 812 million in 9 months. 1994 2,130 186,0 0,377 Woolworth (F.W.)
3rd Quer. 1994 1993
Reverses L400, 1,295
Net Inc. 25,0 22,0
Per Share 9, 0,22 0,25
Per Share 9, 1991
Reverses 1994 376, 37,0
Net Inc. 49,0 37,0
1,164 1983 1,230, 113,9 0,266 **United States** Complet Soup 1945 998.8

1983 49.7 2.05 1983 1.980 52.0

flat fam. of Menganian Spirits Administration of the Spirits

Notice:

Are: /

district.

detaile . . . .

1. 120

iat iv

South :

HESTIGIOUS FLATS AND DWN HOUSES

WALLS IN STREET

Section 19

Gold Options (mines in seen.)

Valeurs White Weld S.A.

FEDERAL VENTURES LTD

Bid: U.S. \$21/4 Asked: U.S. \$31/4

As of date: Nov. 15, 1984.

F. P. S. FINANCIAL PLANNING SERVICES BY

Kalverstroot 112, 1012 PK AMSTERDAM, Holland. Phone: (0) 20-275181 Tb.: 18536 FPSAM-NL

#### **BUSINESS ROUNDUP**

### Disney Plans to Show A Loss of \$64 Million

By Robert J. Colc New York Times Service NEW YORK - Walt Disney Productions, operating under new management for less than two months, says it is taking a \$166million write-off (or the fourth quarter and will therefore show a

loss for the period of \$64 million. The company earned \$24.5 million in the fourth quarter a year ago. Some sort of write-off - although not quite as drastic — had long been expected by Wall Street's Disney watchers.

The announcement came on Wednesday shortly after the 4 P.M.

#### **Peugeot Seeking** \$223 Million in Government Aid

PARIS — Peugeoi SA has made a request to the French government's industrial Modernization Fund for 2 billion francs (\$222.8 million) in lowinterest loans to help with the development of a new Citroën economy car, a Peugeot spokes-

The loans, which carry an interest rate of 9.25 percent, would be used to equip the Aulnay-sous-Bois car plant near

Paris to make the new model. The fund, which was created last year, has not yet responded to the Peugeot request, the spokesman said. The fuod loaned Peugeot about 700 million francs this year to modernize its Talbot subsidiary's Poissy plant to enable it to produce a replacement for its Horizon model.

A spokesman for stateowned Renault, which received 750 million francs from the fund in 1984, said his company remains interested in the possi-bility of further subsidized loans from the fund. He added that it is too early to talk about a specific request for 1985.

close of trading on the New York Stock Exchange. Disney closed Wednesday at \$58.375, up 62.5

cents, in light trading. Martin Romm, who follows Dis-oey for First Boston Corp., said the write-off represented "a final break with the past and the practices of prior management."

in a statement announcing results for the quarter ended Sept. 30 and the full year. Disney said the loss resulted from "management's decision to account for certain unusual charges" in the quarter, it strong recovery to continue said \$112 million represented write-downs to "expected net realizable values" for films and television properties in release, produc-

tion and development.

A sum of \$40 million, it said, was for the abandonment of projects that had been considered for Disneyland or Walt Disney World. The remaining charges, Disney said, represented reserves for corporate expenses and other matters. Disney's new top executives, Michael D. Eisner, chairman, and Frank Wells, president, said they had concluded "that efforts must

immediately focus on the rejuvenation of our motion picture and television business, the roots of success of Walt Disney Productions," Expansion of Disney's theme parks in California and Florida

would continue, they said, but at "pre-Epcot Center levels." Epcot was opened two years ago in Florida at a cost of \$1.2 billion. If not for the write-off and a change in accounting for invest-ment tax credits to the flowthrough method. Disney said, net income for the quarter would have fallen 9.8 percent, to \$22.1 million, or 65 cents a share, from \$24.5 million, or 70 cents a share, in the final quarter of 1983. Revenues

rose 27.6 percent in the period, to \$463.2 million, from \$363 million. Net income for the fiscal year, Disney said, rose 4.9 percent, to \$97.8 million, or \$2.73 a share, from \$93.2 million, or \$2.70 a share. Revenues reached a new high of \$1.66 billion, up 26,7 percent from \$1,31 billion a year earli-

- ADVERTISEMENT -

INTERNATIONAL FUNDS

Quotations Supplied by Funds Listed

15 November 1984

DIT INVESTMENT FFM

HId ( Concentro DM 23.74 (d ( ) ) ) ) (d ( ) ) ) (d ( ) )

W Actibonds Investments Fund. \$ 20.53
W Aquity international Fund. \$ 101.25
(c) Arab Finance LF. \$ 27.56
W Trusteer Int' Fd. (AEIF). \$ 1.45
W BNP Intercond Fund. \$ 5.03.71
W Bondsetz-Issue Pr. \$ 103.71
W Bondsetz-Issue Pr. \$ 103.71
(d) Canada Guo-Nortacce Fd. \$ 2.65
W Clonded Guo-Nortacce Fd. \$ 1.87
Int Canada Guo-Nortacce Fd. \$ 1.87
(d) Capital Preserv. Fd. Intl. \$ 10.97
(e) City-Island Print Fd. \$ 1.87
(f) C.J. Joseph Fund. \$ 1.87
(f) Committee Fd. \$ 1.87
(f) Committee Fd. \$ 1.87
(f) COMMETE. \$ 882.26
(h) Committee \$ 5.82.26
(h) Committee \$ 5.82.26

### W. German Electrical Unit Is Optimistic

By Warren Geder International Herald Tribune

FRANKFURT - The West German electrical industry expects to show a 10-percent increase in sales this year, to 135 billion Dentsche marks (\$46.2 billion), after recording a 9.4-percent rise in the first three quarters, the ZVEI industrial association said Thursday.

Rudolf Scheid, ZVEI's president, said he expects the industry's through 1985, at a slightly slower 8percent growth rate. That would bring sales to 146 billion DM. Mr. Scheid said earnings as a

percent of total sales are expected to improve this year to 2 percent. from last year's 1 to 1.2 percent. He said an increase in capacity use, to 83 percent in the third quarter from 79 percent a year earlier, would

The industry association said employment is expected to increase surance unit, most of which was to cial-services company undergoing by 20,000 this year and as much as comply with a ruling by the Cali-reorganization under provisions of an additional 28,000 in 1985. The fornia Iosuraoce Department. sector now employs about 930,000 Production for the first nine Fireman's Fund statutory reserves.

months was up a real 7.9 percent, and is expected to fmish the year up 7 percent, Mr. Scheid said. He estimated a 5-percent to 6-percent increase for 1985.

Mr. Scheid said that production losses related to the May-June met-alworkers' strike had been largely recovered. He noted that orders late 1981. surged 28 percent in July, 14.5 percent in August and 9.9 percent in Group Ltd. announced a drop September from year-earlier levels. in combined net profit to 52.3 mil cent in August and 9.9 percent in ing Group Ltd. announced a drop normal rate, continued at Long-September from year-earlier levels. in combined net profit to 52.3 milbridge, Birmingham, where 700 Exports accounted for 45 per-lion Australian dollars (\$45 milbridge) workers returned, bringing the tocent of production in the first three lion) from 52.7 million dollars for tal there to 1,800. About 100 more

quarters, jumping by 17 percent to its finance units, Finance Corp. of workers reported back at Cowley. 58 billion DM.

The industry clearly has been buoyed by the strong dollar. Sales to the United States jumped 52 percent to 3.5 billion DM in the first three quarters. The United States is now the third-largest buyer of West German electrical goods, after France and Britain. Mr. Scheid also pointed to a "technological upturn" in the in-

# **Emery Finds**

(Continued from Page 17)

**Niche Abroad** 

uove officer. "We want to dominate that business the same way Federal dominates domestic air ex-

Mr. Emery, 60, is the son of the company's founder. He has made some radical changes since he was cent interest in Rousselot. The To-Purchase Texize. named chairman in 1979. He broke transaction, estimated to be worth Emery's tradition of being a nearly debt-free company that forwarded freight on the larger airlines rather than operate its own fleet. Under his leadership, Emery cut its divi-dend, borrowed \$130 million, purchased 24 Bocing 727s and, in 1981, built its Dayton sorting center.

"We had to change to survive," Mr. Emery said at the company's headquarters here. "And oow is a fortuitous time for Emery."

The company said third-quarter net income increased 21.8 percent, to \$9.5 million, or 51 cents a share, from \$7.8 million, or 45 cents a share. Revenues advanced 14 percent, to \$204.2 million. For the first nine months, the company's net income increased 34.3 percent to \$23.9 million, or \$1.28 a share, from \$17.8 million, or \$1.05 a share. Revenues increased 22 percent, to \$596.8 million.

Emery's stock, which traded as low as \$7 a share in 1982, rose to a high of \$26.625 in December, It has since fallen to close Monday at \$18, down 12.5 cents, in trading on the New York Stock Exchange.

Parcels weighing more than 70 pounds (31.7 kilograms) are the biggest part of the company's do-mestic air freight business, contributing almost double the revenue of the lighter parcels. A 99-pound box shipped overnight from New York m Los Angeles, for example, would be billed at \$126.25, the company said, compared to \$14 for a two-

pound parcel.
Mr. Emery said General Electric and General Motors, each with monthly bills exceeding \$2 million, are among its largest customers. But Emery seems certain to face mounting competition.

Just this year, Federal Express, which had limited parcels to 70 pounds, raised its ceiling to 150

The United Parcel Service, the buge, privately held carrier that en-tered the overnight air freight business in 1982, has raised its maximum weight to 70 pounds from 50. Emery, which boasts it will take anything — pianos, machine tools, computers, once a miniature submarine - imposes no upper limit.

ADVERTISEMENT

#### CHAMPION INTERNATIONAL CORPORATION

The undersigned amounters that as from 23rd November 1994 at Kas-Associatie N.V.. Spuistraat 172, Amsterdam, div.ep.mo. 46 of the CDR's Champion International Corporation, each repr. 10 abares, will be payable with DIs. 2,85 act (div. per record-date 9,19,34; gross \$.10 p.sh.) after deduction of 15% 15% tax = \$.15 = Dis. -51 per CDR.

Div.ep. belonging to non-residents of The Netherlands will be paid after deduction of an additional 15% 15% tax (= \$.15 = Dis. -51) with DIs. 2,34 act. 51) with Dile 2,34 are

AMSTERDAM DEPOSITABY COMPANY N.V.

### Plessey Reports 9.4% Fall in 2d-Quarter Profit Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change production caused by high continued new product development and product position. Change product a caused by high continued new product development and product position. Change product position and product position and product position and product position and product position and product position and product position and product position and product position and product position and product position and product p

(\$48.7 million), down 9.4 percent from £42.7 million last year. For the first half, which ended Sept. 28, pretax profit was £80.7 million, down slightly from £80.9 million.

last year, the company said. The price of Plessey shares fell Thursday on the London Stock Exchange to £2.14 a share from £2.26 following the announcement of the first-half results, which were well below market expectations, stock market traders said.

Analysis had expected second quarter pretax profits to be in the range of £43 million to £45 million. Plessey said an excellent performance by the office-systems business in Britain was offset partly by

losses on System X digital-ex-

**COMPANY NOTES** 

Anglo American/De Beers has

agreed to buy the remaining 60

percent of Empresas Consolidadas Sudamericanas of Panama for an

undisclosed sum, an Anglo Ameri-

can group statement said. Anglo

Australia & New Zealand Bank-

the British market.

In the United States, there were fewer orders, especially in the sec-ond quarter, for both Digital Cen-tral Office and private office equip-Plessey said there was a substan-

tial increase in the sales and profit for defense systems, but this did not compensate for the reduction in sales and profit in its radar and military communications business-

Expected lower deliveries of radar in the second half materialized. while a general fall in exports to the Middle East hurt the market for tactical radio communications, it

the U.S. Bankruptcy Code, said it

sale gives the company \$105 mil-

lion in cash, the company president, Peter A. Martosella Jr., said.

The banks were sold to AmeriTrust

Corp. of Cleveland.
BL PLC's Austin-Rover plant at

Cowley, Oxford, resumed limited

spokesman said. Production of

Metros, et about 10 percent of the

The electronic systems division

Plessey said there was a cash outflow of £113.7 million in the first

The acquisition of a 35-percent interest in the Italian firm Elettronica cost £20.1 million, and £40.8 to support future product growth.

Plessey is currently engaged in a large investment program, includ-ing a £50-million semiconductor plant project announced earlier this year, Chairman John Clark

Mr. Clark said Plessey is using its cash reserves to strengthen its long- lion profit up from £3 million.

structuring of the group. The Lon-

CENTRAL ASSETS

CURRENCY FUNDS LTD.

Prices as of 15-11-84

Charteshouse Joshit Currency Management Ltd. P.O. Box 189, 17 Don Sirest St. Helier, Januay, Charmel Manch. Tel.: Jersey (0534) 74689, Taless (UQ 4197258,

D.Marks\_

Sw.Francs ... Fr.Francs ...

13.06 45.34 41.69

as Stromberg-Carlson Corp. in the United States, the group is investing in high-volume plant for the System X telephooe exchange and for silicon integrated circuits.

lo the first half. Plessey said telecommunications results were flat, with an unchanged profit of million was invested in fixed assets. £31.3 million. Electronic systems it said. But the group said the larg- profit was £15.6 million, down est outflow was for working capital from £19 million a year ago. Acrospace and engineering improved to £10 million from £7.5 million.

Microelectronics and compoocots showed increased pretax profit of £7.6 million compared with £5.4 million. Computer peripherals had a loss of £136,000 com-pared with a loss of £186,000.

Group services showed £3.7 mil-

FORD MOTOR CREDIT COMPANY

Floating Rats Notes due Nevember 1991

rant to the Frical Agency Agreement Dated ( November 1, 1984 [the "Agreement") was Furd Motor Credit Company and The trace assuments gave (regions Assuments, as Fiscal Agent, notice in berefy given that the Rale of Interest applicable to the above Notes for the Interest Period November (S. 1984 to May (S. 1985, as determined in accordance way 14, 1903, as arrespond in accompany with the provinces of the Agreement, or 10% per arrese. The amount of returned physikis in respect of such USSSQ,000 precipal amount of Notes in USSS2,000 payable May 15, 1885

THE CHASE MARHATTAN BANK

ASK USS STOCK: DeVoe-Holbein 9% 101/2 City-Clock 2% 354 Quotes as of: Nov. 15, 1984

Investors seeking above average capital gains in global stock markets can simply write us a note and the weekly INVESTORS ALERT newsletter will be sent free and without

Herengracht 483 1017 BT Amsterdam The Netherlands Telephone: (0)3120 260901 Telex: 14507 firco ni

### Elf Reorganizes to Push **Biotechnology Interests**

American Express Co, said that Australia and Esanda Ltd., in the it had added \$200 million to the surplus of its Fireman's Fund In-Baldwin-United Corp., a finan-

About \$130 million of the infusion has sold its majority interest in a was to offset adjustments to the group of 23 Colorado banks. The

American interests have held a 40- production of Montego cars de-percent stake in Empressa since spite the continued strike, a BL

PARIS — As part of a major reorganization of its biotechnology interests, Societé Nationale FIF uitaine, France's state-controlled oil company, plans to double its annual investments in the sector to about 200 million francs (\$22.3 months. million) and may purchase mierests in companies abroad.

The reorganization, announced at a news conference Thursday by Elf's chairman, Michel Pecqueur, will include the acquisition of Rousselot SA. France's largest gel- group turnover. atin manufacturer, by Elf's main biotechnology affiliate, Sanofi.

about 200 million francs, will involve Rousselot's private share- CHICAGO — Dow Chemical bolders being offered two shares of Co. said Thursday that it has Sanofi for each share held.

Sanoli will be given responsibility for the development of other bousehold cleaning products, for biotechnology research and production units in the Elf group. They \$256 million. will be placed under the direction of René Sauder, the president of million shares of Morton Thiokol

plans no layoffs in connection with the moves, which are scheduled to be completed within several

Mr. Pecqueur later told reporters that his five-year strategy was to substantially expand the compa-oy's biotechnology activities, which now account for about 10 billion francs in sales, or 8 percent of total

### Sanofi already owns a 67.8-per- Dow Chemical Agrees

The Associated Press agreed to buy Morton Thiokol's Texize Division, manufacturer of

Dow said it will surrender the 1.4 Sanofi and Elf's managing director commoo stock it acquired earlier for chemicals, Mr. Pecqueur said. this year, and \$131 million in cash.

WANTED For Successful U.S. Corporation European tax shetter sales agents (retail/wholesale), financial-

planners, accountants, bankers, general partners to represent our \$120 million program. All lavestments financially guaranteed by a major U.S. institution. We are ready to go now! Call: A. Thomas Thorson, President

Strata Oil 1370 Avenue of the Americas, New York, New York 10019 Telephone: (212) 977-3370 Telex: 709372 (STRATA NYK)

#### CO-OPERATIVE BANK P.L.C. U.S.\$25,000,000

Floating Rate Capital Notes 1986

Notice is hereby given pursuant to the Terms and Conditions of the Notes that for the six months from 19th Navember, 1984 to 20th May, 1985 the Notes will bear an interest rate of 101/2% per annum with a coupon amount of U.S.\$53.08

London & Continental Bankers Limited Agent Bank

### SILVER SPUR SILVER SPIRIT

Paris delivery tax free F.F. 786000 & 682000



### FRANCO BRITANNIC

25, rue F. V. Couturing 97300 Levallois Tél.: (01) 757.50.80/Télex 620420 JAGUAR - ROVER - RANGE ROVER

General Nutrition inc., which don-based merchant bank will runs a chain of 1,000 bealth-food evaluate existing proposed solustores and is based in Pittsburgu, had been indicted on charges of improperty promoting one of its broducts, oil of primrose, Gary A.

Singapore Airlines is continuing studies of privatization proposals studies of privatization proposals.

with two other officers.
Izod Ltd., a unit of General Mills the public, probably early in 1986, the deputy chairman, Lim Chin Inc., will post a loss in the 1985 Being, said. The airline is 80-percent fiscal year, which ends in May owned by the government and 20-1985, the company announced. The percent by employees. percent by employees.

TRW Inc. and DAB Industries loss will cost General Mills 45 cents

to 55 cents a share this fiscal year. Inc. on Wednesday terminated nethe company said. Izod contributes 10 percent of General Mills' opergotiations for the takeover of DAB by TRW, the companies said in a joint statement. Options and relatating earnings. General Mills said lzod would cut its work force by "a ed proxies granted to TRW by owners of a majority of DAB's substantial" oumber of people. Nova Park AG, the hotel group, said it appointed European Bank-ing Co. to assist with financial recommoo stock also are being termioated, the companies said.

> PAN OCEANIC ENERGY CORP. BID: U.S.\$ 4,00 ASK: U.S.\$ 4,50 **CLARENDON PARISH** RESOURCES CORP. **TECHNO SCIENTIFIC** SYSTEMS
> SOLUES SOLUE SECULOS SECUEDAS SECULOS SECULOS SECUEDAS SECULOS SECUEDAS SECULOS SECUEDAS AS AT DATE NOVEMBER 15, 1984

First Commerce Securities by TOWER SECURITIES B.V.
HERENCROFT 495
1017 ST ANSTERDAM
TREPHONE 1001-26 25 21
TELEN (5084 FOWER NL)

Government of the Arab Republic of Egypt

**Ministry of Developement & New Communities** for Housing & Land Reclamation Research & Studies Authority

Call

addressed to local and world tourist companies and organizations specialized in management and exploitation of Tourist Centers in Sea Resorts

for management and exploitation of Morakia Village on the North Western Coast from km. 50.500 to km. 52 West of Alexandria

New Communities arganization calls local and world tourist companies and organizations specialized in management and exploitation of Tourist Centers in Sea Resorts to submit their technical and financial affers for management and explaitation of the Morakia Model Tourist Village lying between km. 50.500 and km. 52 away fram Alexandria.

Specifications may be withdrawn according to the following date:

1. Name and address of place where Research & Studies Authority specifications are available:

1 Ismail Abaza 5t., Kasr Él Aini, 2nd floor, Cairo, Egypt.

2. Deadline for withdrawing tender 15th December, 1984. documents:

3. Deadline for submitting tenders:

15th January, 1985.

4. Price of tender documents:

LE 500 (Five Hundred Egyptian Pounds).

The above-mentioned village has been designed according to the most up-to-date world model standards and may accommodate 10,000 summer visitors per day. It will be built in two phases and will start receiving tourists and summer visitors as from summer 1985.

Morakia Village would consist of the following facilities:

Tourist	1st phase (finishing)				2nd phase			
Buildings	Area 1	Area 2	Area 3	Area 4	Area 5	Area 6	Units No.	
Tourist						3 stars		
Hotel	_	_				150 beds	150	
Cabins	24	_		Public		_	24	
Chalets	302	325	350		288	96	1,361	
Villas	_	_		Services	72		72	
Tourist	108	108	108		108	ROS	540	

Public Services: Sports social and recreational: gardens - amusement park playgraunds - mosque - restaurant - cafeteria - cinema amphitheater. Administrative and commercial: security - first-aid - fire

brigade - post, telegraph and telephone - shops - cansumer cooperative society - Supermarket.

Public Utilities: roads - drinking water - sanitary drainage - electricity - cable and wireless communications.

Spergeneuren und figniles

Thereof a payor to a construction to

4 (2.5 to 1.1 PLAN

Agent of the Company

MA THINK IN THE ST NVI STATE A MANUAL MANAGER

Page 20	UNTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 16, 1984 **	1
	12 Month 12 Month 13 Month 14 Sis. Close 14 Month 15 Sis. Close 15 Month 16 Low Stock Div. Yid. PE 100sNigh Low Quot. Chige 16 Migh Low Stock Div. Yid. PE 100sNigh Low Quot. Chige 17 Month 18 Sis. Close 18 Month 18 Migh Low Stock Div. Yid. PE 100sNigh Low Quot. Chige 18 Month 19 Mo	1861
AMEX	Company   Comp	Ki Jili Jir
Vol. of 4 P.M. 5.77,400 Prev. 4 P.M. 90 490,000	Lat. 75 Common   12   15   15   15   15   15   15   15	
Tables include the nationwide prices up to the closing on Wall Street	17   17   17   17   17   17   17   17	e na
High Low Shock Div. Yid. PE 100sHigh Low Quat Chae  A  7. 23 ADIn 17 119 5% 5% 5% 5% 6	To the Childry 120 6 9 76 17% 1774 1744 174 174 174 174 174 174 174 1	
70s 2v AcmePr 22 3D 12 44 10% 10% 10% 10% 10% 10% 10% 10% 10% 10%	1.0 Contide   Table 14   10   150	
25°0 15°0 Address 1.4 A 19 11 24°23'0 23°0 - 16°24'15 - 14°25'0 23°0 - 16°25'0 24°1 - 16°25'0 24	775 374 Cornsolo 13 354 376 16 16 176 176 176 176 176 176 176 176	
2 ': Altex wt 175 12.1 1902: 31 19 19 34 71 79 19 19 19 19 19 19 19 19 19 19 19 19 19		Section 1
1975 1396 AMZEA 52 34 0 7 1576 1596 1572 + VI 181: 1394 AMZEB 52 35 0 1 15 15 16 — V	147 10 Heighton 18 21 1974 10 1016—48 154 164 164 164 17 314 314 316—48 154 164 164 164 164 164 164 164 164 164 16	
374. (** AMBİİİ 9** 2774 ** 36 ** 44** 44** 456.— (** 104** 44** 44** 456.— (** 104** 44** 44** 456.— (** 104** 44** 44** 456.— (** 104** 44** 456.— (** 104** 44** 456.— (** 104** 450.) (**	974 114 Custlen  10 114 114 114  10 12 115 115 115 115 115 115 115 115 115	in the second
17 8's Anthrins 54 J 12 72 13-6 12 12-4 49 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		W 2 1
1734   1679   Astronomy   180   10.8   1   1639	Phy 7th Disclored 1 1 16 16 16 17 17 18 18 18 18 18 18 18 18 18 18 18 18 18	esta esta esta esta esta esta esta esta
3\(\frac{1}{2}\) 2\(\frac{1}{2}\) BOM \\ 15 \\ 51\) 2\(\frac{1}{2}\) 2\(\frac{1}{2}\) 3\(\frac{1}{2}\) 2\(\frac{1}{2}\) BOM \\ 15 \\ 51\) 2\(\frac{1}{2}\) 2\(\frac{1}{2}\) 3\(\frac{1}{2}\) 2\(\frac{1}{2}\) 3\(\frac{1}{2}\) 2\(\frac{1}{2}\) 3\(\frac{1}{2}\) 2\(\frac{1}{2}\) 3\(\frac{1}{2}\) 3\(\frac{1}\) 3\(\frac{1}{2}\) 3\(\fra	27% 13% Durfist A00 24 16 40 15% 15% 15% 15% 15% 15% 15% 15% 15% 15%	
57a, 37a Borca	E   276   1   EAC   AB S.D   0   21   844   8   8   8   10   74   174	8
50 24/k Bnfáhda 10c 10 41 4934 47 + 1/2 504 24/k Bnfáhda 10c 41 4034 47 + 1/2 504 24/k Bnfáhda 10c 16 40 27/k 23/k 24/k - 1/4 53/4 41 - 1/4 53/4 41 - 1/4 53/4 41 - 1/4 53/4 51/4 51/4 51/4 51/4 51/4 51/4 51/4 51	2 2 3 4 3 4 5 4 5 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	GVE
24 1912 81nkM1 120 4A 11 18 22% 22% 22% 22% 14 19 13 12 12 12 12 12 12 12 12 12 12 12 12 12	25.4   30.4   EVLAY   30.6   EVLAY	and the second second
37° 23° 87° Buckin # 50 10 65 29° 28° 29° 29° 4 29° Buckin # 50 11.4 1 29° 30° 30° 30° 40° 40° 40° 40° 40° 40° 40° 40° 40° 4	23'42 21/4 Floreck 50 1.6 8 6 31 30% 31 31/2 24/4 Floreck 50 1.6 8 6 31 30% 31 31/2 24/4 Floreck 50 1.6 8 6 31 30% 31 10/4 74 FooleM 1 99 94 94 94 1 2 30/4 20/4 20/4 99 94 94 1 2 30/4 20/4 91 12 10: 33/4 33/4 31/4 12/3 31/4 12/4 21/4 13/4 13/4 13/4 13/4 13/4 13/4 13/4 1	M. A.
173h 111b CD14 1835, 1041 CH8 20b 1,9 10 15 183h 183h 183h 183h 934 435 CM1 C9 2314 159b CRS 34 2.0 16 2 1775 1776 1776	Sales in Not Sales is Net Sales is Net Sales in Net Sales	
Over-the-Counter  NASDAQ National Market Pri  Sales in Net 19 M. Chine   19 M. Chine	Nov. 15   Convert	a arian Nama 200
AELS 121v2 27t4 21t6 AFG 52 18t4 1774 77 17 18v2 18t4 AGOVINI Accordin 20b 22 138 9t. 9 9 4 15 Accordin 45 9t. 9 9 4 15 Accordin 45 9t. 9 9 17 18 18 18 18 18 18 18 18 18 18 18 18 18	28 13 13 14 14 Crorus 2 1170 1170 1170 1170 1170 1170 1170 11	The defeat
AGURDY 39 1.0 97 2976 4976 4976 1976 AGURDY AGURDY 15 157 416 4976 4976 1976 AGURDY AGURDY 16 776 4576 6476 ATTENDED 1.0 1 1072 1072 1072 1072 1072 1072 1072 1	41 41 474 45% 47 + 46	TA CHAMP
Aly Coll 91 7to 7 7th 95 Coll 180 Coll	38 1972 19 79 - 3e Outstern 21 13 13 13 13 13 13 13 13 13 13 13 13 13	and the second s
Alleo Ameris 40 I.8 41 22 21% 21% Confide AWAiri 46 6% 6% 6% 6% 6 AWAiri 46 6% 6% 6% 6% 6 Amado 351 134, 124 134 4 Abrake 5% 69 11% 119 11% 14 16 Accres 20 64 99 11% 119 11% 14 16 Control 20 10% 12 12 14 16 Control 20 10% 12 12 14 16 Control 20 10% 12 12 14 16 Control 20 10% 12 12 12 14 16 Control 20 10% 12 12 12 14 16 Control 20 10% 12 12 12 14 16 Control 20 10% 12 12 12 14 16 Control 20 10% 12 12 12 14 16 Control 20 10% 12 14 15 14 16 16 16 16 16 16 16 16 16 16 16 16 16	1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	INTY
APRISL s .60 42 10 14% 14% 14% 149 CardDix .72s AmFrst 1 122 64% 64% 45% 14 AFREIC 1.48 4.0 40 374 37 27 4 Amin 1.1 .40s 41 302 91 69% 45% 1 AMin 1.1 .40s 41 302 91 69% 45% 1 AMin 1.80 3.7 106 29 20% 29 4 4 APRIV 69 52 6 5 6 AGuest 60 20% 3 34% 16 ASec 5 1.02 5.1 36*20 1994 20  CordDix .72s CordEnt 1.50	1 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	to a contract to the
AGnostr	5.4 4974. 24 24.4 + 4.	Hadan
ANTIINS 1.08 3.7 106 29 28 \( \frac{1}{2} \) 29 \( \frac{1}{2} \) 40 \( \frac{1}{2} \) 5 \( \frac{1}{2} \)	29 10. 10. 10. 10. 10. 10. 10. 10. 10. 10.	100
Archive 10 4% 4% 4% 4 CtzFids .92	10   10   10   10   10   10   10   10	AND AND
Arize   30 20% 20% 20% 20% 50% 50% 50% 50% 50% 50% 50% 50% 50% 5	2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	215
AlinFid 12 1990, 1094 1294 Clear Ch AlinFid 145 94 6 9 944 4 9 144 14 14 15 4 15 19 19 19 19 19 19 19 19 19 19 19 19 19	28 100, 10 18	A Garage
BBDO 2.00 4.6 379 634 45% 47% 47% 47% 47% 47% 47% 47% 47% 47% 47	151 107 942 848 9 — 1. Equat 288 1916 1746 1246 44 11.C 4 846 846 845 855 46 1124 1246 124 1246 124 1246 124 124 124 124 124 124 124 124 124 124	gine income y 1
Bancies 174 7 64 64 + 4 CmpCro	## 11   10   10   10   10   10   10   10	
B-1 Tin A 159 1.8 9 9 84 84 84 4 Colland Sept. Best F 800 2.5 15 254 22 23 23 24 24 24 24 24 25 25 25 25 25 25 25 25 25 25 25 25 25	46 697 49 49 49 49 49 49 49 49 49 49 49 49 49	
Benhn wit 158 7% 6% 4% 4% 16 Collision Besisto 76 6 % 4 % 16 % Berzi D 129 16 369 33 2012 33 Berti S 111 11% 13% 13% Compath Big B 111 11% 13% 13% Committy BigsBle 11 11% 13% 13% Committy	14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	A SECTION OF A
Biterings 72 252 272 272 Concert 134e Concer	12   17   17   17   17   17   17   17	10.72
		A1.84

1 ork

. 00

at be

n has

u the

uldn't

i that

der to

And I

e feci-

As of

ia An-

io had

acally.

1 were

ı has a

. man-lub in

in the

o Mil-

ho re-

1 from

· "We

mi. I'll

mtreal

ast sea-

the Cahis off-

suc be-

e, Both

it office

ere and

n to do

ght last

l would

Lodgers

mes

al Olym-

he 1988

i attend.

ittees in

Korean

tries, the

future,

nion last

ing

merican,

efense by

ca's Cup

distribu-

Ring DANIEN, CT. 55 minutes to New York City. Brick French country house on 1.4 scree of beautiful gordens. Formal rooms, Irving room with cathedrale ceding 6 stone fregisce. 3 bedrooms, 2 boths, Buy-dow for Sept. 1985 occu-poncy. Aslang \$395,000. Call or write REALTECH, 6 Corbin Dr., Donen, CT 06820 (203) 655-9761.

**REAL ESTATE** 

VERO BEACH, FLORIDA, For sole-elegantly furnished oparations condo, 3 bedrooms, 4 1/2 boths, wrop-oround serroce on ocaran, warmering pool, terms courts, furnished or unfur-nished. Contact G. Pornno, 200 S. Brootway, Tarrytown, NY 10591, Tel-914-X13, 8824.

CALFORMA DESERT RETREAT, be-tween Point Springs & San Diego of foot of mountains. 2 bedrooms, both, living room, fireplace, separate guesthouse, pool, becurifully lond-scoped, Prioz: US\$200,000. Please write to Box 2072, friedrichter, 15, D-6000 Frankfurt/M.

D.C.-WASHINGTON-U.S.A. Ry in

for "Breakfast of Watergate in your own ped-charte, worth the book rish by through floor to calling glass

with glamorous panoromic bolcony. 2 bedrooms, 2½ boths 8. garage. An A+ residence for sale by: Cookidge Real Estate 202-337-9300.

WASHINGTON D.C. AREA. 2 bed-room issury opertment, 2 beth with indeer pool source, 1 gerage, welking distorce to metro & Chevy Chese shopping center. \$145,000, Cell 301/985/1761 or write Ajdorf, 4601 N. Park Ave., Apt. 07, Chevy Chose, MD 20815 USA.

470 Ff. OCEANFRONT Property ex-tending to Indian River, serviced by Highway A1A, suitable for condomin-um, hotel, residential development.

uni, holel, residental pevenuanum For sale by owner. Contact Atlantey Thomas Bahnen 215 W. Frankin St. Manterey Ca., 93945; (408) 649 1100.

NYC 82nd St. or East liver, 1 bedroom pied-o-terms with terrace overlooking the river offers great privacy in safe quer residential area. \$275,000. The 4751231.

PALM BEACH. Lineary co-op ocean-front & garden. 2 badrooms. \$325,000. New furniture for sale. Call 212-988-0570 or 305-864-8245.

NEAR UNITED NATIONS Building, I bed condo for sole, large terroos on garden, 24 hour documen, low main-tenance. Call London 01-235 3561

BOSTON INVESTMENT CONDOS \$190,000-\$300,000. We rent & mon-oge. Copley Square Associates 209 Newbury Street, Boston, MA 02116.

CARMEL, California. Exclusive adult community (Del Mesa Cormell, 2-bed-room home. \$150,000. Contact Stoiono, Box 22154 Cormel, CA 93922.

FAMOUS CALIFORNIA Box /Zestote-out for sole. Write Box 4389 Son Clemente, CA 92672 714-498-8003

& INDUSTRIAL

OUR EXCLUSIVE

Commercially Zoned Private House to-letty redons at great expense. Original noticings and details preserved. Sur-table for use as offices, offices/fiving or as a private house. MR. WENTEING 212-832-5904 Douglas Elimen Gabbons & Ives

AVAILABLE-PRESTIGE Southern Col-forrio Beach City, AAAA- full service-125 unit Motel, Communicate/Destin-ction type, Very Profitable, Requires \$5,000,000 Cash, Presciped carly please, Details available NCW, Will respond to replies, SSM INC. P.O. Box 10282 Manna Del Rey, Coffornia 90295 USA

FORT LAUDERDALE BEACH, 10 unit operment building 2 blocks from ocean, Excellent onnext +/or sectional rents, \$375,000. Coll or write

John Reininger c/o Ledbarter Reoly 2400 E. Ookland Park Blvd, Pt. Lau derdale, Ft. 33305 (305) 566-0200.

PLANTATION KEY, FLORIDA 6 unit opertment building. 1 bedroors, 1 bedroors, 1 bedroors, 1 bedroors, 2 cent burlion. (305)996-3958. SAS OUT.

SUNNY SWITZERLAND

LAKE LUGANO

LAKE LUGANO

Lokaside opartments in a beautiful pork with swimming pool, own landing stoger. First quality equipment like first places, large terroam, built-in inchars, etc. Prices from \$7453,900 up to \$51,123,600. Martigages up to 60% of low interest rates. Sales permits to toreigners are evaluable. For further details please contact.

EMERIAD HOME LID.

Vio G. Conton 3

CHAROU Lugan-Paradisa
Tels. Switzerland 91-542913.
Telse: 73612 HOME CH.

LIMITED OPPORTUNITY

Montreux / Lake Geneva

SWITZERLAND

Prices from about SF.100,000, tagant-Lake Geneva, Montreux + famous mountain resorts. We have for you a brg choice of very reasonably priced Swiss homes, but also the very best and the most exclusive. Before you make a decision please contact: H. SEBOLD S.A. Tour Grise & CH-1007 Lausanne, Tel: 21/25 26 11, ibs: 24298 SEBO CH.

VALAIS / SWITZERLAND

CRANS MONTANA

CRANS MONTANA

THYON, US COLLONS

ST, LIC VAL D'ANENVIERS

Flots and chelet 25 to 150 sq.m., 1 to 5
rooms. Credit 40% Interest rate 4.75%.

Duration 15 years. Owners builders.

Direct scie.

VAL PROMOTION SA

10 Ave. dt Med. CH-1950 Son,

SWITZERLAND - Gruyere and Valuis: For Sale, Available To Fereigners, wonderful wadden cha-lets 3 to 6 rooms 6. CIRCA 600 sc.m. land, and rose operanents 2 to 4 rooms, from SFR 75,000. For further informa-tion contact.

MMO-SERVICES, L. Roboud

BASINESS TO DO in Switzerland? We sell flots in the mountains & in Montreas, Lake Geneva. Attractive press. To negatable GERM, Gerona Imagibilities & 1 flet des Flumeass, CH-1006 Frilly.

REAL ESTATE

TO RENT/SHARE

GREAT BRITAIN

CENTRAL LONDON - Executive to:
vice operiments in new buildings,
confortably furnished and huby

contonably function of my coupped. Daily made service (Mon-through Fn, Calor TV. Phone for bro-chure (01) 388 1342 or write Presiden-ted Estokes (Moyther) Ind., I University St. London WCIE 6/JE.

PRESTIGIOUS HOUSE, PORCHESTER lenora, London W.C., 7 badraoms, 4 badraoms / 7 W.C.s., runna, gondens front/reor, spaceus rooms beauthully decorated & furnitived, 64,000 per mouth sections in Landers IVs., voteos, b.-). & doily cleaning service. Tet 01 M. J. 1701

JOHN BIRCH has 20 years experience in Bentels. Long or short tenances, Central & substrain London & Aber-deen. Birch & Co. 01-499-8902

P.O. Son 294, 1630 Bulle, Switze Tel 004129/2 30 21.

Monthreux / Lake Geneva
New lateury residential project, superily located directly on Lake Geneva.

- Construction storting now
Very restricted number of eatherzotions for purchase by foreigners
unvaliable. Contact is immediately for
defaults follower PLAN S.A.

Av Non Repos 24.

Ch-1005 Louismine, Swatzerland.

Tel. [21] 22 25 12. The 25 185 MELS CH
Apertments also envaliable in
Prossing the Contact in Country
No ogents. Tel. 329 38 83.

MARAIS: kourious 3 rooms, numy,
guidt, F6500. Owner: [16-94] 26 42 86.

CHAMPS ELYSES, HIGH CLASS stu-

POREIGNERS CAN BLY: STUDIO /
APARTMENTS, CHALES, VILLAS
PRICE Trom chool 5: 100,000. Region:
Loke Genevo, Montreux + formous
PARIS AREA UNIFURNISHED

\$365,000.

BOURDER, CO. Exciting 3 bedroom townhouse, stream, large trees.
\$135,000. For photo & details contact Denys Yon Renes 801 Brooklawn Dr., Render, CO. party, 374,804,469.

Misands bilda a sarri . . gaget) ti. Miller -William : Maria a 4 W. Khu, CET P. VIII. 🉀 sereni . . .

爾 花花 人。 Mark: - . . peter to . him Ath. . . . . president . **445** - 121 - 121 t. Oet 2 → H A N But . .

1967 . . . . . . . Withman. 6 **44** \$1.50 c and the many. Marie C. Bet to co He who is ... 競技元章 なべし ... 4\*1: \* h. ! 4 Transfer to Market Cons.

MAS TIN STATE OF MAN ... Att 2 21 . 12 \* MO ... (पर्यक्त ) Marin 15 AREA .... 34e. . . Magazine at 1 ्रे**श्वरक्ता ह**ें व **\*\***7 240 E Fred 15th 1 . . . Francis für Min.

X.4.

40.0

4 ·

11.0 Water Land ومراشيها ورا water of the 555 T . 14 **1971** 

1 The

1 1

1 1 TO THE

101 ·

3**1** 

14 7

**11** 14. 5

3.37

推禁证

**建**木\*\*\*

5.4

r sponsor held the ty to end ams. "It's [II would ompete in ports and

vessional

the South

ay in the acland of mese game of ecord that ısaki. The owns the said in ar

power an rt io Caetar a half mi fast iim n de Sou 142 meter

on the ra ์ ruled นี้

> poneme ov Sunc single ( Cmry

Vas Was

INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 16, 1984

AUTOS TAX FREE EXPERIENCED CAR TRADERS for Mercades, BMW, Parsche, offer full service import / export US DOT & EPA for tourst & deoler, Coccurvide Molors, Terstesgenstr, B, 4 Duessel-dorf, W, Germany, Tel. (5) 211 434646, Telem \$597374. TRANSMUNDI BEGIUM, 21 Gestel-seboon, B-2241 Zoersel, Anhwerp, Tel-03.384.10.54 Th. 32302 Transm 3 In-stock Mercodes, BMW, ASC. ROLLS ROYCE SHADOW 1 1972. Original left-hand drive, silver, silver-gray roof, ten hide. 12,000 miles, empercodale history, \$29,950, Tel. Log-don (01) 907 3666, th. 291871. Alon Sindoir - Rolls Royce Specialists. UK.

かかいいいちの

**AUTOMOBILES** 

**AUTO SHIPPING** 

FRANKFURT/ MAIN-W. Germany. I Isermann Grabit. Tel: 069-4807 Fict-up all over Europa \*ro/ro-ships

TRANSCAR 20 rue Le Sueur, 7511. Poris. Tel: 500 03 04. Nice: 83 95 33 Antwerp: 233 99 85. Connes 39 43 4

**AUTOS TAX FREE** 

TAX FREE CARS

**ROLLS ROYCE** 

BENTLEY

Worldwide delivery

de Middelbourg 74-82

1170 BRUSSELS

TEL: 2-673 33 92

TLX: 25459

**BUY YOUR** 

NEXT CAR

TAX FREE

AND

**SAVE** 

WRITE FOR FREE CATALOG TO:

SHIPSTOE For Free Cors &V. P.O. Box 7568 1118 ZH Amsterdam Airport The Netherlands

Tel: [020] 152 833. Teles: 12568

ROLLS-ROYCE

BENTLEY

BRITISH MOTORS

WRIGHT BROTHERS

MONTE CARLO
Principality of Monaco
Tel: (73) 50 64 84
Teles: 469475 MC
Official Direct Factory Deal
Con Supply Worldwide
Listelblahad, jacos. 1925.

TRANSCO

TAX FREE CARS

p a constant stock of more to hundred broad new cost.

competitively priced.

competitively priced.

d for free catalogue & stock list.

Transco SA, 95 Nocodelana,
2030 Antwerp, Belgissan
Tel: 03/542 62 40 (10 ines).
Tbs: 35207 TRANS B.

TAX FREE CARS

P.C.T.

Largest Shownoon & Inventory All moles, oil models, brand new faction 1, 2008 Antwerp, Belgium Tel: 9/231 90 Tx 32546 PHCART B Apply for our colour catalogus

makes for workhyide delivery from the Send for a TAX-PREE cotolog the Send for a TAX-PREE cotolog

POB 214, 3430 AR Neuvergein Holland Tel: (0) 3402-41346. The 76068 EAB N.L.

NEW MERCEDES CARS
Direct Dalivery From Stock
500 SR, 500 SEC, 500SL
500 SB, 380 SEC, 300SL
Porsche Correro, Porsche Turbo
Autobores-Seed Grabil
locksunestir 103, 4330 Rectinghousen
fel 072341/7004 Tx 829957 AHS 0

Inverseliste delivery from stock 280 S.S.SE, 500 SELSECS. RUFFE INC. Tourestr. 52, Fronkfurt, W. Germ. Tel. 069-232251, The 411559

INTERNATIONAL CLASSIFIED

(Continued from Back Page)

REAL ESTATE

TO RENT/SHARE

SWITZERLAND

7-ROOM RIBNISHED HOUSE with garden and late view to rent for 6 marths as of sid-lanuary 1985. 5 minutes walking distance to detret and train staten in Kusnacht/Zurich SF4500 + extras monthly. Call or write to: 01/911 04 68 - Zurichstrates 124, CH-8700 Kusnacht

GENEVA FOR 3 MONTHS, furnished flat to rent. 2 bedrooms. SF4500 a month. Call 84 31 07

REAL ESTATE

WANTED/EXCHANGE

CANADIAN FAMILY SERS 4-best-room house in southers Fronce for 1 year from July 1, 1985. Furnished with mojor appliances & central heat. Up to P9000/morsh. Contoo: F1 Toller 38 Reteasures Terr., Oftwois Contools ICC 389, Tel: 613-226-5129.

NO. SEY, ISS 015-200-3167.

LONDON NEW YORK. Worsted fully furnished one or two bedroom flot in Monhatton in exchange for fully furnished 3 bedroom flot with central heating in central London. Lesse from 6 months from Jon 1st. Company let.

Tel: 01-402 2585 evenings.

OPERA SINGER REQUIRES 2-bed operiment in Lyon, December 26 February 3 & in Brussels February 20 March 17, Tel: 01-977 4057 UK.

EVEN FOR SHORT TERM, seek oper-ment for rent Poris, Excellent income Soroline, Tel: (1) 544 39 40.

EMPLOYMENT

EXECUTIVES AVAILABLE

EARAU HVES AVAILABLE

INTERNATIONAL SAIES & Markeing
specialst, LIK Notioned, 40, fluent
french, English, good German, Italion, Russon, Treck record with top
multisothomols, SAIT, R. I. Reynolds,
American Express Cord, La Must de
Corties, seals chollenge in Europe,
Box 5000, LNIT, 63 Long Acre, London, WCZE 9.H.

NOONT A BEA MAMAGER 24

don, WCE 984.

EXPORT AREA MANAGER, 34, French, English, German) 6 years experience Africa, For East, in heavy products, seeks assignment for regional responsibilities in the For East. Writte: The Advertises (RI), FO Box 1288, Manwell Road, Singapore 9025.

GENERAL POSITIONS AVAILABLE

U.S. AEROSPACE marketing firm has

U.S. AEROSPACE morketing firm has opening for female representative for its Paris office. Person must have elegant appearance with fluorey in Inglish & French, Knawkedge of German desirable. Thorough experience in P.R., exhibitions & general office ordinistration a must. Flighty interesting work with some inter-faropson travel involved. Only person meeting these quaffications need apply in full confidence by forwarding detailed resone & photo to: American Aerospool Industries Inc. 550 Manneroneck Ave., Harrison, NY 10528 USA.

OVERSAS POSITIONS. Hundrads of top poying positions available. Tor free incomes. Amactive benefits. Op-portunities for all occupations, free details. Oversees Employment Ser-vices, Dept. HT, P.O. Box 460, Town of Mount Royal, Quebec, Canada H3P 3C7.

AMATURE PHOTOGRAPHER needs femcle partner - assistant for exciting travel photography worldwide. Al expones pard. Bas 53, Marausi, Greece. (Please include recent photo).

GENERAL

POSITIONS WANTED

AN ASSET IN WAITING Successful community newspaper publisher-aditor with over 30 state, notional owards. Seaks new challenges. Extensive travel background. Knows, St. Lonko, Trained, observant journales strained experienced as business menogen. Am 39, married, no dakten. Seak staff position in international service effort, project monogenent, tourion, hotels, ordinest. For resume, write Garry States. Am 39, Nealsvalle, WI 54456 U.S.A.

WI 34430 USA.

SWISS GENTLEMAN, 34, morried, 7
years experience as four Conductor,
6 years on P.A. to important husaness,
mon, seeks similar position with prowater posit

tellent references. Speaks English, German Italian, French, Spanish, En-gaging personality, discreet, loyal Free to brovel/relocate, Will consider any offer. Box 1424, Herald Tribune, 92521 Neutly Cedex, France.

ATTRACTIVE Young Lody, London bosed, freelonce interpreter, French, English, German, very interesting CV, tools for new assignments, Col 01-245 0080 UK from 1 p.m. to 9 p.m.

ISRAEL JOURNALIST WISHES IN COVER brook for publications work-wide. Fluent English, Tel. brook 3-223334 or write to P.O. BOX 18247, TEL AVIV, ISRAE.

SECRETARIAL

POSITIONS AVAILABLE

MINIERVE SEEKS for AMERICAN FIRMS in PARIS: English, Belgion, Dutch or German socienties, Innovidence of French required, English shorthand. Belgishs. Write or phones: 138 Avenue Victor Hugo, 75116 Foris, France. Tel. 777

TUESDAYS

A SECRETARY TO WORK with stud group of designers. French, English and enthousiasm. Please phone 271 40 90 Paris

EDUCATIONAL

UNIVERSITY LECTUREES
Needed in Computer Applications,
Computer Science & Information Sys-tems Management. Part-time or tell-time positions potentially available in Lanuary or March 1985 or for academ-ic year 1985-86. Graduote degree required.

THE UNIVERSITY OF MARYLAND Im Bossidom 20 6900 HEDCEBEG West Generary (0) 6221-37658.

NEEDED Americans with experience in TER, for businessmen. Working po-pers required. Tel Paris 622-6366, weekdoys 9 to 6.

POSITIONS WANTED

ALWAYS AVAILABLE - AU PAIRS, children's noney, neuro's helpers & oil bronches of 1st does live-at domestic help worthwide. Coll Soons Bureou, London 730 8172/5142 (24 hours) L. C. EW AGY. The 8505670SI CANE G.

HOUSEMANI, CAEF, volet, oge 38, highly recommended by previous employer, very michile, sober hobits. Seeks employment crywhere, fry Stoff Consultanix, 7 High St, Aldershot, Hants. 0252 31536f UK Leanced

ALWAYS AVAILABLE LONDON only bobyminders & 1st dass doily made. Call Societ Bureau, London. 730 8122/5142, LIC.EMP. AGY.

ENGLISH NAMENES & Mother's Helps free now, Nesh Agency, 53 Church Road, Hove, UK. 1ek (0273) 29044/5

SEEK DOMESTIC POSITION, room & bourd, Write DEVOC EXIANE, Pod-gorska 15, 41000 Jagreb, Yugoslovia

AUTOMOBILES

GARAGING &

CAR STORAGE

Now ovallable in Lendon ious areas, 50° + VAT per month Collection/delivery if required. Totally helpful company.

MENCEDES - BENZ 280 SEL, mint condition, 1976, dark blue, beige leather seets, automotic, oir conditioned, storeo radio/coasete Brusparler, storeo, corly 18,349 laianteers, seeting roof, only 18,349 laianteers, seets (seene plates, garaged Zurich, seamet offer \$10,000. See \$0006. LH.T., 63 Long Acre, London, WCZE

ROLLS ROYCE Corniche Convertible, July 83, 2,300 km, metal/metal. New condition. Tox: Iros. Tel Connes France (73) 37 37 51.

**REAL ESTATE** 

TO RENT/SHARE

**CREAT BRITAIN** 

SUPERS FLAT PRIME LOCATION in Knetholoridge, 2 badrooms, 2 badrooms, fully equipped including cat-lery, crockery, lines, decorated by professional intenior designer, avail-able now. Company left preferred £350/week Tel. UK, (0483) 577412

LUXURY SERVICED FLATS in Mayfair and Kensington are the atternatives to

cmd Kensington are the othernatives to expensive heats accommodation. Contact Awdeh & Company, 155-157 Oxford St., London WT or phone 01-434 1701. Tbs. 266746.

LORIDON BAKER ST. Self-catering holiday flots. Fully equipped, color TV. Erien, sleeps 1-6 persons. Self-contented from 500/week. Crowford Holiday Flots, 33 Crowford St., London W1. Tel: 01-402-6165.

BBHR & BUTCHOFF. A longe selection of properties in St. John's Wood, Regents Park, Swiss Cortoge, Hamp-steed & enworse. 6 months + 1-1 01-S86 7561. The 883168 ACO G

RENSTANGTON GARDENS SQUARE Indictory fluts from £165 per week. Contact Ooss Holicoly Fluts, 41 Kensanton Geordens Square, London VI. Tel: 01-221 7627 11: 29:5890 OASIS G

CHEISEA WITH OWN BOOF terrors, 2 double bedrooms, large reception, onlique furniture, large distrib, latch-en, all opplances. E165 per week, Tel-01-473 2971. Evenings 01-870 0/03.

LONDON. For the best furnished flots and houses. Consult the Specialists: Phillips, Key and Lewis. Tels London 839 2245. Telex 27846 RESIDE G.

FOR PURNISHED LETTINGS IN S.W. London, Surrey & Berkshira, Contoct MAYS, Ousholf (037 284) 3811 UK. Teless 8955112.

LONDON. For quality furnished apart-ments & houses to rent for 6 months to several years. Call Anscombe & King-land on Landon 722 7101, tb. 259660.

CRESHE & CO. Excitent selection of houses & flots to let in North, North-West & Central London, Rent £100 . £850 per week, Tel 01-625 8511.

CENTRAL London, Lunary furnished flot, American bitchen, £280/week-sleeps 4 or £175/week sleeps 2. Tel: 084421 2204/01-486 3415 (UK)

MAYFAIR, SUPERS furnished 2 bed-room ficts from £200 per week, Tel-London 01-589 8223, UK

LONDON MAIDA VALE W9. Fur-eizhed flot. Sleeps 3, 15 mirutes Moz-ble Arch. Tek 01-904-3263.

CMAS IN LONDON. 4-bedroom for-

nished old Hampstead house 44 week-let from Dec.9. Tel: 01-435 4323

LONDON W1 FLAT Dec 8 - Jon 33 \$120 week, Tel: 01 499 0925

HOLLAND

PETER BRUIN MAKE AARDU

Int'l Housing Service-Rentals

DUTCH HOUSING CENTRE B.V.

FOR RENT; HILVERSUM, VILLA I

distinctive area now int school.

Beoutiful garden, complete privacy.

Donkervoort, Trompentsergweg 10,

1217 BE Hilversum

TTALY

SILVI REAL ESTATE AGENCY Ren furnished / unfurnished upgrimen

MILAN FURNISHED APARTMENT to let \$700 monthly, London 870 0512.

MONACO

MONTE CARLO

in knowing co-op, 1-4 room flox, Universal Office, Les Aconthes, 6 Ave Gronniers, Monte Corlo, (93) 305228

PARIS ARKA FURNISHED.

HABITAT

INTERNATIONAL

9 Tue Rayale, 75008 Paris 265 11 99 / 265 47 47 Telex 640 793 F FURNISHED RENTALS

BOUGIVAL

Beoutiful house, 220 sq.m. Iwing space, 3 receptions, 4 bedrooms, perfect con-dition, period furnishings, on 4000 sq.m.

225 67 02

74 CHAMPS-ELYSES 8th in the heart of business district. Studio, 2 or 3-room apartment One month or more. Mointenance teles, reconsion facilities, LE CLARIDGE 359 67 97.

NEULLY NEAR BOIS, 130 sq.m., high class, 4/5 rooms + maid's room, parting, becautiful orisique furniture, oil comforts, 4th floor, F14,000 oil included.

NEVEU 743 96 96

CHAMPS ELYSEES, HIGH CLASS stu-dio, surmy. Tel 562 9332.

ST. NOM. Near Golf, unique buy-leose on 3000 sq.m., 220 sq.m. mod-ern vilic, 75 sq.m. reception, freplace, family room, 4/5 befrooms, scuipped lotthen, 15,000 / month Coloner Possori, Your American Red-tor in Pors. Tel. 052 92 24

SPAIN

ANDALLICIA, country house, fraction-ing area, near sea, sleeps 6-6, 2 boths, furnished. from June. Brown, 47 Lonstwone Rd, London W11, UK

RIVER PLAZA CORP
DAG HAMMARSUGAD TOWER
Quodity Investor-Owned
Condominum Aportments in
New Full Service Building With
Swemming Pool, Health Cub, and
Houseketping Services Available
Immediate Bental

SPECTACULAR

1, 2, 3, & 4 Bedroom
Apartments from \$2420
ihed Apartments Also Avoi

NYC 60's W. LINCOLN CENTER GREAT VIEWS OF CENTEAL PARK WEST
2 bedroom oportment, Additioned mod's room possible, Formerly 2-2 bedroom oportments combined. Overseed hwing room & moster bedroom, 3 full boths, port, 8, 6by views, Doomton concerge building, Roof top pool, Corporators or diplometrs welcome, 1 to 3 year lease. Bir. 212-26-4500 BROKER COOPERATION INVITED

ALEXANDRIA, V.A. Lovely colored, 3 bedrooms, 2½ both, formel fiving 8 during rooms, 2 freplaces, Central dir. Londscoped, 2 freplaces, Central dir. month, 703,750-2187, Box 1440, Her-old Tribune, 92521 Neurily Cades, Frence

MONTREUS/ LARE GENEVA. Fully equipped opertment to rent, 3 rooms, equipped opertment to rent, 3 rooms, guest, own on loke and Alps, near formous so resons. Tet: [21] 64 58 91. 7.9cm / 6 10pm.

NYC . 47th St Bost

Rome 06/495 6394.

ekone rentals. Valeriusetr. 174, terdam, 020-521234 or 623222.

LEGAL SERVICES PASSPORT PROBLEMS RESOLVED
within 4 weeks. Cost in \$12-20,000
ronge. Only first porties in Europe
with serious references.Lameco,
Aportodo 195, Albed/Alic., Spoin. HOW TO IMPORT A BIROFFAN
CAR INTO THE U.S.A.
This document explains fully what one
must do to bring a car into the U.S.
safely and legally, it includes new &
used European auto prices, buying tips,
DOT & FFA conversion addresse, aston clearcone & shipping procedures
as well as legal points. Because of the
strong dollar, you can save up
USS16,000 when buying a Mercedies, or
BANV in Europe & importing it to the
Strates. To receive this marsual, stee:
USS18.20 (add USS1.20 for postogelP.L. Schmidt, Postinch 3131
7000 Stuttgort 1, West Germany, In
PRANCESSEY MARNAY Germany. U.S. LAWYER - conceive bladfora-TION. RANK T. HOLLAND, 6009 Belmand Ave., Suite 203, Houston, Texas 7705.7 Tel: 713, 789-0904, (No. Board certified).

MANAGRATION & BISSNESS viscs to USA S.I. Levina, Esc, will be in Toleyo 11/14-21, Local phone (03) 356-0417. In USA (202) 232-6617. Telesc. 250004/LEVISADC. SERVICES

YOUNG LADY PA/Interpreter & Tourism Guide PARIS 562 0587

> PARIS P.A. BILINGUAL YOUNG LADY PARIS: 520 97 95

YOUNG MULTILINGUAL LADY PARIS: 525 81 01 AMSTERDAM LADY COMPANION P.A., educated linguist INIT'L TRAVEL (020) 18 21 97

WHY NOT CONTACT a bilingual young lady personal assistant for dis-ing, shopping, learning & travelling, etcl Tel: 223 04 61/62 Paris. INIT'L YOUNG LADY OUTDES, roulf-linguol, sophisticated, educated, for day and damers in Paris and Airports, Tel: Paris 527 90 95 OURNG GERMAN LADIES, multipoud, to your immediate service in Europe. "Non-stop from Brussels to Europe. BRUSSELS 222/734 38 86.

ARIS V.L.P. LADY — 553 62 62. Young, sophisticated, educated, En-olish, French, Spanish, Italian, PA in FARIS & INTIL TRAVEL COMPANION LONDON. Young German/French oli-ance to meet you on your visit to London, Tel: UK 01-381 6852. NTERNATIONAL BEAUTIFUL People UNI.TD. USA & WORLDWIDE. Tel: 212-765-7793 / 765-7794

AMS 527 OI 93 PA YOUNG LADY Why not communicate with me in languages even if I have to travel? SOCIETE DIANE PARIS 260 87 43 Men & women guides, security ing car services, 8 cm - 12 pm. PARIS SOPHISTICATED YOUNG lody, educated, companion, French, English, Irolian spoken, 825-8073. DO YOU NEED A FRENCH-ENGLISH-Spenish specking young lody guide Tek 531 3666 Poris. PARIS NOTE THIS PHONE AT ONCE 757 62 48, Trustful V.J.P., lody, travel

SINGAPORE INT'L GUIDES, Colly Singapore 734 % 28. Composion, Tel: [93] 61 78 63. PARIS YOUNG LADY 341 21 71. VIP PA & bilinguol interpreter. ATHENS, Lody companion and person of persons relicions. Tel: 8086194. HONG KONG/KWIN-3/683-379.

LOS ANGELES - Lody composion & guide, 714-828-3238, TOKYO 442 30 63 Soundingvion YOUNG LADY COMPANION, Lon-don/Heathrow, Tel r 244 7671 YOUNG, MAN. COMPANION & guide, Free to travel UK: 01-385 3439 BILINGUAL ASSISTANT to business MUNICH - Sophisticated lody compor rion and City guide, Tel: 311 79 36

RUSSELS YOUNG LADY Companion multilingual guide, Tel: 344 08 90 PARIS 747 59 58 TOURIST GUIDE Int Airports 7 a.m. to midnight, OUNG LADY 01-245 9002 London PARIS YOUNG LADY, tourist guide. Tel: 807 8495. TOKYO 645 2741. Touring & shop HAMBURG - Young Lody companion, multimgual. Tel: 2/98168. GREEK LADY IN LONDON as com-

FOR SALE & WANTED DIESEL GENERATOR set 600 KW, consisting of 4 EA, Worthington diesel engines, 4 EA generators and of related components. FOB Anchorage, Alaska. Condition file new. Immediate delivery of 1/2 new price. Aerotoc Inc., Wassipop, Canada The 07-5527 Tel: 1-204-633-1999. TEMPLES A selection of benefits where the comment of the comment o

PEN PALS CORRESPOND with Lodies - Gentle-rates Worldwide Through Direct Service, P.C. Box 1105, Loxobaschee, Florida U.S.A. 33470. ELDERLY FRENCH WOMAN wishes to correspond with American friends. Write Madame FARINA, 23 Ave. MacMahon, 75017 Paris.

Place Your Classified Ad Quickly and Easily INTERNATIONAL HERALD TRIBUNE

By Phone: Coll your local IHT representative with your text, You will be informed of the cost immediately, and once prepayment is made your od will appear within 48 hours.

Cost: The basic rate is \$9.10 per line per day + local toxes. There are 25 letters, signs and spaces in the first line and 36 in the following lines. Marinam space is 2 lines. No obbrevious accepted.

Credit Corde: American forms. erican Express, Diner's Club, Eurocard, Master

LATIN AMERICA Bogoto: 212-9608 Buenos Aires: 41 40 31 (Dept. 312) Corocos: 331454 wii 431 943/431 Guerraquit: 4 Lime: 417 852 Peneme: 64-437? Sen Joses 22-1055 Amsterdam: 26-36-15. Athens: 361-8397/360-2421, MIDDLE EAST

Brussels: 343-1899. Bahrain: 693592. Jordan: 25214. Kuwait: 5614485. Quior: 416535. Copenhagen: (01) 329440. -conne: 29-58-94. Saudi Arabia: Jeddah: 667-1500. Lisbon: 67-77-93/66-25-44. Londor: (01) 836-4802. Madrid: 455-2891/455-3306. FAR EAST Milcet: (02) 7531445. Bangkok: 390-96-57. Norway: (03) 845545. Heng Kang: 5-42090. Hang Kang: 5-42090. Manilar 817 07 49. Secol: 725 87 73. Singapere: 222-275. Tuiwan: 752 44 25/9. Rome: 679-3437. Tel Aviv: 03-455 559. Vienna: Contact Frankfurt AUSTRALIA

New York: (212) 752-3990

Sydney: 929 56 39. Melbourne: 690 8233.

World Airways President Quits

**BUSINESS PEOPLE** 

United Press International OAKLAND, California -World Airways has announced that its president of six months. Donald L. Beck, had resigned. He was immediately replaced by Arthur H. Hutton, a senior vice president for Pan American World Airways. Mr. Beck left Western Air-

lines to join World on May I just after World had completed a plan to swap \$50 million in debt for stock and to defer payment on other debt. No reason was announced for Mr. Beck's resignation, accocced Mr. Hutton, 53, an attorney.

has 16 years of airline experience, including two years with Continental and 13 years as general manager of British West Indian Airways.

Dow Jones & Co. Is Promoting 2 The Associated Press

NEW YORK — Dow Jones & Co., which owns The Wall Street Journal, has named Peter R. Kann and William L. Dunn executive vice presidents, effective Jan. 1. Mr. Kann, 41, who will continue as an associate publisher, will become president of the international and magazine groups.

Mr. Dunn, 48, continues as president of the Information Services group, which includes Dow Jones business and financial news wires and electronic publishing ventures.

The Associated Press

LONDON - The British gov-

rnment on Thursday rejected pro-

posals for cheaper pre-Christmas

air fares between Britain and the

The Transport Department is-

sued a statement saying it turned down the proposals because it

feared the lower fares would expose

British airlines to antitrust suits in

British Airways, Trans World

Airlines and Pan American World

Airways last week proposed a round-trip fare of £259 (\$329) be-

United States.

U.S. courts.

Yuills, Bruxelles-Lambert Plan Subsidiary in Australia

LONDON — Banque Bruxelles subsidiary. He will be based in Mu-Lambert and Yuills Australia Pty. ecutive director for Europe of Miare planning to establish a subsidiary next spring in Melbourne cropro loternational and had worked for 21 years for Rank Xecalled BBL Australia Ltd. With an initial capital of 20 mil-rox GmbH in West Germany.

lion Australian dollars (\$17.2 million), the subsidiary will be active state-owned aircraft engine group, in corporate banking. The share-holding will initially be split equal-by between the Polymer back ly between the Belgian bank and Yuills, an Australian mining group that has diversified into financial services. When the transaction is complete, BBL will assume a 60percent stake and Yuills will hold BBL has appointed Tom Urban

as deputy chairman of BBL Australia. He had been chief executive of Elders Finance & Investment Co. Peter Miller chairman for the 1985 in Melbourne. Jean Frere, a former calendar year. The insurance group general adviser to BBL, will be the elected Murray Lawrence senior unit's chairman With its Australian subsidiary,

BBL is expanding its presence in of Mobil Corp., has appointed Werner Bruck business managerthe Asia-Pacific region. It has a full branch in Singapore and a repre-sentative office in Tokyo. industrial packaging. He will re-main in Virton, Belgium, where he was Northern European sales manin Europe the bank has full branches in Madrid, Milan and London and subsidiaries in cities in

Switzerland, Italy and France.
Algemene Bank Nederland has appointed Rob Hazelhoff chairman of its managing board begin-ning May 1, 1985. He will be based in Amsterdam and will succeed Andre Batenburg, who will be retir-ing. Mr. Hazelhoff is a member of the Dutch bank's managing board. Cap Gemini Sogeti, a French

oy, has appointed Werner Brodt director-general of Cap Gemini data Information Systems Ltd. He

mid-November to mid-December, sion.

Similar reductions were pro-

posed for other trans-Atlantic

routes. The lowest fare Britain has

approved for the three airlines is

Transport Secretary Nicholas

Ridley cited the same antitrust con-

siderations Oct. 18 in rejecting ear-

lier proposals to offer the low fares

partment said it "continues strong-

through the winter.

opened a representative office in Beijing, the latest move in its plan to expand in Asia. Lars Isaksson, who is deputy managing director of Deutschland, its West German the bank's affiliate in Hong Kong. nich. Mr. Brodt was previously ex-

Hawker Siddeley Group PLC.

Lloyd's of London has re-elected

deputy chairman for the same peri-

Mobil Plastics Europe, a division

was named to the additional post of Beijiog representative. Charles Chan has been appointed assistant representative in Beijing. Rank Julius Baer & Co., the Zur-Rolls-Royce Ltd., the British ich-based private bank that specializes in portfolio management for private and institutional clients, ing chairman on a part-time basis following the death last week of Sir William Duncan, the former chairman. Sir Arnold is chairman of

will remain in Hemel Hempstead.

PKbanken of Stockholm has

north of London.

has opened a representative office in Geneva and named Hans Fischbacher representative. He had been in the bank's portfolio management department in Zurich. Rolls-Royce has also named Ralph Citicorp has appointed Glen R. Robins managing director io Moreno to the new post of regional charge of company operations, Mr. Robins was formerly director of the group executive in charge of iovestmanufacturer's civil engine group.

ment banking activities in Europe, the Middle East and Africa. He will remain in London, where he had served as Citicorp's senior corporate officer for Europe and the Middle East. He will be succeeded in that post by Richard J. Lehmann, who formerly beaded sever-al of Citicorp's retail banking oper-ations in the United States. In addition, the New York-based Citibank has appointed Gordon Phelps as division head for Northern Europe. Mr. Phelps, who will be based in Brussels, was Citibank's regional senior officer for the Gulf and Pa-McDonnell Donglas Corp. has appointed Jeremy Causley to head kistan. He succeeds David S. Van Pelt, who becomes Citicorp's senior McDonnell Douglas Information corporate officer for the Asia-Paci-Systems International, the internafic. Also, Norman Spence is to head tional arm of the company's inforthe services management group of mation Systems Group. Mr. Caus-Citibank in Britain and will assume ley will begin his new job in January. He is currently senior vice responsibility for all operations relating to customer service. He sucpresident of Microdata Corp., a subsidiary of McDonnell Douglas, ceeds Al Rothaus, who is returning to New York, Mr. Spence moves to London from Brussels.

> Israeli Inflation Exceeds 1,200%

TEL AVIV - The annual

### **Britain Bars Low Holiday Air Fares**

tween New York and London from native but to come to this deci-The proposed fares were only £1 higher than the £258 London-New York round-trip fare offered by

| Transer/Min Con/Mad. Compon Next | Bid Askel | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5%-79 | Oth-5

Virgin Atlantic airlines of Britain. Virgin Atlantic's president, Richard Branson, has contended that the large airlines wanted the lower fares to drive him out of business in the same way that Laker Airways was forced into reorga-On Thursday, the Transport Denization in 1982. Laker's liquidators have filed a

ly to support the principle of lower fares in civil aviation," but added ed States against 10 American and that "the government had no alter- European carriers.

United Press International

inflation rate io Israel bas passed 1,200 percent, the Central Bureau of Statistics announced Thursday. It said that the cost of living had jumped by record 24.3 percent in Octo-The Central Bureau of Statis-

tics said prices had risen by 339.3 percent since January. Projected on an annual basis. the October index would put the inflation rate at 1,260 percent

					294 23-1 100-50100.60
Floating Rate Notes	Nov. 15	Fui194/96 Genfinance 514-87 Genfinance 514-87/92 Genfinance 5-92/94 Gzb 512-89 Gzb 514-72	12% 14-1 108.10100.25 11 30-4 300.55100.25 12% 31-12 108.45301.55 12% 22-1 108.55108.65 11-2 108.65100.25	Offshore Ministr16 Pirell 1516-71/74 Pkbenken 5 -88/71 Queenstand 516-76 Renie 516-71 Canari Bk Scotland 516-86/94	294 25-2 97.10 98.10 294 19/12 100.20140.35 1694 9-5 100.23148.42 1294 27-3 100.73148.43 1794 16-1 108.30300.48
	and a second and Autol	Gzb 514-94	14.5 DR 95 99.00	Scitomo Syrrura	11m 24 1 100 45160 35
	Min cpn/Mat. Coupon Next Bid Askd	Gtb-ptrp Girn 5W-91	1334 TZ T1 100 40 100 45	Semula -94/2004	124 28-1 100.45100.55
Dollor	99/97 - 12% 26-3 100.65101.95	Grindays 514-72	12 29-3 100.03100.93		15.7 90 75 10B.12
Corp 5%-	90/95 12% 200 50100 69		121/2 1-2 180.36100.46	Scandinovian Fin 5%-apry3 Scandinovian Fin 5%-decy3	122 21-12 99 BR 99.23
Cot 514-9	4 tent 0.4 100 4010430 I	Great Western Fin 514-M Hill Semuel 54-M	77% 75-2 100.28100.43	Continued but Ein Start?	11% 25-3 100,40109.50
Constitution Children Constitution Constitut	A ON 77-11 01.05 78.15	Litt Comuni Parts	97.50 97.65	Earl Study	704 30-1 100.02100.12
		Historio Americano 514-75	1174 24-4 100.12100.22 1274 22-1 100.77100.07	Sect 54-70/73	1294 24-12 99-20 99-80 1294 3-12 99-90 100.10
Allied ITISD 34-74	onhoften 512-13	ic industries - 11	1314 15-1 99.50 100.00	S.F. Sweet	1214 19-12 99-50 97-55
Arob Bkg Corp 54-96 124 18-3 99.82 99.92 Chemico	1 200 by 516-96 PM 19-11 99-40 99-75	Indonesia-66/93	12 9-4 99.87 188.82 12% 5-12 188.00bid	Contacto Geografic 574-74/73	121-2 43 100 11101 21 101-2 9-5 100 22100 22
Artontic Fin Int -94 1792 28-11 99.00 99.00 Chemico		1bi 5V5-85	12% 5-12 100.000kd 12% 19-11 160.15700.30	Societe Generale 514-98 Societe Generale 514-94	124 TA 1 100 40100.5
Book Not Lovere 5 4-71 12 49.80 bid Christian	nin 8k 5%-91	reland 54-96/99	1234 14-3 99.98 100.00	Corlete Generale NOVT4 *	99.98 100.80
Banco Pinto 614-85 12V4 19-11 98-25 98-25 Chilcorp		Rep. Irekand 94	13% 104 108.07160.17 10% 27-4 99.75 100.10		12% 25-7 100.12100.21 12% 20-2 100.65100.2
Bk Of Greece -91/44	Sept 5%-96 17% 17-12 100,90101.00	II-I SYLIS	1014 27-4 99.75 100.10 1234 6-3 100.08160.18	Kingdom Of Spala 54-72 Sland Chart 545-90	YOUR TOUR HOLDINGS
BK Of Treiding 54-07 12 25-1 99-50 100.00   Citicord	· Undated - 99.43 99.23	Holy (Republic) 54-99 C. Hoh 54-87	1214 21-3 100.00100.75	Simulat Library States	13.00 7-1 100.34100.44
	76 - 21-11 99.63 99.75 - 22-11 99.63 99.75 - 22-21 18-2 99.98 100.03 17-24 18-2 99.98 100.03 17-26-3 100.07100.77	LP. Morpon 54-47	12%, 16-11 100,42100,52	SINKE CHUI ( SWIFF)	27 2 20 TON 07361 (C
Bk Of Montreol 5-96 10% 28-1 100.09190.19 Control	Urb Montreol 5%-91 12% 18-2 97.96 000.07	Koptel/72	TOTAL D.E. 300 20300 30	Stand Chart 5%-mar90 Stand Chart -perp	12% 11-3 100-37 17-42 12% 30-31 97-50 100-0
DL Of New York #6 11% 14-1 99.90 100.00   CCI 5/4-1	12-00 9-4 100.78100.28	Kielmort Berson 54-71	12% 19-11 100.03100.13	State Bk Of India 64-47	12% 30-11 99-50 100.00 12% 11-2 100.60180.7
	11% 9-11 99.95 bid	Ir lelcowort Renson 5%-10	12% 27-3 100.50100.40 12% 5-12 99V2 99.45	Complement Electrica SY2-08	170 11.9 100 74100.3
Bk Of Nova Scotta 54-94 117 744 100 40100.75   Ccf - 89	770 23.2 100.55100.45	Koreg Dev Bk 71.2-49	174 5-12 9912 99.65 17 94 99.37 99.87	Sumitomo Trust 514-72/94 Sundsyalibanken 5-85	117 11-4 79.90 Did
200 30 100 30100 CC 546-	12-12-100-53100-63	Korea Exchange 792-66	1044 30-4 100-43100-53	Sugnistra Mandals - 17	
Rk Of Tokyo - F	TZN 6-12 180 6100 50	Lloyds 5%-93 Lloyds 5%-92		Sweden 9-93	20 2 100 20100 8
DK OF TOKYO 3 TAN 120 TO 12 12 100 30100 40   Credit (	Ou NOTE 54-87/74 1274 0.4 100 88100 98	Lich 592-inits	121, 22-1 100,50100,70	Serction 5Vr-87/89 Sweden 5Vr-93/03	174 19-11 100-20100-7
Rt America 54-76 1746 29-12 100,000 101 Credit	PONTE 378-00 10 174 11-4 108-37108,42	Lico5%-B5	10% 145 100,00bld	Employ (Vall/V)	12% 4/2 100,42100,4
Bunkers Trust 5%-94 Ph 13-2 99-38 100.05 Cr Lyo Bonkers Trust 5%-94 Ph 13-2 99-38 100.05 Crediti	LYON 514-87 12 94 100,79100,89 LYON 514-90,97 12 94 100,79100,89	) tets 5Vs-lun89	12% 17-12 100 83100.93 12% 17-12 160 23100.33	Sweden perp- Talye Kebe 514-72/04	129. 19-11 99.82 97.97
Bonkers Trusi 5%-04 Pa 13-2 99.98 [00.08 Credit] B4 Arobe Invesi 5%-07/91 12 29-3 99.25 98.25 Credit   1794, 17-12 108.85100.25 Credit	Lyon 5%-96/97 12 9-4 100,77100,87	Lich 514-86 Lich 514-92	12% 30-11 160.12100.73		1214 10-3 100 25100.7
12% 17-12 108-AS100.25 Creoki	LYON 300 005 12% 29-11 100,37108-47	Malaysia 514-00(19/92	12 9-4 100.52100.67 1704 5-12 100.28100.30	Tokot Asim LSG Sterriggy	1212 12-12 100.15100.2 12% 14-2 100.49700.5
Bhi 5-99 11% 11-4 101,0010119 Credit		Malaysia 514-dec#9/72 Malaysia 514-88/93	12% 5-12 100-20100.30 12% 28-2 100.52100.42	Toronto Dominani Svess	1784 14.12 100.15100.2
Bu Indosuez 57-87 13% 21-3 100.40189.70 Credit	Lyon 5%-km82/96 12% 14-12 100.25100.23	Marie Horn O/Stros Steries	12% 30-11 99.95 100.05	TV0514-74/04	1144 5-11 984 9874 134 11-1 9943 1003
Bg L'Union Eur 5%-89 12% 29-12 100.31180.41 Cred N	124 18-1 100,63100.73 1011 5119 514-90/94 1216 11-3 160,82100.92	Mon Hon (Wkly) 54-76	94. 19-11 97.10 97.25	Tvo 5%-94/04 Union Bk Norway 4-80	13% 11-1 9993 1009
Big 51-67 109-30-4 100.70160.80 Credit	graftoll: -94 13R 11-1 100,40100.50	Marine Midland 54-74 Morine Midland -76	11m. 19-12 99.25 97.25	Union Sk Morway 54-97 Uning O/Seas Bk 5-89	1134 31-12 99.80 100.
		ANGTONE MIGHORIA TO	12% 30-1 100.82100.52 12% 24-12 100.92161.82	Williams + Glyns 38-71	12% 18-3 100.63100. 11.24 38-11 92.78 96.9 1134 2-4 100.10340.
Blos 5%-fon88 12% 23-1 100.45160.3% Credit Blos 5%-99 12% 13-3 100.25100.35 Dol 1d	igrafiolt % 12% 25-2 100,00100,00 pp 10% 13-5 99,74 99,84 pp 10% 13-5 99,74 99,84 pp 10% 13-5 100,05	Addigmd 5 -67	12% 7-12 100.57100.47	World Bank - 14	114 24 100,10300
	te Dite 514-71	Addignd 514-92 Midland 9-41	11 30-4 100,40100,78	Yekehema 5%-91/94 Zenirolesperkasse 5%-91	13% 14-1 160.55100
Bios 54-95 17% 52 100,55100,25 Doi 1d Bios 54-95 17% 522 100,57100,27 Doi 2d Bios 54-47 17% 22-3 100,57100,27 Doi 2d Bios 54-47 17% 37-1 100,10100,20 Den N		Abdingd 5-99	124 63 100,24100,34		
Bres 517-85/88 121/2 13-12 99.96 100.08 Denni	ork 54-jan68/95	Misul Fin 544-16		Non E	
Bnp 772-94790 10.00 4-5 100.00100.10 Denm	ork 50-00100790 1294 18-2 100,35100,45	Morgan Granieli 3-14 Mortgage Des 514-90/93 Mortgage Des 514-92 Noti Westpila 514-92	12% 11-3 1003918059		99.72 99.5 99.60 99.7 11% 21-12 99.7 99.5 10% 21-11 100.50 10% 15-11 99.10 99.2 11.50 17-12 97.52 99.5 10% 22-11 99.51 100
	NOTE 5%-64 12% 8-2 100.18100.28 12% 28-1 99.80 100.80	Mortonge Deg 514-92	12% 19-0 100.25109.40	Anz 97 - Be indomez 91 -71	99.40 99.7
Bro St. 76 12% 21-1 100 12100 12 Die 6	rst Ocat 54, 92/94 129, 22-1 99,80 108.80	Noti Westmin 516-71	12% 18-1 100,73100,83 12% 27-12 100,67100,77 11% 16-4 100,82160,95	Carrette STEE-TE	10% 21-12 19.27 19.3
Bq Paribos - perp 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 10135111125 De se 12% 10-12 1013511125 De se 12\% 10-12 101351125 De se 12\% 10-12 101351125 De se 12\% 10-12 1013511	ther Book 54-99 120/8 21-11 97-68 00.78	MUII Vensionin EV-PA	174 16-4 100,82100,95	Bot 5110 - 82/90 Ciricore Stio 5V-89/91	103. 15-11 99.10 99.2
Bq Worms 54-87/4 12% 42 100,3490,44 Drosd Brazilina Chersons 5-85 12% 37-1 100,35101.06 Dresd	124 ZF2 104 10H04AF		1894 25-4 100.83700.93 1294 13-5 100.15100.25	Cred Nati Stie 519-91/95	11.00 17-12 27.52 27.2
BOTCOYS OVETSULE F.OR 1794 17.12 120.90101.00 Elder	TOCO NUCLEON SWIPS 1974 25-2 100-24100.34		7234 25-2 100-43100-53	Decounct Site YJ/78	10% 27-11 99.55 100
Borrious Overneus 5-perp 104- 1-5 99,72 99,90 Edit	121- 11-2 100 74 101.04	Neste Cy 5%-94 New Zagland 5%-87	11% 94 HOULEDIEDLYD	King Bate Str. 14 Sect Stip Str. 10/93	10% 64 99.70 99.4 12% 24-10 100.45100 11% 27-12 99.45 99.1
Burckeys Oversoos 5-04 128, 4-3 100,18100.28 Edit 5	-73 100 26100 A6	New Zacland Steel 54-77 Nippen Credit Bk 54-70	1934 11-2 100-45100-45	Yorkshire Stig 5V-71/M	11% 27-12 99 45 99 J
111, 12-1 100.127100.27   Edb.	1200 21 100.57100.62	Mispon Credit Bk 54-85	193. 99.17 99.45 100.55	Linuxis Std -96	11% 22-11 100,00100
Bergen Sk 64-89 124, 39-11 100,17100.27 Eab- Bergen Sk 54-88-91 114, 12-1 100,17100.27 Ecb: Kingdom Of Berjalam S-84 139-9-1 100,15100.20 Eacts King Refs Sfig -94/94 1174, 11-4 100,25100.20 Exten	14.50 11.00.57100.62 14.50 12.00 12.	Nicono Cracii BK 847-00	12.00 16-1 100.42100.52 10% 9-5 100.00180.20	Prov N.Brutt St89/14	7234 19-11 9914 3/4
	ovie 514-49 1216 21-11 99.52 100.02	Nordic Int Fin 5%-17	124 19-11 100:20100:30	L1L500-94	18.75 15-1 91.63 91.
King Belg Silp - Per 124 11-2 100 72100 B First	Chicoso 54-94 12% 21-11 99.92 100.02 1 Interstate 54-95 12% 6-12 99.75 99.86	1 0420 544-400			
Coco 5%-90 12% 14-12 108/7310C.03 First	INC Break Size in				

Coce 5%-60 12% 14-12 108/31	THE PERSON NAMED IN COLUMN 1	7.30		ESCORTS & GUIDES
ESCORTS & GUIDES	INTERNAT	VIENNA - DESIREE ESCORT Service. Tel: 52-30-355.		
INTERNATIONAL	A CUMPEC I	ESCORTS & GUIDES	ESCORTS & GUIDES	LONDON OLYMPIA ESCORT Ser- vice, Tel: 01 3816852
	ESCORTS & GUIDES	ESCONIO E GO	The same of the sa	VIENNA VIP ESCORT SERVICE. Tal. (Vienno) 65 41 58
ESCORT	LONDON	ZURICH	ROME CLUB BURCPE ESCORT 8. Guide Service Tel: 06/589 2604-589 1146 (from 4 pm to 10 pm)	LONDON TRUDE ESCORT Service. Tel. 01-373 8849.
USA & WORLDWIDE	BELGRAVIA	Sementho's Escort & Guide Service Tel: 01/56 96 92		VIENNA ETOILE ESCORT SERVICE. Tel: 56 78 55.
Head office in New York 330 W. 56th St., N.Y.C. 10019 USA 212-765-7896	Escort Servica. Tel: 736 5877.	192 01750 70 72	CHEISEA ESCORT SERVICE.  51 Beauchamp Place, London SW3.  Tel: 01 584 6513/2/49 (4-12 pm)	NEW YORK: RENEE'S Escort Service. Tel: 212-581-1948.
212-765-7754		ZURICH	GENEVA +BEAUTY*	MUNICH - BLONDY & TANLA Scort Service, Tel: 311 11 06 or 311 79 00.
MAJOR CREDIT CARDS AND CHECIG ACCEPTED	LONDON	Tel: 01/252 61 74	ESCORT SERVICE. TEL: 29 51 30	LOS ANGRES - Gabrielo Escori Ser- vice (213) 276-3211.
Private Memberships Available			GENEVA - EXCLUSIVE	LONDON ZOE WEST Excert Agency Tal: 01-579 7556
This award-winning service has been featured as the top & most exclusive Escart Service by	BEST ESCORT SERVICE TEL: 200 8585	* ZURICH *	ESCORT SERVICE TEL: 022/29.13.74	MUNICH "STARWOOD" Excert + Guide Service, Tel: 089/4486038
USA & international news media including radio and TV.	122 200 000	GRIGER'S ESCORT SERVICE. TEL: 07/363 08 64	GENEVA HRST CLASS ESCORT	FRANKFURT - TATLANA'S ESCORT Service. Tel: 069/81 01 67
	ARISTOCATS London Escari Service		SERVICE WEEKIND + TRAVEL TB: 31 49 87	LONDON AQUARRIS ESCORT Service. Tel: 226 2386
* USA & TRANSWORLD	128 Wigmore St., London W. I.	MADRID TASTE	FRANKRUKT + SURROUNDINGS	STAR ESCORT SERVICE, London, Heathrow, Getwick 01-337 8656
A-AMERICAN	Tet. 437 47 41 / 4742 12 noon - midright	Tel: 4)17257 - 4)17602. Credit cords	May's Escort & Guide Service, Multilingual Tel (069) 43 57 63	LONDON GENIE ESCORT Service.
ESCORT SERVICE. EVERYWHERE YOU ARE OR GOL. 1-813-921-7946	LONDON		CHARLENE GENEVA	IONDON USA ESCORT SERVICE. Tel: 402 0557
Call free from U.S. 1-800-237-0892 Cell free from Florida: 1-800-282-0892.	Portman Escort Agency	MADRID STARS	Guide Service. Tel: 283 397.	VIENNA CLEOPATRA Escort Service. Tel: 52 73 88
Lowell Eastern welcomes you back!	67 Chiltern Street, London Wil	Tel: 2503496 · 2503494. Credit cords		MUNICH - FIRST ESCORT SERVICE, Tel. 915207 or 912314
	Tel: 486 3724 or 486 1158	SWITZERLAND	GUIDE SERVICE Tel. (020) 762842	DOMUNIQUE LONDON Escori Ser- vice, Tel: 289 7972
CAPRICE ESCORT SERVICE	LONDON	ESCORT + GLYDE SERVICE TEL: 0049-69-284865	AMSTERDAM: CLASS Escort Service Tel: (0) 20-198758	
1	KENSINGTON			KAREN FRANKRURT ESCORT Sw.
IN NEW YORK	ESCORT SERVICE 10 KENSINGTON CHURCH ST, WI TEL: 937 9136 OR 937 9133	Jasmine Escort Service	BRUSSELS, BELGIUM V.L.P. ESCOK & TRAVEL SERVICE, 02/537 33 93	LONDON BLOND ESCORT Service.
TEL: 212-737 3291.		Tel. 020-982563	DUESSEDORF - COLOGNE - ESSEN Exclusive escort service. Tel: 021	The second second Course Course

\*PRIVATE COLLECTION\*
ESCORT AGENCY
Fronkfurt + Germany
Tel: 06192/1744

AMSTERDAM CITY Escort Service Tel: (020) 34 05 07

AMSTERDAM, RIO ESCORT Servic 020-274074 or 08894-21991

BRUSSELS, CHANTAL ESCORT Services Tel: 02/520 23 65.

PRANKFUET SHANY ESCORT & travel service. Tek 069/55-72-10 Service. Tek

6799863

Tel: 935 5339.

LONDON ESCORT SERVICE. Tel: 937

DUSSELDORF/ COLOGNE/ ESSEN English Excert Service. 0211 / 383141.

HOLLAND-IB ESCORT SERVICE, 020-222785, 030-944530, 02997-3485. MADRID EXCLUSIVE ESCORT Ser-vice. Tel: 411 72 71

FRANKFURT SONIA ESCORT Service. Tel: 069-68 34 42.

MADRID BUTE ESCORT & guide service. Tel 2471221.

MILINECH/SALTHURG PETER mole Es-cort + Travel Service 089/3518226.

MUNICH - WELCOME Excert Service. Tel: 66 94 69.

NEW YORK \*JOLIE\*

ESCORT SERVICE

212-460-5657

FRANKFURT - KARELLES ESCORT Service. Tel: 069/ 62 86 05

**ESCORT-SERVICE** 

INTERNATIONAL

VIENNA "CHARME" ESCORT Ser-vice, Tel 02244-4191 til mednight.

0049 201 23 10 67

0 201 23 10 68

PRANKFURT + SURROUNDINGS FRANKFURT "TOP TEN" Excert Service. 069/364656 vice. 069/39-60-52.

FAL BUSH

period if the

Rais

Budale de .

PART TOWN

TELLINE TO

HA mile "

mai James 1

Receive

A warmen

merchic ....

Balting in 11 10

a marini

ed fund

lander in a con-

BOW TANK

ex ils: 421-10 11

Le France 100

i e ukrriji i i BEAT CHEST AND A

er et al.

WFEA TUIL TO IN THE

ቸቷኒቀረግ ነነ።።

awise ....

rem, CL ...

to al Ti :

and the same

kladar . . ...

ilvije. Vi

÷Ne L. . . .

and the

E15; :|, [...

\$ tay or Nya

File State of Mary

Gardin all and

D. West of

.apar

aticle (eg ...

Pea pearada Ata (d), h (d) !!

Ar Mill Lands A.

the Course

Talkana + 1 ... 1

KOREBO!

Hocke,

PARIES COMPERS NO.

Standings

ater the first time :::

Dot from 1

Rally in La

12. 4 ....

Editoral dist

med FIA

Micsell (

became the state

54 Composer Nicholas of

57 Impute

64 Became

verdant

65 Affectedly

proper 66 Beverly Hills

DOWN

Kid's girl

2 Oar section

3 Big letdown 4 "Life—

jest": Gay 5 Not any, in

memoration 8 Ends

9 Prefix with

15 She decorates

dresses

Nimes

1 Sundance

Great Britain

60 Empty 63 Valuable sheep

26 However, in poesy 27 Spanish linear

28 White poplar

\_\_\_\_," 1983 film 31 Eatery signs

32 Notched, as a

Abbr.
39 — ling
(Mme. Chiang
Kai-shek)

40 Proud papa's

proclamation 41 Cubic meters

42 Watch the

43 They idolize

49 Chief of U.S.

1952

50 Bowie or

51 Elbe feeder

58 Laughter, in

sausage center

52 Italian

56 Joins

Lyon 59 Electees

44 Actor Ayres 45 U.K. award for

field forces:

Beauregard in W.W. II

units

30 "Terms of

38 Way to go:

ACROSS

1 May and Maibin 8 Companion of

14 St. Francis' shaven crown —of You. 1951 hit song

18 Friend for François 19 Indonesian island

21 Siesta 22 Gainsay 27 Crooner Rudy 29 Derivative of oil of peppermint

33 Stood fast

6 Assembled 7 Exodus com-34 Zenda character 35 Dream evidence 36 "Inka Dinka puncture 10 Half a diam. -,'' Durante song 12 This, to Tomás 13 Profound

37 He cries wolf 43 John and Priscilla 46 Number in 'Lucia' 47 Lower in value 48 Kind of Jacket

20 Feature at the Guggenheim 23 What Father William was 50 Secret D.C. 24 Born 25 Parts of dols.

61 Fala, for one 62 Colette heroine New York Times, edited by Eugene Maleska

DENNIS THE MENACE



YOU PUT THESE FINGERS IN ITS EYES AN' YOUR THUMB IN ITS NOSE.

JUMBILE THAT SCRAMBLED WORD GAME
by Herri Arrold and Bob Lee **ORMUF** ZUGEA THE REASON SO MANY OF US ARE DISCONTENTED **TENTAX** WITH OUR LOT T'S NO LONGER THIS CUTLED

Print answer here: Jumbles DELVE EVENT SNAPPY OSSIFY Yesterday 5

What the nervous disc jockey lives on-SPINS & NEEDLES EUROPE AFRICA LATIN AMERICA 23 73 13 56 22 77 14 41 22 73 2 34 24 75 19 64 NORTH AMERICA MIDDLE EAST **OCEANIA** 

PEANUTS

BEETLE BAILEY

ANDY CAPP

WIZARD of ID

WE WON THE BATTLE,

SIRE. BUT IT COST

US DEARLY!

WHATS

COOKIE

DOING

ON THE

ROOF



THOSE PORK CHOPS WE'RE DELICIOUS YOUR SPINACH

SULKING

HOW BAD?

TEN

Thousand





WE DIDN'T THATS LIKE HIS MY RUTABAGA WIFES CASSEROLE RECIPE











BUCKS?





**BOOKS** 

LOVE, ANARCHY, AND EMMA GOLDMAN: A Biography

By Candace Falk. 603 pp. \$25.00. Hols, Rinehart & Winston, 521 Fifth Ave., New York, N.Y. 10175. EMMA GOLDMAN:

By Alice Wexler. 339 pp. \$19.95. Pantheon, 101 East 50th Street, New York, N.Y. 10022.

Reviewed by John Gross

An Intimate Life

66 T T all began with my dog, Emma, a beautiful combination Irish setter and golden retriever, with an alternately wild and loving disposition ... " In 1975 Candace Falk, at that time a doctoral candidate in political theory, dropped by to visit a friend who worked in a guitar shop in Chicago. When he found out that the dog with her was called "Red Emma Goldman," he recalled having seen some of Emma Goldman's letters in a room at the back of the shop a few years before. It turned out that there was a huge cache of correspondence — hundreds of passionate outpourings, all signed "Mommy," and all addressed to Ben Reitman, the doctor who was Emma's lover

from 1908 to 1917. Falk, who is now editor of the Emma Goldman Papers Project, was initially reluctant to make the letters public, but when it turned out that many other letters of the same kind were available in libraries and archives, she decided to make use of them in writing a book that puts far more emphasis on Goldman's private life than any previous biography. She also drew them to the attention of Alice Wexler, who had already embarked on her own biography of

lnevitably both biographers find themselves covering a good deal of the same ground, especially when they describe the high points of Goldman's career as an anarchist firebrand—the most powerful orator the movement possessed in America—from the 1890s onward. Even so, the two books complement each the curies and Morter has a current couch than other quite well. Wexler has a surer touch than Falk when it comes to Emma's early life in Eastern Europe and immigrant America, her Jewish background, the family pressures against which she reacted but which also did so much to shape her personality. On the other hand she unaccountably breaks off with Emma's deportation from the United States in 1919, when she still had more than 20 years to live, and it is to Falk that one must turn for the rest of the story - the return to Russia, the hitter disillusionment with Lenin's revolution,

the long exile in Western Europe and Canada. Wexler's general approach is cooler and more detached than Falk's, but she conveys much the same impression of the Reitman affair. Indeed, there is something to be said for a more compressed version than the full-blown one Falk provides. Emma's letters are torrid, theatrical, completely uninhibited; their initial impact is rather startling. But for the uninvolved reader, a little purple passion goes a long way, especially when much of it is couched in a private crotic language — all too easily decoded — about "the treasure box," "ML Blanc and Mt. Jura," and so forth.



Emma Goldman in 1934.

The affair was neither the first nor the life. Goldman's life - far from it - but it was undoubtedly the one that caused her the mon anguish. Reitman had much to recommend him in her eyes. He had an instinctive surge-thy for social outcasts, for instance (below studying medicine he had lived as a hobo), and without being a convinced anarchist himself he stood by her in public in ways that sometimes stood by her in public in ways that sometimes called for considerable courage. But as a lower he was a tough proposition — willful, self-centered, childishly crude, frequently unfaithful. And through all his adventures he as mained permanently in thrall to his mother. When he first read D. H. Lawrence's "Some and Lovers," he immediately - and excitedly identified himself with that novel's motherfixated hero.

Yet it would be very wide of the mark to think of Emma as his hapless victim. Not only did she reject his pleas to set up home with him and have children, she was also an overpower-ing force, determined to exact submission.

In Reitman, after a fashion, she met her match. The only other man in her life who measured up to her (but as a "chum" rather than a lover) was Alexander Berkman, the anarchist comrade with whom her name will always be linked. For all his notoriety, Beri-man was a less flamboyant figure than Reitman, but he had his moments. While he was waiting to be deported to Russia together with Emma, and he heard that Henry Clay Frick, the tycoon he had tried to shoot a quarter of ; century before, had just died, he is said to have murmured: "Deported by God."

Whatever her private faults, Goldman had public qualities that are hard not to admire warmth, steadfastness, a broad humanity.
Whether these biographies reveal someone in
whose grasp of fundamental social problems
one would have much faith is another matter, but neither Wexier nor Falk call her political stature into serious question. They have a good story to tell, and they are content to tell it as well they can.

John Gross is on the staff of The New York

### **BRIDGE**

taking his spade king.

By Alan Truscott

ON the diagramed deal South was able to set a very unusual trap, and East contract cannot be made, but duly fell into it. no other play would have been any better. East ohliged by

A normal auction led to four spades, which would have been defeated by an opening heart lead, or by the cluh ace if followed by a heart shift. But West made the normal lead of the diamond jack and South won in his hand with the ace. South can assume that the diamond suit will run, and the routine play is to cash the spade ace and continue the suit. This succeeds if the

East shifted to a heart, and South won with the ace and led a trump to the jack. He contin-ued trumps, taking the marked finesse against the ten, and

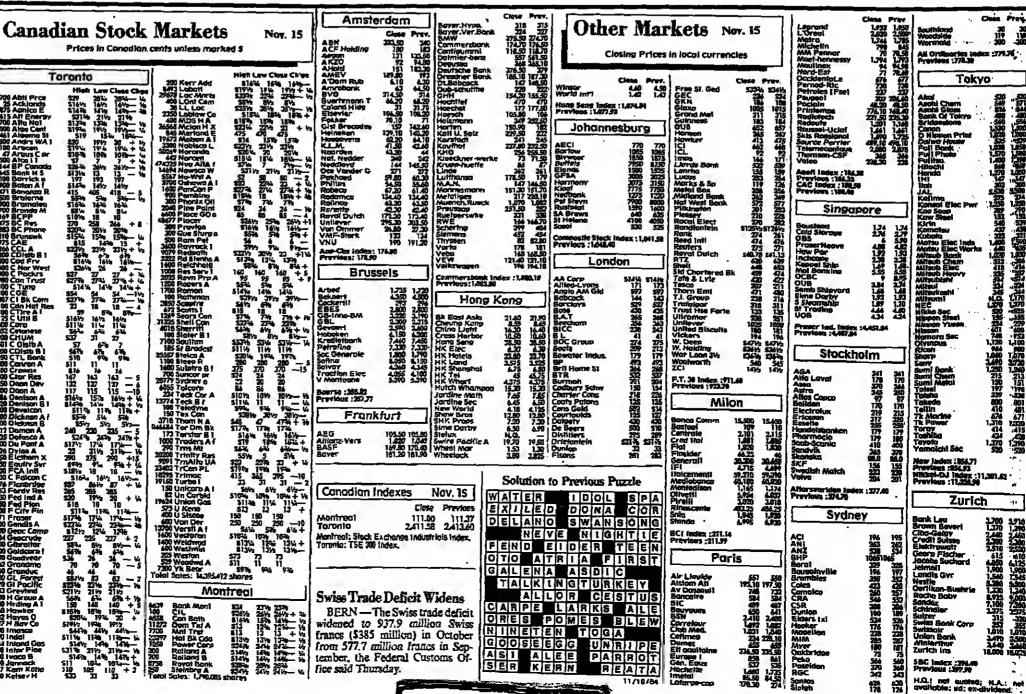
eventually ran diamonds to make an overtrick. A rather better defense for East after winning the spade trumps break evenly or if a king is to return a diamond, singleton king happens to fall.

But it fails in this case.

South dec.de.' not to worry throw hearts. East can ruff the

about a singleton king. Instead fourth round, but South is able he led the trump queen from to overruff and draw tramps, his hand at the second trick. If ending in dummy to score the

East allows this to win, the last diamond. NORTH (D) ♦ KQ983 ♦ J5 Now there was no defense. **♦**AQ652 ♥A842



هكذامن الأحل

#### **SPORTS**

### **Monte Carlo Races Canceled by FISA**

Compiled by Our Staff From Dispatches PARIS - The International justification. Auto Sports Federation (FISA) Thursday canceled oext year's Mo- der these conditions, the governmaco grand prix and the Monte ment has ended its mediation, un-Carlo Rally over a dispute between dertaken io the concern of the federation and the organizers. "FISA's president, Jean-Marie economy of Monaco, but also of Balestre, announced that both the the French regions concerned." world's oldest and most famous world's oldest and most famous Balestre had given Monaco a Formula One race and its most deadline of midnight Thursday

The Monte Carlo Rally was first dates to 1929.

Because of the unilateral break of negotiations by the Monaco an- posals it had put forward. thorities there is no further possibility that either of these two events be held," Balestre said.

The Automobile Clob of Monaco will be expelled from the International Antomobile Federacon (FIA), Balestre announced, FISA is FIA's sporting arm.

On Thursday, Jean Herly, a member of the Monaco govern-ment's cabiner, blamed Balestre for the impasse that led to Monaco breaking off talks in the dispute. He said the Automobile Club of Monaco would oppose the cancellation of the races the FISA's gen-

eral meeting and, if necessary, through the courts. The dispute centered un the Monaco club's contract with the U.S. television network ABC for rights to televise the grand prix. The club signed a contract with ABC lasting

through 1987 without the approval The dispute over the Monte Carto Rally concerned an unprecedented demand by the French Automobile Federation, whose president is also Balestre, for a levy of one million francs (\$110,000) for

use of French territory. Mooacn's government said Wednesday that it had failed in its efforts to mediate the dispute between the Automobile Club of Monaco and FIA.

The French government also said Wednesday that it had ended off its attempts to settle the dispute, saying that discussions to improve relations between Monaco and FISA had broken down.

their claims, which have no real

Monaco's government said "undefending the sports interests and

prestigious rally would not be held night to comply with federation de-

FIA said the Monaco governrun in 1911; the Monaco grand prix ment's statement had to be regarded by FISA as a final rejection of "advantageous compromise pro-

"As a result ... the Monte Carlo Rally is excluded from the world rally championship," FIA said, and would be replaced in the World Championships for Makes and Drivers by the Swedish Rally, Feb. 15-17. The Monte Carlo event was

due to have started Jan. 26. The date of May 19, 1985, when Monaco would have staged the grand prix, was open for another race on the 1985 calendar.

Ralestre said that he had extended from Nov. 1 to Dec. 1 The deadline for final decisions on the Dallas and New York grand prix races "at the pressing request" of the Auotmobile Competitions Com-mittee of the United States.

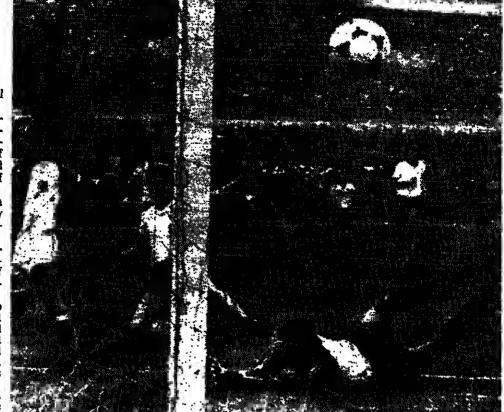
He said, however, he was "sceptical" that the New York race would take place, noting it had been scheduled for the past three years, but not held.

If New York drops out, it would be replaced by a race through the streets of Rome at a date to be fixed later, he said.

Balestre would not rule out the possibility of reinstating the grand prix race if Monaco reapplied, but he pointed out that would be impossible if another race formally applied for the May 19 date.

Balestre said FIA, holder of the television rights of all other grand prix races, should replace the Monaco club as signatory of the club's agreement with ABC. He also wanted Monaco to drop three legal suits against FISA.

The Monaco Automobile Club had argued that it had been dealing "The government established di- with ABC since 1961. When the rect contact with the presidents of club renewed the contract in 1983 the three organizations," the state- for a further two years FISA's rulment said. "Three meetings did not ing that all television contracts be result in a reconciliation of their handled by the Formula One Conpoints of view. The presidents of structors' Association had not been the federations confirmed most of ratified. (UPI, Reuters, AFP, AP)



Tony Woodcock, behind the post, scores England's seventh goal in an 8-0 rout of Turkey,

### England's Coach Revels in 8-0 Victory

LONDON - England's coach, Bobby Robson, could hardly con-ceal his delight Thursday after his soccer team crushed Turkey, 8-0, in Istanbul in their World Cup Group

Three qualifying match. "We did everything we had to, it all came good for us," Robson said. "It was a terrific performance."

Bryan Robson scored three times as England, in following up its 5-0 defeat of Finland in its opening match last month, moved closer to the World Cup finals in Mexico in

But the pleased reaction to England's victory was tempered with realism. "With respect to the Turks we are doing the job at the moment, the hardest part is yet to come," said Robson, a view shared by every British newspaper, The Guardian newspaper said

while England's success has to be judged once again in the light of the poverty of the opposition, it can only be repeated that even the poorest teams can be hard to beat without accurate finishing." After the debacle, Jupp Derwall, the former West German manager

who has been advisor to the Turk- journalists sometimes are not as ish national team for the last six months, resigned Thursday.

Derwall, who will stay on in Is-tanbul as manager of the Galatasary club, blamed the players for The Turkish footballers had no

discipline and a wrong mental attimide," be said. In another Group Three match, Northern Ireland beat Finland, 2-

Elsewhere, results Wednesday kept at least two managers in their

In Lisbon, previously unbeaten Portugal fell, 3-1, at home to Sweden in a match that put the Swedes ou top of the Group Two standings and avenged their 1-0 home defeat by Portugal in September. After a poor start to the cam-paign, critics in Sweden were call-

ing for Lars Arnessoo to be fired, but Arnesson responded Thursday. "Some journalists doo't think that I am being nice to them and they retaliate by demanding my resignation," he said. "We have a good team spirit in the squad, but

one has to accept that contacts with

good I can get irritated. I am not a

Austria's I-0 victory over the Netherlands in Vienna in Group Five saved the jub of Erich Hof. The president of Austria's soccer

association, Josef Manhart, said Thursday, "If we had lost we would have been compelled to think of replacing Huf. Now, after this success, we have un reason to look for annther team manager."

Kurt Jara, who had been lured back from two years of self-im-posed exile, scored the only goal. in other action, Denmark shut out the Republic of Ireland, 3-0, in Copenhagen to move to the top of the Group Six standings. Preben

Elkjaer-Larsen scored twice and

took his tally to 27 goals in 46 international games. Scotland beat Spain, 3-1, in Glasgow in Group Seven as Kenny Dalglish scored his 30th international goal, equalling Scotland's record set by Dennis Law in the

1960s and 1970s. Wales beat Iceland, 3-1,

### **Baseball Opens Contract Talks**

#### TV Revenues Among Disputes Cited by Owners and Players

By Joseph Durso

New York Times Service NEW YORK - Baseball players and club owners bave opened talks on a new labor contract, with both sides expressing hope that they could avoid the hostility that led to a two-month shutdown of

the mainr leagues three years ago. But both sides also conceded that at least three areas of conflict had been broached at the meeting: player benefits, salary arbitration and changes in the free-agent system. And they offered no assurance that they could reach agreement before the current contract ends on Dec. 31 or before spring training starts in February.

"Neither side could afford to go through a long strike again," said Lee MacPhail, former president of the American League, who re-placed Ray Grebey as chief negoti-ator for the owners this year. "Both sides stressed that we must conduct these talks in a different way, with a different tone, without the acrimany that contributed to the ength of the strike in 1981."

Donald Fehr, acting executive director of the players association, was asked if both sides had been chastened by the strike, and re-

"I hope both sides were chastened. We all recalled the strike in our opening remarks. We didn't dwell on it, but we didn't pretend it hadn't happened. We all expressed a desire to conduct these negotiations fairly, in the proper manner,

with a proper tone."

The players and owners met for 90 minutes Wednesday in the office of the Player Relations Com-mittee, which handles labor matters for the 26 clubs. Their mission was to write a new Basic Agreement, or industry code. It usually runs four years, and covers a wide range of terms from minimum pay to travel, pensions, benefits, salary arbitration and the rules of the free-agent system.

The negotiations in 1981 broke down over the issue of compensating teams that lost players as free agents. The players went on strike on June 12, and the big leagues

expected to be the foremost issue in that be was not interested in the they told me they didn't plan to do this year's talks.

The dispute over benefits goes The dispute over benefits goes "Unfortunately, I haven't been year was just a bad season, I would back to 1969, and may now become able — within myself — to have have thought, 'Oh, boy,' "Rodgers the most crucial issue in the talks. The clubs now contribute \$15.5

fits plan. But the players contend that the amount should be linked to the national television contract, which recently quadrupled in value

to \$1.1 billion for six years. "We have an obligation to provide benefits," MacPhail said, "but where it comes from is up to us. The players say we've been giving one-third of the clubs' TV revenue. The clubs don't admit there is any relationship to TV. In the past, both sides have stipulated that they each view the matter differently. Now, there's been a big escalation in broadcast revenue, and the num-

bers have changed."

million a year to the players' bene- Offer for Indians Ended

David E. LeFevre, a New York lawyer, formally withdrew oo Wednesday his estimated \$41-million offer in buy the Cleveland Indians' baseball team, because of continued litigation involving some of the team's minority stockhold-

ers, The Associated Press reported. However, LeFevre said that he "wouldn't rule out another offer at some point in the future.

The American League team has been for sale since shortly after the death in August 1983 of F.J. O'Neill, who owned about 52 per-

### Expos Opt for Rodgers As Weaver Stays Retired

The Associated Press MONTREAL — Buck Rodgers, a former Milwaukee Brewer manager, has been named manager of the Montreal Expos, filling the last available managerial spot in the major leagues fur 1985.

Rodgers, 46, was given a two-year contract, The Expos' general manager, Murray Cook, said Wednesday, Cook said Rodgers was hired after it became clear that Earl Weaver, the former manager

of Baltimore, was not interested. "I don't care if I'm the first, second or 35th choice," said Rogers, who became the fourth Expos manager in five seasons. "I'm very happy to be here."

sons, but his contract with ABC has

He said Wednesday that he had been dropped by ABC and had decided he would not manage in "I had six job uffers this year,"

Weaver said. "I decided that this year, ABC or not ABC, this would be my first full year of retirement." He refused to name the clubs that had contacted him.

were shot down for 50 days.

Calculating the clubs' contributions to the players' benefits plan is

Cook said the Expos oever made realized a specific proposal to Weaver because it already had become clear "If I

"Unfortunately, I haven't been that feeling of desire to put out said. "But they realize that some seven days a week seven mooths a changes are necessary."

year," Weaver said. "I couldn't make myself do the things that

want to be a winner. But he added, "Maybe these feelings will come back to me. As of now, they haven't."

Cook said former California Angels Manager Jim Fregosi also had been in the running, but "basically, the only two choices we had were

Last season, Rodgers, who has a reputadon as a disciplinarian, managed the Expos Class AAA club in Indianapolis to first place in the American Association.

"I made some mistakes in Mil-Weaver, 54, has been in the wankee," said Rodgers, who re-broadcast booth the past two sea-portedly became estranged from many Brewers players while managing there from 1980-1982. "We all make mistakes starting out. I'll make some mistakes in Moutreal,

The Expos finished fifth last sea-

Rodgers, who managed the Ca-Cook said the Expos oever made realize some changes must be

anything because they thought last

### Rally in Last Minute Sparks Penguins Over Jets

ren Young scored two goals in the final minute of regulation play and set up Mario Lemicux's overtime goal to give the Pittsburgh Pen-guins a 4-3 victory over the Winni-

peg Jets to National Hockey League action Wednesday night. Lemieux pounced on a Moe Mantha rebound just inside the left face-off circle and fired a quick rising shot from 15 feet (5 meters) out to beat goaltender Marc Beh-rend with 1:06 left in the five-min-

ute overtime. In other NHL games, Montreal held Wayne Gretzky without a point for the first time this season in beating Edmonton, 4-2; Buffalo stopped Boston, 4-2; Los Angeles game losing streak.

Hockey

WALES COMPERENCE

CAMPBELL CONFERENCE

Teronie
Fix (4), Toylor ISI, Clionne (5), MacLellon
(5): Frycer (7), Volve (10), Anderson (3)
Shets on Seel: Los Angeles (on Wrosper) 15Shets on Seel: Los Angeles (on Wrosper) 17Shets (on Wrospe

12.9—34; Toronto (on Jonecyk) 7-124—25.

Goulet (181, Dufour (1), P. Stissay (7),
McKeoney (9), A. Stostiny 3 (84, Rochefort (1))
Suffer 2 (8), Petterson (6), Shels on eool:
Quebec (on Womstey, Helmit 13-6-2-27; St.
Louis (on Gesselini 13-7-10-30,
1 0 2 6-3
Wilminger

Hithburth 1 0 2 =Hithburth 1 0 2 =Hithburth 1 0 2 =Wisnipes 3 (31, Lemieux (2);
Boutette (11, Young 3 (31, Lemieux (2);
Mullen (4t, Lundbolm (4), D. Bobyth III,
Shets-enges! Pittsburgh (on Behrend) 9-7-10Shets-enges! Pittsburgh (on Behrend) 9-7-101 2 0-4
2 1 3-4

Chicago 2 1 3-6
Gardner (61, Sutter (61, Saverd (8), Larmer
(10t, Froter (7t, T. Murray (8); McPhae 15t,
Allisan (3), Brooke (11, Sandstorm (8), Sabts
on soul: New York (on Batherman) 10-10-920: Chicago (on Vanblesbrouck (16-11-12-38,

Vancouver Gradin (s), Rubio (11, Smyl (7); Corndolin (18), Yzerman (š), Shots as use); Detroit (on Coorice) 5-11-2—23; Vancouver (on Micolell

**NHL Standings** 

SCOREBOARD

PERLL CONFERENCE

Norris Division

8 6 2 18 73 66

4 5 1 12 53 60

4 0 4 12 55 70

3 10 3 9 49 74

4 11 1 9 58 75 Son Antonio

12 2 3 27 89 49

12 2 3 27 89 47

12 2 3 27 89 47

13 10 5 45

14 43

3 10 3 ...
4 11 1 9 58 ...

Smythe Division
1 12 2 3 27 89 47 Dollos
9 4 1 19 51 65 Konsos City
8 5 7 7 3 17 44 65 Konsos City
9 6 7 6 3 14 59 54 Phoenix
WEONESDAY'S RESULTS Portland
WEONESDAY'S RESULTS Profiled
1 1 1-3
11 1-3
151, MacLellon
Golden State

| Alloyer of the state of the s

Carry Carry

feated the New York Rangers, 6-4; and Vancouver nipped Detroit, 3-

Pittsburgh trailed, 3-1, but with

NHL FOCUS

47 seconds left in the game, Young scored his 12th of season. He then tied the score when he stopped John Chabot's pass with his skate and lifted a backhander high to Behrend's stick side with 12 secoods left. The Jets were serving a penalty for having too many men

nn the ice. "I hope it was a character-buildcr." said Pittsburgh Coach Bob Berry, whose team snapped a four-

**NBA Standings** 

Basketball.

EASTERN CONFERENCE

WESTERN CONFERENCE

WEDNESDAY'S RESULTS

Heastern J. 20 22 77 72—15 Williams 11-21 4-7 26, Stansbury F-14 7-7 25; Lucas F-20 4-7 26, McCray, Clothrean 10; Indiana 62 (Stiponovich 14), Assists: Housten

25 (Lucos 16); Indiana 24 (Siehting 7).

Naw York 24 31 23 21—99
Boston 27 27 29 33—118
Bird \$-21 7-10 29, Portish 7-14 12-14 24; Cummings 6-16 5-6 17, Ort 9-17 1-2 17, Bolley 7-7 0-0
14, Rebounds; New York 56 (Cummings 15);
Boston 50 (Altchale 11), Assists; New York 22
(Fameling 71), Boston 23 (Bird 71)

(Sparrow 7); Boston 23 (Bird 7).

11/2 21/3 4

5 3 JT4 6 5 545 4 6 A00 2 5 200

,889 ,578 ,600 ,555

7 3 .780 5 5 .500 5 5 .500 3 4 .233

3 6 .332

2 7 222

guins in the game.

"You can't be shooting the puck into the glove, you can't be shooting it into the pads," said the Jets' coach, Barry Long. "That would have been the difference in the hockey game had we scored earlier.
It would have taken much of their

game plan away." "We got behind late in the game break or two but we made our game streak without a loss. breaks happen," said Berry. "It was a very encouraging game tonight for our team."

Brian Mullen, parked off the right post, opened the scoring with simple."

Soccer

WORLD CUP QUALIFYING

- Northern (reland vs England

Nov. 17 — Cyprus vs Hungary

Cyprus vs Netherk

April 17 — Switzerland vs Soviet Union

Republic of Ireland VS Norway European Group Seven P W C L F A P

WEST GERMAN FIRST DIVISION

West German Plant Prists
Wednesday Results
Verder Bremen 7, Kortsruhe 1
Annthila Bleideld 1, Kotserslautern 1
Fortuna Dusseldert 3, Elintroth Frankt
Cologne 1, Borusala Monchenologiach

Procedy: 49 12 12-96
Nonce 11-17 6-922 Edwards 7-12-6-18: Cook.
7-14-0-0 IA, Richardson 7-11 6-9 IA, O'Koren 5-11
1-2-11. Robersdo: New Jersey SJ (Richardson
7): Phoenix 49 (Edwards 9). Amight: New
Jersey 15 (O'Koren 6): Phoenix 31 (Macy 13).

Boyer Uerdingen 14.

Compiled by Our Staff From Dispatches beat Toronto, 4-3; Quebec out- Earlier Pittsburgh goalie Michel less than a minute left in the open-WINNIPEG, Manitoba - War- scored St. Louis, 7-3; Chicago de- Dion made a series of brilliant ing period when Dale Hawerchuk's glove saves on four breakaways in 25-foot shot from the right boards the second period to keep the Pen- banked into the net off his skate and the post.

> Bengt Lundholm scored at 8:23 of the third period to give the Jets a 2-0 lead before Pittsburgh's Pat Boutette scored with a quick shot at 11:27 of the third period. Dave Babych scored at 14:29 of

the third period to restore Winnipeg's two-goal edge before Youog, a 28-year-old rookie, rallied Pittsand it seemed maybe we got a burgh and ended Winnipeg's four-

Said Hawerchuck, who missed on two breakaways: "They got a couple of scrambly goals at the end. We should have held them. It's that (UPI, AP)



American League DETROIT—Announced the resta cles Brown, bottling cooch. National League

Montreal—Signed Buck Rodgers to a two er contract on monoger. BASKETBALL

Transition

BASEBALL

NEW JERSEY-Skined Tom LaGarde, for ter. Walved Alike Wilson, quard.

FOOTBALL
Notices! Footboll League
CLEVELAND—Stored Glen Youns, wide
receiver, on Grays Bask, solety, Placed Tim
Stracke, tight end, on the intured reserve list.
DALLAS—Released Horold Cormichael,
wide receiver. Re-signed Jimmie Torner,
linebucker.

linebacker.

INDIANAPOLIS—Signed Ted Petersen, oftensive tockia. Piaced Ellis Gardner, offersive lineman, on infured reserve.

L.A. RAMS—Signed Mike Picatom, detensive back, Piaced George Andrews, lineback-

er, on Injured Asserve. PHILADELPHIA—Stened John Klimmel, linebacker, and Nelf Maurie, guard. United States Football League sive linemen.

JACKSTINVILLE—Named Jim - Johnson.

sive coordinator, HOCKEY HOCKEY

National Hockey League

HARTFORD—Sent Ulf Samuelsson and
Mark Paterson, defensemen, to Binghomton
of the American Hockey League,
NEW JERSEY—Sent Homan Kamepuri,
godie, to Fort Wayne of the International

COLLEGE STANFORD—Extended the contract Jock Elwpy, head football coach, through the 1997

Tennis

CHAMPION'S CHAMPIONSHIP

(ut Antworp) Mea's Play Wolfek Fibak, Poland, def, Andres Gomet. Ecupdor, 6-2.6-2; Antiers Jurred, Sweden, def. Michael Westshal, Wast Germany, 62, 6-2)Henrik Sundstrom, Swaden, def. Libor Pi-met. Czechoslovakia, 6-6,6-7 (7-9),8-6; Tomas Smid, Czechoslovakia, def. Juan Aguillara, Spain, 4-2,6-4; Joakim Nystrom, Sweden, def. Jote Higueros, Spotn. 6-1, 6-2. PANASONIC WOMEN'S TOURNAMENT

PARASONIC WOMEN'S TOURNAMEN'S
of Brisbone, Australia

Pern Shriver, U.S., def Dienne Balestrat,
Australia,4-3-4-4,4-5; Elizobeth Smylle, Australia,4-2,7-6;

Wendy Turnbull, Australia,4-2,7-6; Evo Pioff, West Germony, det. Carinae Va-aler, Franco, 4-4, 7-4, 5-1; Bellino Bungo, West city, France, 44, 74, 6-1; Refline Bongs, West Germann, def. Ros Felhenk, South Africo, 5-2,6-7,6-9; Postole Paradis, France, def. Kelthy Rhaddi, U.S., 44,6-1,6-3; Bartsona Potter, U.S., def. Elike Burgin, U.S., 7-6,6-4; Helmo Sukave, Czechosiovokia, def. Anne-Write, U.S., 6-2, 6-2; Catarine, Unidavisi, Swaden, def. Ann Han-ricksson, U.S., 6-3, 5-7, 6-3.

### The Bruins' Terry O'Reilly upends Paul Cyr of the Sabres.

### Young Pacers End Streak At 8 Victories for Rockets

high 26 points and rookie Terence Stansbury added a career-high 25 as the Indiana Pacers, taking ad-

**NBA FOCUS** 

technical fouls on Houston, beat the Rockets, 125-117, Wednesday night in a National Basketball As- end the way you want them to. If I sociation game.

ton 115, New York 99; Washington way than this. 125, San Antonio 106; Detroit 137, Phoenix 98, New Jersey 86.

ter eight straight victories, while tonight with someone. The way he Indiana, whose only other victory played. I'm glad he's up here and was against winless Cleveland, im- not in Dallas, who we play more proved to 2-7.

points during a 14-2 Hauston spurt. Indiana regained a three- only one player with more than point edge before the string of tech- three years' experience. nical fouls began.

The Associated Press
INDIANAPOLIS — Veteran
Herb Williams scored a seasonRockets received two technicals seven seconds apart for illegal zone defenses. The technicals, said the Pacers'

as the indiana racers, taking au-vantage of three fourth-quarter coach, George Irvine, "probably had an effect, because they were sloughing off so much, I started veiling [to the referees] about the illegal defense," Fitch said, "These games never

had to picture the way to get our In other NBA games, it was Bos- first loss, I could think of a better "Indiana deserved it, though. Philadelphia 133 in overtime and They took it to us and really hustled. I think you could have Stans-The loss was Houston's first af- bury share the game ball honors

often," Fitch said. The Pacers, leading by 12 points The 6-foot-5 Stansbury, who in the third quarter, fell behind played his college ball at Temple, early in the final period as the was traded to the Pacers from Dal-Rockets' John Lucas scored all 14 las just before the season started.

points during a 14-2 Hauston The Pacers have five rockies and

"We're a very young team, and Houston's coach, Bill Fitch, rethey had to be struggling conficient one technical protesting dence-wise," Irvine said. "Winning Akeem Olajuwon's fifth personal was important, but more important foul with five minutes remaining was that we played better. We Stansbury and Tony Brown each could see ourselves improving." would have to be done in order to become a winner," he said. "And I

Earl and Buck Rodgers."

too."

son with a record of 78-83. racas winter league team this offseason, said be was optimistic because of the Expos' attitude. Both Rodgers and the club's front office

"If I would have come here and

#### SPORTS BRIEFS

### Czech Sees No Boycott of Seoul Games

PRAGUE (UPI) — The chairman of Czechoslovakia's National Olympic Committee, Antonin Himl, has said the decision to hold the 1988 Summer Games in Seoul was a mistake, but the Soviet bloc will attend. Returning from a meeting of the National Olympic Committees in Mexico City, Himl said Wednesday that the Czechoslovak Olympic team was preparing for the Games, although their venue in the South Korean

capital would eause problems. "According to the Soviet Union and the other Socialist countries, the Baden Baden decision to give the 1988 games to Seoul was a mistake which will bring the Olympic movement many problems in the future."

Czechoslovakia was one of 14 countries to follow the Soviet Union last

#### May in boycotting the 1984 Summer Olympics in Los Angeles.

Billionaire Backs 2 Sides in Yachting PERTH, Australia (AP) - Richard Devos, a billionaire American, said Thursday that be is contributing \$4.25 million to the 1987 defense by the Australian syndicate whose Australia II took the America's Cup

home last year. Devos, co-founder of Aniway Products, worldwide franchise distribu-tors of home supplies, also said his U.S. division will be a major sponsor of the New York Yacht Club's America II challenge. The NYYC held the Cup, sailing's most prestigious title, until Australia II beat Liberty to end

the 132-year U.S. domination of the event.

Davos said that he saw oo contradiction in supporting both teams, "it's a win-win situacion," said Devos, who believes that Australia III would meet the New York Yacht Club boat in the finale. "We can't lose."

### Aoki to Play Golf in South Africa

TOKYO (UPI) - Isao Aoki of Japan has confirmed he will compete in a \$1-million golf tournament in South Africa despite a ban on sports and cultural interchanges between the two countries. The Japan Professional Golf Association said it has approved Aoki's participation in the South

African tournament. Foreign Ministry officials deplored Aoki's decision to play in the tournament, Dec. 6-9 at Sun City in the black African homeland of Bophuthatswana.

Orioles Take Series Against Japanese

KAWASAKI, Japan (UPI) — Rain washed out the final game of Baltimore's tour of Japan, leaving the Orioles with an 8-5-1 record that

local commentators saw as evidence of improved Japanese play.

The final game had been scheduled for Thursday in Kawasaki. The club will fly back to the United States on Friday.

The mass-circulation newspaper Yomiuri Shimbun, which owns the country's most popular baseball club, the Yomiuri Giants, said in an editorial Thursday "the Orioles' win-loss record shows that Japanese playars' abilities are almost the care at Arceiver and players' abilities are almost the same as American players, but it still is true that Japanese pro baseball is behind the U.S. in terms of power and speed of its players."

Lisbon Marathon Comes Up Short LISBON (AP) - The Lisbon marathon race in which Cidalio Caerano of Portugal on Nov.3 equalled the world record was more than a half mile short of the regulation distance, officials said Thursday. The fast times

had raised questions about the length of the course, Lisbon Athletics Association Secretary-general Joan Teixeira de Sousa said an investigation had revealed the race to be 1,028 yards (942 meters) short of the official distance of 26 miles, 385 yards. Caetano won the race in 2 hours, 8 minutes and 5 seconds, equalling the world record set by

Steve Jones of Wales in the Chicago marathon on Oct. 21. The Lisbon Athletics Sesociation said that errors in the organizing of the race had led to the shortening of the course. The association ruled that the race would not be recognized as a marathon, but it said the classifications and prizes would stand for the shorter distance.

#### For the Record

The first round of the World Cup team golf championship was washed ont by rain in Rome on Thursday, causing a 24-hour postponement. Officials said they hoped to complete the scheduled 72 holes by Sunday, but conceded it would be difficult to play two rounds in a single day.

Players from 33 countries are participating. (Reuters)

Boxing promoter Bob Arten has announced that Donald Curry will defend his World Boxing Association welterweight title in Birmingham, England, against current No. 2 contender Colin Jones of Wales. Arum also said that Gene Hatcher will defend his WBA junior welterweight title against No. 1-ranked contender Ubaldo Nestor Sacco of Argentina on Dec. 15 in Furt Worth, Texas.

**包含性** to go Brown Spok Labor P tu rena power, away to Dema strong

In ad uon least Euro Swi gue con Prin 350 to 6 tors Tu

Edmonton Colgary Los Angeles

market icw who are ments s the long are expe "You'r ride," pi

the sha

Barr

who ma employe bread-t from B to bring labor widely relation

#### **OBSERVER**

### Thoughts From a Puddle

By Russell Baker

NEW YORK — At Penn Sta-tion in New York I sat in a puddle of beer. I had not intended in sit in a

puddle of beet. My family will swear to that, I can imagine any of them in the wimess chair:

"Puddle of beer? Nyah, the old man didn't say nothing about going to Penn Station to sit in a puddle of beer. He said he was just going there to catch the train to Washing-

Furthermore, I do oot like to sit in puddles of beer and had never doce so before, since I bad always suspected that sitting in a puddle of beer would make the seat of my best slacks give off an odor that would attract bar rags.

Imagine my amazement then to discover myself in the Penn Statioo waiting room sitting in a puddle of beer. This particular puddle of beer had been poured into the contour depression of a waiting-room chair seat, by whom or why I could only guess. Nor did I think of guessing

My first thoughts came in the following sequence: 1. I am sitting in a puddle of

2. This being New York, the oature of the liquid puddle now penetrating my best slacks and soaking my underwear could be truly unspeakable.

3. Now I understand why, although every other seat around me is occupied and bundreds of other people are standing around me desperate with fatigue, this seat alone was oot taken uotil I sat down. 4. The fumes rising around me are very similar to fumes that used

to fill the harracks early on Sunday mornings in 1943, which means that the puddle I'm sitting in is almost certainly a puddle of beer.

5. This being New York, and this being the Penn Station waiting room, I ought to be thankful that the puddle is merely a puddle of

All these thoughts were thought in a fraction of an instant, but as my brain cooled I dealt swiftly and calmly with the main policy problem confronting a man who has just sat in a puddle of beer in the pres-

Problem: Should that man leap up screaming curses?

Of course oot. The hundreds of people pointedly not looking at me had doubtless watched intently (without looking) while I sat in the puddle of beer. Obviously, every one of them knew the puddle of beer was there, and any one could have spoken out as one buman

might speak to another.
"Wouldn't sit there if I was you. mister, 'cause there's a puddle of beer there, y'see."

Not one had said that, yet surely, even in New York, not all could be poor dumh wordless beasts utterly indifferent to a fellow traveler wearing his best slacks. Only two possibilities could explain their apparent brutality:

One, the person who had poured the puddle of beer was heavily armed and had announced that anyone who tried to prevent me from sitting in it would be instantly rubbed out.

Two, the puddle-of-beer pourer was an entertainer hired by the railroad to amuse passengers waiting for trains that were far behind schedule. This clown, after pouring the puddle of beer, had promised everybody a big laugh when, dis-covering that my best slacks had been ruined. I leaped up screaming

It is a terrible confession to make, but I hated my fellow pas-sengers then, loathed them for their eagerness to laugh at my ruined pants, detested them for despicable sheep who hadn't enough character even to warn a good, decent, kind man against sitting in a puddle of beer. I would never, never satisfy their craving for a good laugh.

And so I sat there, as though I sat in puddles of beer three times every day and all night long while watching television.

The expression on my face, I hope, said, "Ah, how nice to find a good comfy puddle of beer in the deput waiting room."

When osmosis had lifted the puddle of beer through my nether garments and up into the woof and warp of my best jacket. I rose with the calmly dripping dignity belit-ting a traveler to Washington. And when I arrived there the cab driver said, "Ah, you're from New York, I

New York Times Service

### Testimony: Life and Times of the King of Rock

By Richard Harrington

TASHINGTON - fo this story, there is only one true King of Rock 'o' Roll and his name is Little Richard, ne Richard Penniman, also known as the Brooze Liberace, the Georgia Peach and, as be himself some-times declaimed, the Queen of Rock 'o' Roll as well.

Just now, the King, at 51, is ordering steak and eggs from room service, with instruction to burn the steak and send up bottles of ketchup, steak sauce and tabas-

"It's for Little Richard, thank you." He says his own name quite

reverently. Yes, Little Richard, whose outrageousness and frenetic energy snagged a nation's attention starting back in 1955 with "Tutti Frutti," "Lucille," "Rip It Up," "Long Tall Sally," "Good Golly Miss Molly" and "Slippin' and

Little Richard, whose progeny ranged from James Brown and Otis Redding in Paul McCartney and Mick Jagger.
He is distinguished, this man

In his striped three-piece suit, he looks much more the preacher that he is now than the wild-eyed raver he was back then. The foothigh, pound-of-oil pompadour is gone. The mascara has run off with the last of the sweat. The Day-Glo mirrored costumes, oow too small at the waist, are packed away, at least those that survived the old days when rock 'o' roll fans would swarm at the foot of the stage for the shreds of his discarded outlits.

What's left after a quarter of a century is the ocoo grin, the ocarly painful smile that sometimes flashes irony. It's less devilish oow, because Little Richard is, after all, a man of God, an evangelist, a preacher against his own

But he's still Little Richard. It doesn't matter that Little Richard is an evangelist preaching against the sins of rock 'o' roll, because what we are talking about now is history. Though the rever-end in him wants to change your future, the rocker in him is not about to let anybody mess with

He's especially happy because now there's a book to tell his side of the story: "The Life and Times



Little Richard, rock star turned evangelist.

He mulls it over a moment

then retraces his thought "I

wouldn't try some things again, I

may not make it through it. But

what I did, I did. It was honest and it was real and I loved every

minute of it. I enjoyed it. Now, I couldn't tell nobody else to do it,

you understand me. That's the

reason f wrote the book, so people

could profit by it. It tells about

sex, drugs, rock and religion."
"This is my life story and I ain't
ever read a book like it in my life."

One of 12 children born to a

Macon, Georgia, family, Richard

Penniman came into this world

with an oversized head, uneven

legs, one eye bigger than the other

and, apparently, more spunk and

rebelliousoess than his 11 siblings

put together. Some of his grow-

ing-up stories are utterly bizarre

and it's little wonder that his fa-

ther, a part-time bootlegger who was shot to death in 1952, dis-

owned him as "half a son."

COTE Z'AZUR, 1E RAYOL, excellent building site, 4200 et.m., overlooking sea, DAV250,000. torenz immobilien, W. Germany, (I) 2236-65105.

PARIS & SUBURBS

MARCHE ST HONORE

Old building, 3rd floor no lift, very bounces 80 sq.m. pied-o-terre. FI 200,000. EXCLUSIVITE JM LEVET: Teb 227 67 02

POURBOURDIX: 180 sq.m. Triplex near Lyase 5rf., Clubs. 5 backgows, 2 boths, many serves. F1,050,000. Vise 17/11, from 100m - noon, 1-3p.m. or coll. 544 44 05 / 267 23 67.

of Little Richard - The Quasar of Rock," woven by British deciay Charles White from the praise of rock luminaries, the insights of compatriots and family and a slew of ribald anecdotes from the old Quasar himself.

"It's nice to see all the testimooy," Little Richard says, oot at all

"My place was denied before. I have read many rock books where my place was oot right, they oever put it in the right perspective. A lot of black people haven't been talked about right in those books. I'm glad to be documented in a fair way where I can read it before

I go."

He doesn't mind being repentant, but don't expect him to be apologetic, "I doo't apologize for anything. The things that I've done, when I did it, I loved it. If I had my life to live over again, there are some things I've dooe that I'm not too proud of."

ran off to join a traveling medicine show and started his career in Georgia roadhouses, his piano playing had acquired a decidedly haphazard edge.
Little Richard's exaggerated pompadour and early style were adapted from Billy Wright, an overlooked Atlanta vet who had scored a number of R & B hits between 1949 and 1951. Still, Little Richard's initial recordings were undistinguished variations on jump and hard blues in the manner of Ray Charles and B. B. King. At the end of a recording

The dichotomy of sin and sal-vation was sketched early oo by a grandfather and two uncles who

were preachers. Little Richard's

first musical experience came in

the church, where be played piano

and sang gospel. By the time he

session in 1955, there was a little extra studio time to fool around. The rest is history.

The "Tutti Frotti" that launched his career, Little Richard points out, is not even the same one he recorded at the tail end of that session. That version had lyrics that were far too vivid for the '50s. But Richard remem-

bers. It began:
"A wopbopaloobop alopbamboom, tutti frutti, good boory. . ." And so on into a litany of seamy

double entendres.

For a while after "Tutti Frutti," the hits kept coming, and 18 mil-lioo singles were sold. But in 1958 Little Richard suddenly quit, en-tering an Alabama Bible school, studying to be a preacher.
Then in 1964, be went to En-

gland for what he thought was a gospel tour. "If I had had known I was going to sing rock 'n' roll, I would've took a band and I wouldn't have went at that time," he says. "We got there and Sam Cooke's name [was] up there on the marquee with mine. He tore the house up, and so my ego got into this thing. I couldn't stand to see Sam Cooke tear that house up and take the show from me. went out there and started singing 'Lucille' and there was a standing ovation. I was relieved that Sam Cooke couldn't take the show but I was really despondent inside be-cause it went against what I felt.

after that." The descent into drug addiction, coupled with a no-holdsbarred stritude toward sex and

PARIS & SUBURBS

POCH - VICTOR HUGO. Luminus 200 sq.m. + boloshy, 3 heapsions, 3 bedrooms, 3 boths, gorage, high price, Tal. 525 11 03 or 333 53 03.

NEUFLY, 2 more, high class, comfort, 7th floor, sunny. Tel: 561-8115 day, 624-6320 evening.

MONTPARNASSE. Pointer's work shop, 35 sq.m., oil commodities F450,000. Tel: 534 49 35 other Bpm

STH ALMA. Old freestone building lovely 6 rooms, individual heating, moids rooms. Teli 651 65 22

FOR SALE
IN BLEGANT SECTION OF ROME
Choice of
A) rise story building, 1900 sq.m.
anable surface
Of individual residential opartments
with housy frankings
Basic structure of building completed.
Now available for subdivision occurd-

FINANCIAL SERVICES

FINANCIAL

INVESTMENTS

DIAMONDS

DIAMONDS

That's when I started into drugs,

gated to the oldies pile, made the '60s and early '70s a testing time for Little Richard. Though he remained a vibrant performer, the music seemed dated, nostalgic. It didn't seem to matter that the Beatles, the Stones, Jimi Hendrix and a whole school of performers before and after them owed Little Richard an enormous debt for borrowing aspects of his idiosyncratic style.

They didn't want me to be in

the white guys' way," he says tes-tily, not naming them. "I felt I was pushed into a rhythm and blues corner to keep out of the rockers' way, because that's where the money is. When Tuto Frutti' came out, Elvis was immediately put on me, dancing and singing my songs on television. They needed a rock star to block me out of white homes because was a hero to white kids. The white kids would have Pat Boone up on the dresser and me in the drawer 'cause they liked my ver-sion better, but the families didn't want me because of the image that I was projecting, Later on, I looked back and I thanked Elvis and Pat for doing my stuff because they really opened the door for me into the pop market." Asked if he's still an active ho-

mosexual, Little Richard does mosexual, Little Richard does some rare waffling. "Me, myself, personally, I'm 51 years old. I'll be 52 Dec. 5. At this age and stage, I'll be looking like a fool going out on the streets looking for somebody like I used to do years ago. I wouldn't dare do that. I'm and accient that but I don't I'm not against that, but I don't go around anymore. I wished I had a wife and kids at this stage of my life, but fate didn't work that

way for me. Fate has brought him a life in which "I doo't get high oo more. I don't do cocaine oo more. My life oow is dedicated strictly to my Bible-studying and doing good for others.

And Little Richard mentions a dream - oot an immodest one considering his outsize achievements in the past. He wants to see a home for entertainers "so that when they get old and sick and afflicted, they have a place to stay and won't have to pay and when they die, they can be buried with dignity and with class." That's my desire and my de-

termination.

#### **PEOPLE**

#### France's New Beamolais Hits the World Markets

France's beaujolais nouveau was inunched onto the world market Thursday in what French radio and newspapers are calling the market. ing exercise of the year. A total of 45 million liters of the young wine will be sold this year, half of it to the rest of Europe, North America and, for the first time, China French wine experts are amoved at the growth in sales of what at one time was regarded with less respect than a common table wine. Jacques Baron wrote in the magazine l'Express: "It is the best markening op-eration in 20 years in the food and wines sector."

A 34-year-old Canadian who has multiple sclerosis says he is cycling around the world to prove that "we can all overcome our handicant Richard Beccroft, 34, of Ottawa, has ridden a specially designed tricycle 20,000 kilometers (12,500 miles) across Canada, the United States and Europe to reach Athens where he will spend the winter.

"The real disability is not living life to its full potential," Beecroft said.

"I'm what is called moderately disabled and I'm trying to show that there are still lots of possibilities." Beecroft said he spent three years planning the trip, which will take two years to complete. He set out from Ottawa in September 1983.

The surrealist painter Salvador Dali, 80, has gained weight and overcome his aversion to light since moving into a new home four weeks ago, his aides said. His secre-tary, Robert Descharnes, said Dali, who spent almost seven weeks in a hospital recovering from burns, allowed the curtains to be opened during the day at his oew home in Figueras, Spain. He said the shut-ters and curtains were usually closed at Dali's former residence, a castle in Pubol, where he was burned when a fire broke out in his bedroom in August.

Prince Harry, son of Prince Charles and Diana, princess of Wales, will be baptized in St. George's Chapel at Windsor Castle on Dec. 21. Previous royal bap-tisms have taken place in the music room at Buckingham Palace in Loodon, Prince Harry — full name, Henry Charles Albert David — was born Sept. 15.

#### **ANNOUNCEMENTS** SUBSCRIBE to the INTERNATIONAL HERALD

TRIBUNE AND SAVE. As a new subscriber to the International Herald Tribune, you can save up to 42% of the newstand price, depend on your country of residence.

For details on this special introductory offer,

Itil Subscriptions Department, 181, Avenue Charles-de-Goulle, 92200 Neuilly-sur-Seine, France, Or tel: Paris 747-07-29

IN ASIA AND PACIFIC

International Herald Tribune 1005 Toi Sang Campundal Bulldin 24-34 Hennessy Rasd HONG KONG Tel: HK 5-286726

PROM THE OCEAN to the Main. Tris-ton Jones on board "Outward Leg Trimoren out of San Diege heading East. Asswes Frankfur about 17th No-vember. All sailors welcome to call. WE SEEK TEMPORARY PARS homes for top occident families, 1-12 months, No acchanges, families Abrood, 194 Riverside Drive, N.Y.C., N.Y. 10025, Pars tel- 621-32-71.

AUTOGRAPH COLLECTORS. DUKE of Edinburgh and Uffix Fax Saling 'Cowslip' in the Solent. Signed Philip 1952, offers. Tel: (0494) 34902 eve-MORTGAGES FOR EX-PATRIATES floreign notionals) living in UK. Call 01-346 4653. Martin Hosseck Ltd, Freepost, London NW4 1YB.

ALCOHOLICS ANONYMOUS in English. Ports: 634 57 65, Genevic: 287286. Rome 37 48 73. CONSON, ENGLAND. One privately abound histonic staling ship to Green-wich. Reservations. Yel: 01 - 480 7295. CABBAGE PATCH KIDS DOLLS over oble, 24 hour work London 586 7854 MOVING

ALLIED

VAN LINES INTL OVER 1,000 AGENTS In U.S.A. - CANADA 350 WORLD-WIDE FREE ESTIMATES

PARIS Desbordes Inten (01) 343 23 64
FRANKFURT Services, LM.S.
(069) 250066 ENGLISH STATELY HOME LMLS. OFFEIS INVITED (089) 142244 Sole Particulars Clavelt Blount, Chippenham, (U.K.) Tel: (0249) 657690 LONDON

Americans (o1) 953 3636 (SELS: BRUSSELS: (02) 425 66 14 Varon (022) 32 64 40 N GENEVA The City off Bishopigate: New 1 bed-room flats, fully fitted & corpeted, off to a high standard. 125-year leases. From £47,950. F.Gil Stauffer

(01) 2757348 CAIRO Allied Van Lines Int'l (20-2) 712901 USA Allied You Lines Int'l Corp 10101) 312-681-8100

Off Reet St.:

1 bedroom quality flot for sole. Porterage, office, leundry trochles. In a refurbshed block, 99-year lease. £4,000. Apply.

8.80WEST TAYLOR & CO.

01-242 8275 (UK) Ref. 9JT). CONTENEX for a cheaper Hame run to 300 ones worldwide - Air/Sea, Coll Chartie 281 18 81 Fans - Cars had LONDON - HAMPSTEAD SUPERS IONSIGN - HAMPSTEAD SUPSISM houry orchitect-designed operheem in prime location. Each with 3 beds. 2 exceptions, fully equipped letches 8 belonty, one ovalidate with yibry modern furniture, prior range from £175,000 to £29,000. Tel: 61-629 6040 weekdrys, 01-435 6089 weekends. BAGGAGE moved via Air/Sea USA/ Worldwide, Excess Baggage Co., Lon-don 603 1266/7. Weekends 474 4743 ALPHA - TRANSIT - Pag. Sr. Hanarit -PARS. Tel. 266 90 75. Sea and az moving - Baggage to all countries. VAN CLEEF & ARPELS

WORLD FAMOUS JEWELLERS

LONDON

153 NEW BOND STREET. TEL: 01-491 1405 TELEN: 266265

INTERDEAN

MOVING

FOR A FREE ESTIMATE CALL AMSTERDAM: [07]] 89,91,24 (01)961,12,12 (03)6523111 (02)241)66062 (0421)170591 (02)720,95,63 (95)863144 (06)90)2001 (02)343,85,30 (01)961,41,41 (01)671,24,59 BARCELONA: BONN: BREMEN: BRUSSELS; CADIZ: (01) 671-24-50 (04) 17272016 (04) 1415036 (04) 17801622 (3)0249000 (06) 5269342 (0222) 955520 (01) 363-20.00

REAL ESTATE CONSULTANTS

N. FRIEDMAN of Long Associates, of fileste of Sotheby Parke Bernet Intl. Realty Carp, specializing in residential a revestment property in Consecution 8 NYC area, will be in the following ches to meet with you. Nov. 13-15. Sheration Stockholm tale 8/14 2500; Nov. 16-18: Park Hotel Neuhofen Munch talk 089 723 1086; Nov. 19-21; Hotel Amigo Brussels tell 511 5910; Nov. 72-21 Hotel Amigo Brussels tell 511 5910; Nov. 72-21 Hotel Amigo Brussels tell 511 5910; Nov. 72-21 Hotel Amigo Brussels tell 511 5910; Nov. 72-21 Hotel Amigo Brussels tell 511 5910; Nov. 72-21 Hotel Montaclembert Fors tell 200 132.

REAL ESTATE FOR SALE

FOR MORE REAL ESTATE OFFORTUNITIES SEE PAGE 6 AUSTRIA

CARIBBEAN

GREAT BRITAIN

LONDON FLATS

CENTRAL BUROPEAN CENTRAL EUROPEAN
PROPERTY

Splendidly situated ville for sole in Venna, 15 menutes from the historic city's carter. Well equipped and beautifully styled villa, including indoor/outdoor, pool, souns, spoolus orfior & fiving area, ample parlang spool & large well-large gorden, \$400,000. Engantes: Tis. 18194 (F H A) in Austria.

CARRREAN, Secutiful forms for income/vection. From \$59,000, ACO, 8137 Serg-3, W. Gerntery (agents, required). Tel: 0049-815184. Thu \$27788. GLOUCS/WILTS BORDER Clase MA. Heathrow 1 hour's drive LUXURY LIVING IN THE COUNTRY

and of WESTERDUIN,

25-66-85, Please no brokers!

AMSTERDAM, comfortable house in quest area and in namediate vicinity of World Trade Center, International School, University, highways to all directions, and at 10 mms distraction Schiphol Airport, Also nearby large recreational parts. Living room 48 sum, open fire place, large madern equapped letchen, 4 large bed-rooms, all with many buttern word-robes, bothmoom with separate showers, large baseniers includes rooms for with many buttern word-robes, bothmoom with separate showers, large baseniers includes rooms for provisions and leurday, central heating, spacious garden and learnage foring south, garage. Phas US\$175,000, — purchase costs for purchaser. Vall Holland (ft) 20-422555.

FRENCH PROVINCES CANNES, RARE superb modern wild in the heart of the "Suque" overlooking Marines, Islands, seo. 4 man bedrooms, mortise boths, fontestic fiving room, driving room, stiff quarters, ar conditioning, elevator, pool, outbuildings. SSJ. 47 La Croquette, 6400 CANNES. Tel. (73) 38 19 19.

INTERNATIONAL CLASSIFIED REAL ESTATE FOR SALE REAL ESTATE

COTE D'AZUR CAP D'ANTIBES

Son ceromics & Strings, Leose 145 years, £285,000, Tel: 794-9303, BEAUTIFUL HIDG-A-WAY, Scottch could in 80 acres perfored with 12 mile sea frontage. Unsurpassed west coost scenary with temperate Cimote \$250,000, Details Donald, Dunmore Costle, Torbert, Argyll, Scotland

LONDON, BRYANSTON SQ. WT. Modern black, 2 double bedrooms, 2 bothrooms en-suits, ultra modern falchen, 2 free insecom receptions, 90 years. 1210,000. Teli 499-9981, eve-nings 870 4703. Febulous 17th/18th century village house with superb view on the Pyreness, 4/5 bedracons, 3 boths, 3 receptions, fully centrally heated & modernized. Small graden with heated swimming pool 150,000 or equivalent, freehold. Color brachure sent to serious enquiries. Tell: Eves (61) 83 05 34 IND-A-HOME. A personal service designed to elitatrolia all the frustra-tions of house-hunting. Tel: Miranda Beliville or Ana Nevill on London 01-CONDON WEST KENSINGTON, De-lightful garden flot. I bedroom, living, both, fully equipped latchen, £27,950. Tel: 01-736 ZZ ZJ.

ATTENTION Land Buyers, Investors or Builders

REAL ESTATE

FOR SALE

GREAT BRITAIN

LONDON HAMPSTEAD, Magnificent for in Georgion house, 3 bad

My friend bet me a modest sum that couldn't sell a bit of The Notherlands at a give-away price. He claimed that no one brew a good deal when they saw it? I rold him that they didtil.

On a great sand dune hill, 50 mater and the North Sea, stands WESTERDUIN. And the view. THE SCREASING. And the view\_a a magnificant 270 degrees overlooking the eastern side of the North State beaches of Wife out Zee. The land is over 2700 square maters, where no one, but NO CNE can build anything that will ever black your view, and process to the legyword it is just a few manutes walk from the resort city of Wife can Zee, a 10 minute dree to Beverwisk and 30 natures from the cirport, Schaphol.

The building was built in 1910 and has over 50 noons, three disting rooms, a massive modern latchers, at complete both footbless and fifteen tolless, converently located throughout this three story building. The building a presently located throughout this fire the story building. The building a presently located to the Government of the new owners, well over \$5000 in One of the Bert Investment is Agriculture in the least contract in 30 months and can be in the least contract in 30 months and can be in the least story. It owns prints lead steden today, it owns prints leafling the building.

I am the owner of this fine and very

I can the owner of this fine and very choice property, which is free and clear of manageget. The land and the 270 degree view can be purchased, at U.S. funds or equivalent, for \$1,100,000 in terms are desired. A RIPM CASH PROCE is a modest \$950,000 to savings of \$150,000 land it will give you the lease contract and the building of WESTERDUIN FREE BUT YOU know that you must act swiftly, because it won't last long! There ARE people that know a good buy, once it's offered.

For an appointment to see this choice

cordoct me
W. de Wit.
Zaeweg 24, 2051 SC Overveen,
The Netherlands or for faster results,
telephane me ct (23) 26-36-83 or
25-66-85, Reme no broken)

REAL ESTATE FOR SALE FOR SALE FRENCH PROVINCES FRENCH PROVINCES FRENCH PROVINCES COTE D'AZUR, VENCE, new vife, sed wew, 170 squa living speen, 1700 squa, lond, lorge hving, 4 bedrooms, 3 bethrooms, powder 100m. Net prior \$350,000. Peris 707 44 04 other flom. REAUTIFUL APARTMENT (for 4 peo-ple) near St. Trapez, 100 meters from the sea. I bedroom, large living, small indrien, terrace, garden, Readential area (Beau-Vallar) near servis & golf. \$350,000. Paris 70? 44 04 ofter Born. Or write Grandderc, 62 bis 8d Mail Joffre, 92340 Bourg la Reine, France F300,000. Tet Belgrum 041/58 24 47 or France 94/96 01 57.

Very near testinanable board lack, motion wild on the sex. Large risoption area, parin, 4 bednooms 6 4 both-rooms, Fortlank; view, Strall garden. Price F4500,000, Ref. 129.

Apply JOHN TAYLOR S.A. 55 La Crosette 05400 CANNES

Tel: [73] 38 00 66, Telex: 470721 F EXCEPTIONAL PENTHOUSE on the Croatete, 190 st.m., double tirring room, large reception, 3 bedworms, 3 bedworms, private gorden, Make offers to: SS, 47 La Crossette, 06400 CANNES, Tol. (73) 38 19 19. NEAR CANNES. Guarded meldential estate, lununous Provençal style, 200 sq.m., independent shebb, 5,000 sq.m., independent shebb, 5,000 sq.m., sord, swimming pool, pool house, F5,000,000. PROMOTION MOZART, NICE, 87 08 20. **TOULOUSE AREA** 

ESTATE 120 KM WEST PARIS, Forest of Seronthes Earns & Lord, Becambuly tenovoted bouse in small village. Non view forest & meadows, Colin & mor small truditional form with cows. 1,600 sp.m. gorden with fruit trees. 6. room house on 2 lavels, 2 log-fires, 2 boths, equipped kitchen, Pari control hearing. Cellur, Gorgop, F600,000. Teb (F3) 28 33 25 cites 8 pm.

WINDOW ON THE COTE D'AZUR, posporatine sea view, marvelous mas, 12 rooms, very referred finings, pool, terres summer vivillee. F13,000,00, Mnse Walter, office. F/3 87 08 20 or modelmes. F/3 32 96 10 NBCE, FRANK PALATE. Overlooking sea, superb 200 sq.m., 90 sq.m. Eving. 4 bad booms + independent studio, magnificent remos. F4,200,000, Promotion Mazzuri, Nice 87 69 20 room house on 2 levels, 2 log-fires, 2 builts, equipped bitchen, Fuel certain hearing. Cellar, Garage, F600000.
Tels (5/3) 28 33 25 other 8 pm.

BOURGOCKE, HEART OF FRANCE, old stobles, 200 sq.m., 30 feet high, + 3 small outbuildings. 4000 sq.m. land, carbinational plants in transform into home. Beautiful view, forest, lals, Cond du Mids, \$10,000. Paris 705 52 02 others of sample conditions, when the security view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect condition, superb side, 4,950 home. Beautiful view, forest, lals, Conditionally perfect conditi

TUSCAN FARMHOUSE, 8 rooms, 2½ ocres, 1½ boths, Views, Full conveniences & not rurned, USS90,000, Call USA 718-937-5648. International Business Message Center ATTENTION BUSINESSMEN: Publish your business message in the International Herald Tribune, where more than a third of a million readers worldwide, most of whom are in business

and industry, will read it. Just telex us (Paris 613595) before 10 a.m., ensuring that we can telex you back, and your message will appear within 48 hours. The rate is U.S. \$9.10 or local equivalent per line. You must include complete and verifiable billing address. BUSINESS BUSINESS **BUSINESS SERVICES** OPPORTUNITIES **OPPORTUNITIES OPPORTUNITIES** YOUNG DYNAMIC MULTIMOUAL Engineer with vod experience work-ing for top international company will be yow representative in Europe. Write to Bor 1438, Hersto Tibune, YSSZI Nestify Colos. France

INTERNATIONAL OFFSHORE COMPANY FORMATION IN ALL MAJOR CENTERS + Full Administration + Normine Services + Full Secretarial services including mail, focamile, religitions and teles + Send for our multilingual brachure

increasing to 81% due to technological breofethrough pionesmed by promitted uncomment university professor, top monogeneral. Unique Opportunity for Investors Brokers' enquires welcomed. Natural in English, Teach, German, Araba. Contact: GLOBE PLAN S.A. Av. Man Repas 24
CH-1005 Lassanve, Switzerland.
Tel (21) 22 35 12. Tis 25185 MBLS CH

FLORIDA INVESTMENT

Lord held under option with right of purchase of price well below current market. Short holding period before very profitable resale (projected of 100% plug) to developer interested in balloing international lourst affection. Additional paramen needed to complete purchase and fake life to this select Plantate land, strategically located near Disneyworld Original. Further measurest opportunities with davicipers of holes, shopping centers, found paulions and office buildings. Investment range USSZS,000 to USSZS,000.

Esta Assertion Investment Cong.

100 N. Biscayne Blvd.

Sate 1209, Microl., FL 33132

Tet 3339, 359-8797

Telex BOSSZF EIRO MIA. WANTED TO MAKE under flome

Manufacture/distributor for rew unique gradual mode from plaste. To supply detented drug stores and voricus high street outlets, Interpetative to produce. Ne competitor, Potent supplied, W.G. Business Services and Co., & Kirk Creacest South, Cubs, Abstreet, Scotland, Ta 73386 arm WG. ANAMA CORPORATIONS from US\$700, Includes resident agent and first years taxes, Telephone via U.K (0624) 28070 - 20740 - 28933, Telex 628352 ISLAND G. YOUR CONNECTION IN SPAIN, Can export most Spainh ongin goods, Guelly Pross. All enquined withome. PO SQX 2733, 62661 BARCELONA. To 97606 INNFT E.

YOUR OFFICE/ ADDRESS

In the central business area of General for SF400 monthly anwards, inclusive a multilangual receptorist. Permanen searatanal, teles services and confer ance room facilities available. Contact Rolet Besiness International 7, ros Hego de Sanger 1205 Geneva, Switzerland Tel: 28 28 30 WANT TO BUY TOURST boor-hotel self-propelled, minimum 50 rooms, twin 'ted with private toiled and both Send portfactors and prior to Gamenie, 127 Edia Oveson City, Philippines, Tbs 27676 KSH, Tels 347541 Tau 4191575 Telephone: 6481 53015

LACKLINE FOR SALE. Col contin INVEST IN REAL ESTATE 16%-18% on yearly basis YOUNG BUSINESS WOMAN NEEDS financial partner, Madrid 4579369. to offer in one or more loss 1000 Apartments/ Flats neurby FRANKRIET Airport of long term restale Settlement via public morary and prime bank
Mr. W. Doritz
Alt invest letternational BY Herengracht S18, (017 CC Amsterdam, halland Tel: (20) 248724, Tisz 16513 **BUSINESS SERVICES** BEAUTIFUL PEOPLE

U.S.A. 4 WORLDWIDE

complete social & business service providing a virigine collection of sciented, versitie & multilingual individuals for: HAMIGRATION-INVESTMENT Will help set up U.S.A. boaress and locate commercial, industrial and per-dential property, obtain visa and permanent readency.

THE OFFSHORE GROUP 3000 W. MacArthur, Suns 600 Santa Ang. CA 9774 U.S.A. Tal. (714)(241-8746 Thr. 681343 Fashon-Commercial-Print-Promotions Cervention-Trade Shows-Press Portion Special Events-Intege Malars-PR's Social Fasts-Hastess-Enlertainers Social Companions-Tour guides, etc. 212-765-7793 212-765-7794 330 W. 56th St., N.Y.C. 10019 Ser ice Recretaristives Needed Worldwide

COMPUTER PORTRAITS SDBOR OFFICER OF U.S. based intl.
methynen, with White House & Congrassional pob experience during 20
years in Washington, will represent
selected cleans beginning winter 1985.
For further into, Sax 1405, Naveld
Tribune, 92521 Nausty Cadas, France T-SHRIT ROTOS

NOW IN RULL COLOR
on el-cash business that can sorn you
\$8000 - \$10,000 month. New and uses
systems from \$10,000 - \$30,000. Kenn
Computer Co. Dpt. N16 Seethoverstr
6000 Frankruf W, Germany,
Tel: 0697,47806 Tbt. 412713 K5444 NTL COPEN-LAGEN phone, mail & multilinguol sacretones. Tel: +45-1. 399812 or Write M. Lorsen, Worseev. 8 ST. 1972 V. Denmark. HDUCLARY BANKING on large col-loreraized logis. The only commer-cial bork with a representative office. In London specializing in this service. Arch Oversess Both. 8. That (W.L.) List. 28 Back Prince Rd. Tel 735 8171

Holland. (122) 642759 or 455979.

Imprime par Offprint, 73 rue de l'Evangile, 75018 Paris.

Your best buy.

Fine diamonds in any price range of lowest wholesate prices direct from Antwerp center of the diamond world.

Full guarantee.

For fine price lest write Jeaching Goldenstein diemonitorport intelligence of the price lest write Jeaching 1928.

Pelisanstroot 62, 8-2018 Antwerp Belginer. Tal. (22 3) 234 07 51

Thu 71779 syl b. At the Diamond Club. Heart of Antwerp Diamond Industry. OFFICE SERVICES YOUR LONDON OFFICE of the CHESHAM EXECUTIVE CENTRE Comprehense rongs of services 150 Regent Steet, London W1, Tet. (01) 439 6288 The: 261426 YOUR OFFICE IN PARIS, TELEX, ANSWERING SERVICE, secretary, errords, molecus, five 2441/day, Tel. PAI: 609 95 95. PARIS ADDRESS, Champs-Bysele Since 1957 LS.P. provides mail, phone

telex, meeting rooms, 5 rue d'Artor 75008. Tel: 359 47 04, Tb:: 642504.

REAL ESTATE FOR SALE Principality of Monaco

RARE OPPORTUNITY instrictions with located one block from the sex & within 5 min. wolk from Larevi Hohel Casimo & Hotel de Paris. A venitotie podsoc, Lous XVI sylve or 10,000 sq.ft. lorat. Fabulous living or room, devised selection or com, thusic room, devised room for 20 quests. Central marble ond briess starcuse. 6 lorge hedrooms with en-saite modern basts. Soff questers. Gorgos, Landous Decoration & volumble question. Delase Decoration & volumble question.

For all information & Brochure Please coll Listing Agent: JOHN TAYLOR AND SON 20 Bd des Moutins, Morte-Carle 973, 50 30 70 Teless 469180 Vise 17/11, from new 22 of 23 of 3, and or cole 544 44 05 / 267 23 of 3, and or cole 544 44 05 / 267 23 of 3, and or cole 544 44 05 / 267 23 of 3, and or cole 544 at 05 / 267 23 of 3, and or cole

SOUTH AFRICA CAPE TOWN - HOUT BAY "Kronen-dol Notioned Monument original fam-dy homesteed with swimming pool, modified reputable restaurant, bur-gain \$550,000. Phone Manshall Cape Town 7427% or London 01-693 7773. **SPAIN** 

A WONDERFUL OPPORTUNITY Hotel Villa Monserrat

Hotel Villa Monsestati
in Cas Carlola, 10 minutes from Palmo
City, twenty from the curport with
beaches dose by and opposite the Calc.
Nove Yearth Cuts. Companing 40 rooms
[6 singles, 34 doubles], most with bothroom and owner's appartment. Built in
reactional Spanish sylve with large from
lerrace reading 60 parsons. Restaurant
with seating capacity of 40 and husery
bor carea. Freehold prices, 220,000 or
USS equivalent. Maringue available;
For Jurhar information places contact.
Freedly Herris [owner] or NBIS jecutrary, of Tels 28, 72 or avenings
40,11,99. The 67206 Falma de Mallarca.

40.11.99. The 69205 Follows the Mallicros.

TENERIFE, CANARY ISLANDS, Becultiful 9-bedroom welled villa overholing the sec, should in green zone or 22,000 sq.m. of land with grope vineyonds, many fruit trees and small form with modern barn, and craimals. With completely furnished and with telephones, blee, swimming pool, closed barbacus with full blockers, private power plant, servants quarters and full guest house foothise. Open to cirport, golf course and major intermotional beliefly resort area. Price \$1,125,000. Terms negotiable. Immediate occupancy, Sole by owner, Call Madrid 4100763 / 4100267 Manday through Friday between 9 cm to 5 pm of heles 48956 FOMS E.

THRESONG ABOUT RETERING in PROFESSIONAL INVESTMENT PORTFOLIO MANAGEMENT Without Transoction Costs \$20,000 Minimum A.G. EDWARDS & SONS, INC. Utr. Mr. A. Anderson, V-Investment 600 So. Cherry St., Surts 100 Denver, Colorado 80222 USA 303-320-100 Members NY Stock Exchange Established 1887 or letter 45962 FOMS E.

THRIGING ABOUT RETIRING IN
Spaint Splaneld idea, if you are heading for Marhalla Casto del Soll
Contact ale We buy, sell, rent, construct, vilice and operment, bacchsole, in the mountains and on the golf,
We are rether sure to have got what
you are leading for and if not we it
produce it for your PEOMOTIR.

Apartado 118, Martalla, Spain, Tb.

77610 OTUR E. The BEST Property
People XAS CUTTING HORSE, two ranches \$1.5 - 2 million, 214-494-3912, 4514 Pranceton, Garland, TX 75042

People
TEE OFF FROM YOUR FRONT or stricture doors in Guadolinina Colf Marballa, we have for rent or sale, villa, incomparatoly rise flats, fown - & perthouses with octan view, rice surroundings & international residents around, hoppity fiving the saay Guadolinina-way-of-Ete. Information PROMOTILE - Appriado 118 - Marballa - Spain, Tec 77610 OTUR E-The BEST Propery People -RANCH IN SPARN near Sewite. Graz-ing land with acids, water holes and stream. Pens 8. chute for cattle. 1018 hectores (2,515 acres). 100,000 pass-tas per hectore (2,25 per care). Write to: YBASKA, Miguel de Manura 3, Sewita 41004, Spain.

ALICANTE, DENIA. Sociifica lorge Società villa estate, prestigious area. 5 bedroom, 3 toch. Approximately 4700 sq. ft. Cantrol healing, 1 one. Sca. / mountain view. Priotes. \$145,000. Owner. Tel. 65 756891. USA GENERAL ORLANDO R. LAWYER (Howard schooled, AV roted) with spacetry in real estate will be in Paris Nov. 18-30. Wishes to represent European & American investors in central Flanda-fox appointment cell Mr Bagin, Paris 524 91 13.

INCOME producing properties. Agri-cultural, commercial, 8. inclustrial. Bapid aggreciation with ideal Royleic climate. Jurner Realty Co. P.O.B. 527 Foton Park, R. 33840 813-665-0052.

REAL ESTATE REAL ESTATE FOR SALE FOR SALE USA GENERAL USA RESIDENTIAL NEW YORK CITY CO-OP W. 75th 5t. WAST VIRGINA 430 cons mandow & mountain wood-kind on both sides of all weather road near Clarksbury, W. VA. Planeau ode-quarte for landing ship, Many home-sites, Yeor-round stream flows shough length of mandow. Deer, burkey, upon rels abound. Fine stond of hard wood lost out in 1961, \$118,250, Terms. Will be 1111. SAN REMO TOWER Private elevator landing appets to entire floor, 2000 + sq. ft, of apulenta, 6 ele-gate rooms. Unobstructed 360 degree views. Unique 6 rare offering, finest full service prestige building.

MINI ESTATE NYC SURURB Bronsville Village, N.Y. - 30 min. to Midlown - Spectacular English on ol-most en acre, magnificent living room-/fireplace, formal dining room, Bhrary-/fireplace, year-round survices & den, modern krichen, butlers panery & breakfast room, framily room/fireplace, 7 bedrooms plus muide quarters, 6 beste, 3 car parage. Exclusive area. Escallant

3 cor parone. Exclusions. \$750,000. 914/337-1410 85 Pondfield Road Bronsville, New York 10708

GULF COAST
Get your lifetime vacation home en filorioùs sur coast. Lusury homes in rorious selected orass one now two-lobel for curchass. Enjoy tennes, golf, boating, fishing, fire diring, swingrang and "the sen and the beaches" for furtire information cortach.

H. J. BOTH IMMOBILEN
Haimich-Bott-Str.5
6450 Hanou 1 / W. Germany
Fhore; (6181) 24634
Tales: 4184/235

PAGE 21

USA Landen EAST COAST FROM MID WEST FROM WEST COAST FROM SOUTH EAST FROM Anywhere to conywhere in USA on BRANEF £95 NATC London 734 8100 NY ONE WAY \$150. Everyday N.Y. West Coast \$141. Paris 225 92 90.

ECLAND THE WORLD
London, Toronto, Howas, Fiji, Australia,
Bali, London from 5769.
Core 50% soving on Finst Class Travel
Aus. / NZ, Prompt quantion service
available from UK's foremast
Round World Specialist.
Trave-Confinential Travel Co. Dept HTI
62 Traviagor Square, London WCZ
Tel: 01-930-4751

DARREN, CONNECTICUT. Executive type homes, for rest + sole. Reason N.Y. Cdy subsurb. French spoken, Notionwide connections. Coll TIBBETTS REAL ESTATE. Tell 203 655-7724.

SOVIET UNBON 8 days XMAS F3,990, China 16 days Xmas F15,800, 8.T youth & students travel, 7 ros de la Machadière, Paris 2nd, 1el: 266,5467. HELLAS YACHTENG, Yocht Charten Academics 28, Athens 10071, Greece

A TOTAL CONTRACTOR OF THE CONT

ITALY

PARTIES, PARTIES....
International Public Enclusion with two-fewide field. Alon. Wed. Frl. Settom 230 pm & from 730 pm. Class PHEEZ \* KEICHE.
Wast Germanny, Fronthirt/Universit Tel: 0603\*4/5579 from 10 cm.

Party Debute His Conflite

Suson Tessier, 212-753-7950 FREDA GREEN & ASSOCIATES UNCOLN PLAZA **EXCLUSIVE CONDOS** Your choice of 1 or 2 bedrooms in lan-coln Center's treat path constantium.
All operiments are on high-floors with your choice of Centriot Park, iver or city views. Building is first service with roof top swittering pool & inauth club. For inspection, places colls.
NEIL SCHRAGER 212-876-4500

SOLITHWESTERN
NEW HAMPSHIRE
Ne State Income Or Sales Tox.
Country & Village Properties, Hala .:
Copes, Colorida and Retinement Homes
from \$50,000)
The Meines, REALTORS
Rev 95-H, Giburn, NH, 03448
Telephone 603-352-4793 USA IQUIDATION SALE. Two 2-bedroom

adjacent condominism oparmons. Fabulas view, Highest Boar, Must be sold as one unit of approximately 3900 sq. h. of US \$2.5 million from Trump Tower on Fifth Avenue of 56th Steet, New York City, Philospots only. Contact owner directly c/a ISC tales: 662114, sel. (212) 309-3310. MAY WE HELP YOU FIND residents or commercial property on Florida's gulf coast. Tel: 01-679 6866 London

FOR MORE CLASSIFIEDS

HOLIDAYS and TRAVEL

LOW COST FLIGHTS HOTELS FRANCE PARIS - Picso Mirebece \*\*\*NN, Ave. E Zolo, 1-2-3 room flots, bu kitchen, fridge. Tel; 577 72 00. GREAT BRITAIN EDBN PLAZA HOTEL, LONDON Kentington, best staution for busness and pleasure. All records both / shows are / TV / telephone / radio / hardyw, etc. Bestpurcer / bor / sawa / mossage. Singles 520, doubles 522 inclusive English breaktrast, service 8 box. 68 Queen's Gent, London SW/. Tel: 01-370-6111. The 916228. DRISCOLL HOUSE, 200 single rooms, partial board, £50 p.w. 172 New Kerl Road, London SE1. 01 703 4175. HOLIDAYS & TRAVEL HOLLAND SAVE HOTEL expenses, Ren't a delas flot, \$130/week, Kamay Apartmenth, NZ Voorburgwel 63, 1012 (E Amster-dom, Tel: (2513)12314/fbj 20-265730

N.Y.C. HOTEL BARGAIN SIO, TYRCL: AUSTRIA'S LARGEST in terconnecting six creats over 65 life. 100 km from Manich. Avidanche free. Go first with VP life post. Hotel: // Gosthouses and choles from as US\$55 for 7 days. For free brochure, write to: ALPINE SKI TOURS. A-48262 Blance 70. Tel: America 5358/2069. Telex 051247. Tele (212) 764-550 Teles: 425-715 CP-L

For more HOLIDAY & TRAVEL ADS
PLEASE TURN TO
PAGE 14W
IN THE WERGIND SECTION

SOVIET UNBON 8 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 16 days XMAS F1390,
China 17 days China 16 days XMAS F1390,
China 17 days China 17 days China 18 days RESTAURANTS NIGHT CLUBS

HOTEL PENSIONE TEXAS ROMA, vio Frence 47, double room 5, breaking, \$10 daily per person. Centrol, chams-ing atmosphere Tek 06/485627

afring the î av 40.50 3 × 1 ~ ... 2\c\_\_\_\_\_\_ lans. :SEU - - \_ - -Act of a TOLON . . . Silve and I . .. Section 1812 de maria de la Torque e race is the Sat and Section .... **3** € 10.311 STATE THE P Be chart if a . . . . The state of the